Department of Energy (DOE)
Office of Energy Efficiency and Renewable Energy (EERE)

Solar Desalination

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<table>
<thead>
<tr>
<th>FOA Issue Date:</th>
<th>9/27/17</th>
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<tbody>
<tr>
<td>Informational Webinar:</td>
<td>10/12/17</td>
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<tr>
<td>Submission Deadline for Concept Papers:</td>
<td>12/4/17 5:00pm ET</td>
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<td>Submission Deadline for Full Applications:</td>
<td>3/16/18 5:00pm ET</td>
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<td>Expected Submission Deadline for Replies to Reviewer Comments:</td>
<td>4/16/18 5:00pm ET</td>
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<td>Expected Date for EERE Selection Notifications:</td>
<td>June, 2018</td>
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<td>Expected Timeframe for Award Negotiations</td>
<td>August, 2018</td>
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- Applicants must submit a Concept Paper by 5:00pm ET the due date listed above to be eligible to submit a Full Application.

- To apply to this FOA, applicants must register with and submit application materials through EERE Exchange at https://eere-Exchange.energy.gov, EERE’s online application portal.

- Applicants must designate primary and backup points-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. If an application is selected for award negotiations, it is not a commitment to issue an award. It is imperative that the applicant/selectee be responsive during award negotiations and meet negotiation deadlines. Failure to do so may result in cancelation of further award negotiations and rescission of the Selection.

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MODIFICATIONS

All modifications to the Funding Opportunity Announcement are highlighted in yellow in the body of the FOA.

<table>
<thead>
<tr>
<th>Mod. No.</th>
<th>Date</th>
<th>Description of Modification</th>
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<tr>
<td>0001</td>
<td>October 3, 2017</td>
<td>• Modified the first full paragraph on page 6, to include the fourth “particularly attractive market for desalination technologies”: industrial processes.</td>
</tr>
</tbody>
</table>
Table of Contents

I. Funding Opportunity Description ...................................................................................................................... 1
   A. Description/Background...................................................................................................................... 1
   B. Topic Areas/Technical Areas of Interest........................................................................................ 5
   C. Applications Specifically Not of Interest........................................................................................ 15
   D. Authorizing Statutes....................................................................................................................... 16

II. Award Information ........................................................................................................................................ 16
   A. Award Overview ............................................................................................................................ 16
      i. Estimated Funding .................................................................................................................. 16
      ii. Period of Performance ......................................................................................................... 17
      iii. New Applications Only ......................................................................................................... 17
   B. EERE Funding Agreements ............................................................................................................ 17
      i. Cooperative Agreements ....................................................................................................... 17
      ii. Funding Agreements with FFRDCs ....................................................................................... 18
      iii. Grants .................................................................................................................................. 18
      iv. Technology Investment Agreements ..................................................................................... 18

III. Eligibility Information ................................................................................................................................. 19
   A. Eligible Applicants .......................................................................................................................... 19
      i. Individuals ............................................................................................................................. 19
      ii. Domestic Entities .................................................................................................................. 20
      iii. Foreign Entities .................................................................................................................... 20
      iv. Incorporated Consortia ......................................................................................................... 21
      v. Unincorporated Consortia ..................................................................................................... 21
   B. Cost Sharing .................................................................................................................................... 22
      i. Legal Responsibility ............................................................................................................... 22
      ii. Cost Share Allocation ........................................................................................................... 22
      iii. Cost Share Types and Allowability .................................................................................... 23
      iv. Cost Share Contributions by FFRDCs .................................................................................. 24
      v. Cost Share Verification ......................................................................................................... 24
      vi. Cost Share Payment ............................................................................................................. 24
   C. Compliance Criteria .......................................................................................................................... 25
      i. Compliance Criteria ................................................................................................................ 25
   D. Responsiveness Criteria ..................................................................................................................... 26
   E. Other Eligibility Requirements ........................................................................................................... 26
      i. Requirements for DOE/NNSA Federally Funded Research and Development Centers (FFRDC) Listed as the Applicant ........................................................................................................................................................................................................................................... 26
      ii. Requirements for DOE/NNSA and non-DOE/NNSA Federally Funded Research and Development Centers Included as a Subrecipient ........................................................................................................................................................................................................................................................................................................... 26
   F. Limitation on Number of Concept Papers and Full Applications Eligible for Review ..................... 28
   G. Questions Regarding Eligibility ........................................................................................................ 28

IV. Application and Submission Information ................................................................................................... 28
   A. Application Process ........................................................................................................................ 28
      i. Additional Information on EERE Exchange .......................................................................... 29

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE- EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
B. Application Forms ................................................................. 30
C. Content and Form of the Concept Paper .......................................................... 30
   i. Concept Paper Content Requirements ....................................... 30
D. Content and Form of the Full Application .................................................. 32
   i. Full Application Content Requirements ..................................... 32
   ii. Technical Volume ....................................................................... 34
   iii. Statement of Project Objectives .................................................. 38
   iv. SF-424: Application for Federal Assistance .................................. 38
   v. Budget Justification Workbook (EERE 335) ................................... 39
   vi. Summary/Abstract for Public Release ............................................. 39
   vii. Summary Slide ........................................................................... 40
   viii. Subaward Budget Justification (EERE 335) (if applicable) .............. 40
   ix. Budget for DOE/NNSA FFRDC (if applicable) .............................. 40
   x. Authorization for non-DOE/NNSA or DOE/NNSA FFRDCs (if applicable) ......................................................... 41
   xi. SF-LLL: Disclosure of Lobbying Activities ................................. 41
   xii. Waiver Requests: Foreign Entities and Performance of Work in the United States (if applicable) .......... 41
   xiii. U.S. Manufacturing Commitments ............................................. 42
   xiv. Data Management Plan .............................................................. 43
E. Content and Form of Replies to Reviewer Comments .................................. 43
F. Post-Award Information Requests .......................................................... 44
G. Dun and Bradstreet Universal Numbering System Number and System for Award Management .......... 45
H. Submission Dates and Times ................................................................. 45
I. Intergovernmental Review ........................................................................ 45
J. Funding Restrictions ................................................................................ 45
   i. Allowable Costs ........................................................................... 45
   ii. Pre-Award Costs .......................................................................... 46
   iii. Performance of Work in the United States .................................. 47
   iv. Construction ................................................................................ 48
   v. Foreign Travel ............................................................................... 48
   vi. Equipment and Supplies .............................................................. 48
   vii. Lobbying ..................................................................................... 48
   viii. Risk Assessment ....................................................................... 49
   ix. Invoice Review and Approval .................................................... 49
V. Application Review Information ............................................................... 50
   A. Technical Review Criteria ............................................................. 50
      i. Concept Papers .......................................................................... 50
      ii. Full Applications ....................................................................... 50
      iii. Criteria for Replies to Reviewer Comments .............................. 52
   B. Standards for Application Evaluation .............................................. 52
   C. Other Selection Factors ................................................................. 53
      i. Program Policy Factors .............................................................. 53
   D. Evaluation and Selection Process ................................................... 53
      i. Overview .................................................................................... 53
      ii. Pre-Selection Interviews .......................................................... 53
      iii. Pre-Selection Clarification ......................................................... 54
      iv. Recipient Integrity and Performance Matters ............................ 55
      v. Selection .................................................................................... 55
   E. Anticipated Notice of Selection and Award Dates ............................... 55

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE-EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
VI. Award Administration Information

A. Award Notices ................................................................. 55
   i. Ineligible Submissions .................................................. 55
   ii. Concept Paper Notifications ...................................... 56
   iii. Full Application Notifications .................................... 56
   iv. Successful Applicants ................................................ 56
   v. Alternate Selection Determinations .............................. 57
   vi. Unsuccessful Applicants ............................................. 57
B. Administrative and National Policy Requirements ........................................... 57
   i. Registration Requirements .......................................... 57
   ii. Award Administrative Requirements .......................... 58
   iii. Foreign National Access to DOE Sites ......................... 59
   iv. Subaward and Executive Reporting ............................. 59
   v. National Policy Requirements ...................................... 59
   vi. Environmental Review in Accordance with National Environmental Policy Act (NEPA) ......................... 59
   vii. Applicant Representations and Certifications ............. 60
   viii. Statement of Federal Stewardship ............................ 62
   ix. Statement of Substantial Involvement .......................... 62
   x. Subject Invention Utilization Reporting ....................... 63
   xi. Intellectual Property Provisions ................................... 63
   xii. Reporting .................................................................. 63
   xiii. Go/No-Go Review ..................................................... 63
   xiv. Conference Spending ............................................... 64
   xv. UCC Financing Statements ........................................ 64
VII. Questions/Agency Contacts ............................................................................ 64
VIII. Other Information ........................................................................................... 65

A. FOA Modifications ........................................................... 65
B. Informational Webinar ................................................................................. 65
C. Government Right to Reject or Negotiate ................................................. 65
D. Commitment of Public Funds ................................................................. 66
E. Treatment of Application Information ....................................................... 66
F. Evaluation and Administration by Non-Federal Personnel ....................... 67
G. Notice Regarding Eligible/Ineligible Activities ......................................... 67
H. Notice of Right to Conduct a Review of Financial Capability .................. 67
I. Notice of Potential Disclosure Under Freedom of Information Act (FOIA) . 67
J. Requirement for Full and Complete Disclosure ........................................ 68
K. Retention of Submissions .............................................................. 68
L. Title to Subject Inventions ....................................................................... 68
   i. Government Use License .............................................. 69
   ii. March-In Rights .......................................................... 69
M. Government Rights in Subject Inventions ................................................ 69
   i. Government Use License .............................................. 69
   ii. March-In Rights .......................................................... 69
N. Rights in Technical Data ........................................................................ 70
O. Copyright ............................................................................. 71
P. Personally Identifiable Information (PII) .................................................. 71
Q. Annual Independent Audits ..................................................................... 71

Appendix A – Cost Share Information ................................................................. 73

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov .
Problems with EERE Exchange? Email EERE- EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
I. Funding Opportunity Description

A. Description/Background

OBJECTIVES

The U.S. Department of Energy (DOE) seeks to fund applied scientific research that develops novel technologies or concepts using solar thermal energy to assist in the desalination process, which will reduce the levelized cost of water (LCOW) through reducing the levelized cost of heat (LCOH), increasing the energy efficiency for thermal desalination processes, and reducing the overall capital and integration costs for solar thermal desalination. Applications for thermal desalination include municipality water production, agriculture, industrial processes, and produced waters from the oil and gas industry. This funding opportunity announcement (FOA), intends to support the research, development, and demonstration (RD&D) of technologies that have the potential to integrate solar thermal technologies into desalination processes, develop novel low temperature solar concentrators and storage, consider novel and innovative thermal desalination technologies, or show how solar thermal energy can be implemented into current or upcoming desalination methods. As part of the SunShot Initiative, this applied research and development program is intended to demonstrate new concepts in either solar thermal or thermal desalination technologies, or the combination therein. These developments should lead to subsequent system integration, engineering scale-up, and eventual commercial production for water purification applications.

BACKGROUND

The SunShot Initiative focuses on driving down the cost of solar technologies in the U.S., to make solar energy economically competitive and support energy affordability. In addition, SunShot’s mission prioritizes efforts that will enhance energy reliability, resilience and security.

Water use and handling technologies are an essential part of U.S. infrastructure, and which is increasingly being stressed due to age, population growth, competing energy demands, and increasing disruption of natural hydrologic cycles leading to regional water scarcity. Desalination is increasingly being considered as an important potential solution to increase water supplies for municipal water and agriculture, and is an essential technology to purify water produced from various industrial processes, as well as from oil and gas exploration. Each market presents different possible avenues to integrate solar thermal energy into the process as the

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primary energy resource. Most municipal desalination in the U.S. utilizes reverse osmosis (RO), which is performed at ambient temperatures with no special heating of the feed stream. However, low-cost solar thermal energy can potentially make thermal desalination a lower cost option, while reducing demand for electricity, the primary energy input into RO processes. Agriculture has high water demands with runoff that is typically saline due to salts in the soil and groundwater occurring naturally or from fertilizer use. Produced water at oil and gas well sites can have particularly high salt content and is often generated away from grid infrastructure. This may be a particularly attractive market for solar thermal desalination that can operate in a modular configuration, off-grid. Thermal desalination, in general, has particular application for water with high total dissolved salt (TDS) content or for applications that require zero liquid discharge (ZLD), which RO cannot typically address.

The primary drivers for the cost of water from desalination is the required energy load and capital costs. The energy requirements materialize primarily as the cost of electricity for RO or the cost of heat for thermal processes. Thermal desalination typically involves a phase change, such as evaporation, to separate water from dissolved impurities. However, evaporation of water is an energy intensive phase transition and technologies that can reduce the energy requirement include multi-step processes that recuperate some of the energy used in a given step, such as multiple-effect distillation (MED) or multi-stage flash distillation (MSF). Freeze desalination has been periodically considered due to the lower change in enthalpy required to transition between liquid water and ice, versus liquid water and water vapor (the enthalpy of vaporization is 2258 kJ/kg at 100°C while the heat of fusion is 334 kJ/kg at 0°C). Additionally, several promising thermal processes have been developed in recent years, at various levels of maturity and demonstration, including humidification de-humidification (HDH), membrane distillation (MD), forward osmosis (FO), and others.

Concentrating solar thermal technologies use light collecting elements (typically mirrors) to concentrate sunlight onto thermal receivers, which convert the solar flux into heat. This thermal energy can be used for either electricity generation, through a conventional thermoelectric generator turbine, or for applications that directly require heat, such as a desalination process. Due to the relative ease of storing thermal energy (i.e. by storing hot fluids or other materials) solar thermal energy is a unique complement to other forms of renewable energy that rely on intermittent sources (e.g. photovoltaics and wind). While daily thermal energy storage allows desalination plants to operate continually, seasonal variations still need to be considered when assessing the economic advantages of solar thermal desalination.
The chief criterion used to analyze economic competitiveness of technical improvements to either energy or water generation is a levelized cost (i.e. total lifetime costs divided by total lifetime product generated – either electricity, water, or thermal energy). This high-level metric can be met by achieving specific technical and economic improvements required to advance solar thermal technology, discussed in the sections below. Applicants for this FOA are expected to propose innovations that drive down costs for solar thermal systems and thermal desalination, as well as increase the energy efficiency of thermal desalination processes, including techniques for ZLD. A generic overview of the topic areas (TA) in this FOA is provided in Figure 1. The integrated solar thermal desalination system is composed of several subsystems including the solar thermal collection component (concentrating, non-concentrating, storage), integration (heat pump, vapor compression, heat exchangers), and the thermal desalination unit (MED, HDH, etc.). Each subsystem has its own technical and economic goals that must be achieved in concert with the technical and economic targets of the other subsystems.

