# DEPARTMENT OF ENERGY (DOE) OFFICE OF ENERGY EFFICIENCY AND RENEWABLE ENERGY (EERE)

U.S. DEPARTMENT OF Energy Efficiency & Renewable Energy

# Assisting Federal Facilities with Energy Conservation Technologies (AFFECT), FY 2015

## Funding Opportunity Announcement (FOA) Number: [DE-FOA-0001297] FOA Type: Initial CFDA Number: [81.117]

FOA Issue Date:	March 6, 2015
Informational Webinar	March 19, 2015
Submission Deadline for Letter of Intent:	April 6, 2015,
	5:00pm ET
Submission Deadline for Full Applications:	May 20, 2015,
	5:00pm ET
Expected Submission Deadline for Replies to Reviewer Comments:	July 10, 2015,
	5:00pm ET
Expected Date for EERE Selection Notifications:	September 15,
	2015
Expected Date for Negotiation Completion and Award Initiations	November 15,
	2015

- Applicants must submit a Letter of Intent by 5:00pm ET on the due date listed above to be eligible to submit a Full Application.
- To apply to this FOA, Applicants must register with and submit application materials through EERE Exchange at <u>https://eere-Exchange.energy.gov</u>, EERE's online application portal. Frequently asked questions for this FOA and the EERE Application process can be found at <u>https://eere-exchange.energy.gov/FAQ.aspx</u>.
- Applicants must designate primary and backup points-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. If a Full Application is selected for award negotiations, it is not a commitment to issue an award. It is imperative that the Applicant/Selectee be responsive during award negotiations and meet negotiation deadlines. Failure to do so may result in cancelation of further award negotiations and rescission of the Selection.

# TABLE OF CONTENTS

EXEC	UTIVE SUMMARY	1
١.	FUNDING OPPORTUNITY DESCRIPTION	2
A.	Description/Background	2
В.	RENEWABLE ENERGY TOPIC AREA	2
C.	Applications Specifically Not of Interest	4
D.	Project Performance Targets	5
н.	AWARD INFORMATION	7
A.	Award Overview	7
	1. Estimated Funding	7
	2. Period of Performance	
	3. Payment	
	4. New Applications Only	
В.	EERE FUNDING AGREEMENTS	8
	1. Interagency Agreements and Other Funding Mechanisms	
III.	ELIGIBILITY INFORMATION	
A.	ELIGIBLE APPLICANTS	8
л. В.		-
C.		
С.	1. Cost Leverage Allowability	
	2. Cost Leverage Verification	
	3. Legal Responsibility	
D.		
0.	1. Compliance Criteria	
F.	·	
F.		
G.		
IV.	APPLICATION AND SUBMISSION INFORMATION	
Α.		
_	1. Additional Information on EERE Exchange	
В.		
C.		
D.		
	1. Full Application Content Requirements	
	2. Project Narrative	
	3. SF-424: Application for Federal Assistance	
	4. Life Cycle Cost Analysis	
-	5. Post-Award Information Requests	
E.	CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS	
F.	SUBMISSION DATES AND TIMES	
G.		
	1. Allowable Costs	21
v.	APPLICATION REVIEW INFORMATION	21
A.	TECHNICAL REVIEW CRITERIA	21

2	1. Full Applications	21
	2. Criteria for Replies to Reviewer Comments	23
В.	Standards for Application Evaluation	23
С.	OTHER SELECTION FACTORS	23
-	1. Program Policy Factors	23
D.	Evaluation and Selection Process	24
1	1. Overview	24
2	2. Pre-Selection Interviews	24
÷	3. Pre-Selection Clarification	25
2	4. Selection	25
VI. /	AWARD ADMINISTRATION INFORMATION	25
Α.	ANTICIPATED NOTICE OF SELECTION AND AWARD DATES	25
В.	Award Notices	26
-	1. Rejected Submissions	
4	2. Full Application Notifications	
	3. Successful Applicants	
	4. Postponed Selection Determinations	
1	5. Unsuccessful Applicants	
С.	Administrative and National Policy Requirements	
	1. Registration Requirements	
	2. Foreign National Involvement	
	3. National Policy Requirements	
	4. Environmental Review in Accordance with National Environmental Policy Act (NEPA)	
	5. Statement of Federal Involvement	
	5. Reporting	
	7. Intellectual Property Provisions	
VII.	QUESTIONS/AGENCY CONTACTS	
VIII.	OTHER INFORMATION	
Α.	FOA Modifications	
В.	INFORMATIONAL WEBINAR	
С.	GOVERNMENT RIGHT TO REJECT OR NEGOTIATE	-
D.	COMMITMENT OF PUBLIC FUNDS	
Ε.	TREATMENT OF APPLICATION INFORMATION	
F.	EVALUATION AND ADMINISTRATION BY NON-FEDERAL PERSONNEL	
G.	Notice Regarding Eligible/Ineligible Activities	
Н.	NOTICE OF POTENTIAL DISCLOSURE UNDER FREEDOM OF INFORMATION ACT	
I.	REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE	
J.	RETENTION OF SUBMISSIONS	
К.	RIGHTS IN TECHNICAL DATA	
L.	PROTECTED PERSONALLY IDENTIFIABLE INFORMATION	
	IDIX B – COST LEVERAGE INFORMATION	
APPEN	IDIX C – FEDERAL ENERGY EFFICIENCY FUND	40

# **EXECUTIVE SUMMARY**

Means of	Latters of Intent Full Applications, and Danlies to Davieway Comments must be	
	Letters of Intent, Full Applications, and Replies to Reviewer Comments must be	
Submission	submitted through EERE Exchange at <u>https://eere-Exchange.energy.gov</u> , EERE's online	
	application portal. EERE will not review or consider applications submitted through	
	other means. The Users' Guide for Applying to the Department of Energy EERE Funding	
	Opportunity Announcements is found at <u>https://eere-</u>	
	Exchange.energy.gov/Manuals.aspx.	
Total Amount to	Up to \$2,850,000 EERE Share, subject to availability of appropriated funding.	
be Awarded		
Average Award	EERE anticipates making awards up to \$1,000,000, with an anticipated average award	
Amount	size of \$400,000.	
Types of Funding	Grant awards through Interagency Agreements, Intra-agency Agreements, Work	
Agreements	Agreements Authorizations or other appropriate funding mechanisms.	
Period of	EERE anticipates making awards with periods of performance up to 24 months.	
Performance		
Eligible Applicants	U.S. Federal Agencies, Sub-agencies, and National Laboratory Contractors, subject to	
	the definitions and requirements described in Sections III.	
Cost Leverage	≥ 50% of Total Project Costs.	
Requirement		
Submission of	Applicants may submit more than one Full Application to this FOA, provided that each	
Multiple	application describes a unique and distinct project.	
Applications		
Application Forms	Required forms and templates for Full Applications are available on EERE Exchange at	
	https://eere-Exchange.energy.gov.	
FOA Summary	The FOA will provide grants to Federal agencies for renewable energy projects that are	
	incorporated into a privately financed performance contract, such as an Energy Savings	
	Performance Contract or Utility Energy Service Contract, or as part of a renewable	
	energy Power Purchase Agreement (PPA). Applications for renewable energy projects	
	that are financed through appropriations will also be considered.	

# I. FUNDING OPPORTUNITY DESCRIPTION

# A. DESCRIPTION/BACKGROUND

Under this "Assisting Federal Facilities with Energy Conservation Technologies" (AFFECT) FOA, the U. S. Department of Energy (DOE) Federal Energy Management Program (FEMP) intends to provide grants to Federal agencies to assist in funding renewable energy projects that are incorporated into a privately financed performance contract, such as an Energy Savings Performance Contract (ESPC) or Utility Energy Service Contract (UESC), or as part of a renewable energy Power Purchase Agreement (PPA). Applications for renewable energy projects that are financed through appropriations will also be considered. A key merit review criterion will be how much private and/or agency funds are leveraged against the FEMP AFFECT grant funding. Highly leveraging outside funds through performance contracting is important because it will lead to projects of greater impact.

Section 152 (f) of the Energy Policy Act of 1992 (EPAct 1992), Public Law 102-486, as codified in 42 USC § 8256 (b), authorized the Secretary of Energy to establish a fund with the stated purpose of providing competitive grants to Federal agencies to assist them in meeting the energy and water conservation requirements of the National Energy Conservation Policy Act (NECPA), 42 USC § 8253. DOE-FEMP funds and utilizes this Federal Energy Efficiency Fund (FEEF) to award competitive grants that provide Federal agencies with an incentive to deploy commercially available energy efficiency and renewable energy technology.

As part of DOE's Office of Energy Efficiency and Renewable Energy (EERE), FEMP works with key individuals to accomplish energy change within organizations by bringing expertise from all levels of project and policy implementation to enable Federal agencies to meet energy-related goals and to provide energy leadership to the country. The AFFECT FOA for FY 2015 will provide direct funding to Federal agencies for the development of capital projects to initiate, supplement, improve or otherwise increase the viability and deployment of renewable energy investments at U.S. Federal government-owned facilities. The intent of the AFFECT FOA is for these capital projects to help facilitate the wider adoption of these technologies at other Federal facilities. Using the authority provided in Public Law 102-486, funding provided under the AFFECT FOA will implement FEMP's continuing efforts to promote widespread energy efficiency and renewable energy technology deployment in the Federal sector. Projects selected for funding under the AFFECT FOA will support FEMP's ongoing effort to build agency capacity through project implementation, encourage energy cost savings, and promote significant recipient involvement through cost leveraging from both Federal and non-Federal sources.

#### **B.** RENEWABLE ENERGY TOPIC AREA

The focus of this FOA is to facilitate the successful execution of individual renewable energy projects at Federal facilities in a manner that will accelerate the adoption and installation of

these technologies at other Federal facilities. Responsive Full Applications must, at minimum, provide an identification and preliminary analysis of a technically and economically viable capital project or set of projects at a specific Federally-owned site or set of sites that implements renewable energy. In conjunction with funds from this FOA, agencies must use appropriated funds or alternative project financing mechanisms such as ESPCs, UESCs, or PPAs to complete the projects. Both early and mature projects are encouraged, as EERE recognizes that each proposal will be at a unique stage of development.