![Figure 1. Topic Areas of interest in this FOA.](Image)

Since launching the SunShot Initiative, DOE has launched a number of funding initiatives focused on lowering the costs and improving the performance of components for solar thermal applications, primarily focused on Concentrating Solar Power (CSP) for electricity generation. Of particular relevance to the current
FOA is CSP: COLLECTS, which funded R&D to develop disruptive cost reductions for solar collectors.

This funding initiative seeks to accelerate the progress of solar thermal technologies through novel, revolutionary R&D to enable widespread economic viability of thermal desalination in the U.S. and develop supply chains for components that can be used for solar thermal applications. Awards for this funding opportunity will form a key component of the SunShot Initiative’s Research, Development and Demonstration portfolio of projects along the solar thermal technology pipeline.

SCOPE OF ANNOUNCEMENT

Under this FOA, DOE is requesting proposals for innovative RD&D projects to significantly advance the state-of-the-art in solar thermal technologies and energy-efficient thermal desalination systems to accelerate the development of revolutionary systems. Applicants should clearly show how the proposed advances will make solar thermal desalination cost competitive with competing technologies and illustrate a path forward to reaching the goals of this FOA. Applications must address the following tasks that each awardee will be required to complete prior to project completion:

a) Research leading to the development or advancement of innovative and revolutionary future-generation solar thermal and/or desalination technologies that will have lower cost or higher energy efficiency when compared to best in class, near-commercial systems;

b) Produce repeatable and scalable results to prove reliability; and

c) Include clear market- and application-driven objectives and partnerships as part of a credible pathway to commercial development and eventual deployment.

Transformative impact in achieving the goal of cost competitiveness with conventional sources of heat and water is crucial for this FOA, and the SunShot Initiative is open to all solar thermal coupled desalination system approaches that will help to achieve this goal and generally increase the applicability of solar thermal energy resources to the nation’s energy needs. Applicants must demonstrate the techno-economic viability of the proposed technologies in the context of an entire desalination system or given subsystem with appropriate citations for selected costs and performances.

Principal Investigators (PIs) and their teams, funded by SunShot, are expected to produce high impact outcomes with a view towards eventual commercialization and
wide dissemination, including the pursuit of patents, licensing or other intellectual property protection and publication of the results of their funded research in high-visibility, high-impact-factor, peer-reviewed journals. All outcomes resulting from the funded research will be required to include an acknowledgement that the work was supported by the U.S. Department of Energy, SunShot Initiative, under the specific award number.

As appropriate and needed, the investigators may choose to make use of specialized test facilities at the DOE National Laboratories (http://energy.gov/maps/doe-national-laboratories), such as the National Solar Thermal Test Facility (NSTTF). In such cases, justified work plans and clear budgets must be developed in consultation with the relevant National Laboratory, and the Applications must include a letter of commitment from the concerned National Laboratory confirming the proposed budget, scope, and availability of the facilities and/or laboratory personnel. Note that collaboration with or the use of facilities at a DOE National Laboratory is not a requirement of this FOA; applications will be evaluated on their own merit as per the criteria set forth in Section V of this FOA.

B. Topic Areas/Technical Areas of Interest

The specific cost of solar thermal desalination that will be competitive with incumbent technologies depends on the target market (i.e. municipal water systems, agricultural uses, or purification of produced waters). The solution space is therefore dependent on the competing technologies and requirements appropriate for the use, and the cost drivers in that market space. Equation (1) below describes the levelized cost of water (LCOW), which is the chief metric to describe the cost-competitiveness of different water purification technologies (given the same characteristics of input water and the level of purification achieved). For thermal desalination, a key submetric is the cost of the heat necessary to drive the desalination process, which can be described as a levelized cost of heat (LCOH), for a particular temperature (relevant to the targeted thermal desalination process), as described in Equation (2).

\[
LCOW = \frac{\text{Total lifetime costs (capital,financial,O&M)}}{\text{Total lifetime clean water generation}} \tag{1}
\]

\[
LCOH = \frac{\text{Total lifetime costs (capital,financial,O&M)}}{\text{Total lifetime thermal generation}} \tag{2}
\]

The Solar Desalination funding opportunity focuses on four main topic areas of interest that aim to lower the LCOW, the LCOH, or both, for solar thermal


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desalination systems: (1) innovations in thermal desalination technologies, (2) low cost solar thermal heat, (3) integrated solar desalination systems, and (4) analysis for solar thermal desalination.

Four particularly attractive markets for desalination technologies are municipal water production, agriculture, industrial processes and the purification of water produced from various industrial processes, including oil and gas extraction. Each market has different specifications on the water input and output qualities. While most thermal desalination systems provide high quality output water, the expected input water for the proposal should be discussed in the application and what advantages the proposed system possesses over state-of-the-art alternatives.

A potential large water supply for many municipal water networks is sea water, which has a total dissolved solids (TDS) concentration of approximately 30,000 ppm (depending on location). This market is generally expected to require large scale plants with a competitive LCOW target identified as $0.50/m³, to achieve wide applicability in the US. However, small-scale, distributed systems that are cost-competitive may generate significant benefits to the flexibility and resiliency of US infrastructure. At this level of TDS, the primary competitor for thermal desalination is reverse osmosis (RO).

In contrast, many saline waters produced from oil and gas extraction have TDS values > 100,000 ppm, depending on the geographic location of the well, which is not feasible for RO. In that case, the water is typically disposed of, at high cost, by transportation away from the site when disposal wells are unavailable. If that, or similar markets are targeted, applicants will need to show that the amount of concentrated brine, or other wastes, that are produced do not incur costs that increase the total LCOW above the target. These systems may be smaller scale; and mobile or semi-mobile systems are particularly attractive. The characteristics of this market (high salinity water, typically isolated, off-grid, with high brine disposal costs) motivates a higher target LCOW in this FOA of $1.50/m³. In this context, particular interest is given to technologies that can achieve zero-liquid discharge (ZLD) driven by solar thermal energy. Proposals addressing ZLD may include significant improvements to existing technologies in both price and energy requirements, or new ZLD technologies that provide cost and energy load reductions consistent with the targeted metrics.
In a solar thermal desalination system, the LCOH of the solar thermal collection sub-system is a key input to the total cost, and must be consistent with an LCOW that promotes market adoption. The FOA target cost for a large-scale, seawater solar thermal desalination system of $0.50/m³ is shown in Figure 2 alongside two current configurations that use solar thermal energy with multi-effect distillation (MED) and a Reverse Osmosis (RO) system.²

Table 1. Cost targets for large and small capacity thermal desalination plants.

<table>
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<tr>
<th>Capacity</th>
<th>Feedwater salinity (TDS)</th>
<th>LCOW Target ($/m³)</th>
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<tr>
<td>Large (&gt;10,000 m³/day)</td>
<td>&gt; 30,000 ppm</td>
<td>0.50</td>
</tr>
<tr>
<td>Small (&lt;2000 m³/day)</td>
<td>&gt; 100,000 ppm</td>
<td>1.50</td>
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Figure 2. Comparison of targeted cost of $0.50/m³ using solar thermal desalination with current plant costs. Error bars for current technologies reflect considerable variation in ‘state-of-the-art’ costs due to siting, permitting, and other regionally variant considerations, including irradiance in the solar thermal case.


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For seawater desalination, RO has become the accepted state-of-the-art due to its low cost compared to current thermal desalination technologies. However, the majority of the cost of RO is consumed either by commodities that are difficult or impossible to reduce (e.g. piping and other infrastructure); or electricity. RO is already nearing theoretical minima for electricity consumption, and is a poorly suited technology to increasing recovery ratios (the ratio of freshwater produced per unit of concentrated brine rejected – currently optimized at approximately 50% in commercial operation). Thermal desalination technologies may be more amenable to operate at the higher salinities that would enable increased recovery ratios (and thereby increasing the productivity of all of the plant’s capital equipment).

For thermal desalination technologies, it is clear that there is a tradeoff between thermal efficiency, capital costs of the desalination unit, and the cost of thermal energy. Figure 3 illustrates the combinations of amortized desalination capital costs and heat consumption that will enable seawater desalination at the target LCOW ≤ $0.50/m³. At a given LCOH, all combinations of thermal efficiency and capital costs at or below the respective line will meet the FOA target. Note that high capital costs may require thermal energy consumption that is below the practical minima (particularly for evaporative processes).

![Figure 3. Solution space for innovative thermal desalination technologies illustrating the trade-offs between thermal desalination efficiency, capital costs of the desalination system, and LCOH of the solar thermal collection system. Amortized](image)
capital cost can be related back to the installed capital cost via a conversion factor – in this plot, 17 ¢/m³ corresponds to a capital cost of approximately $700/m³/day

All applicants should describe where in the above solution space the proposed technology is targeted. Applications targeting solutions that include ZLD can target a higher thermal energy consumption, due to the increased value of the technology, but must still describe how the proposed system meets the higher LCOW target of $1.50/m³.

Topic Area 1: Innovations in Thermal Desalination Technologies

This topic area is focused on technology improvements following two potential strategies:

- dramatic improvements in established technologies and components that can lead to the achievement of the FOA cost targets proposed in Table 1;
- development of novel thermal desalination techniques that, if further developed, can achieve the FOA targets.

Applicants targeting the higher, small-scale LCOW goal ($1.50/m³) should consider that in the relevant markets, a premium is placed on concentrate disposal, and ZLD, if cost-effective, is preferred.

Proposals for this topic area are expected to consider the system coupled with a solar thermal heat source, but are not required to validate or demonstrate the integrated solar collection. Applications to this Topic Area should assume that innovations to solar thermal collection will enable an LCOH of $0.01/kWhₘₙₚ, but should not invoke lower values. Figure 4 illustrates the solution space open to proposals in this topic area. Applicants should justify how their proposed innovations enable a thermal energy consumption and capital cost that fall on or below the red line in Figure 4, representing an LCOW of $0.50/m³.
Projects that consider new or significant improvements in existing desalination techniques involving thermal processes that do not involve the high-energy-demand evaporation phase change are encouraged. In particular, substantial reductions in the thermal load below current state of the art are of interest (in addition to capital cost reduction). While it is understood that a decrease in thermal consumption could be achieved by increasing the electric power requirement, technologies that simply replace the thermal load with an electric load are not of interest. Rather, this topic is explicitly interested in thermal desalination technologies that effectively use thermal input to significantly reduce or eliminate electricity requirements.

This topic area is also interested in novel desalination technologies that allow operation at temperatures much higher than conventional techniques (≥ 200 °C).

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Concentrating solar collectors can, in many cases, reduce the cost of solar thermal energy collection by reducing the cost of installation labor and support infrastructure necessary, relative to non or low-concentrating collectors. However, current thermal desalination technologies are typically limited in top brine temperature to approximately 120 °C, chiefly due to chemical scaling of heat exchanger surfaces.

Proposals for this topic area focused on advancing current thermal desalination technologies could include, but are not limited to:

- Realizing high temperature operations that can lower the thermal energy requirements (by increasing the efficiency of the desalination process);
- Technologies that lower or eliminate electricity requirements;
- Thermal membrane development (increasing selectivity, higher temperature, anti-fouling/scaling, etc.);
- Material development for heat exchangers or heat pumps (including additive manufacturing, polymer based approaches, anti-scaling coatings, etc.);
- other approaches not listed here

Applicants should explicitly describe the proposed pathway by which their target thermal efficiency, capital costs, and O&M costs will enable them to achieve the FOA targets.

**Topic Area 2: Low-cost Solar Thermal Energy**

This topic area seeks applications that have the potential to significantly reduce the cost of solar thermal collection systems for thermal desalination processes. Proposals in this topic area must consider a solar thermal system in the context of a thermal desalination plant, but are not required to justify the desalination system performance or operation. Proposed solar thermal systems should present a pathway to an LCOH that allows for the target LCOW metrics to be met. This topic is focused on LCOH, and it is intended that applicants assume that desalination technologies that meet the cost and efficiency metrics described in Figures 3 and 4 are successfully developed. The LCOH for a solar thermal system is given by

\[
\text{LCOH} = \frac{(\text{Installed Cost}) \times (\text{FCR}) + (\text{Annual O&M})}{\text{Annual Thermal Generation}}
\]

Installed costs include direct and indirect costs for the solar field, shipping, and installation. The FCR is a factor that includes assumptions regarding financing, tax, and inflation (this FOA assumes a value of .083 for 25 years), and annual thermal
generation includes optical and thermal losses of the system and the direct normal irradiance (DNI) of the selected geography.

Current LCOH costs for solar thermal systems vary depending on the insolation and costs, but are on the order of $0.03 – $0.05/kWhth over the same 25 year period. To reach the FOA targets (assuming a combination of thermal desalination efficiency and capital costs as described in Figure 4, above) the LCOH would have to be $0.01 and $0.015/kWhthermal for large and small scale systems, respectively. Small scale systems would be expected to have a degree of mobility for potential transportation to multiple locations during the lifetime of the system. This LCOH value can be reached by a combination of cost savings from collectors, thermal storage, receivers and heat transfer fluid (HTF) system, and O&M reductions.

While proposals can reach the target LCOH in many ways, Table 2 gives an example for each of these cost subsections. These examples are not meant to be prescriptive and proposals that have different architectures and different O&M or storage costs and projections are encouraged. Different combinations of component costs and performance can be readily examined using the solar thermal process heat model in NREL’s System Advisor Model (SAM). It is noted that ultralow-cost, lower lifetime systems with lower system level efficiency could also meet the LCOH targets.

Table 2: Example solar field cost that could reach the targets for LCOH in Bakersfield, CA (with a DNI of 6.5 kWh/m²/day), with 10 hours of thermal energy storage.

<table>
<thead>
<tr>
<th>Component</th>
<th>Current (NREL 2015)</th>
<th>Target ($0.50/m³)</th>
<th>Target ($1.50/m³)</th>
</tr>
</thead>
<tbody>
<tr>
<td>LCOH ($/kWhthermal)</td>
<td>0.027</td>
<td>0.01</td>
<td>0.015</td>
</tr>
<tr>
<td>Total direct cost ($/m²)</td>
<td>350</td>
<td>110</td>
<td>180</td>
</tr>
<tr>
<td>Site Prep ($/m²)</td>
<td>30</td>
<td>20</td>
<td>10</td>
</tr>
<tr>
<td>HTF Receiver ($/m²)</td>
<td>70</td>
<td>30</td>
<td>50</td>
</tr>
<tr>
<td>Collector ($/m²)</td>
<td>170</td>
<td>45</td>
<td>100</td>
</tr>
<tr>
<td>O&amp;M ($/m²)</td>
<td>15</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Storage ($/kWhthermal)</td>
<td>20</td>
<td>10</td>
<td>10</td>
</tr>
</tbody>
</table>

In most regions, the primary competition for generating thermal energy is natural gas combustion. The LCOH for natural gas heat generation varies depending on the cost of gas, but using natural gas industrial scale costs, the LCOH over a 25 years

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4 https://sam.nrel.gov
period is approximately $0.028/kWh_{thermal}$ and $0.037/kWh_{thermal}$ for the average US and California, respectively. This does not include costs associated with the transportation of natural gas to regions where there are no current pipelines. While achieving a similar LCOH with a solar thermal system may lead to some deployment, the lower targets of this FOA reflect not only that solar thermal systems will have higher cost and complexity to integrate with a desalination system, but that natural gas-driven thermal desalination is not widely cost-competitive with conventional methods of fresh water supply.

Applications to this topic must justify their potential to meet the LCOH target while delivering heat at a nominal temperature of 120 °C. Applications that seek to meet the target at lower, or higher, temperatures, must invoke thermal desalination technologies at the targeted temperature, that meet the targets described in Topic Area 1, above. Other system uses for higher temperature input may also be invoked (for example, thermal-vapor compression or heat pumps).

This topic will also consider applications for innovative technologies to reduce the costs of thermal energy storage (TES) in the temperature range >120 °C. Concepts for TES R&D should show the potential to reach costs below $10/kWh_{thermal}$, with the capability of providing the thermal flux sufficient to operate a desalination plant (justified in the full application). Proposals could include storage using sensible, latent, or thermochemical technologies. In general, the cost of thermal energy storage is strongly correlated to the volume of the energy-storing material (due to both material and containment costs). Proposals are encouraged that leverage latent or thermochemical storage cycles, which typically have higher energy density (and smaller storage volumes).

**Topic Area 3: Integrated solar thermal desalination systems**

This topic area seeks the system level design, optimization, and potential demonstration of a desalination process that is directly coupled to a solar thermal collector as the primary energy source. Applicants should propose complete, integrated systems that are capable of meeting the FOA LCOW targets in Table 1 and fall within the solution space described by Figure 3, above.

LCOW calculations are based on the expected capital costs of the installment, the capital costs of the solar field, operational energy costs, financing, and operations and maintenance (O&M) of a commercial system. Expected and actual costs for full scale systems should be well supported and cited in applications. Costs associated with determining the LCOW can vary widely depending on the assumptions or
geographic location of the plant. All associated costs should be justified in the full application, including relevant electricity costs, if appropriate. Off-grid systems should describe the cost of electricity generation, if necessary, either with diesel generators, photovoltaic (PV) systems, or others. All costs and thermal/electrical efficiencies should be well-justified in the proposal.

Applications are sought for Topic Area 3 that demonstrate scalability, integration, optimization and controls, and reliability. Technologies and concepts for improved integration of solar to thermal desalination may include heat pumps (thermal vapor compression, absorption, etc.), innovative heat exchangers, etc., but must include full system testing. Testing may be performed either at a lab-scale with simulated light/heat sources, or demonstrated on-sun (see Section 3.B for cost-share requirements for applications proposing demonstration activities – on-sun demonstrations of desalination systems will require a higher cost-share of ≥50%, while all other activities will require a cost-share of ≥20%).

Applicants to this Topic Area may apply with hybrid desalination concepts that uniquely take advantage of solar thermal energy. Hybrid desalination includes systems that involve more than one desalination technique, such as RO or nanofiltration (NF) coupled with MED. Hybridization of multiple technologies may allow for the more efficient utilization of solar thermal energy to increase thermal desalination efficiency, increase recovery ratios, or lower total capital costs.

Proposals submitted under this topic area should include the full system design and a testing plan that incorporates solar thermal energy as the primary energy source for a specified desalination system. The system design should discuss the expected influence of daily variations in solar irradiance, however proposals are not required to include thermal energy storage if the key technology innovation does not include direct integration with storage. The associated storage costs, if appropriate, should be included in technoeconomic analyses.

**Topic Area 4: Analysis for Solar Desalination**

Topic Area 4 seeks proposals to develop analytical tools that will simplify the planning, design, and valuation of solar thermal desalination systems. Given the complexity of the interrelationships involved in the Energy-Water Nexus\(^6\) – particularly in terms of geographic and temporal variations in supply and demand

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of both energy and water resources – significant difficulties exist for solar thermal desalination system designers to plan projects of high economic value.

Areas of interest in Topic Area 4 include the development of user-friendly software that identifies geographical regions where solar desalination has the highest prospective to be marketable. This would take into consideration the water needs of local regions, irradiance, natural or waste heat sources, access to ocean or brine water, agriculture development, and produced water wells. The analysis would consider the irradiance-dependent costs of solar thermal heat with respect to other energy sources in the area and identify the regions that make the strongest case for solar desalination. Applicants should leverage existing tools in their proposed work – for example, NREL’s System Advisor Model (SAM), for modeling solar thermal energy generation for process heat applications.\(^7\)

Other analyses of interest could include the integration of desalination with concentrating solar power (CSP) electricity generation for combined power and water. There is particular interest in the potential of combining desalination with novel power cycles that use supercritical CO\(_2\) (sCO\(_2\)) as a working fluid.\(^8\) Integration of thermal desalination with conventional steam Rankine cycles has been considered and implemented for many decades. Interestingly, sCO\(_2\) Brayton cycles allow for a broader range of available temperatures (from > 80 °C to 30 °C) that may permits simpler and less costly integration with well established desalination systems and heat pumps. Analyses of interest could include economic considerations, parasitic losses to the output power, geographic locations with high irradiance and water resources or needs, and others.

Applications for this topic area should justify that the proposed analyses will enable novel solar thermal desalination system designs that are capable of meeting the overall FOA targets. In particular, applicants should explain how the proposed analytical tools will be validated to reduce uncertainty. Experimental validation may be appropriate for applications to this Topic Area.

C. Applications Specifically Not of Interest

The following types of applications will be deemed nonresponsive and will not be reviewed or considered (See Section III.D of the FOA):

- Applications that fall outside the technical parameters specified in Section I.B of the FOA, including but not limited to

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\(^7\) https://sam.nrel.gov

\(^8\) https://www.energy.gov/under-secretary-science-and-energy/sco2-power-cycles

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- Applications for proposed technologies that are not based on sound scientific principles (e.g., violates the laws of thermodynamics).
- Applications for desalination technologies that do not have a thermal component as the primary energy source.

**D. Authorizing Statutes**

The programmatic authorizing statute is EPAct 2005 § 931(a)(2)(A).

Awards made under this announcement will fall under the purview of 2 CFR Part 200 as amended by 2 CFR Part 910.

**II. Award Information**

**A. Award Overview**

i. **Estimated Funding**

EERE expects to make approximately $15 million of Federal funding available for new awards under this FOA, subject to the availability of appropriated funds. EERE anticipates making approximately 7 to 10 awards under this FOA. EERE may issue one, multiple, or no awards. Individual awards may vary between $0.5 million and $5 million.

EERE may issue awards in one, multiple, or none of the following topic areas:

**Topic Area 1 (Innovations in thermal desalination technologies):** EERE anticipates making approximately 2-4 awards in this topic area, with an anticipated maximum award amount of $2 million per award.

**Topic Area 2 (Low-cost solar thermal energy):** EERE anticipates making approximately 2-3 awards in this topic area, with an anticipated maximum award amount of $2 million per award.

**Topic Area 3 (Integrated solar thermal desalination systems):** EERE anticipates making approximately 1-2 awards in this topic area, with a maximum award amount of $5 million per award.

**Topic Area 4 (Analysis for solar desalination):** EERE anticipates making approximately 1-3 awards in this topic area, with a maximum award amount of $1 million per award.
EERE may establish more than one budget period for each award and fund only the initial budget period(s). Funding for all budget periods, including the initial budget period, is not guaranteed. Before the expiration of the initial budget period(s), EERE may perform a down-select among different recipients and provide additional funding only to a subset of recipients.

ii. Period of Performance
EERE anticipates making awards that will run up to 36 months in length, comprised of one or more budget periods. Project continuation will be contingent upon satisfactory performance and go/no-go decision review. At the go/no-go decision points, EERE will evaluate project performance, project schedule adherence, meeting milestone objectives, compliance with reporting requirements, and overall contribution to the program goals and objectives. As a result of this evaluation, EERE will make a determination to continue the project, re-direct the project, or discontinue funding the project.

iii. New Applications Only
EERE will accept only new applications under this FOA. EERE will not consider applications for renewals of existing EERE-funded awards through this FOA.

B. EERE Funding Agreements
Through Cooperative Agreements and other similar agreements, EERE provides financial and other support to projects that have the potential to realize the FOA objectives. EERE does not use such agreements to acquire property or services for the direct benefit or use of the United States Government.

i. Cooperative Agreements
EERE generally uses Cooperative Agreements to provide financial and other support to Prime Recipients.

Through Cooperative Agreements, EERE provides financial or other support to accomplish a public purpose of support or stimulation authorized by Federal statute. Under Cooperative Agreements, the Government and Prime Recipients share responsibility for the direction of projects.

EERE has substantial involvement in all projects funded via Cooperative Agreement. See Section VI.B.9 of the FOA for more information on what substantial involvement may involve.
ii. Funding Agreements with FFRDCs
In most cases, Federally Funded Research and Development Centers (FFRDC) are funded independently of the remainder of the Project Team. The FFRDC then executes an agreement with any non-FFRDC Project Team members to arrange work structure, project execution, and any other matters. Regardless of these arrangements, the entity that applied as the Prime Recipient for the project will remain the Prime Recipient for the project.

iii. Grants
Although EERE has the authority to provide financial support to Prime Recipients through Grants, EERE generally does not fund projects through Grants. EERE may fund a limited number of projects through Grants, as appropriate.

iv. Technology Investment Agreements
In rare cases and if determined appropriate, EERE will consider awarding a Technology Investment Agreement (TIA) to a non-FFRDC applicant. TIAs, governed by 10 CFR Part 603, are assistance instruments used to increase the involvement of commercial entities in the Department’s research, development, and demonstration programs. A TIA may be either a type of cooperative agreement or an assistance transaction other than a cooperative agreement, depending on the intellectual property provisions. In both cases, TIAs are not necessarily subject to all of the requirements of 2 CFR Part 200 as amended by 2 CFR Part 910.

In a TIA, EERE may modify the standard Government terms and conditions, including but not limited to:

- Intellectual Property Provisions: EERE may negotiate special arrangements with recipients to avoid the encumbrance of existing intellectual property rights or to facilitate the commercial deployment of inventions conceived or first actually reduced to practice under the EERE funding agreement.
- Accounting Provisions: EERE may authorize the use of generally accepted accounting principles (GAAP) where recipients do not have accounting systems that comply with Government recordkeeping and reporting requirements.
EERE will be more amenable to awarding a TIA in support of an application from a consortium or a team arrangement that includes cost sharing with the private sector, as opposed to an application from a single organization. Such a consortium or teaming arrangement could include a FFRDC. If a DOE/NNSA FFRDC is a part of the consortium or teaming arrangement, the value of, and funding for the DOE/NNSA FFRDC portion of the work will be authorized and funded under the DOE field work authorization system and performed under the laboratory’s Management and Operating contract. Funding for a non-DOE/NNSA FFRDC would be through an interagency agreement under the Economy Act or other statutory authority. Other appropriate contractual accommodations, such as those involving intellectual property, may be made through a “funds in” agreement to facilitate the FFRDCs participation in the consortium or teaming arrangement. If a TIA is awarded, certain types of information described in 10 CFR 603.420(b) are exempt from disclosure under the Freedom of Information Act for five years after DOE receives the information.

An applicant may request a TIA if it believes that using a TIA could benefit the RD&D objectives of the program (see section 603.225) and can document these benefits. If an applicant is seeking to negotiate a TIA, the applicant must include an explicit request in its Full Application. After an applicant is selected for award negotiation, the Contracting Officer will determine if awarding a TIA would benefit the RD&D objectives of the program in ways that likely would not happen if another type of assistance agreement (e.g., cooperative agreement subject to the requirements of 2 CFR Part 200 as amended by 2 CFR Part 910). The Contracting Officer will use the criteria in 10 CFR 603, Subpart B, to make this determination.

III. Eligibility Information

To be considered for substantive evaluation, an applicant’s submission must meet the criteria set forth below. If the application does not meet these initial requirements, it will be considered non-responsive, removed from further evaluation, and ineligible for any award.

A. Eligible Applicants

i. Individuals

U.S. citizens and lawful permanent residents are eligible to apply for funding as a Prime Recipient or Subrecipient.
ii. Domestic Entities

For-profit entities, educational institutions, and nonprofits that are incorporated (or otherwise formed) under the laws of a particular State or territory of the United States are eligible to apply for funding as a Prime Recipient or Subrecipient. Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995, are not eligible to apply for funding.

State, local, and tribal government entities are eligible to apply for funding as a Prime Recipient or Subrecipient.

DOE/NNSA Federally Funded Research and Development Centers (FFRDCs) are eligible to apply for funding as a Prime Recipient or Subrecipient.

Non-DOE/NNSA FFRDCs are eligible to apply for funding as a Subrecipient, but are not eligible to apply as a Prime Recipient.