For the purposes of this FOA, "renewable energy" is defined as electric or thermal energy generated from solar, wind, geothermal, biomass, landfill gas, municipal solid waste, and/or hydropower/ocean energy. Full Applications submitted in response to this FOA must fall under one of these technology types. Descriptions of these renewable technologies<sup>1</sup> are set forth below:

- **Solar**: Solar energy provides electricity, heating, and cooling for Federal facilities through four primary technology types: photovoltaics, concentrating solar power, solar hot water, and solar ventilation preheat. Solar energy can be used for electricity production or thermal energy.
- Wind: Federal agencies can harvest wind energy to generate electricity or mechanical power (e.g., windmills for water pumping). To generate electricity, wind rotates large blades on a turbine, which spin an internal shaft connected to a generator. The generator produces electricity, the amount of which depends on the size and scale of the turbine.
- **Geothermal**: Geothermal energy is produced from heat and hot water found within the earth. Federal agencies can harness geothermal energy for heating and cooling air and water, as well as for electricity production. The geothermal resource can be drawn from at or near the surface or miles deep. Geothermal systems move heat from these locations where it can be used more efficiently for thermal or electrical energy applications. The three typical uses include: geothermal heat pumps, direct-use applications, and power plant electricity.
- Biomass: Biomass energy is fuel, heat, or electricity produced from organic materials such as plants, residues, and waste. These organic materials span several sources, including agriculture, forestry, primary and secondary mill residues, urban waste, landfill gases, wastewater treatment plants, and dedicated energy crops. Biomass energy takes many forms ranging from: direct firing to produce electricity, co-firing with fossil fuels for electricity, direct firing of boiler for heating, direct firing for combined heat and power (CHP), gasification for CHP, and converted into liquid fuels.

<sup>&</sup>lt;sup>1</sup> For more information on renewable energy technologies and resources with regard to Federal facilities, please reference <u>http://energy.gov/eere/femp/renewable-energy</u>.

Questions about this FOA? Email <u>FOA.AFFECT2@ee.doe.gov</u>. Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov. Include FOA name and number in subject line.

- Landfill Gas: Landfill gases are a viable energy resource created during waste decomposition. Landfills are present in most communities. These resources can be tapped to generate heat and electricity. As organic waste decomposes, bio-gas is produced made up of roughly half methane, half carbon dioxide, and small amounts of non-methane organic compounds. The methane can be collected, converted, and used as an energy source instead of releasing it into the atmosphere or flaring it. The collected methane can be burned to generate thermal energy for heating. It can also be burned to create steam, which can then be used to drive a turbine that generates electricity. Using methane in these ways helps keep it out of the atmosphere, reducing air pollution.
- Municipal Solid Waste: Municipal solid waste, also known as waste-to-energy, generates electricity by burning solid waste as fuel. This generates renewable electricity while also incinerating landfill and other municipal waste products such as trash, yard clippings and debris, furniture, food scraps, and other discarded items. The U.S. currently uses two waste-to-energy facility designs: mass burn and refuse-derived fuel. Incinerating municipal solid waste generates energy while reducing waste volumes by as much as 90% with ash disposal and air polluting emissions as the primary environmental impacts. Effective environmental management is needed to remove toxins prior to combustion to minimize pollutants.
- Hydropower and Ocean: Hydropower has been used for centuries to power machinery, but the use most commonly associated with hydropower is electricity production through dams. Hydrokinetic energy technology extracts energy from moving water without relying on dams to create hydrostatic energy potential. Hydrokinetic energy is also known as 'run of river.' Ocean energy refers to various forms of renewable energy harnessed from the ocean. Ocean energy includes but is not limited to energy from tidal, wave, current, and thermal.

#### C. APPLICATIONS SPECIFICALLY NOT OF INTEREST

The following types of applications will be deemed nonresponsive and will not be reviewed or considered (See Section III.E of the FOA):

- Applications that fall outside the technical parameters specified in Section I.B of the FOA.
- Applications that do not meet the minimum required cost leverage.
- Applications that include research and development activities.
- Applications that have not identified implementation sites.

#### **D. PROJECT PERFORMANCE TARGETS**

**Final Deliverable.** The timing of funding for projects selected under this FOA will be based on the Recipient's execution of a Final Deliverable. Accordingly, Full Applications must clearly define a proposed Final Deliverable, which will ultimately be negotiated with EERE prior to grant award. The Final Deliverable must be a decision point in the project development process that ensures with a high degree of confidence that the project will ultimately be executed. It is anticipated that the Final Deliverable for this grant award will occur prior to the construction/installation phase of the project; therefore, the proposed Final Deliverable for this grant award should NOT include activities related to the installation, construction, commissioning, operation, data collection, or maintenance of the proposed system. Examples of potential Final Deliverables for a proposed renewable energy system include, but are not limited to, a contract or task order award; an equipment purchase order; or the receipt, review, and acceptance of a final proposal.

**Project Reviews.** Project continuation will be contingent upon the Recipient's satisfactory performance and EERE's critical milestone reviews. Critical milestones will be initially proposed in the Full Application and finalized during award negotiations. Critical milestones must represent significant decision points along the project development pathway. Appropriate critical milestones may include, but are not limited to, detailed feasibility analysis; project developer/vendor selection; final design completion; equipment selection; notice of intent to award; or investment grade audit. A critical milestone must occur at least once every six months over the duration of the grant award.

At the milestone review points, EERE will evaluate factors including, but not limited to, project performance, project schedule adherence, the extent to which the Recipient has met milestone objectives, the Recipient's compliance with reporting requirements, and the project's overall contribution to the program goals and objectives. As a result of this evaluation, EERE may make a determination to continue supporting the project, re-direct the project, or discontinue supporting the project. Only those projects demonstrating a high probability of successfully meeting the program targets will be continued.

**Project Schedule.** It is the Applicant's responsibility to propose a project schedule that is both challenging and achievable. An overly aggressive and unrealistic schedule should be avoided because funds will not be made available until the Final Deliverable has been accomplished and verified in accordance with the schedule negotiated between EERE and the Recipient. Furthermore, awards may be terminated, cancelled, and/or payments may be withheld if the Final Deliverable is not met in accordance with the project schedule. Conversely, an overly conservative schedule is not desirable because of the potential negative impact for completing the project in a timely manner. The project schedule will be based on the content of the Full Application and finalized during award negotiations.

**Project Impact.** Responsive Full Applications must demonstrate that the experience gained through the proposed project will serve as an example that can lend itself to similar efforts at other Federal sites. Proposed projects will be evaluated not only in terms of the merits of the proposed project itself, but also on the ability of the proposed project to facilitate the enhanced consideration and implementation of similar technologies at additional Federal sites. Thus, a Full Application must not only describe the proposed project, but also demonstrate how the lessons learned from the proposed project can be applied to future projects.<sup>2</sup> Project impact may be further demonstrated through the reporting of screening results (or planned screenings) for additional relevant facilities/sites. See Section V for a complete discussion of the criteria upon which the Full Applications are evaluated.

**Life-Cycle Cost Analysis.** Projects must demonstrate that they are life-cycle cost-effective through a life-cycle cost analysis (LCCA) that adheres to 10 CFR 436, Subpart A, which "establishes a methodology and procedures for estimating and comparing the life cycle costs of Federal buildings, for determining the life cycle cost effectiveness of energy conservation measures and water conservation measures, and for rank ordering life cycle cost effective measures in order to design a new Federal building or to retrofit an existing Federal building."<sup>3</sup> Applicants are required to calculate life-cycle cost-effectiveness in accordance with 10 CFR 436, Subpart A using the Building Life-Cycle Cost (BLCC) software program or equivalent.<sup>4</sup>

LCCA is an economic method of project evaluation in which all costs arising from owning, operating, maintaining, and disposing of a project are considered important to the decision. The LCCA method takes into account first costs, including capital investment costs, purchase, and installation costs; future costs, including energy costs, operating costs, maintenance costs, capital replacement costs, financing costs; and any resale, salvage, or disposal cost, over the life-time of the project. LCCA is well suited to the economic evaluation of design alternatives that satisfy a required performance level but may have differing investment, operating, maintenance, or repair costs, and possibly different life spans. It is particularly relevant to the evaluation of investments where high initial costs are traded for reduced future cost obligations. To determine the total LCC of a project, sum the present values of each kind of cost and subtract the present values of any positive cash flows such as a resale value. Thus, the following formula applies:

#### Life-cycle cost = first cost + maintenance and repair + energy + water + replacement- salvage value,

where all dollar amounts are converted to present values by discounting.<sup>5</sup>

<sup>&</sup>lt;sup>2</sup> If applicable, project impact should include a discussion of how the proposed project assists the Federal agency in getting to or staying "green" on their OMB Sustainability and Energy Scorecard (<u>http://www.whitehouse.gov/administration/eop/ceq/sustainability/omb-scorecards</u>).

<sup>&</sup>lt;sup>3</sup> http://www.law.cornell.edu/cfr/text/10/436/subpart-A

<sup>&</sup>lt;sup>4</sup> BLCC can be downloaded at no cost at <u>http://energy.gov/eere/femp/building-life-cycle-cost-programs</u>

<sup>&</sup>lt;sup>5</sup> For more information on LCCA, please reference FEMP's *Guidance on Life-Cycle Cost Analysis* <u>http://energy.gov/sites/prod/files/2013/10/f3/lcc\_guide\_05.pdf</u>.

Questions about this FOA? Email <u>FOA.AFFECT2@ee.doe.gov</u>. Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov. Include FOA name and number in subject line.

A project is considered cost-effective if 1) life-cycle costs are estimated to be lower compared to the baseline system, 2) net savings are estimated to be positive, 3) the savings-to-investment ratio is estimated to be greater than one, or 4) the adjusted internal rate of return is estimated to be greater than the discount rate.