Federal agencies and instrumentalities (other than DOE) are eligible to apply for funding as a Subrecipient, but are not eligible to apply as a Prime Recipient.

iii. Foreign Entities

Foreign entities, whether for-profit or otherwise, are eligible to apply for funding under this FOA. Other than as provided in the “Individuals” or “Domestic Entities” sections above, all Prime Recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a State or territory of the United States. If a foreign entity applies for funding as a Prime Recipient, it must designate in the Full Application a subsidiary or affiliate incorporated (or otherwise formed) under the laws of a State or territory of the United States to be the Prime Recipient. The Full Application must state the nature of the corporate relationship between the foreign entity and domestic subsidiary or affiliate.

Foreign entities may request a waiver of the requirement to designate a subsidiary in the United States as the Prime Recipient in the Full Application (i.e., a foreign entity may request that it remains the Prime Recipient on an award). To do so, the Applicant must submit an explicit written waiver request in the Full Application. Appendix C lists the necessary information that must be included in a request to waive this requirement. The applicant does not have the right to appeal EERE’s decision concerning a waiver request.
In the waiver request, the applicant must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to have a foreign entity serve as the Prime Recipient. EERE may require additional information before considering the waiver request.

A foreign entity may receive funding as a Subrecipient.

iv. Incorporated Consortia

Incorporated consortia, which may include domestic and/or foreign entities, are eligible to apply for funding as a Prime Recipient or Subrecipient. For consortia incorporated (or otherwise formed) under the laws of a State or territory of the United States, please refer to “Domestic Entities” above. For consortia incorporated in foreign countries, please refer to the requirements in “Foreign Entities” above.

Each incorporated consortium must have an internal governance structure and a written set of internal rules. Upon request, the consortium must provide a written description of its internal governance structure and its internal rules to the EERE Contracting Officer.

v. Unincorporated Consortia

Unincorporated Consortia, which may include domestic and foreign entities, must designate one member of the consortium to serve as the Prime Recipient/consortium representative. The Prime Recipient/consortium representative must be incorporated (or otherwise formed) under the laws of a State or territory of the United States. The eligibility of the consortium will be determined by the eligibility of the Prime Recipient/consortium representative under Section III.A of the FOA.

Upon request, unincorporated consortia must provide the EERE Contracting Officer with a collaboration agreement, commonly referred to as the articles of collaboration, which sets out the rights and responsibilities of each consortium member. This agreement binds the individual consortium members together and should discuss, among other things, the consortium’s:

- Management structure;
- Method of making payments to consortium members;
- Means of ensuring and overseeing members’ efforts on the project;
- Provisions for members’ cost sharing contributions; and
• Provisions for ownership and rights in intellectual property developed previously or under the agreement.

B. Cost Sharing

The cost share must be at least 20% of the total allowable costs (i.e., the sum of the Government share, including FFRDC costs if applicable, and the recipient share of allowable costs equals the total allowable cost of the project) for research and development projects and 50% of the total allowable costs for demonstration and commercial application projects and must come from non-Federal sources unless otherwise allowed by law. (See 2 CFR 200.306 and 2 CFR 910.130 for the applicable cost sharing requirements.)

Demonstration activities subject to the 50% cost-share requirement are only anticipated for Topic Area 3 applications that include on-sun testing of a fully integrated solar thermal desalination system.

To assist applicants in calculating proper cost share amounts, EERE has included a cost share information sheet and sample cost share calculation as Appendices B and C to this FOA.

i. Legal Responsibility

Although the cost share requirement applies to the project as a whole, including work performed by members of the project team other than the Prime Recipient, the Prime Recipient is legally responsible for paying the entire cost share. The Prime Recipient’s cost share obligation is expressed in the Assistance Agreement as a static amount in U.S. dollars (cost share amount) and as a percentage of the Total Project Cost (cost share percentage). If the funding agreement is terminated prior to the end of the project period, the Prime Recipient is required to contribute at least the cost share percentage of total expenditures incurred through the date of termination.

The Prime Recipient is solely responsible for managing cost share contributions by the Project Team and enforcing cost share obligation assumed by Project Team members in subawards or related agreements.

ii. Cost Share Allocation

Each Project Team is free to determine how best to allocate the cost share requirement among the team members. The amount contributed by
individual Project Team members may vary, as long as the cost share requirement for the project as a whole is met.

iii. Cost Share Types and Allowability

Every cost share contribution must be allowable under the applicable Federal cost principles, as described in Section IV.J.1 of the FOA. In addition, cost share must be verifiable upon submission of the Full Application.

Project Teams may provide cost share in the form of cash or in-kind contributions. Cash contributions may be provided by the Prime Recipient or Subrecipients. Vendors/Contractors may not provide cost share. Any partial donation of goods or services is considered a discount and is not allowable. Cash contributions include, but are not limited to: personnel costs, fringe costs, supply and equipment costs, indirect costs and other direct costs.

In-kind contributions are those where a value of the contribution can be readily determined, verified and justified but where no actual cash is transacted in securing the good or service comprising the contribution. Allowable in-kind contributions include, but are not limited to: the donation of volunteer time or the donation of space or use of equipment.

Project teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the funding was not provided to the state or local government by the Federal Government.

The Prime Recipient may not use the following sources to meet its cost share obligations including, but not limited to:

- Revenues or royalties from the prospective operation of an activity beyond the project period;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., Federal grants, equipment owned by the Federal Government); or
- Expenditures that were reimbursed under a separate Federal Program.

Project Teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be specified in the project budget, verifiable from the Prime Recipient’s records, and necessary and reasonable for proper
and efficient accomplishment of the project. As all sources of cost share are considered part of total project cost, the cost share dollars will be scrutinized under the same Federal regulations as Federal dollars to the project. Every cost share contribution must be reviewed and approved in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

Applicants are encouraged to refer to 2 CFR 200.306 as amended by 2 CFR 910.130 & 10 CFR 603.525-555 for additional guidance on cost sharing.

iv. Cost Share Contributions by FFRDCs
Because FFRDCs are funded by the Federal Government, costs incurred by FFRDCs generally may not be used to meet the cost share requirement. FFRDCs may contribute cost share only if the contributions are paid directly from the contractor’s Management Fee or another non-Federal source.

v. Cost Share Verification
Applicants are required to provide written assurance of their proposed cost share contributions in their Full Applications.

Upon selection for award negotiations, applicants are required to provide additional information and documentation regarding their cost share contributions. Please refer to Appendix A of the FOA.

vi. Cost Share Payment
EERE requires Prime Recipients to contribute the cost share amount incrementally over the life of the award. Specifically, the Prime Recipient’s cost share for each billing period must always reflect the overall cost share ratio negotiated by the parties (i.e., the total amount of cost sharing on each invoice when considered cumulatively with previous invoices must reflect, at a minimum, the cost sharing percentage negotiated). As FFRDC funding will be provided directly to the FFRDC(s) by DOE, Prime Recipients will be required to provide project cost share at a percentage commensurate with the FFRDC costs, on a budget period basis, resulting in a higher interim invoicing cost share ratio than the total award ratio.

In limited circumstances, and where it is in the government’s interest, the EERE Contracting Officer may approve a request by the Prime Recipient to meet its cost share requirements on a less frequent basis, such as monthly or quarterly. Regardless of the interval requested, the Prime Recipient must be up-to-date on cost share at each interval. Such requests must be sent to the...
Contracting Officer during award negotiations and include the following information: (1) a detailed justification for the request; (2) a proposed schedule of payments, including amounts and dates; (3) a written commitment to meet that schedule; and (4) such evidence as necessary to demonstrate that the Prime Recipient has complied with its cost share obligations to date. The Contracting Officer must approve all such requests before they go into effect.

C. Compliance Criteria

Concept Papers and Full Applications must meet all Compliance criteria listed below or they will be considered noncompliant. EERE will not review or consider noncompliant submissions, including Concept Papers, Full Applications, and Replies to Reviewer Comments that were: submitted through means other than EERE Exchange; submitted after the applicable deadline; and/or submitted incomplete. EERE will not extend the submission deadline for applicants that fail to submit required information due to server/connection congestion.

i. Compliance Criteria

1. Concept Papers
   Concept Papers are deemed compliant if:
   - The Concept Paper complies with the content and form requirements in Section IV.C of the FOA; and
   - The applicant successfully uploaded all required documents and clicked the “Submit” button in EERE Exchange by the deadline stated in this FOA.

2. Full Applications
   Full Applications are deemed compliant if:
   - The applicant submitted a compliant Concept Paper;
   - The Full Application complies with the content and form requirements in Section IV.D of the FOA; and
   - The applicant successfully uploaded all required documents and clicked the “Submit” button in EERE Exchange by the deadline stated in the FOA.

3. Replies to Reviewer Comments
   Replies to Reviewer Comments are deemed compliant if:

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Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
• The Reply to Reviewer Comments complies with the content and form requirements in Section IV.E of the FOA; and
• The applicant successfully uploaded all required documents to EERE Exchange by the deadline stated in the FOA.

D. Responsiveness Criteria

All “Applications Specifically Not of Interest,” as described in Section I.C of the FOA, are deemed nonresponsive and are not reviewed or considered.

E. Other Eligibility Requirements

i. Requirements for DOE/NNSA Federally Funded Research and Development Centers (FFRDC) Listed as the Applicant

A DOE/NNSA FFRDC is eligible to apply for funding under this FOA if its cognizant Contracting Officer provides written authorization and this authorization is submitted with the application. If a DOE/NNSA FFRDC is selected for award negotiation, the proposed work will be authorized under the DOE work authorization process and performed under the laboratory’s Management and Operating (M&O) contract.

The following wording is acceptable for the authorization:

Authorization is granted for the [Enter Laboratory Name] Laboratory to participate in the proposed project. The work proposed for the laboratory is consistent with or complementary to the missions of the laboratory, and will not adversely impact execution of the DOE assigned programs at the laboratory.

ii. Requirements for DOE/NNSA and non-DOE/NNSA Federally Funded Research and Development Centers Included as a Subrecipient

DOE/NNSA and non-DOE/NNSA FFRDCs may be proposed as a Subrecipient on another entity’s application subject to the following guidelines:

1. Authorization for non-DOE/NNSA FFRDCs

The Federal agency sponsoring the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be
submitted with the application. The use of a FFRDC must be consistent with its authority under its award.

2. **Authorization for DOE/NNSA FFRDCs**
The cognizant Contracting Officer for the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be submitted with the application. The following wording is acceptable for this authorization:

Authorization is granted for the [Enter Laboratory Name] Laboratory to participate in the proposed project. The work proposed for the laboratory is consistent with or complementary to the missions of the laboratory, and will not adversely impact execution of the DOE assigned programs at the laboratory.

3. **Value/Funding**
The value of and funding for the FFRDC portion of the work will not normally be included in the award to a successful applicant. Usually, DOE will fund a DOE/NNSA FFRDC contractor through the DOE field work proposal system and non-DOE/NNSA FFRDC through an interagency agreement with the sponsoring agency.

4. **Cost Share**
Although the FFRDC portion of the work is usually excluded from the award to a successful applicant, the applicant’s cost share requirement will be based on the total cost of the project, including the applicant’s and the FFRDC’s portions of the project.

5. **Responsibility**
The Prime Recipient will be the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues including, but not limited to disputes and claims arising out of any agreement between the Prime Recipient and the FFRDC contractor.

6. **Limit on FFRDC Effort**
The scope of work to be performed by the FFRDC may not be more significant than the scope of work to be performed by the applicant.
F. Limitation on Number of Concept Papers and Full Applications Eligible for Review

Applicants may submit more than one Full Application to this FOA, provided that each application describes a unique, scientifically distinct project.

G. Questions Regarding Eligibility

EERE will not make eligibility determinations for potential applicants prior to the date on which applications to this FOA must be submitted. The decision whether to submit an application in response to this FOA lies solely with the applicant.

IV. Application and Submission Information

A. Application Process

The application process will include two phases: a Concept Paper phase and a Full Application phase. Only applicants who have submitted an eligible Concept Paper will be eligible to submit a Full Application. At each phase, EERE performs an initial eligibility review of the applicant submissions to determine whether they meet the eligibility requirements of Section III of the FOA. EERE will not review or consider submissions that do not meet the eligibility requirements of Section III. All submissions must conform to the following form and content requirements, including maximum page lengths (described below) and must be submitted via EERE Exchange at https://eere-exchange.energy.gov/, unless specifically stated otherwise. EERE will not review or consider submissions submitted through means other than EERE Exchange, submissions submitted after the applicable deadline, and incomplete submissions. EERE will not extend deadlines for applicants who fail to submit required information and documents due to server/connection congestion. A control number will be issued when an applicant begins the Exchange application process. This control number must be included with all Application documents, as described below.

The Concept Paper, Full Application, and Reply to Reviewer Comments must conform to the following requirements:

- Each must be submitted in Adobe PDF format unless stated otherwise.
- Each must be written in English.
- All pages must be formatted to fit on 8.5 x 11 inch paper with margins not less than one inch on every side. Use Times New Roman typeface, a black font color, and a font size of 12 point or larger (except in figures or tables, which may be 10 point font). A symbol font may be used to insert Greek
letters or special characters, but the font size requirement still applies. References must be included as footnotes or endnotes in a font size of 10 or larger. Footnotes and endnotes are counted toward the maximum page requirement.

- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page.
- Each submission must not exceed the specified maximum page limit, including cover page, charts, graphs, maps, and photographs when printed using the formatting requirements set forth above and single spaced. If applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages.

Applicants are responsible for meeting each submission deadline. Applicants are strongly encouraged to submit their Concept Papers and Full Applications at least 48 hours in advance of the submission deadline. Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), applicants should allow at least 1 hour to submit a Concept Paper, Full Application, or Reply to Reviewer Comments. Once the Concept Paper, Full Application, or Reply to Reviewer Comments is submitted in EERE Exchange, applicants may revise or update that submission until the expiration of the applicable deadline. If changes are made, the applicant must resubmit the Concept Paper, Full Application, or Reply to Reviewer Comments before the applicable deadline.

EERE urges applicants to carefully review their Concept Papers, and Full Applications and to allow sufficient time for the submission of required information and documents. All Full Applications that pass the initial eligibility review will undergo comprehensive technical merit review according to the criteria identified in Section V.A.2 of the FOA.

i. Additional Information on EERE Exchange
EERE Exchange is designed to enforce the deadlines specified in this FOA. The “Apply” and “Submit” buttons will automatically disable at the defined submission deadlines. Should applicants experience problems with Exchange, the following information may be helpful.