**Bundled Projects.** Renewable energy projects proposed under this FOA may be "bundled" with other energy conservation measures; for example, through an ESPC or agency initiative. <u>Note, however, that funds provided under this FOA may only be used for the renewable energy portions of these larger efforts. Furthermore, the cost basis for determining the associated cost leverage must be representative of only the renewable energy portions of these larger efforts. For example, if an ESPC includes \$10M in energy conservation measures, but only \$2M is for renewable energy measures, and \$0.5M in EERE funds are being requested, only \$1.5M can be counted as cost leverage to be applied to the project proposed under this FOA.</u>

# II. AWARD INFORMATION

# A. Award Overview

## 1. ESTIMATED FUNDING

EERE expects to make up to \$2.85 million of Federal funding available for new awards under this FOA subject to the availability of appropriated funds. EERE anticipates making approximately 5-10 awards under this FOA. EERE may issue one, multiple, or no awards.

Individual awards under each Topic Area may vary between approximately \$50,000 and \$1,000,000, with an anticipated average award size of \$400,000.

#### 2. PERIOD OF PERFORMANCE

EERE anticipates making awards that will run up to 24 months in length, subject to the availability of appropriations. The period of performance for each award will be proposed in the Full Application by the Applicant and finalized during award negotiations between EERE and the Applicant.

After the grant award closeout process, Recipients may be contacted by FEMP for project updates, data collection, interviews, case studies, best practices, articles, online publications, or other documentation. Although participation in these post-award activities is strictly voluntary, FEMP would appreciate the Recipient's cooperation.

# 3. PAYMENT

EERE will use deliverable-based payments for awards issued under this FOA. Specifically, the Recipient will receive FOA funds only after the Final Deliverable has been accomplished in accordance with the schedule negotiated between EERE and the Recipient. Payment will be

made after the Final Deliverable is met and verified. EERE or a designated representative must review and approve the Final Deliverable before payment is made. If the Final Deliverable is not met by the specified deadline, the award may be terminated, cancelled, and/or payment(s) may be withheld at the sole discretion of EERE.

Exceptions to this final deliverable-based payment schedule may be made if a Recipient clearly demonstrates to EERE's satisfaction that a portion of the EERE funding is required at an earlier time to successfully facilitate the project. The request and justification for such an exception should be clearly stated and described in the Full Application and will be finalized during award negotiations.

#### 4. New Applications Only

EERE will not consider Full Applications for renewals of existing EERE-funded awards through this FOA. An agency may submit a proposal for a project or site that was not awarded a grant in a previous AFFECT FOA.

# **B. EERE FUNDING AGREEMENTS**

#### 1. INTERAGENCY AGREEMENTS AND OTHER FUNDING MECHANISMS

Because 42 USC § 8256 (b) requires the award of grants directly to Federal agencies, it is anticipated that funding for projects selected under this FOA will be provided through Interagency Agreements, Intra-agency Agreements, Work Authorizations or other appropriate funding mechanisms under the Federal Energy Efficiency Fund (FEEF) statutory authority. Any proposals, resulting terms (including payment terms), schedules, and deliverables will be incorporated and described in the funding agreement.

If a project submitted by a National Laboratory Contractor is selected for award, it is anticipated that the award funding will be provided to the sponsoring Federal agency in the manner described above, and the proposed work will be authorized by the sponsoring Federal agency through an appropriate funding mechanism, which may include but is not limited to: (i) an Interagency Agreement (if the sponsoring Federal agency is non-DOE); or (ii) an Intra-agency Agreement, Work Authorization or other funding mechanism (if the sponsoring Federal agency is DOE).

# III. ELIGIBILITY INFORMATION

# A. ELIGIBLE APPLICANTS

Only U.S. Federal Agencies, Sub-Agencies, and National Laboratory Contractors are eligible to apply for funding under this FOA. A domestic or overseas facility (existing or new) must be owned by the U.S. Federal government to be eligible.

## **B. OTHER ELIGIBILITY REQUIREMENTS**

For purposes of this FOA, a "National Laboratory Contractor" is defined as an organization responsible for the operation of a Federally-owned national laboratory (e.g., a Government Owned, Contractor Operated facility). A National Laboratory Contractor is eligible to apply for funding under this FOA, on behalf of its sponsoring Federal agency, subject to the following requirements:

Only U.S. Federal Agencies, Sub-Agencies, and National Laboratory Contractors are eligible to apply for funding under this FOA. A domestic or overseas facility (existing or new) must be owned by the U.S. Federal government to be eligible.

1. The cognizant Federal Contracting Officer must provide written authorization for the National Laboratory Contractor to submit a Full Application, which authorization shall be submitted with the application

2. In addition to any points of contact the National Laboratory Contractor provides for itself, the Full Application shall also provide the name of the sponsoring Federal agency, as well as the name, phone number and e-mail address of the cognizant Federal Contracting Officer and the agency's technical/project point of contact.

3. If a project submitted by a National Laboratory Contractor is selected for award, the award funding will be provided to the sponsoring Federal agency, and the proposed work will be authorized through an appropriate funding mechanism, which may include but is not limited to: (i) an Interagency Agreement (if the sponsoring Federal agency is non-DOE); or (ii) an Intraagency Agreement, Work Authorization or other funding mechanism (if the sponsoring Federal agency is DOE). Accordingly, the sponsoring Federal agency will be responsible for executing any required documentation between itself and the Contractor and will also be responsible for payment of awarded funding to the National Laboratory Contractor.

4. In accordance with the foregoing requirements, the following wording is acceptable for the sponsoring agency's authorization:

Authorization is granted for the <u><insert National Laboratory Contractor name></u> to submit a Full Application in response to DOE Funding Opportunity Announcement DE-FOA-0001297on behalf of the <u><insert Sponsoring Federal Agency name></u>. The project and work proposed by <u><insert National Laboratory Contractor Name></u> is consistent with <u><insert Sponsoring Federal Agency name></u> objectives for this facility. It is understood that if the submitted project is selected for funding, the award funding will be provided to the <u><insert Sponsoring Federal Agency name></u> and the proposed work will be authorized under an appropriate funding mechanism. It is also understood that <u><insert Sponsoring Federal agency name></u> will execute the appropriate documentation between itself and the <u><insert National Laboratory Contractor name></u> to assure payment of awarded funding and project compliance.

Sponsoring Federal Agency:
Contracting Officer – Name:
Contracting Officer – Phone Number:
Contracting Officer – E-mail Address:
Agency Project Contact – Name:
Agency Project Contact – Phone Number:
Agency Project Contact – E-mail Address:

#### C. COST LEVERAGING

#### Cost Leveraging 50%

The agency requesting financial assistance must provide **at least 50%** of the total allowable costs for the project (i.e., the sum of the EERE share and the Recipient share of allowable costs equals the total allowable cost of the project). Pursuant to the considerations identified in 42 USC 8256 (b) (3) (c)-(d), such cost leveraging may come from either Federal or non-Federal sources. Private sector cost leveraging through an alternative financing mechanism—such as an ESPC or UESC contract—is strongly encouraged.

EERE will make the final determination regarding whether the Applicant has proposed appropriate cost leveraging based on the information above.

# Cost leveraging above the minimum required will be considered during the merit review process and will increase the likelihood that an Applicant will be selected for funding.

To assist Applicants in calculating proper cost leverage amounts, EERE has included a cost leverage information sheet and sample cost leverage calculation as Appendix B to this FOA.

#### 1. Cost Leverage Allowability

Every cost leverage contribution must be allowable under the applicable Federal cost principles and this FOA. Recipients may not use the same contributions to meet cost leverage requirements for more than one project or program.

For the purposes of this FOA, cost leverage is essentially the total cost of developing and implementing the renewable energy project, minus the EERE share.

Cost leverage contributions must be specified in the project budget and necessary and reasonable for proper and efficient accomplishment of the project.

## 2. Cost Leverage Verification

Applicants should provide written assurance of their proposed cost leverage contributions in their Full Applications.

Upon selection for award negotiations, Applicants may be required to provide additional information and documentation regarding their cost leverage contributions.

## 3. LEGAL RESPONSIBILITY

Although the cost leverage requirement applies to the project as a whole, including work performed by members of the project team other than the Prime Recipient, the Prime Recipient is legally responsible for paying the entire cost leverage. The Prime Recipient's cost leverage obligation is expressed in the Assistance agreement as a static amount in U.S. dollars (cost leverage amount) and as a percentage of the Total Project Cost (cost leverage percentage). If the funding agreement is terminated prior to the end of the project period, the Prime Recipient is required to contribute at least the cost leverage percentage of total expenditures incurred through the date of termination.

The Prime Recipient is solely responsible for managing cost leverage contributions by the Project Team and enforcing cost leverage obligation assumed by Project Team members in subawards or related agreements.

# **D.** COMPLIANCE CRITERIA

To be considered for substantive evaluation, an applicant submission must meet the Compliance criteria set forth below. <u>Letters of Intent and Full Applications must meet all</u> <u>Compliance criteria listed below or they will be considered noncompliant. EERE will not</u> <u>review or consider noncompliant submissions</u>, including Letters of Intent and Full Applications that were: submitted through means other than EERE Exchange; submitted after the applicable deadline; and/or submitted incomplete. EERE will not extend the submission deadline for Applicants that fail to submit required information due to server/connection congestion.

# 1. COMPLIANCE CRITERIA

# i. Letters of Intent

Letters of Intent are deemed compliant if:

• The Applicant entered all required information and clicked the "Create Submission" button in EERE Exchange by the deadline stated in the FOA.

#### *ii.* Full Applications

Full Applications are deemed compliant if:

- The Applicant submitted a compliant Letter of Intent;
- The Full Application complies with the content and form requirements in Section IV of the FOA,
- The Full Application meets the eligibility, cost leverage, and other mandatory requirements of the FOA;
- The proposed project is responsive to the objectives of the FOA; and

The Applicant entered all required information necessary for a meaningful review, successfully uploaded all required documents, and clicked the "Submit" button in EERE Exchange by the deadline stated in the FOA.

#### *iii.* Replies to Reviewer Comments

Replies to Reviewer Comments are deemed compliant if:

- The Reply to Reviewer Comments complies with the content and form requirements in Section IV.A of the FOA; and
- The Applicant successfully uploaded all required documents to EERE Exchange by the deadline stated in the FOA.

#### E. RESPONSIVENESS CRITERIA

Any "Applications Specifically Not of Interest," as described in Section I.C of the FOA, are deemed nonresponsive and are not reviewed or considered.

#### F. LIMITATION ON FULL APPLICATIONS ELIGIBLE FOR REVIEW

Applicants may submit more than one Full Application to this FOA, provided that each application describes a unique and distinct project.

## G. QUESTIONS REGARDING ELIGIBILITY

EERE will not make eligibility determinations for potential applicants prior to the date on which Full Applications to this FOA must be submitted. The decision whether to submit an application in response to this FOA lies solely with the applicant.

# IV. APPLICATION AND SUBMISSION INFORMATION

#### **A.** APPLICATION PROCESS

The application process will include two phases: a Letter of Intent phase and a Full Application phase. <u>Only applicants who have submitted a Letter of Intent will be eligible to submit a Full</u> <u>Application</u>. At each phase, EERE performs an initial eligibility review of the applicant submissions to determine whether they meet the eligibility requirements of Section III of the FOA. EERE will not review or consider noncompliant and/or nonresponsive or otherwise ineligible submissions. All submissions must conform to the following form and content requirements, including maximum page lengths, described below and must be submitted via EERE Exchange at <u>https://eere-exchange.energy.gov/</u>, unless specifically stated otherwise. <u>EERE will not review or consider submissions submitted through means other than EERE Exchange, submissions submitted after the applicable deadline, and incomplete submissions</u>. EERE will not extend deadlines for Applicants who fail to submit required information and documents due to server/connection congestion. A control number will be issued when an Applicant begins the Exchange application process. This control number must be included with all Full Application documents, as described below.

The Full Application and Reply to Reviewer Comments must conform to the following requirements:

- Each must be submitted in Adobe PDF format unless stated otherwise.
- Each must be written in English
- All pages must be formatted to fit on 8.5 x 11 inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures or tables, which may be 10 point font). A symbol font may be used to insert Greek letters or special characters, but the font size requirement still applies. References must be included as footnotes or endnotes in a font size of 10 or larger. Footnotes and endnotes are counted toward the maximum page requirement.
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.

• Each must not exceed the specified maximum page limit, including cover page, charts, graphs, maps, and photographs when printed using the formatting requirements set forth above and single spaced. If Applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages.

Applicants are responsible for meeting each submission deadline. <u>Applicants are strongly</u> <u>encouraged to submit their Letters of Intent and Full Applications at least 48 hours in advance</u> <u>of the submission deadline</u>. Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), applicants should allow at least 1 hour to submit a Letter of Intent, Full Application, or Reply to Reviewer Comments. Once the Full Application is submitted in EERE Exchange, applicants may revise or update their application until the expiration of the applicable deadline.

EERE urges Applicants to carefully review their Letters of Intent and Full Applications and to allow sufficient time for the submission of required information and documents. All Full Applications that pass compliance review will undergo comprehensive technical merit review according to the criteria identified in Section V.A. of the FOA.

#### 1. Additional Information on EERE Exchange

EERE Exchange is designed to enforce the deadlines specified in this FOA. The "Apply" and "Submit" buttons will automatically disable at the defined submission deadlines. Should applicants experience problems with Exchange, the following information may be helpful: Applicants that experience issues with submission <u>PRIOR</u> to the FOA deadline: In the event that an Applicant experiences technical difficulties with a submission, the applicant should contact the Exchange helpdesk for assistance (<u>EERE-ExchangeSupport@hq.doe.gov</u>). The Exchange helpdesk and/or the EERE Exchange system administrators will assist Applicants in resolving issues.

Applicants that experience issues with submissions that result in late submissions: In the event that an Applicant experiences technical difficulties so severe that they are unable to submit their application by the deadline, the Applicant should contact the Exchange helpdesk for assistance (EERE-ExchangeSupport@hq.doe.gov). The Exchange helpdesk and/or the EERE Exchange system administrators (EERE-ExchangeSupport@hq.doe.gov) will assist the Applicant in resolving all issues (including finalizing submission on behalf of and with the Applicant's concurrence). PLEASE NOTE, however, that Applicants who are unable to timely submit their Full Application due to their waiting until the last minute when network traffic is at its heaviest to submit their materials will not be able to use this process.

#### **B.** APPLICATION FORMS

The Full Application forms and instructions are available on EERE Exchange. To access these materials, go to <u>https://eere-Exchange.energy.gov</u> and select the appropriate funding opportunity number.

Note: The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA it must be broken into parts and denoted to that effect. For example:

{{ControlNumber}}\_{{LeadOrganization}}\_Project\_Part\_1 {{ControlNumber}}\_{{LeadOrganization}}\_Project\_Part\_2, etc.

## C. CONTENT AND FORM OF THE LETTER OF INTENT

To be eligible to submit a Full Application, Applicants must submit a Letter of Intent by the specified due date. Letters of Intent will be used by EERE to plan for the merit review process. The letters should not contain any proprietary or sensitive business information. The letters will not be used for down-selection purposes, and do not commit an applicant to submit a Full Application.

EERE will not review or consider ineligible Letters of Intent (see Section III of the FOA).

Each Applicant must provide the following information as part of the Letter of Intent submitted via <u>https://eere-exchange.energy.gov</u>:

- Applicant;
- Project Title;
- Abstract (The abstract provided must be no longer than 200 words in length, and must provide a truncated explanation of the proposed project. In addition, not counted toward the 200 words, must include Project Locations; Anticipated Project Budget; EERE and Cost Leverage; Anticipated Project Duration
- Organization Type;
- Lead Organization;
- Lead Organization Percent Effort; and
- Technical Point of Contact/Principal Investigator (PI) for the Applicant.

A control number will be issued when an Applicant submits their Letter of Intent. This control number must be included with the Full Application documents, as described below.

#### D. CONTENT AND FORM OF THE FULL APPLICATION

Applicants must submit a Full Application by the specified due date to be considered for

funding under this FOA. Applicants must complete the following application forms found on the EERE Exchange website at <a href="https://eere-Exchange.energy.gov/">https://eere-Exchange.energy.gov/</a>, in accordance with the instructions. All Full Application documents must be marked with the Control Number issued to the Applicant. Applicants will receive a control number upon submission of their Letter of Intent, and must include that control number in the file name of their Full Application submission (i.e., *Control number\_Applicant Name\_Full Application*).

#### 1. FULL APPLICATION CONTENT REQUIREMENTS

EERE will not review or consider ineligible Full Applications (see Section III of the FOA).

Each Full Application must be limited to a single project or set of related projects. Unrelated projects must not be consolidated in a single Full Application.

SUBMISSION	COMPONENTS	FILE NAME (IF NECESSARY)	
Full Application	Project Narrative (See Chart in	{{ControlNumber}}_{{LeadOrganizat	
(PDF, unless	Section IV.D.2, limit 10 pages)	ion}}_ProjectNarrative	
stated	SF-424 (found on <u>https://eere-</u>	{{ControlNumber}}_{{LeadOrganizat	
otherwise)	Exchange.energy.gov)	ion}}_App424	
	Life-Cycle Cost Analysis Calculation (see also Section I.D)	{{ControlNumber}}_{{LeadOrganizat ion}}_LCCACalculation	
	Organizational Letters of Commitment (1-page maximum per letter)	{{ControlNumber}}_{{LeadOrganizat ion}}_OrgLettersofCommitment	
	Project Partner Letters of Commitment (1-page maximum per letter)	{{ControlNumber}}_{{LeadOrganizat ion}}_PPLettersofCommitment	
	Cost Leverage Verification (1-page maximum per letter)	{{ControlNumber}}_{{LeadOrganizat ion}}_CostLeverageVerification	

Full Applications must conform to the following requirements:

**Note**: The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA it must be broken into parts and denoted to that effect. For example:

## {{ControlNumber}}\_{{LeadOrganization}}\_Project\_Part\_1 {{ControlNumber}}\_{{LeadOrganization}}\_Project\_Part\_2, etc.

# EERE will not accept late submissions that resulted from technical difficulties due to uploading files that exceed 10MB.

EERE provides detailed guidance on the content and form of each component below.

#### 2. PROJECT NARRATIVE

The Project Narrative must be submitted in Adobe PDF format. The Project Narrative must conform to the following content and form requirements, including maximum page lengths. If Applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages. This narrative must address the Merit Review Criteria as discussed in Section V.A.1 of the FOA. Save the Project Narrative in a single file titled {{ControlNumber}}\_{{LeadOrganization}}ProjectNarrative.

The Project Narrative may not be more than 10 pages (excluding the cover page), including all citations, charts, graphs, maps, photos, or other graphics, and must include all of the information in the table below:

SECTION	DESCRIPTION	
<b>Cover Page</b> (1 page, not included in 10 page limit)	Applicant must provide the project title, topic area, lead organization, project location, Principal Investigator (PI) and team members, project budget (EERE and cost leverage), project duration, and any statements regarding confidentiality on th page.	
<b>Project Description</b> (about 6-7 pages)	The Project Description is the portion of the Full Application in which an Applicant must describe and clearly demonstrate the viability of its proposed project, and m contain the following information: Background	
	<ul> <li>The Applicant should discuss the history, prior efforts, successes, and current development status of the proposed project.</li> <li>This section should identify an established, well-defined baseline/current system that the proposed project will replace, supplement, or enhance, including facility descriptions, energy loads, current energy costs, and impacted equipment.</li> </ul>	
	<ul> <li>Technical Overview</li> <li>The proposed Final Deliverable and expected outcomes of the project.</li> <li>A narrative discussion of the project goals and objectives that will be pursued under this effort over its duration. This section should explicitly identify targeted performance improvements and economic benefits to the baseline system and critical success factors. Project specifications, such as the technology to be employed, target level of performance, energy and cost savings estimates, project size, and project site(s) should be included. Applicants should specifically explain why the project is feasible, viable, and has a high probability of achieving the cost and performance targets, Final Deliverable, and project goals.</li> <li>The key risks/issues associated with the project and associated mitigation strategies.</li> </ul>	