Applicants that experience issues with submission PRIOR to the FOA deadline: In the event that an applicant experiences technical difficulties with a submission, the Application should contact the Exchange helpdesk for assistance (EERE-ExchangeSupport@hq.doe.gov). The Exchange helpdesk
and/or the EERE Exchange system administrators will assist Applicants in resolving issues.

Applicants that experience issue with submissions that result in late submissions: In the event that an applicant experiences technical difficulties so severe that they are unable to submit their application by the deadline, the applicant should contact the Exchange helpdesk for assistance (EERE-ExchangeSupport@hq.doe.gov). The Exchange helpdesk and/or the EERE Exchange system administrators will assist the applicant in resolving all issues (including finalizing submission on behalf of and with the applicant’s concurrence). PLEASE NOTE, however, those applicants who are unable to submit their application on time due to their waiting until the last minute when network traffic is at its heaviest to submit their materials will not be able to use this process.

B. Application Forms
The application forms and instructions are available on EERE Exchange. To access these materials, go to https://eere-Exchange.energy.gov and select the appropriate funding opportunity number.

Note: The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA, it must be broken into parts and denoted to that effect. For example:

- ControlNumber_LeadOrganization_Project_Part_1
- ControlNumber_LeadOrganization_Project_Part_2, etc.

C. Content and Form of the Concept Paper
To be eligible to submit a Full Application, applicants must submit a Concept Paper by the specified due date and time.

i. Concept Paper Content Requirements
EERE will not review or consider ineligible Concept Papers (see Section III of the FOA).

Each Concept Paper must be limited to a single concept or technology. Unrelated concepts and technologies should not be consolidated into a single Concept Paper.
The Concept Paper (6 pages maximum) must conform to the following content requirements:

<table>
<thead>
<tr>
<th>Section</th>
<th>Page Limit</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Cover Page</strong></td>
<td>1 page maximum</td>
<td>The cover page should include the project title, the specific FOA Topic Area being addressed (if applicable), both the technical and business points of contact, names of all team member organizations, and any statements regarding confidentiality.</td>
</tr>
</tbody>
</table>
| **Technology Description** | 3 pages maximum | Applicants are required to describe succinctly:  
  - The proposed technology, including its basic operating principles and how it is unique and innovative;  
  - The proposed technology’s target level of performance (applicants should provide technical data or other support to show how the proposed target could be met);  
  - The current state-of-the-art in the relevant field and application, including key shortcomings, limitations, and challenges;  
  - How the proposed technology will overcome the shortcomings, limitations, and challenges in the relevant field and application;  
  - The potential impact that the proposed project would have on the relevant field and application;  
  - The key technical risks/issues associated with the proposed technology development plan; and  
  - The impact that EERE funding would have on the proposed project. |
| **Addendum**             | 2 pages maximum| Applicants are required to describe succinctly the qualifications, experience, and capabilities of the proposed Project Team, including:  
  - Whether the Principal Investigator (PI) and Project Team have the skill and expertise needed to successfully execute the project plan;  
  - Whether the applicant has prior experience which demonstrates an ability to perform tasks of similar risk and complexity;  
  - Whether the applicant has worked together with its teaming partners on prior projects or programs; and  
  - Whether the applicant has adequate access to equipment and facilities necessary to accomplish the effort and/or clearly explain how it intends to obtain access to the necessary equipment and facilities. |
EERE makes an independent assessment of each Concept Paper based on the criteria in Section V.A.i of the FOA. EERE will encourage a subset of applicants to submit Full Applications. Other applicants will be discouraged from submitting a Full Application. An applicant who receives a “discouraged” notification may still submit a Full Application. EERE will review all eligible Full Applications. However, by discouraging the submission of a Full Application, EERE intends to convey its lack of programmatic interest in the proposed project in an effort to save the applicant the time and expense of preparing an application that is unlikely to be selected for award negotiations.

EERE may include general comments provided from reviewers on an applicant’s Concept Paper in the encourage/discourage notification sent to applicants at the close of that phase.

**D. Content and Form of the Full Application**

Applicants must submit a Full Application by the specified due date and time to be considered for funding under this FOA. Applicants must complete the following application forms found on the EERE Exchange website at [https://eere-exchange.energy.gov/](https://eere-exchange.energy.gov/), in accordance with the instructions.

Applicants will have approximately 30 days from receipt of the Concept Paper Encourage/Discourage notification to prepare and submit a Full Application. Regardless of the date the applicant receives the Encourage/Discourage notification, the submission deadline for the Full Application remains the date and time stated on the FOA cover page.

All Full Application documents must be marked with the Control Number issued to the applicant. Applicants will receive a control number upon submission of their Concept Paper, and should include that control number in the file name of their Full Application submission (i.e., Control number_Applicant Name_Full Application).

**i. Full Application Content Requirements**

EERE will not review or consider ineligible Full Applications (see Section III of the FOA).
Each Full Application shall be limited to a single concept or technology. Unrelated concepts and technologies shall not be consolidated in a single Full Application.

Full Applications must conform to the following requirements:

<table>
<thead>
<tr>
<th>Submission</th>
<th>Components</th>
<th>File Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Application (PDF, unless stated otherwise)</td>
<td>Technical Volume (See Chart in Section IV.D.2)</td>
<td>ControlNumber_LeadOrganization_TechnicalVolume</td>
</tr>
<tr>
<td></td>
<td>Statement of Project Objectives (Microsoft Word format) (10 page limit)</td>
<td>ControlNumber_LeadOrganization_SOPO</td>
</tr>
<tr>
<td></td>
<td>SF-424 Application for Federal Assistance</td>
<td>ControlNumber_LeadOrganization_App424</td>
</tr>
<tr>
<td></td>
<td>Budget Justification (EERE 335) (Microsoft Excel format. Applicants must use the template available in EERE Exchange)</td>
<td>ControlNumber_LeadOrganization_Budget_Justification</td>
</tr>
<tr>
<td></td>
<td>Summary for Public Release (1 page limit)</td>
<td>ControlNumber_LeadOrganization_Summary</td>
</tr>
<tr>
<td></td>
<td>Summary Slide (1 page limit, Microsoft PowerPoint format)</td>
<td>ControlNumber_LeadOrganization_Slide</td>
</tr>
<tr>
<td></td>
<td>Subaward Budget Justification, if applicable (EERE 335) (Microsoft Excel format. Applicants must use the template available in EERE Exchange)</td>
<td>ControlNumber_LeadOrganization_Subaward_Budget_Justification</td>
</tr>
<tr>
<td></td>
<td>Field Work Proposal for FFRDC, if applicable</td>
<td>ControlNumber_LeadOrganization_FWP</td>
</tr>
<tr>
<td></td>
<td>Authorization from cognizant Contracting Officer for FFRDC, if applicable</td>
<td>ControlNumber_LeadOrganization_FFRDCAuth</td>
</tr>
<tr>
<td></td>
<td>SF-LLL Disclosure of Lobbying Activities</td>
<td>ControlNumber_LeadOrganization_SF-LLL</td>
</tr>
<tr>
<td></td>
<td>Foreign Entity and Performance of Work in the United States waiver requests, if applicable</td>
<td>ControlNumber_LeadOrganization_Waiver</td>
</tr>
<tr>
<td></td>
<td>U.S. Manufacturing Plans</td>
<td>ControlNumber_LeadOrganization_USMP</td>
</tr>
</tbody>
</table>

**Note:** The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA it must be broken into parts and denoted to that effect. For example:
ControlNumber_LeadOrganization_TechnicalVolume_Part_1
ControlNumber_LeadOrganization_TechnicalVolume_Part_2, etc.

**EERE will not accept late submissions that resulted from technical difficulties due to uploading files that exceed 10MB.**

EERE provides detailed guidance on the content and form of each component below.

**ii. Technical Volume**

The Technical Volume must be submitted in Adobe PDF format. The Technical Volume must conform to the following content and form requirements, including maximum page lengths. If applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages. This volume must address the Merit Review Criteria as discussed in Section V.A.2 of the FOA. Save the Technical Volume in a single PDF file using the following convention for the title: “ControlNumber_LeadOrganization_TechnicalVolume”.

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. However, EERE and reviewers are under no obligation to review cited sources.

The Technical Volume to the Full Application may not be more than 25 pages, including the cover page, table of contents, and all citations, charts, graphs, maps, photos, or other graphics, and must include all of the information in the table below. The applicant should consider the weighting of each of the evaluation criteria (see Section V.A.2 of the FOA) when preparing the Technical Volume.

<table>
<thead>
<tr>
<th>SECTION/PAGE LIMIT</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>The cover page should include the project title, the specific FOA Topic Area being addressed (if applicable), both the technical and business points of contact, names of all team member organizations, and any statements regarding confidentiality.</td>
</tr>
</tbody>
</table>
### Project Overview
This section should constitute approximately 10% of the Technical Volume

The Project Overview should contain the following information:

- **Background:** The applicant should discuss the background of their organization, including the history, successes, and current research and development status (i.e., the technical baseline) relevant to the technical topic being addressed in the Full Application.
- **Project Goal:** The applicant should explicitly identify the targeted improvements to the baseline technology and the critical success factors in achieving that goal.
- **DOE Impact:** The applicant should discuss the impact that DOE funding would have on the proposed project. Applicants should specifically explain how DOE funding, relative to prior, current, or anticipated funding from other public and private sources, is necessary to achieve the project objectives.

### Technical Description, Innovation, and Impact
(This section should constitute approximately 30% of the Technical Volume)

The Technical Description should contain the following information:

- **Relevance and Outcomes:** The applicant should provide a detailed description of the technology, including the scientific and other principles and objectives that will be pursued during the project. This section should describe the relevance of the proposed project to the goals and objectives of the FOA, including the potential to meet specific DOE technical targets or other relevant performance targets. The applicant should clearly specify the expected outcomes of the project.
- **Feasibility:** The applicant should demonstrate the technical feasibility of the proposed technology and capability of achieving the anticipated performance targets, including a description of previous work done and prior results.
- **Innovation and Impacts:** The applicant should describe the current state of the art in the applicable field, the specific innovation of the proposed technology, the advantages of proposed technology over current and emerging technologies, and the overall impact on advancing the state of the art/technical baseline if the project is successful.

### Workplan and Market Transformation Plan
(This section should constitute approximately 40% of the Technical Volume)

The Workplan should include a summary of the Project Objectives, Technical Scope, Work Breakdown Structure, Milestones, Go/No-Go Decision Points, and Project Schedule. A detailed Statement of Project Objectives (SOPO) is separately requested. The Workplan should contain the following information:

- **Project Objectives:** The applicant should provide a clear and concise (high-level) statement of the goals and objectives of the project as well as the expected outcomes.
- **Technical Scope Summary:** The applicant should provide a summary description of the overall work scope and approach to achieve the objective(s). The overall work scope is to be divided by performance periods that are separated by discrete,
approximately annual decision points (see below for more information on go/no-go decision points). The applicant should describe the specific expected end result of each performance period.

- Work Breakdown Structure (WBS) and Task Description Summary: The Workplan should describe the work to be accomplished and how the applicant will achieve the milestones, will accomplish the final project goal(s), and will produce all deliverables. The Workplan is to be structured with a hierarchy of performance period (approximately annual), task and subtasks, which is typical of a standard work breakdown structure (WBS) for any project. The Workplan shall contain a concise description of the specific activities to be conducted over the life of the project. The description shall be a full explanation and disclosure of the project being proposed (i.e., a statement such as “we will then complete a proprietary process” is unacceptable). It is the applicant’s responsibility to prepare an adequately detailed task plan to describe the proposed project and the plan for addressing the objectives of this FOA. The summary provided should be consistent with the SOPO. The SOPO will contain a more detailed description of the WBS and tasks.

- Milestone Summary: The applicant should provide a summary of appropriate milestones throughout the project to demonstrate success. A milestone may be either a progress measure (which can be activity based) or a SMART technical milestone. SMART milestones should be Specific, Measurable, Achievable, Relevant, and Timely, and must demonstrate a technical achievement rather than simply completing a task. Unless otherwise specified in the FOA, the minimum requirement is that each project must have at least one milestone per quarter for the duration of the project with at least one SMART technical milestone per year (depending on the project, more milestones may be necessary to comprehensively demonstrate progress). The applicant should also provide the means by which the milestone will be verified. The summary provided should be consistent with the Milestone Summary Table in the SOPO.

- Go/No-Go Decision Points: The applicant should provide a summary of project-wide go/no-go decision points at appropriate points in the Workplan. A go/no-go decision point is a risk management tool and a project management best practice to ensure that, for the current phase or period of performance, technical success is definitively achieved and potential for success in future phases or periods of performance is evaluated, prior to actually beginning the execution of future phases. Unless otherwise specified in the FOA, the minimum requirement is that each project must have at least one project-wide go/no-go decision point for each budget period (12 to 18-month period) of
the project. The Applicant should also provide the specific technical criteria to be used to make the go/no-go decision. The summary provided should be consistent with the SOPO. Go/no-go decision points are considered “SMART” and can fulfill the requirement for an annual SMART milestone.

- **End of Project Goal:** The applicant should provide a summary of the end of project goal(s). Unless otherwise specified in the FOA, the minimum requirement is that each project must have one SMART end of project goal. The summary provided should be consistent with the SOPO.

- **Project Schedule (Gantt Chart or similar):** The applicant should provide a schedule for the entire project, including task and subtask durations, milestones, and go/no-go decision points.

- **Project Management:** The applicant should discuss the team’s proposed management plan, including the following:
  - The overall approach to and organization for managing the work
  - The roles of each Project Team member
  - Any critical handoffs/interdependencies among Project Team members
  - The technical and management aspects of the management plan, including systems and practices, such as financial and project management practices
  - The approach to project risk management
  - A description of how project changes will be handled
  - If applicable, the approach to Quality Assurance/Control
  - How communications will be maintained among Project Team members

- **Market Transformation Plan:** The applicant should provide a market transformation plan, including the following:
  - Identification of target market, competitors, and distribution channels for proposed technology along with known or perceived barriers to market penetration, including a mitigation plan
  - Identification of a product development and/or service plan, commercialization timeline, financing, product marketing, legal/regulatory considerations including intellectual property, infrastructure requirements, data dissemination, U.S. manufacturing plan etc., and product distribution.