	<ul> <li>Economic Overview</li> <li>The life-cycle cost effectiveness of the project per 10 CFR 436, Subpart A. In the project narrative, the applicant should show a comparison of the life-cycle cost with the project completed to the baseline life-cycle cost without the project. Separate from the Project Narrative, a detailed LCCA calculation must be included in a separate attachment. This document should include all relevant supporting data and assumptions – a model for this document would be the "Comparative Analysis Report" from BLCC (see also Section IV.D).</li> </ul>	
	<ul> <li>Cost Leverage <ul> <li>Clearly identify the cost leverage for the project which is discussed in Section III.C with a calculation example in Appendix B.</li> <li>Identify the source of the cost leverage funds (non-EERE funds) and how the cost leverage funds will be spent.</li> <li>Summarize the content of the cost leverage verification as discussed in III.C.2. Details of Cost Leverage Verification should be included a separate file per Section IV.C.1.</li> </ul> </li> </ul>	
	<ul> <li>Project Impact</li> <li>The direct and indirect impacts that this project would have on similar follow-on efforts at other Federal facilities.</li> <li>The direct and indirect impacts that this project would have on meeting Federally-mandated energy management requirements for Federal facilities as reflected in reporting requirements such as the OMB Sustainability and Energy Scorecard.</li> <li>The impact that EERE funding would have on the proposed project. Applicants should specifically explain how EERE funding, relative to prior, current, or anticipated funding from Federal or non-Federal sources, is necessary to achieve the project objectives.</li> </ul>	
Project Management Plan and Budget (About 2 pages)	<ul> <li>necessary to achieve the project objectives.</li> <li>Project Management Plan</li> <li>The Project Management Plan must fully describe how the Applicant will achieve the project objectives. It must provide a clear, concise description of all activities to be conducted over the period of performance. A complete Project Management Plan will contain the following information:         <ul> <li>A high-level statement of the Final Deliverable(s).</li> <li>The general approach to be utilized to execute the project (e.g. inhouse, contractors, vendors, ESCOS).</li> <li>Provide a Project Schedule which includes a detailed description of specific activities and key, verifiable metrics demonstrating project performance, progress, and completion, including:</li></ul></li></ul>	

	<ul> <li>Tasks/Subtasks and project progress. The successful achievement of milestones determines whether or not a project is on track to meet the Final Deliverable on time and to specification. At least one critical milestone must be proposed every six months.</li> <li>If selected for an award, the proposed Project Management Plan will form the basis for award negotiations, during which EERE may require revisions to establish the Final Work Plan.</li> </ul>	
	<ul> <li>Budget</li> <li>Identify the proposed funds requested from FEMP and how the EERE funds will be spent, including justification if EERE funds are being requested prior to the Final Deliverable.</li> <li>Identify where the non-EERE funds will be obtained. If there is third party funding, describe the nature of the agreement.</li> <li>Identify where possible cost overruns will occur.</li> </ul>	
Team and Resources (About 1-2 pages)	The Team and Resources section of the Project Narrative must describe the Project Team's qualifications, expertise, equipment, and/or facilities that will facilitate the successful completion of the proposed project. The description must clearly and succinctly describe:	
	<ul> <li>The Applicant's capability to successfully complete the project on time and to specification. This section should also include previous work efforts and how these enable the Applicant to achieve the project objectives.</li> <li>The site infrastructure, resources, facilities, and equipment necessary for project implementation, including whether the site is ready as-is or requires modifications/upgrades.</li> <li>A description of the Project Team, including Project Partner Letters of Commitment for any identified project partners. Letters of Commitment must be included as a separate attachment per Section IV.C.1.</li> <li>The team's proposed management plan, including the roles of and relationships between each Project Team member.</li> <li>The organizational commitment to the development and successful execution of the project, including Organizational Letters of Commitment. Letters of Commitment must be included as a separate attachment per Section IV.C.1.</li> </ul>	

#### 3. SF-424: Application for Federal Assistance

Complete all required fields in accordance with the instructions on the form which can be found at <u>https://eere-Exchange.energy.gov</u> in the section of the AFFECT 2015 FOA (DE-FOA-0001297). The list of certifications and assurances in Field 21 can be found at <u>http://energy.gov/management/office-management/operational-management/financialassistance/financial-assistance-forms</u>. Note: The dates and dollar amounts on the SF-424 are for the complete project period and not just the first year, first phase or other subset of the project period. Save the SF-424 in a single file titled {{ControlNumber}\_{{LeadOrganization}\_App424.

#### 4. LIFE CYCLE COST ANALYSIS

Projects must demonstrate that they are life-cycle cost-effective through a life-cycle cost analysis (LCCA) that adheres to 10 CFR 436, Subpart A, which "establishes a methodology and procedures for estimating and comparing the life cycle costs of Federal buildings, for determining the life cycle cost effectiveness of energy conservation measures and water conservation measures, and for rank ordering life cycle cost effective measures in order to design a new Federal building or to retrofit an existing Federal building." Applicants are required to calculate life-cycle cost-effectiveness in accordance with 10 CFR 436, Subpart A using the Building Life-Cycle Cost (BLCC) software program or equivalent. In the Project Narrative, the applicant should show a comparison of the life-cycle cost with the

project completed to the baseline life-cycle cost without the project. Separate from the Project Narrative, a detailed LCCA calculation must be included in a separate attachment. The detailed LCCA calculation must include all relevant supporting data and assumptions – a model for this document would be the "Comparative Analysis Report" from the BLCC (see also Section IV.D).<sup>6</sup>

#### 5. Post-Award Information Requests

If selected for award, EERE reserves the right to request additional or clarifying information for any reason deemed necessary, including but not limited to:

- Additional budget information;
- Additional Commitment Letters from third parties contributing to cost leverage, if applicable; or
- Information addressing potential project impacts to the human or natural environment, including but not limited to EERE's Environmental Questionnaire.

# E. CONTENT AND FORM OF REPLIES TO REVIEWER COMMENTS

EERE will provide Applicants with reviewer comments following evaluation of all eligible Full Applications. Applicants will have approximately three business days to prepare a short Reply to Reviewer Comments responding to comments however they desire or supplementing their Full Application. EERE will notify applicants via email when the Reviewer Comments are available for reply. The expected submission deadline is on the cover page of the FOA; however, it is the applicant's responsibility to monitor email in the event that the expected date changes. The deadline will not be extended for applicants who are unable to timely submit their reply due to failure to check email or relying on the expected date alone.

EERE will not review or consider ineligible Replies to Reviewer Comments (see Section III of the FOA). EERE will review and consider each eligible Full Application, even if no Reply is submitted or if the Reply is found to be ineligible.

<sup>&</sup>lt;sup>6</sup> BLCC can be downloaded at no cost at <u>http://energy.gov/eere/femp/building-life-cycle-cost-programs</u>

Questions about this FOA? Email <u>FOA.AFFECT2@ee.doe.gov</u>. Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov. Include FOA name and number in subject line.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, EERE will review only the first three pages and disregard any additional pages.

SECTION	PAGE LIMIT	DESCRIPTION	
Text	2 pages max	Applicants may respond to one or more reviewer comments or supplement their Full Application.	
Optional	1 page max	Applicants may use this page however they wish; text, graphs, charts, or other data to respond to reviewer comments or supplement their Full Application are acceptable.	

#### F. SUBMISSION DATES AND TIMES

Letters of Intent and Full Applications must be submitted no later than 5:00 p.m. EST on the dates provided on the cover page of this FOA.

#### **G.** FUNDING RESTRICTIONS

#### 1. ALLOWABLE COSTS

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles.

# **V.**<u>APPLICATION REVIEW INFORMATION</u>

#### A. TECHNICAL REVIEW CRITERIA

#### 1. FULL APPLICATIONS

Applications will be evaluated against the merit review criteria shown below.

Criteria	Weighting
Project Impact	30%
Cost Leverage	25%
Technical and Economic Merit	25%
Project Management Plan and Budget	20%

#### Criterion 1: Project Impact (30%)

#### <u>Project Impact</u>

- Degree to which the proposed project results are conducive to broader adoption at other Federal facilities and will impact the direction, strategy, and thinking of the agency to engage in similar efforts at other Federal facilities.
- Potential and likelihood of the proposed project to substantially move the site and/or agency toward the achievement of energy-related goals as set forth by Federal statute as reflected in annual reporting requirements such as the OMB Sustainability and Energy Scorecard.
- Impact that EERE funding would have on the proposed project.

#### Criterion 2: Cost Leverage (25%)

Cost Leverage

• Extent to which and efficiency with which the project leverages EERE funds under this award with committed agency-appropriated funds and/or financing from other non-Federal sources.

#### Criterion 3: Technical and Economic Merit (25%)

Technical and Economic Merit

- Extent to which the Full Application specifically and convincingly identifies, describes, and analyzes the proposed project, including its projected probability of success in reaching the Final Deliverable and project goals.
- Adequacy of the description of the proposed site(s), baseline system(s), and project development history and current status.
- Degree of technical and economic benefit of the project as compared to the current baseline system at the proposed site(s).
- Extent to which the the proposed project is technically and economically viable, including energy and cost savings, cost-effectiveness, relevant supporting data, reasonable assumptions, and discussion of prior efforts that support the validity of the project.
- Adequacy of life-cycle cost analysis per Section I.D.
- Discussion and demonstrated understanding of the project through the identification of key project risk areas (including but not limited to technical, financial, system integration, and environmental risks) and the quality of the mitigation strategies to address them.

#### Criterion 4: Project Management Plan and Budget (20%)

Approach and Proposed Work Plan

- Degree to which the approach has been clearly described and thoughtfully considered.
- Quality of a clear, detailed, complete, timely, and reasonable Proposed Work Plan, including a schedule with interrelated tasks and milestones that leads to the successful completion of the project goals.
- Relevance, viability, and clear definition of a proposed Final Deliverable for the project.

#### <u>Team</u>

- The capability of the Project Team to develop a successful project on time and to specification.
- Clarity, adequacy, and completeness of explanation of the appropriate roles of and relationships between each Project Team member.

#### <u>Resources</u>

- Adequacy (quality, availability, and appropriateness) of infrastructure, resources, facilities, and equipment to support achievement of the proposed project objectives.
- Organizational commitment to developing and successfully completing the project.

## <u>Budget</u>

• Reasonableness and appropriateness of the proposed budget.

## 2. CRITERIA FOR REPLIES TO REVIEWER COMMENTS

EERE has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are attached to the original Full Applications and evaluated as an extension of the Full Application.

# **B.** STANDARDS FOR APPLICATION EVALUATION

Full Applications that are determined to be eligible will be evaluated in accordance with this FOA, by the standards set forth in EERE's Notice of Objective Merit Review Procedure (76 Fed. Reg. 17846, March 31, 2011) and the guidance provided in the "Department of Energy Merit Review Guide for Financial Assistance," which is available at: http://energy.gov/sites/prod/files/meritrev.pdf.

# C. OTHER SELECTION FACTORS

# 1. PROGRAM POLICY FACTORS

In addition to the above criteria, the Selection Official may consider the following program policy factors in determining which Applicants to select for award negotiations:

- The degree to which the proposed project, including proposed cost leverages, optimizes the use of available EERE funding to achieve programmatic objectives;
- Technical, market, organizational, and environmental risks associated with the project;
- The degree to which the proposed project directly addresses EERE's statutory mission and strategic goals;
- Whether the proposed project is likely to lead to a high level of benefit to the U.S. economy (e.g., use or enhancement of U.S. domestic supply chain; use or enhancement of U.S. domestic technologies; increased employment and manufacturing in the U.S).

- The diversity of technologies, approaches, and agencies (including the degree to which the proposed project would be complementary to and support the existing portfolio of projects to achieve the overall goals and objectives of FEMP).
- The geographic distribution of projects.
- Whether the proposed project will advance the goals of the Climate Action Champion initiative, as committed to by the designated Champion pursuant to its designation agreement. The Climate Action Champion initiative goals include improving climate resilience and reducing greenhouse gas emissions.
  - Note: The Climate Action Champion initiative program policy factor is only applicable to (1) projects proposed by Climate Action Champions as designated under DOE's Request for Applications DE-FOA-0001189; (2) projects proposed by a member of a regional collaboration or consortium designated as a Champion and (3) projects proposed in a Climate Action Champion community where the applicant submits a letter from the Champion confirming the proposed project would further the Champion's goals under the Climate Action Champion Initiative.) If an applicant is seeking receive consideration under (3), the applicant must contact the applicable Champion to obtain a letter of support.
  - The current list of Climate Action Champions can be found at <u>http://www.whitehouse.gov/the-press-office/2014/12/03/fact-sheet-16-us-</u> <u>communities-recognized-climate-action-champions-leaders</u>

# **D. EVALUATION AND SELECTION PROCESS**

# 1. Overview

The evaluation process consists of multiple phases that each include an initial eligibility review and a thorough technical review. Rigorous technical reviews are conducted by reviewers that are experts in the subject matter of the FOA. Ultimately, the Selection Official considers the recommendations of the reviewers, along with other considerations such as program policy factors, in determining which Full Applications to select.

# 2. Pre-Selection Interviews

As part of the evaluation and selection process, EERE may invite one or more applicants to participate in Pre-Selection Interviews. Pre-Selection Interviews are distinct from and more formal than pre-selection clarifications (See Section V.D.3 of the FOA). The invited applicant(s) will meet with EERE representatives to provide clarification on the contents of the Full Applications and to provide EERE an opportunity to ask questions regarding the proposed project. The information provided by applicants to EERE through Pre-Selection Interviews contributes to EERE's selection decisions.

EERE will arrange to meet with the invited applicants in person at EERE's offices or a mutually agreed upon location. EERE may also arrange site visits at certain Applicants' facilities. In the

alternative, EERE may invite certain applicants to participate in a one-on-one conference with EERE via webinar, videoconference, or conference call.

EERE will not reimburse Applicants for travel and other expenses relating to the Pre-Selection Interviews, nor will these costs be eligible for reimbursement as pre-award costs.

EERE may obtain additional information through Pre-Selection Interviews that will be used to make a final selection determination. EERE may select Full Applications for funding and make awards without Pre-Selection Interviews. Participation in Pre-Selection Interviews with EERE does not signify that Applicants have been selected for award negotiations.

#### 3. PRE-SELECTION CLARIFICATION

EERE may determine that pre-selection clarifications are necessary from one or more applicants. These pre-selection clarifications will solely be for the purposes of clarifying the Full Application, and will be limited to information already provided in the application documentation. The pre-selection clarifications may occur before, during or after the merit review evaluation process. Information provided by an applicant that is not necessary to address the pre-selection clarification question will not be reviewed or considered. Typically, a pre-selection clarification will be carried out through either written responses to EERE's written clarification questions or video or conference calls with EERE representatives. The information provided by Applicants to EERE through pre-selection clarifications is incorporated in their Full Applications and contributes to the merit review evaluation and EERE's selection decisions. If EERE contacts an applicant for pre-selection clarification purposes, it does not signify that the applicant has been selected for negotiation of award or that the applicant is among the top ranked Full Applications.

EERE will not reimburse applicants for expenses relating to the pre-selection clarifications, nor will these costs be eligible for reimbursement as pre-award costs.

# 4. SELECTION

The Selection Official may consider the merit review recommendations, program policy factors, and the amount of funds available in arriving at selections for this FOA.

# VI. Award Administration Information

# A. ANTICIPATED NOTICE OF SELECTION AND AWARD DATES

EERE anticipates notifying applicants selected for negotiation of award by third quarter FY 2015 and making awards by fourth quarter of FY 2015.

#### **B.** Award Notices

#### 1. REJECTED SUBMISSIONS

Noncompliant and nonresponsive Letters of Intent and Full Applications are rejected by the Contracting Officer and are not reviewed or considered. The Contracting Officer sends a notification letter by email to the technical and administrative points of contact designated by the Applicant in EERE Exchange. The notification letter states the basis upon which the Letter of Intent or Full Application was rejected.

#### 2. FULL APPLICATION NOTIFICATIONS

EERE notifies Applicants of its determination via a notification letter by email to the technical and administrative points of contact designated by the Applicant in EERE Exchange. The notification letter may inform the Applicant that its Full Application was selected for award negotiations, or not selected for award. Alternatively, EERE may notify one or more Applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds or other factors.

#### 3. SUCCESSFUL APPLICANTS

A notification letter selecting a Full Application for award negotiations does not authorize the Applicant to commence performance of the project. If a Full Application is selected for award negotiations, it is not a commitment to issue an award. Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement.

The award negotiation process will take approximately 60 days. Applicants must designate a primary and a backup point-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. The Applicant must be responsive during award negotiations (e.g., provide requested documentation) and meet the negotiation deadlines. If the Applicant fails to do so or negotiations are otherwise unsuccessful, EERE will cancel award negotiations and rescind the Selection. EERE reserves the right to terminate award negotiations at any time for any reason.

#### 4. Postponed Selection Determinations

A notification letter postponing a final selection determination until a later date does not authorize the Applicant to commence performance of the project. EERE may ultimately determine to select or not select the Full Application for award negotiations.

#### 5. UNSUCCESSFUL APPLICANTS

EERE shall promptly notify in writing each applicant whose Full Application has not been selected for award or whose Full Application cannot be funded because of the unavailability of appropriated funds.

## C. ADMINISTRATIVE AND NATIONAL POLICY REQUIREMENTS

#### 1. REGISTRATION REQUIREMENTS

There are several one-time actions before submitting a Full Application in response to this Funding Opportunity Announcement (FOA), and it is vital that applicants address these items as soon as possible. These requirements are as follows:

## i. EERE Exchange

Register and create an account on EERE Exchange at <u>https://eere-Exchange.energy.gov</u>. This account will then allow the user to register for any open EERE FOAs that are currently in EERE Exchange. It is recommended that each organization or business unit, whether acting as a team or a single entity, use only one account as the contact point for each submission. Applicants should also designate backup points of contact so applicants may be easily contacted if deemed necessary. <u>This step is required to apply to this FOA.</u>

The EERE Exchange registration does not have a delay; however, <u>the remaining registration</u> requirements below could take several weeks to process and are necessary for a potential <u>applicant to receive an award under this FOA</u>. Therefore, although not required in order to submit an application through the EERE Exchange site, all potential applicants not yet registered with SAM or FedConnect should complete those registrations as soon as possible.

#### ii. System for Award Management

Register with the System for Award Management (SAM) at <u>https://www.sam.gov</u>. Designating an Electronic Business Point of Contact (EBiz POC) and obtaining a special password called an MPIN are important steps in SAM registration. Please update your SAM registration annually.

#### iii. Fedconnect

Register in FedConnect at <u>https://www.fedconnect.net</u>. To create an organization account, your organization's SAM MPIN is required. For more information about the SAM MPIN or other registration requirements, review the FedConnect Ready, Set, Go! Guide at <u>http://www.fedconnect.net/FedConnect/Marketing/Documents/FedConnect\_Ready\_Set\_Go.pdf</u>.

#### iv. Grants.gov

Register in Grants.gov (http://www.grants.gov) to receive automatic updates when Amendments to this FOA are posted. However, please note that Letters of Intent and Full Applications will not be accepted through Grants.gov. This step is optional and is not required to apply to this FOA.

#### v. Electronic Authorization of Applications and Award Documents

Submission of a Full Application and supplemental information under this FOA through electronic systems used by the Department of Energy, including EERE Exchange and fedconnect.net, constitutes the authorized representative's approval and electronic signature.

#### 2. FOREIGN NATIONAL INVOLVEMENT

All applicants that ultimately enter into an award resulting from this FOA will be subject to the following requirement concerning foreign national involvement. Upon DOE's request, Prime Recipients must provide information to facilitate DOE's responsibilities associated with foreign national access to DOE sites, information, technologies, and equipment. Foreign national is defined as any person who was born outside the jurisdiction of the United States, is a citizen of a foreign government, and has not been naturalized under U.S. law. If the Prime Recipient or subrecipients, contractors or vendors under the award, anticipate utilizing a foreign national person in the performance of an award, the Prime Recipient is responsible for providing to the Contracting Officer specific information of the foreign national(s) to satisfy compliance with all of the requirements for access approval.