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**Technical Qualifications and Resources**

(Approximately 20% of the Technical Volume)

The Technical Qualifications and Resources should contain the following information:

- Describe the Project Team’s unique qualifications and expertise, including those of key Subrecipients.
iii. Statement of Project Objectives
Applicants are required to complete a Statement of Project Objectives (SOPO). A SOPO template is available on EERE Exchange at https://eere-exchange.energy.gov/. The SOPO, including the Milestone Table, must not exceed 10 pages when printed using standard 8.5 x 11 paper with 1” margins (top, bottom, left, and right) with font not smaller than 12 point. Save the SOPO in a single Microsoft Word file using the following convention for the title “ControlNumber_LeadOrganization_SOPO”.

iv. SF-424: Application for Federal Assistance
Complete all required fields in accordance with the instructions on the form. The list of certifications and assurances in Field 21 can be found at http://energy.gov/management/office-management/operational-management/financial-assistance/financial-assistance-forms, under Certifications and Assurances. Note: The dates and dollar amounts on the SF-424 are for the complete project period and not just the first project year, first phase or other subset of the project period. Save the SF-424 in a single PDF file using the following convention for the title “ControlNumber_LeadOrganization_App424”.

v. Budget Justification Workbook (EERE 335)
Applicants are required to complete the Budget Justification Workbook. This form is available on EERE Exchange at https://eere-Exchange.energy.gov/. Prime Recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the Prime Recipient and its Subrecipients and Contractors, and provide all requested documentation (e.g., a Federally-approved rate agreement, vendor quotes). Applicants should include costs associated with required annual audits and incurred cost proposals in their proposed budget documents. The “Instructions and Summary” included with the Budget Justification Workbook will auto-populate as the applicant enters information into the Workbook. Applicants must carefully read the “Instructions and Summary” tab provided within the Budget Justification Workbook. Save the Budget Justification Workbook in a single Microsoft Excel file using the following convention for the title “ControlNumber_LeadOrganization_Budget_Justification”.

vi. Summary/Abstract for Public Release
Applicants are required to submit a one-page summary/abstract of their project. The project summary/abstract must contain a summary of the proposed activity suitable for dissemination to the public. It should be a self-contained document that identifies the name of the applicant, the project director/principal investigator(s), the project title, the objectives of the project, a description of the project, including methods to be employed, the potential impact of the project (e.g., benefits, outcomes), and major participants (for collaborative projects). This document must not include any proprietary or sensitive business information as DOE may make it available to the public after selections are made. The project summary must not exceed 1 page when printed using standard 8.5 x 11 paper with 1” margins (top, bottom, left, and right) with font not smaller than 12 point. Save the
vii. Summary Slide
Applicants are required to provide a single PowerPoint slide summarizing the proposed project. The slide must be submitted in Microsoft PowerPoint format. This slide is used during the evaluation process. Save the Summary Slide in a single file using the following convention for the title “ControlNumber_LeadOrganization_Slide”.

The Summary Slide template requires the following information:
• A technology Summary;
• A description of the technology’s impact;
• Proposed project goals;
• Any key graphics (illustrations, charts and/or tables);
• The project’s key idea/takeaway;
• Project title, Prime Recipient, Principal Investigator, and Key Participant information; and
• Requested EERE funds and proposed applicant cost share.

viii. Subaward Budget Justification (EERE 335) (if applicable)
Applicants must provide a separate budget justification, EERE 335 (i.e., budget justification for each budget year and a cumulative budget) for each subawardee that is expected to perform work estimated to be more than $250,000 or 25 percent of the total work effort (whichever is less). The budget justification must include the same justification information described in the “Budget Justification” section above. Save each subaward budget justification in a Microsoft Excel file using the following convention for the title “ControlNumber_LeadOrganization_Subawardee_Budget_Justification”.

ix. Budget for DOE/NNSA FFRDC (if applicable)
If a DOE/NNSA FFRDC contractor is to perform a portion of the work, the applicant must provide a DOE Field Work Proposal (FWP) in accordance with the requirements in DOE Order 412.1, Work Authorization System. DOE Order 412.1 and DOE O 412.1 (Field Work Proposal form) area available at the following link, under “DOE Budget Forms”: https://www.directives.doe.gov/directives-documents/400-series/0412.1-­‐BOrder-a-admchg1/@@images/file. Save the FWP in a single PDF file using...
x. Authorization for non-DOE/NNSA or DOE/NNSA FFRDCs (if applicable)

The Federal agency sponsoring the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be submitted with the application. The use of a FFRDC must be consistent with the contractor’s authority under its award. Save the Authorization in a single PDF file using the following convention for the title “ControlNumber_LeadOrganization_FFRDCAuth”.

xi. SF-LLL: Disclosure of Lobbying Activities

Prime Recipients and Subrecipients may not use any Federal funds to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters.

Prime Recipients and Subrecipients are required to complete and submit SF-LLL, “Disclosure of Lobbying Activities” (http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency;
- A Member of Congress;
- An officer or employee of Congress; or
- An employee of a Member of Congress.

Save the SF-LLL in a single PDF file using the following convention for the title “ControlNumber_LeadOrganization_SF-LLL”.

xii. Waiver Requests: Foreign Entities and Performance of Work in the United States (if applicable)

1. Foreign Entity Participation:

As set forth in Section III.A.3, all Prime Recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a State or territory of the United States. To request a waiver of this requirement, the applicant must submit an explicit waiver request in the
Full Application. Appendix C lists the necessary information that must be included in a request to waive this requirement.

2. **Performance of Work in the United States**
   As set forth in Section IV.K.iii, all work under EERE funding agreements must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment, so a waiver is not required for foreign purchases of these items. However, the Prime Recipient should make every effort to purchase supplies and equipment within the United States. Appendix C lists the necessary information that must be included in a request to waive the Performance of Work in the United States requirement.

xiii. **U.S. Manufacturing Commitments**

As part of the application, applicants are required to submit a U.S. Manufacturing Plan. The U.S. Manufacturing Plan represents the applicant’s measurable commitment to support U.S. manufacturing as a result of its award.

The weight given to the U.S. Manufacturing Plans during the review and selection process varies based on the particular FOA. Applicants should review Section V.A.2 of this FOA to determine the weight given to the U.S. Manufacturing Plans under this FOA.

A U.S. Manufacturing Plan should contain the following or similar preamble: “If selected for funding, the applicant agrees to the following commitments as a condition of that funding:” and, after the preamble, the plan should include one or more specific and measurable commitments. For example, an applicant may commit particular types of products to be manufactured in the U.S. In addition to or instead of making a commitment tied to a particular product, the applicant may make other types of commitments still beneficial to U.S. manufacturing. An applicant may commit to a particular investment in a new or existing U.S. manufacturing facility, keep certain activities based in the U.S. (i.e., final assembly) or support a certain number of jobs in the U.S. related to the technology and manufacturing. For an applicant which is likely to license the technology to others, especially universities for which licensing may be the exclusive means of commercialization the technology, the U.S. manufacturing plan may indicate...
the applicant’s plan and commitment to use a licensing strategy that would likely support U.S. manufacturing.

When an applicant that is a domestic small business, domestic educational institution, or nonprofit organization is selected for an award, the U.S. Manufacturing Plan submitted by the applicant becomes part of the terms and conditions of the award. The applicant/awardee may request a waiver or modification of the U.S. Manufacturing Plan from DOE upon a showing that the original U.S. Manufacturing Plan is no longer economically feasible.

When an applicant that is a domestic large business is selected for an award, a class patent waiver applies as set forth in Section VIII. L. Under this class patent waiver, domestic large businesses may elect title to their subject inventions similar to the right provided to the domestic small businesses, educational institutions, and nonprofits by law. In order to avail itself of the class patent waiver, a domestic large business must agree that any products embodying or produced through the use of an invention conceived or first actually reduced to practice under the award will be substantially manufactured in the United States, unless DOE agrees that the commitments proposed in the U.S. Manufacturing Plan are sufficient.

For other entity types that are selected for award, please see Section VIII.L regarding U.S. manufacturing commitments.

xiv. Data Management Plan

Applicants whose Full Applications are selected for award negotiations will be required to submit a Data Management Plan during the award negotiations phase. The Data Management Plan is a document that outlines the proposed plan for data sharing or preservation. Submission of this plan is required, and failure to submit the plan may result in the termination of award negotiations. As a courtesy, guidance for preparing a Data Management Plan is provided in Appendix D of the FOA.

E. Content and Form of Replies to Reviewer Comments
EERE will provide applicants with reviewer comments following evaluation of all eligible Full Applications. Applicants will have a brief opportunity to review the comments and to prepare a short Reply to Reviewer Comments responding to comments however they desire or supplementing their Full Application. The Reply to Reviewer Comments is an optional submission; applicants are not required to submit a Reply to Reviewer Comments. EERE will notify applicants via email when the Reviewer Comments are available for reply. The expected submission deadline is on the cover page of the FOA; however, it is the applicant’s responsibility to monitor email in the event that the expected date changes. The deadline will not be extended for applicants who are unable to timely submit their reply due to failure to check email or relying on the expected date alone. Applicants should anticipate having approximately three (3) business days to submit Replies to Reviewer Comments.

EERE will not review or consider ineligible Replies to Reviewer Comments (see Section III of the FOA). EERE will review and consider each eligible Full Application, even if no Reply is submitted or if the Reply is found to be ineligible.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three pages in length, EERE will review only the first three (3) pages and disregard any additional pages.

<table>
<thead>
<tr>
<th>SECTION</th>
<th>PAGE LIMIT</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Text</td>
<td>2 pages max</td>
<td>Applicants may respond to one or more reviewer comments or supplement their Full Application.</td>
</tr>
<tr>
<td>Optional</td>
<td>1 page max</td>
<td>Applicants may use this page however they wish; text, graphs, charts, or other data to respond to reviewer comments or supplement their Full Application are acceptable.</td>
</tr>
</tbody>
</table>

F. Post-Award Information Requests

If selected for award, EERE reserves the right to request additional or clarifying information for any reason deemed necessary, including but not limited to:

- Indirect cost information
- Other budget information
- Commitment Letters from Third Parties Contributing to Cost Share, if applicable

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov .
Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
- Name and phone number of the Designated Responsible Employee for complying with national policies prohibiting discrimination (See 10 CFR 1040.5)
- Representation of Limited Rights Data and Restricted Software, if applicable
- Environmental Questionnaire

G. Dun and Bradstreet Universal Numbering System Number and System for Award Management

Each applicant (unless the applicant is an individual or Federal awarding agency that is excepted from those requirements under 2 CFR §25.110(b) or (c), or has an exception approved by the Federal awarding agency under 2 CFR §25.110(d)) is required to: (1) Be registered in the System for Award Management (SAM) at https://www.sam.gov before submitting its application; (2) provide a valid Dun and Bradstreet Universal Numbering System (DUNS) number in its application; and (3) continue to maintain an active SAM registration with current information at all times during which it has an active Federal award or an application or plan under consideration by a Federal awarding agency. DOE may not make a Federal award to an applicant until the applicant has complied with all applicable DUNS and SAM requirements and, if an applicant has not fully complied with the requirements by the time DOE is ready to make a Federal award, the DOE may determine that the applicant is not qualified to receive a Federal award and use that determination as a basis for making a Federal award to another applicant.

H. Submission Dates and Times

Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted in EERE Exchange no later than 5 p.m. Eastern on the dates provided on the cover page of this FOA.

I. Intergovernmental Review

This FOA is not subject to Executive Order 12372 – Intergovernmental Review of Federal Programs.

J. Funding Restrictions

i. Allowable Costs
All expenditures must be allowable, allocable, and reasonable in accordance with the applicable Federal cost principles.

Refer to the following applicable Federal cost principles for more information:

- FAR Part 31 for For-Profit entities; and
- 2 CFR Part 200 Subpart E - Cost Principles for all other non-federal entities.

ii. Pre-Award Costs
Selectees must request prior written approval to charge pre-award costs. Pre-award costs are those incurred prior to the effective date of the Federal award directly pursuant to the negotiation and in anticipation of the Federal award where such costs are necessary for efficient and timely performance of the scope of work. Such costs are allowable only to the extent that they would have been allowable if incurred after the date of the Federal award and only with the written approval of the Federal awarding agency, through the Contracting Officer assigned to the award.

Pre-award costs cannot be incurred prior to the Selection Official signing the Selection Statement and Analysis. Pre-award costs can only be incurred if such costs would be reimbursable under the agreement if incurred after award.

Pre-Award expenditures are made at the Selectee’s risk; EERE is not obligated to reimburse costs: (1) in the absence of appropriations; (2) if an award is not made; or (3) if an award is made for a lesser amount than the Selectee anticipated.

1. Pre-Award Costs Related to National Environmental Policy Act (NEPA) Requirements
EERE’s decision whether and how to distribute Federal funds under this FOA is subject to NEPA. Applicants should carefully consider and should seek legal counsel or other expert advice before taking any action related to the proposed project that would have an adverse effect on the environment or limit the choice of reasonable alternatives prior to EERE completing the NEPA review process.

EERE does not guarantee or assume any obligation to reimburse costs where the Prime Recipient incurred the costs prior to receiving written
authorization from the Contracting Officer. If the applicant elects to undertake activities that may have an adverse effect on the environment or limit the choice of reasonable alternatives prior to receiving such written authorization from the Contracting Officer, the applicant is doing so at risk of not receiving Federal funding and such costs may not be recognized as allowable cost share. Likewise, if a project is selected for negotiation of award, and the Prime Recipient elects to undertake activities that are not authorized for Federal funding by the Contracting Officer in advance of EERE completing a NEPA review, the Prime Recipient is doing so at risk of not receiving Federal Funding and such costs may not be recognized as allowable cost share. Nothing contained in the pre-award cost reimbursement regulations or any pre-award costs approval letter from the Contracting Officer override these NEPA requirements to obtain the written authorization from the Contracting Officer prior to taking any action that may have an adverse effect on the environment or limit the choice of reasonable alternatives.

iii. Performance of Work in the United States

1. Requirement
   All work performed under EERE Awards must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment; however, the Prime Recipient should make every effort to purchase supplies and equipment within the United States. The Prime Recipient must flow down this requirement to its Subrecipients.