#### 3. NATIONAL POLICY REQUIREMENTS

The National Policy Assurances that are incorporated as a term and condition of award are located at: <u>http://energy.gov/management/downloads/national-policy-assurances-be-incorporated-award-terms</u>.

# 4. Environmental Review in Accordance with National Environmental Policy Act (NEPA)

EERE's decision whether and how to distribute federal funds under this FOA is subject to the National Environmental Policy Act (42 USC 4321, *et seq.*). NEPA requires Federal agencies to integrate environmental values into their decision-making processes by considering the potential environmental impacts of their proposed actions. For additional background on NEPA, please see DOE's NEPA website, at <u>http://nepa.energy.gov/</u>. All Recipients selected for an award will be required to assist in the timely and effective completion of the NEPA process in the manner most pertinent to their proposed project.

#### 5. STATEMENT OF FEDERAL INVOLVEMENT

# i. Review Meetings.

The Recipient, including but not limited to, the principal investigator (or, if applicable, coprincipal investigators), is required to participate in periodic review meetings with EERE. Review meetings enable EERE to assess the work performed under this Award and to determine whether the Recipient has timely achieved milestones and Final Deliverable.

EERE shall determine the frequency of review meetings and select the day, time, and location of each review meeting and shall do so in a reasonable and good faith manner. EERE will provide the Recipient with reasonable notice of the review meetings. For each review meeting, the Recipient is required to provide a comprehensive overview of the project, including the Recipient's technical progress compared to the Statement of Project Objectives other subject matter specified by the EERE Technology Office Director.

# ii. Project Meetings.

The Recipient is required to notify EERE in advance of scheduled project meetings. Upon request by EERE, the Recipient is required to provide EERE with reasonable access (by telephone, webinar, or otherwise) to the project meetings and tests. The Recipient is not expected to delay any work under this Award for the purpose of government insight.

# iii. Site Visits

EERE may conduct site visits to review the work performed under this Award, to inspect property and records relating to this Award, to assess the Recipient's implementation of audit findings, and to review the Recipient's compliance with the terms and conditions of this Award and applicable Federal laws and regulations. EERE will provide reasonable advance notice of site visits and minimize interference with ongoing work, to the maximum extent practicable.

# iv. Technical Milestones

The Statement of Project Objectives will establish the milestones and the Final deliverable. If the Recipient fails to achieve two or more milestones and deliverables, EERE may renegotiate the Statement of Project Objectives. In the alternative, EERE may deem the Recipient's failure to achieve these milestones and deliverables to be material noncompliance with the terms and conditions of this Award and take action to terminate the Award.

v. EERE Access.

The Recipient must provide any information, documents, site access, or other assistance requested by EERE for the purpose of its Federal involvement.

# 6. Reporting

Periodic project status reports, calls, and meetings may be required.

# 7. INTELLECTUAL PROPERTY PROVISIONS

Intellectual property rights for non-Federal contractors, such as ESPC contractors, will be set forth in the contracts between the Recipient and the contractor(s). If the funding agreement is issued by a National Laboratory Contractor, the intellectual property terms of the National Laboratory Contractor's Management and Operating (M&O) Contract will apply.

# VII. QUESTIONS/AGENCY CONTACTS

Upon the issuance of a FOA, EERE personnel are prohibited from communicating (in writing or otherwise) with Applicants regarding the FOA except through the established question and answer process as described below. Specifically, questions regarding the content of this FOA must be submitted to FOA.AFFECT2@ee.doe.gov no later than 3 business days prior to the Full Application due date.

All questions and answers related to this FOA will be posted on EERE Exchange at: <u>https://eere-exchange.energy.gov</u>. **Please note that you must first select this specific FOA Number in order to view the questions and answers specific to this FOA**. EERE will attempt to respond to a question within 3 business days, unless a similar question and answer has already been posted on the website.

Questions related to the registration process and use of the EERE Exchange website should be submitted to: <u>EERE-ExchangeSupport@hq.doe.gov</u>.

# VIII. OTHER INFORMATION

## A. FOA MODIFICATIONS

Amendments to this FOA will be posted on the EERE Exchange website and the Grants.gov system. However, you will only receive an email when an amendment or a FOA is posted on these sites if you register for email notifications for this FOA in Grants.gov. EERE recommends that you register as soon after the release of the FOA as possible to ensure you receive timely notice of any amendments or other FOAs.

#### **B.** INFORMATIONAL WEBINAR

EERE will conduct one informational webinar during the FOA process. It will be held after the initial FOA release but before the due date for Letters of Intent.

The purpose of this webinar is to give applicants a chance to ask questions about the FOA process generally. Attendance is not mandatory and will not positively or negatively impact the overall review of any Applicant submissions. As the webinar will be open to all Applicants who wish to participate, Applicants should refrain from asking questions or communicating information that would reveal confidential and/or proprietary information specific to their project. Specific dates for the webinar can be found on the cover page of the FOA.

#### C. GOVERNMENT RIGHT TO REJECT OR NEGOTIATE

EERE reserves the right, without qualification, to reject any or all Full Applications received in response to this FOA and to select any Full Application, in whole or in part, as a basis for negotiation and/or award.

#### **D. COMMITMENT OF PUBLIC FUNDS**

The Contracting Officer is the only individual who can make awards or commit the Government to the expenditure of public funds. A commitment by anyone other than the Contracting Officer, either express or implied, is invalid.

#### **E.** TREATMENT OF APPLICATION INFORMATION

In general, EERE will use data and other information contained in applications for evaluation purposes only unless such information is generally available to the public or is already the property of the Government.

Applicants should not include information that is privileged or confidential in their application unless such information is necessary to convey an understanding of the proposed project or to comply with a requirement in the FOA. Applications containing information that is privileged or confidential, which the Applicant does not want disclosed to the public or used by EERE for any purpose other than application evaluation, must be marked as described in this section.

The cover sheet of the application must be marked as follows and identify the specific pages containing trade secrets or commercial or financial information that is privileged or confidential:

Notice of Restriction on Disclosure and Use of Data: Pages [list applicable pages] of this document may contain trade secrets or commercial or financial information that is privileged or confidential, and is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source. [End of Notice]

The header and footer of every page that contains information that is privileged must be marked as follows: "May contain information that is privileged or confidential and exempt from public disclosure."

In addition, each line or paragraph containing trade secrets or commercial or financial information that is privileged or confidential must be enclosed in brackets.

The above markings enable EERE to follow the provisions of 10 CFR 1004.11(d) in the event a Freedom of Information Act (FOIA) request is received for information submitted with an application. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under a FOIA request or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

Subject to the specific FOIA exemptions identified in 5 U.S.C. 552(b), all information submitted to EERE by a FOA applicant is subject to public release under the Freedom of Information Act, 5 U.S.C. §552, as amended by the OPEN Government Act of 2007, Pub. L. No. 110-175. It is the applicant's responsibility to review FOIA and its exemptions to understand (1) what information may be subject to public disclosure and (2) what information applicants submit to the Government that are protected by law. In some cases, DOE may be unable to make an independent determination regarding which information submitted by an applicant is releasable and which is protected by an exemption. In such cases, DOE will consult with the applicant, in accordance with 10 C.F.R. §1004.11, to solicit the applicant's views on how the information should be treated.

# F. EVALUATION AND ADMINISTRATION BY NON-FEDERAL PERSONNEL

In conducting the merit review evaluation, the Government may seek the advice of qualified non Federal personnel as reviewers. The Government may also use non-Federal personnel to conduct routine, nondiscretionary administrative activities. The applicant, by submitting its application, consents to the use of non-Federal reviewers/administrators. Non-Federal reviewers must sign conflict of interest and non-disclosure agreements prior to reviewing an application. Non-Federal personnel conducting administrative activities must sign a nondisclosure agreement.

# G. NOTICE REGARDING ELIGIBLE/INELIGIBLE ACTIVITIES

Eligible activities under FEMP include those which enable Federal agencies to meet their energy-related goals, but not those which encourage or support political activities such as the collection and dissemination of information related to potential, planned or pending legislation.

# H. NOTICE OF POTENTIAL DISCLOSURE UNDER FREEDOM OF INFORMATION ACT

Applicants should be advised that identifying information regarding all applicants, including applicant names and/or points of contact, may be subject to public disclosure under the Freedom of Information Act, whether or not such applicants are selected for negotiation of award.

#### I. REQUIREMENT FOR FULL AND COMPLETE DISCLOSURE

Applicants are required to make a full and complete disclosure of all information requested. Any failure to make a full and complete disclosure of the requested information may result in:

- The rejection of a Full Application and/or Reply to Reviewer Comments;
- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of Federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

#### J. RETENTION OF SUBMISSIONS

EERE expects to retain copies of all Letters of Intent, Full Applications, Replies to Reviewer Comments, and other submissions. No submissions will be returned. By applying to EERE for funding, Applicants consent to EERE's retention of their submissions.

#### K. RIGHTS IN TECHNICAL DATA

Data rights differ based on whether data is first produced under an award or instead was developed outside the award.

EERE will not normally require delivery of confidential or trade secret-type technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.

EERE normally retains unlimited rights in technical data produced under Government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under EERE awards may be protected from public disclosure for up to five years after the data is generated ("Protected Data"). For awards permitting Protected Data, the protected data must be marked as set forth in the awards intellectual property terms and conditions and a listing of unlimited rights data (i.e., non-protected data) must be inserted into the data clause in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

## L. PROTECTED PERSONALLY IDENTIFIABLE INFORMATION

In responding to this FOA, Applicants must ensure that Protected Personally Identifiable Information (PII) is not included. PII is defined by the Office of Management and Budget (OMB) and EERE as:

Any information about an individual maintained by an agency, including but not limited to, education, financial transactions, medical history, and criminal or employment history and information that can be used to distinguish or trace an individual's identity, such as their name, social security number, date and place of birth, mother's maiden name, biometric records, etc., including any other personal information that is linked or linkable to an individual.

This definition of PII can be further defined as: (1) Public PII and (2) Protected PII.

**Public PII**: PII found in public sources such as telephone books, public websites, business cards, university listing, etc. Public PII includes first and last name, address, work telephone number, email address, home telephone number, and general education credentials.