2. Failure to Comply
   If the Prime Recipient fails to comply with the Performance of Work in the United States requirement, EERE may deny reimbursement for the work conducted outside the United States and such costs may not be recognized as allowable recipient cost share. The Prime Recipient is responsible should any work under this Award be performed outside the United States, absent a waiver, regardless of if the work is performed by the Prime Recipient, Subrecipients, contractors or other project partners.

3. Waiver
   There may be limited circumstances where it is in the interest of the project to perform a portion of the work outside the United States. To seek a waiver of the Performance of Work in the United States requirement, the applicant must submit a written waiver request to EERE. Appendix C lists the necessary information that must be included.
in a request to waive the Performance of Work in the United States requirement.

The applicant must demonstrate to the satisfaction of EERE that a waiver would further the purposes of the FOA and is in the economic interests of the United States. EERE may require additional information before considering a waiver request. Save the waiver request(s) in a single PDF file titled “ControlNumber_PerformanceofWork_Waiver”. The applicant does not have the right to appeal EERE’s decision concerning a waiver request.

iv. Construction
Recipients are required to obtain written authorization from the Contracting Officer before incurring any major construction costs.

v. Foreign Travel

If international travel is proposed for your project, please note that your organization must comply with the International Air Transportation Fair Competitive Practices Act of 1974 (49 USC 40118), commonly referred to as the “Fly America Act,” and implementing regulations at 41 CFR 301-10.131 through 301-10.143. The law and regulations require air transport of people or property to, from, between, or within a country other than the United States, the cost of which is supported under this award, to be performed by or under a cost-sharing arrangement with a U.S. flag carrier, if service is available. Foreign travel costs are allowable only with the written prior approval of the Contracting Officer assigned to the award.

vi. Equipment and Supplies
To the greatest extent practicable, all equipment and products purchased with funds made available under this FOA should be American-made. This requirement does not apply to used or leased equipment.

Property disposition will be required at the end of a project if the current fair market value of property exceeds $5,000. The rules for property disposition are set forth in 2 CFR 200.310 – 200.316 as amended by 2 CFR 910.360.

vii. Lobbying

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE- EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
Recipients and Subrecipients may not use any Federal funds to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters.

Recipients and Subrecipients are required to complete and submit SF-LLL, “Disclosure of Lobbying Activities” (http://www.whitehouse.gov/sites/default/files/omb/grants/sflllin.pdf) if any non-Federal funds have been paid or will be paid to any person for influencing or attempting to influence any of the following in connection with your application:

- An officer or employee of any Federal agency;
- A Member of Congress;
- An officer or employee of Congress; or
- An employee of a Member of Congress.

viii. Risk Assessment
Prior to making a Federal award, the DOE is required by 31 U.S.C. 3321 and 41 U.S.C. 2313 to review information available through any OMB-designated repositories of government-wide eligibility qualification or financial integrity information, such as SAM Exclusions and “Do Not Pay.”

In addition, DOE evaluates the risk(s) posed by applicants before they receive Federal awards. This evaluation may consider: results of the evaluation of the applicant's eligibility; the quality of the application; financial stability; quality of management systems and ability to meet the management standards prescribed in this part; history of performance; reports and findings from audits; and the applicant's ability to effectively implement statutory, regulatory, or other requirements imposed on non-Federal entities.

In addition to this review, DOE must comply with the guidelines on government-wide suspension and debarment in 2 CFR 180, and must require non-Federal entities to comply with these provisions. These provisions restrict Federal awards, subawards and contracts with certain parties that are debarred, suspended or otherwise excluded from or ineligible for participation in Federal programs or activities.

ix. Invoice Review and Approval
DOE employs a risk-based approach to determine the level of supporting documentation required for approving invoice payments. Recipients may be
required to provide some or all of the following items with their requests for reimbursement:

• Summary of costs by cost categories
• Timesheets or personnel hours report
• Invoices/receipts for all travel, equipment, supplies, contractual, and other costs
• UCC filing proof for equipment acquired with project funds by for-profit recipients and subrecipients
• Explanation of cost share for invoicing period
• Analogous information for some subrecipients
• Other items as required by DOE

V. Application Review Information

A. Technical Review Criteria

i. Concept Papers
Concept Papers are evaluated based on consideration the following factors. All sub-criteria are of equal weight.

Concept Paper Criterion: Overall FOA Responsiveness and Viability of the Project (Weight: 100%)

• The applicant clearly describes the proposed technology, describes how the technology is unique and innovative, and how the technology will advance the current state-of-the-art;
• The applicant has identified risks and challenges, including possible mitigation strategies, and has shown the impact that EERE funding and the proposed project would have on the relevant field and application;
• The applicant has the qualifications, experience, capabilities and other resources necessary to complete the proposed project; and
• The proposed work, if successfully accomplished, would clearly meet the objectives as stated in the FOA.

ii. Full Applications
Applications will be evaluated against the merit review criteria shown below. All sub-criteria are of equal weight.
Criterion 1: Technical Merit, Innovation, and Impact (50%)

Technical Merit and Innovation

- Extent to which the proposed technology or process is innovative;
- Degree to which the current state of the technology and the proposed advancement are clearly described;
- Extent to which the application specifically and convincingly demonstrates how the applicant will move the state of the art to the proposed advancement; and
- Sufficiency of technical detail in the application to assess whether the proposed work is scientifically meritorious and revolutionary, including relevant data, calculations and discussion of prior work in the literature with analyses that support the viability of the proposed work.

Impact of Technology Advancement

- How the project supports the topic area objectives and target specifications and metrics; and
- The potential impact of the project on advancing the state-of-the-art.

Criterion 2: Project Research and Market Transformation Plan (30%)

Research Approach, Workplan and SOPO

- Degree to which the approach and critical path have been clearly described and thoughtfully considered; and
- Degree to which the task descriptions are clear, detailed, timely, and reasonable, resulting in a high likelihood that the proposed Workplan and SOPO will succeed in meeting the project goals.

Identification of Technical Risks

- Discussion and demonstrated understanding of the key technical risk areas involved in the proposed work and the quality of the mitigation strategies to address them.

Baseline, Metrics, and Deliverables

- The level of clarity in the definition of the baseline, metrics, and milestones; and
- Relative to a clearly defined experimental baseline, the strength of the quantifiable metrics, milestones, and a mid-point deliverables defined in the application, such that meaningful interim progress will be made.

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Market Transformation Plan

- Identification of target market, competitors, and distribution channels for proposed technology along with known or perceived barriers to market penetration, including mitigation plan; and
- Comprehensiveness of market transformation plan including but not limited to product development and/or service plan, commercialization timeline, financing, product marketing, legal/regulatory considerations including intellectual property, infrastructure requirements, U.S. manufacturing plan etc., and product distribution.

Criterion 3: Team and Resources (20%)

- The capability of the Principal Investigator(s) and the proposed team to address all aspects of the proposed work with a high probability of success. The qualifications, relevant expertise, and time commitment of the individuals on the team;
- The sufficiency of the facilities to support the work;
- The degree to which the proposed consortia/team demonstrates the ability to facilitate and expedite further development and commercial deployment of the proposed technologies;
- The level of participation by project participants as evidenced by letter(s) of commitment and how well they are integrated into the Workplan; and
- The reasonableness of the budget and spend plan for the proposed project and objectives.

iii. Criteria for Replies to Reviewer Comments

EERE has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are attached to the original applications and evaluated as an extension of the Full Application.

B. Standards for Application Evaluation


Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE- ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
C. Other Selection Factors

i. Program Policy Factors
In addition to the above criteria, the Selection Official may consider the following program policy factors in determining which Full Applications to select for award negotiations:

- The degree to which the proposed project exhibits technological diversity when compared to the existing DOE project portfolio and other projects selected from the subject FOA;
- The degree to which the proposed project, including proposed cost share, optimizes the use of available EERE funding to achieve programmatic objectives;
- The level of industry involvement and demonstrated ability to accelerate commercialization and overcome key market barriers;
- The degree to which the proposed project is likely to lead to increased employment and manufacturing in the United States;
- The degree to which the proposed project will accelerate transformational technological advances in areas that industry by itself is not likely to undertake because of technical and financial uncertainty; and

D. Evaluation and Selection Process

i. Overview
The evaluation process consists of multiple phases; each includes an initial eligibility review and a thorough technical review. Rigorous technical reviews of eligible submissions are conducted by reviewers that are experts in the subject matter of the FOA. Ultimately, the Selection Official considers the recommendations of the reviewers, along with other considerations such as program policy factors, in determining which applications to select.

ii. Pre-Selection Interviews
As part of the evaluation and selection process, EERE may invite one or more applicants to participate in Pre-Selection Interviews. Pre-Selection Interviews are distinct from and more formal than pre-selection clarifications (See Section V.D.3 of the FOA). The invited applicant(s) will meet with EERE representatives to provide clarification on the contents of the Full Applications and to provide EERE an opportunity to ask questions regarding
the proposed project. The information provided by applicants to EERE through Pre-Selection Interviews contributes to EERE’s selection decisions.

EERE will arrange to meet with the invited applicants in person at EERE’s offices or a mutually agreed upon location. EERE may also arrange site visits at certain applicants’ facilities. In the alternative, EERE may invite certain applicants to participate in a one-on-one conference with EERE via webinar, videoconference, or conference call.

EERE will not reimburse applicants for travel and other expenses relating to the Pre-Selection Interviews, nor will these costs be eligible for reimbursement as pre-award costs.

EERE may obtain additional information through Pre-Selection Interviews that will be used to make a final selection determination. EERE may select applications for funding and make awards without Pre-Selection Interviews. Participation in Pre-Selection Interviews with EERE does not signify that applicants have been selected for award negotiations.

iii. Pre-Selection Clarification
EERE may determine that pre-selection clarifications are necessary from one or more applicants. Pre-selection clarifications are distinct from and less formal than pre-selection interviews. These pre-selection clarifications will solely be for the purposes of clarifying the application, and will be limited to information already provided in the application documentation. The pre-selection clarifications may occur before, during or after the merit review evaluation process. Information provided by an applicant that is not necessary to address the pre-selection clarification question will not be reviewed or considered. Typically, a pre-selection clarification will be carried out through either written responses to EERE’s written clarification questions or video or conference calls with EERE representatives.

The information provided by applicants to EERE through pre-selection clarifications is incorporated in their applications and contributes to the merit review evaluation and EERE’s selection decisions. If EERE contacts an applicant for pre-selection clarification purposes, it does not signify that the applicant has been selected for negotiation of award or that the applicant is among the top ranked applications.

EERE will not reimburse applicants for expenses relating to the pre-selection clarifications, nor will these costs be eligible for reimbursement as pre-award costs.
iv. Recipient Integrity and Performance Matters

DOE, prior to making a Federal award with a total amount of Federal share greater than the simplified acquisition threshold, is required to review and consider any information about the applicant that is in the designated integrity and performance system accessible through SAM (currently FAPIIS) (see 41 U.S.C. 2313).

The applicant, at its option, may review information in the designated integrity and performance systems accessible through SAM and comment on any information about itself that a Federal awarding agency previously entered and is currently in the designated integrity and performance system accessible through SAM.

DOE will consider any written comments by the applicant, in addition to the other information in the designated integrity and performance system, in making a judgment about the applicant's integrity, business ethics, and record of performance under Federal awards when completing the review of risk posed by applicants as described in 2 C.F.R. § 200.205.

v. Selection

The Selection Official may consider the technical merit, the Federal Consensus Board’s recommendations, program policy factors, and the amount of funds available in arriving at selections for this FOA.

E. Anticipated Notice of Selection and Award Dates

EERE anticipates notifying applicants selected for negotiation of award by June 2018 and making awards by August 2018.

VI. Award Administration Information

A. Award Notices

i. Ineligible Submissions

Ineligible Concept Papers and Full Applications will not be further reviewed or considered for award. The Contracting Officer will send a notification letter by email to the technical and administrative points of contact designated by the applicant in EERE Exchange. The notification letter will state the basis upon which the Concept Paper or the Full Application is ineligible and not considered for further review.
ii. **Concept Paper Notifications**

EERE will notify applicants of its determination to encourage or discourage the submission of a Full Application. EERE will send a notification letter by email to the technical and administrative points of contact designated by the applicant in EERE Exchange.

Applicants may submit a Full Application even if they receive a notification discouraging them from doing so. By discouraging the submission of a Full Application, EERE intends to convey its lack of programmatic interest in the proposed project. Such assessments do not necessarily reflect judgments on the merits of the proposed project. The purpose of the Concept Paper phase is to save applicants the considerable time and expense of preparing a Full Application that is unlikely to be selected for award negotiations.

A notification letter encouraging the submission of a Full Application does not authorize the applicant to commence performance of the project. Please refer to Section IV.J.2 of the FOA for guidance on pre-award costs.

iii. **Full Application Notifications**

EERE will notify applicants of its determination via a notification letter by email to the technical and administrative points of contact designated by the applicant in EERE Exchange. The notification letter will inform the applicant whether or not its Full Application was selected for award negotiations. Alternatively, EERE may notify one or more applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds or other factors.

iv. **Successful Applicants**

Receipt of a notification letter selecting a Full Application for award negotiations does not authorize the applicant to commence performance of the project. If an application is selected for award negotiations, it is not a commitment by EERE to issue an award. Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement, accessible by the Prime Recipient in FedConnect.

The award negotiation process will take approximately 60 days. Applicants must designate a primary and a backup point-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. The applicant must be responsive during award negotiations (i.e., provide requested documentation) and meet the negotiation deadlines. If the

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applicant fails to do so or if award negotiations are otherwise unsuccessful, EERE will cancel the award negotiations and rescind the Selection. EERE reserves the right to terminate award negotiations at any time for any reason.

Please refer to Section IV.J.2 of the FOA for guidance on pre-award costs.

v. **Alternate Selection Determinations**

In some instances, an applicant may receive a notification that its application was not selected for award and EERE designated the application to be an alternate. As an alternate, EERE may consider the Full Application for Federal funding in the future. A notification letter stating the Full Application is designated as an alternate does not authorize the applicant to commence performance of the project. EERE may ultimately determine to select or not select the Full Application for award negotiations.

vi. **Unsuccessful Applicants**

EERE shall promptly notify in writing each applicant whose application has not been selected for award or whose application cannot be funded because of the unavailability of appropriated funds.