**Protected PII**: PII that requires enhanced protection. This information includes data that if compromised could cause harm to an individual such as identity theft.

Listed below are examples of Protected PII that Applicants must not include in the files listed above to be evaluated by the Merit Review Committee.

- Social Security Numbers in any form
- Place of Birth associated with an individual
- Date of Birth associated with an individual
- Mother's maiden name associated with an individual
- Biometric record associated with an individual
- Fingerprint
- Iris scan
- DNA
- Medical history information associated with an individual
- Medical conditions, including history of disease
- Metric information, e.g. weight, height, blood pressure
- Criminal history associated with an individual
- Employment history and other employment information associated with an individual
- Ratings
- Disciplinary actions
- Performance elements and standards (or work expectations) are PII when they are so intertwined with performance appraisals that their disclosure would reveal an individual's performance appraisal
- Financial information associated with an individual

- Credit card numbers
- Bank account numbers
- Security clearance history or related information (not including actual clearances held)

Listed below are examples of Public PII that Applicants may include in the files listed above to be evaluated by the Merit Review Committee:

- Phone numbers (work, home, cell)
- Street addresses (work and personal)
- Email addresses (work and personal)
- Digital pictures
- Medical information included in a health or safety report
- Employment information that is not PII even when associated with a name
- Resumes, unless they include a Social Security Number
- Present and past position titles and occupational series
- Present and past grades
- Present and past annual salary rates (including performance awards or bonuses, incentive awards, merit pay amount, Meritorious or Distinguished Executive Ranks, and allowances and differentials)
- Present and past duty stations and organization of assignment (includes room and phone numbers, organization designations, work email address, or other identifying information regarding buildings, room numbers, or places of employment)
- Position descriptions, identification of job elements, and those performance standards (but not actual performance appraisals) that the release of which would not interfere with law enforcement programs or severely inhibit agency effectiveness
- Security clearances held
- Written biographies (e.g. to be used in a Technology Office describing a speaker)
- Academic credentials
- Schools attended
- Major or area of study
- Personal information stored by individuals about themselves on their assigned workstation or laptop unless it contains a Social Security Number

# **APPENDIX A – DEFINITIONS AND ACRONYMS**

"**Applicant**" means the legal entity or individual signing the Full Application. This entity or individual may be one organization or a single entity representing a group of organizations (such as a Consortium) that has chosen to submit a single Full Application in response to a FOA.

"Application" means the documentation submitted in response to a FOA.

"Award" means the written documentation executed by a Contracting Officer, after an Applicant is selected, which contains the negotiated terms and conditions for providing Financial Assistance to the Applicant. A Financial Assistance Award may be a Grant, Cooperative Agreement, or Technology Investment Agreement.

"**Budget**" means the cost expenditure plan submitted in the Full Application, including both the EERE contribution and the Applicant Cost Leverage.

"**Compliance**" is an eligibility determination that refers to the non-technical requirements outlined in a FOA (e.g., formatting, timeliness of submission, or satisfaction of prerequisites).

"**Contracting Officer**" means the EERE official authorized to execute Awards on behalf of EERE and who is responsible for the business management and non-Technology Office aspects of the Financial Assistance process.

**"Cost Leveraging"** means the respective share of Total Project Costs to be contributed by the Applicant. The percentage of Applicant cost leverage is to be applied to the Total Project Cost (i.e., the sum of Applicant plus EERE leverages) rather than to the EERE contribution alone.

"**EERE Exchange**" is the Department of Energy, Energy Efficiency and Renewable Energy's web system for posting Federal FOAs and receiving applications. EERE Exchange may be found at <u>https://eere-exchange.energy.gov</u>.

"ESPC" – Energy Savings Performance Contract.

"Final Deliverable" is a decision point in the project development process that ensures with a high degree of confidence that the project will ultimately be executed. Under this FOA, the Recipient will receive FOA funds only after the Final Deliverable has been accomplished in accordance with the schedule negotiated between EERE and the Recipient.

**"Financial Assistance"** means the transfer of money or property to an Applicant or Participant to accomplish a public purpose of support authorized by Federal statute.

"Funding Opportunity Announcement (FOA)" is a publicly available document by which a Federal agency makes known its intentions to award discretionary grants or cooperative

agreements, usually as a result of competition for funds. FOAs may be known as FOAs, notices of funding availability, solicitations, or other names depending on the agency and type of program.

"**Grant**" means a Financial Assistance instrument used by EERE to transfer money or property when the principal purpose of the transaction is to accomplish a public purpose of support or stimulation authorized by Federal statute, and no Substantial Involvement is anticipated between EERE and the Applicant during the performance of the contemplated activity.

"**Grants.gov**" is the "storefront" web portal which allows organizations to electronically find grant opportunities from all Federal grant-making agencies. Grants.gov is THE single access point for over 900 grant programs offered by the 26 Federal grant-making agencies. It can be accessed at http://www.grants.gov.

"**Key Personnel**" mean the individuals who will have significant roles in planning and implementing the proposed Project on the part of the Applicant and Participants, including FFRDCs.

"Modification" means a revision to a FOA.

"PPA" – Power Purchase Agreement.

"**Principal Investigator**" refers to the technical point of contact/Project Manager for a specific project award.

"**Project**" means the set of activities described in a Full Application, State plan, or other document that is approved by EERE for Financial Assistance (whether such Financial Assistance represents all or only a portion of the support necessary to carry out those activities).

"**Project Team**" means the team which consists of the Prime Recipient, Subrecipients, and others performing or otherwise supporting work under an EERE funding agreement.

"**Proposal**" is the term used to describe the documentation submitted in response to a FOA. Also see Application.

"**Recipient**" means the organization or other entity that receives a Financial Assistance Award from EERE (i.e., is the signatory on the award), is financially accountable for the use of any EERE funds or property provided for the performance of the Project, and is legally responsible for carrying out the terms and condition of the award.

"Renewable Energy" is the electric or thermal energy generated from solar, wind, geothermal, biomass, landfill gas, municipal solid waste, and/or hydropower/ocean energy (for purposes of this FOA).

"**Responsiveness**" is an eligibility determination that refers to the objective technical requirements (not goals or targets) outlined in a FOA, such as a technology type or technical parameters. For example, submission of a photovoltaic solar panel design in response to a FOA calling for innovative geothermal drilling technologies should be found nonresponsive. Likewise, a Full Application with a design that incorporates rare earth materials to a FOA that prohibits the use of rare earth materials should be found nonresponsive. Conversely, the belief that a technology will not achieve the technical targets of the FOA will never be used as a proper basis for a rejection as nonresponsive.

"**Selection**" means the determination by the EERE Selection Official that negotiations take place for certain Projects with the intent of awarding a Financial Assistance instrument.

"**Selection Official**" means the EERE official designated to select Full Applications for negotiation toward Award under a subject FOA.

"**Total Project Cost**" means all the funds to complete the effort proposed by the Applicant, including EERE funds (including direct funding of any FFRDC) plus all other funds that will be committed by the Applicant as Cost Sharing.

"UESC" – Utility Energy Savings Contract.

# APPENDIX B – COST LEVERAGE INFORMATION

#### How Cost Leveraging Is Calculated

As stated above, cost leveraging is calculated as a percentage of the Total Project Cost. Following is an example of how to calculate cost leveraging amounts for a project with \$1,000,000 in EERE funds with a minimum 20% non-EERE cost leveraging requirement:

Formula: EERE leverage (\$) divided by EERE leverage (%) = Total Project Cost Example: \$1,000,000 divided by 80% = \$1,250,000

Formula: Total Project Cost (\$) minus EERE leverage (\$) = Non-EERE leverage (\$) Example: \$1,250,000 minus \$1,000,000 = \$250,000

Formula: Non-EERE leverage (\$) divided by Total Project Cost (\$) = Non-EERE leverage (%) Example: \$250,000 divided by \$1,250,000 = 20%

Funds from this FOA may only be used for renewable energy efforts. If a renewable energy project is "bundled" together with other energy conservation measures (for example, through an ESPC or agency initiative), the cost basis for determining the proposed cost leverage must be representative of only the renewable portions of these larger efforts. For example, if an ESPC includes \$10M worth of energy conservation measures, but only \$2M is related to renewable energy, and \$0.5M in EERE funds are being requested, only \$1.5M can be counted as cost leverage.

# APPENDIX C – FEDERAL ENERGY EFFICIENCY FUND

Section 152 (f) of the Energy Policy Act of 1992 (EPAct 1992), Public Law 102-486, as codified in 42 USC § 8256 (b), authorized the Secretary of Energy to establish a Federal Energy Efficiency Fund (FEEF) with the stated purpose to provide financial assistance to agencies to assist them in meeting the energy and water conservation requirements of the National Energy Conservation Policy Act (NECPA), 42 USC § 8253(a)-(b). Since 1992, these goals have been amended and additional goals have been established by Executive Order and the Energy Independence and Security Act of 2007.

The law states the following:

(b) Federal Energy Efficiency Fund

(1) The Secretary shall establish a Federal Energy Efficiency Fund to provide grants to agencies to assist them in meeting the requirements of section 8253 of this title.
 (2) Not later than June 30, 1993, the Secretary shall issue guidelines to be followed by agencies submitting proposals for such grants. All agencies shall be eligible to submit proposals for grants under the Fund.

(3) The Secretary shall award grants from the Fund after a competitive assessment of the technical and economic effectiveness of each agency proposal. The Secretary shall consider the following factors in determining whether to provide funding under this subsection:

(A) The cost-effectiveness of the project.

(B) The amount of energy and cost savings anticipated to the Federal Government.

(C) The amount of funding committed to the project by the agency requesting financial assistance.

(D) The extent that a proposal leverages financing from other non-Federal sources.

(E) Any other factor which the Secretary determines will result in the greatest amount of energy and cost savings to the Federal Government.

(4) There are authorized to be appropriated, to remain available to be expended, to carry out this subsection not more than \$10,000,000 for fiscal year 1994, \$50,000,000 for fiscal year 1995, and such sums as may be necessary for fiscal years thereafter.