**B. Administrative and National Policy Requirements**

i. **Registration Requirements**

There are several one-time actions before submitting an application in response to this FOA, and it is vital that applicants address these items as soon as possible. Some may take several weeks, and failure to complete them could interfere with an applicant’s ability to apply to this FOA, or to meet the negotiation deadlines and receive an award if the application is selected. These requirements are as follows:

1. **EERE Exchange**

Register and create an account on EERE Exchange at [https://eere-exchange.energy.gov](https://eere-exchange.energy.gov). This account will then allow the user to register for any open EERE FOAs that are currently in EERE Exchange. It is recommended that each organization or business unit, whether acting as a team or a single entity, use only one account as the contact point for each submission. Applicants should also designate backup points of contact so they may be easily contacted if deemed necessary. **This step is required to apply to this FOA.**
The EERE Exchange registration does not have a delay; however, the remaining registration requirements below could take several weeks to process and are necessary for a potential applicant to receive an award under this FOA.

2. **DUNS Number**
   Obtain a Dun and Bradstreet Data Universal Numbering System (DUNS) number (including the plus 4 extension, if applicable) at [http://fedgov.dnb.com/webform](http://fedgov.dnb.com/webform).

3. **System for Award Management**
   Register with the System for Award Management (SAM) at [https://www.sam.gov](https://www.sam.gov). Designating an Electronic Business Point of Contact (EBiz POC) and obtaining a special password called an MPIN are important steps in SAM registration. Please update your SAM registration annually.

4. **FedConnect**
   Register in FedConnect at [https://www.fedconnect.net](https://www.fedconnect.net). To create an organization account, your organization’s SAM MPIN is required. For more information about the SAM MPIN or other registration requirements, review the FedConnect Ready, Set, Go! Guide at [http://www.fedconnect.net/FedConnect/Marketing/Documents/FedConnect_Ready_Set_Go.pdf](http://www.fedconnect.net/FedConnect/Marketing/Documents/FedConnect_Ready_Set_Go.pdf).

5. **Grants.gov**
   Register in Grants.gov ([http://www.grants.gov](http://www.grants.gov)) to receive automatic updates when Amendments to this FOA are posted. However, please note that Concept Papers, and Full Applications will not be accepted through Grants.gov.

6. **Electronic Authorization of Applications and Award Documents**
   Submission of an application and supplemental information under this FOA through electronic systems used by the Department of Energy, including EERE Exchange and FedConnect.net, constitutes the authorized representative’s approval and electronic signature.

**ii. Award Administrative Requirements**

The administrative requirements for DOE grants and cooperative agreements are contained in 2 CFR Part 200 as amended by 2 CFR Part 910.
iii. Foreign National Access to DOE Sites
All applicants that ultimately enter into an award resulting from this FOA will be subject to the following requirement concerning foreign national involvement. Upon DOE’s request, Prime Recipients must provide information to facilitate DOE’s responsibilities associated with foreign national access to DOE sites, information, technologies, and equipment. A foreign national is defined as any person who was born outside the jurisdiction of the United States, is a citizen of a foreign government, and has not been naturalized under U.S. law. If the Prime Recipient or Subrecipients, contractors or vendors under the award, anticipate utilizing a foreign national person in the performance of an award, the Prime Recipient is responsible for providing to the Contracting Officer specific information of the foreign national(s) to satisfy compliance with all of the requirements for access approval.

iv. Subaward and Executive Reporting
Additional administrative requirements necessary for DOE grants and cooperative agreements to comply with the Federal Funding and Transparency Act of 2006 (FFATA) are contained in 2 CFR Part 170. Prime Recipients must register with the new FFATA Subaward Reporting System database and report the required data on their first tier Subrecipients. Prime Recipients must report the executive compensation for their own executives as part of their registration profile in SAM.

v. National Policy Requirements
The National Policy Assurances that are incorporated as a term and condition of award are located at: http://www.nsf.gov/awards/managing/rtc.jsp.

vi. Environmental Review in Accordance with National Environmental Policy Act (NEPA)
EERE’s decision whether and how to distribute federal funds under this FOA is subject to the National Environmental Policy Act (42 USC 4321, et seq.). NEPA requires Federal agencies to integrate environmental values into their decision-making processes by considering the potential environmental impacts of their proposed actions. For additional background on NEPA, please see DOE’s NEPA website, at http://nepa.energy.gov/.

While NEPA compliance is a Federal agency responsibility and the ultimate decisions remain with the Federal agency, all recipients selected for an award will be required to assist in the timely and effective completion of the NEPA process in the manner most pertinent to their proposed project. If DOE...
determines certain records must be prepared to complete the NEPA review process (e.g., biological evaluations or environmental assessments), the costs to prepare the necessary records may be included as part of the project costs.

vii. Applicant Representations and Certifications

1. **Lobbying Restrictions**
   By accepting funds under this award, the Prime Recipient agrees that none of the funds obligated on the award shall be expended, directly or indirectly, to influence Congressional action on any legislation or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. §1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

2. **Corporate Felony Conviction and Federal Tax Liability Representations**
   In submitting an application in response to this FOA, the applicant represents that:
   
   a. It is **not** a corporation that has been convicted of a felony criminal violation under any Federal law within the preceding 24 months, and
   
   b. It is **not** a corporation that has any unpaid Federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

   For purposes of these representations the following definitions apply:

   A Corporation includes any entity that has filed articles of incorporation in any of the 50 states, the District of Columbia, or the various territories of the United States [but not foreign corporations]. It includes both for-profit and non-profit organizations.

3. **Nondisclosure and Confidentiality Agreements Representations**
   In submitting an application in response to this FOA the applicant represents that:
   
   a. **It does not and will not** require its employees or contractors to sign internal nondisclosure or confidentiality agreements or
statements prohibiting or otherwise restricting its employees or contractors from lawfully reporting waste, fraud, or abuse to a designated investigative or law enforcement representative of a Federal department or agency authorized to receive such information.

b. **It does not and will not** use any Federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:

1. “These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling.”

2. The limitation above shall not contravene requirements applicable to Standard Form 312, Form 4414, or any other form issued by a Federal department or agency governing the nondisclosure of classified information.

3. Notwithstanding the provision listed in paragraph (a), a nondisclosure or confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States Government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information.
received in the course of such activity unless specifically authorized to do so by the United States Government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosures to Congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

viii. Statement of Federal Stewardship

EERE will exercise normal Federal stewardship in overseeing the project activities performed under EERE Awards. Stewardship Activities include, but are not limited to, conducting site visits; reviewing performance and financial reports, providing assistance and/or temporary intervention in usual circumstances to correct deficiencies that develop during the project; assuring compliance with terms and conditions; and reviewing technical performance after project completion to ensure that the project objectives have been accomplished.

ix. Statement of Substantial Involvement

EERE has substantial involvement in work performed under Awards made as a result of this FOA. EERE does not limit its involvement to the administrative requirements of the Award. Instead, EERE has substantial involvement in the direction and redirection of the technical aspects of the project as a whole. Substantial involvement includes, but is not limited to, the following:

1. EERE shares responsibility with the recipient for the management, control, direction, and performance of the Project.

2. EERE may intervene in the conduct or performance of work under this Award for programmatic reasons. Intervention includes the interruption or modification of the conduct or performance of project activities.

3. EERE may redirect or discontinue funding the Project based on the outcome of EERE’s evaluation of the Project at the Go/No Go decision point(s).

4. EERE participates in major project decision-making processes.
x. Subject Invention Utilization Reporting
In order to ensure that Prime Recipients and Subrecipients holding title to subject inventions are taking the appropriate steps to commercialize subject inventions, EERE may require that each Prime Recipient holding title to a subject invention submit annual reports for 10 years from the date the subject invention was disclosed to EERE on the utilization of the subject invention and efforts made by Prime Recipient or their licensees or assignees to stimulate such utilization. The reports must include information regarding the status of development, date of first commercial sale or use, gross royalties received by the Prime Recipient, and such other data and information as EERE may specify.

The standard DOE financial assistance intellectual property provisions applicable to the various types of recipients are located at http://www1.eere.energy.gov/financing/resources.html.

xii. Reporting
Reporting requirements are identified on the Federal Assistance Reporting Checklist, attached to the award agreement. The checklist can be accessed at http://www1.eere.energy.gov/financing/resources.html.

xiii. Go/No-Go Review
Each project selected under this FOA will be subject to a periodic project evaluation referred to as a Go/No-Go Review. Federal funding beyond the Go/No Go decision point (continuation funding), is contingent on (1) the availability of funds appropriated by Congress for the purpose of this program and the availability of future-year budget authority; (2) meeting the objectives, milestones, deliverables, and decision point criteria of recipient’s approved project and obtaining approval from EERE to continue work on the project; and (3) the submittal of required reports in accordance with the Statement of Project Objectives.

As a result of the Go/No Go Review, DOE may, at its discretion, authorize the following actions: (1) continue to fund the project, contingent upon the availability of funds appropriated by Congress for the purpose of this program and the availability of future-year budget authority; (2) recommend redirection of work under the project; (3) place a hold on federal funding for the project, pending further supporting data or funding; or (4) discontinue funding the project because of insufficient progress, change in strategic direction, or lack of funding.
The Go/No-Go decision is distinct from a non-compliance determination. In the event a recipient fails to comply with the requirements of an award, EERE may take appropriate action, including but not limited to, redirecting, suspending or terminating the award.

xiv. **Conference Spending**

The recipient shall not expend any funds on a conference not directly and programmatically related to the purpose for which the grant or cooperative agreement was awarded that would defray the cost to the United States Government of a conference held by any Executive branch department, agency, board, commission, or office for which the cost to the United States Government would otherwise exceed $20,000, thereby circumventing the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such conference.

xv. **UCC Financing Statements**

Per 2 CFR 910.360 (Real Property and Equipment) when a piece of equipment is purchased by a for-profit recipient or subrecipient with Federal Funds, and when the Federal share of the financial assistance agreement is more than $1,000,000, the recipient or subrecipient must:

Properly record, and consent to the Department's ability to properly record if the recipient fails to do so, UCC financing statement(s) for all equipment in excess of $5,000 purchased with project funds. These financing statement(s) must be approved in writing by the contracting officer prior to the recording, and they shall provide notice that the Recipient’s title to all equipment (not real property) purchased with Federal funds under the financial assistance agreement is conditional pursuant to the terms of this section, and that the Government retains an undivided reversionary interest in the equipment. The UCC financing statement(s) must be filed before the Contracting Officer may reimburse the recipient for the Federal share of the equipment unless otherwise provided for in the relevant financial assistance agreement. The recipient shall further make any amendments to the financing statements or additional recordings, including appropriate continuation statements, as necessary or as the contracting officer may direct.

VII. **Questions/Agency Contacts**

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
Upon the issuance of a FOA, EERE personnel are prohibited from communicating (in writing or otherwise) with applicants regarding the FOA except through the established question and answer process as described below. Specifically, questions regarding the content of this FOA must be submitted to: SolarDesalFOA@ee.doe.gov. Questions must be submitted not later than 3 business days prior to the application due date and time.

All questions and answers related to this FOA will be posted on EERE Exchange at: https://eere-exchange.energy.gov. Please note that you must first select this specific FOA Number in order to view the questions and answers specific to this FOA. EERE will attempt to respond to a question within 3 business days, unless a similar question and answer has already been posted on the website.

Questions related to the registration process and use of the EERE Exchange website should be submitted to: EERE-ExchangeSupport@hq.doe.gov.

VIII. Other Information

A. FOA Modifications
Amendments to this FOA will be posted on the EERE Exchange website and the Grants.gov system. However, you will only receive an email when an amendment or a FOA is posted on these sites if you register for email notifications for this FOA in Grants.gov. EERE recommends that you register as soon after the release of the FOA as possible to ensure you receive timely notice of any amendments or other FOAs.

B. Informational Webinar
EERE will conduct one informational webinar during the FOA process. It will be held after the initial FOA release but before the due date for Concept Papers.

Attendance is not mandatory and will not positively or negatively impact the overall review of any applicant submissions. As the webinar will be open to all applicants who wish to participate, applicants should refrain from asking questions or communicating information that would reveal confidential and/or proprietary information specific to their project. Specific dates for the webinar can be found on the cover page of the FOA.

C. Government Right to Reject or Negotiate
EERE reserves the right, without qualification, to reject any or all applications received in response to this FOA and to select any application, in whole or in part, as a basis for negotiation and/or award.

Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.
Problems with EERE Exchange? Email EERE- ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
D. Commitment of Public Funds
The Contracting Officer is the only individual who can make awards or commit the Government to the expenditure of public funds. A commitment by anyone other than the Contracting Officer, either express or implied, is invalid.

E. Treatment of Application Information
In general, EERE will only use data and other information contained in applications for evaluation purposes, unless such information is generally available to the public or is already the property of the Government.

Applicants should not include trade secrets or commercial or financial information that is privileged or confidential in their application unless such information is necessary to convey an understanding of the proposed project or to comply with a requirement in the FOA.

The use of protective markings such as “Do Not Publicly Release – Trade Secret” or “Do Not Publicly Release – Confidential Business Information” is encouraged. However, applicants should be aware that the use of protective markings is not dispositive as to whether information will be publicly released pursuant to the Freedom of Information Act, 5 U.S.C. §552, et. seq., as amended by the OPEN Government Act of 2007, Pub. L. No. 110-175. (See Section I of this document, “Notice of Potential Disclosure Under the Freedom of Information Act (FOIA)” for additional information regarding the public release of information under the Freedom of Information Act.

Applicants are encouraged to employ protective markings in the following manner:

The cover sheet of the application must be marked as follows and identify the specific pages containing trade secrets or commercial or financial information that is privileged or confidential:

Notice of Restriction on Disclosure and Use of Data:
Pages [list applicable pages] of this document may contain trade secrets or commercial or financial information that is privileged or confidential, and is exempt from public disclosure. Such information shall be used or disclosed only for evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source.
The header and footer of every page that contains trade secrets or commercial or financial information that is privileged must be marked as follows: “May contain trade secrets or commercial or financial information that is privileged or confidential and exempt from public disclosure.”

In addition, each line or paragraph containing trade secrets or commercial or financial information that is privileged or confidential must be enclosed in brackets.

F. Evaluation and Administration by Non-Federal Personnel
In conducting the merit review evaluation, the Go/No-Go Review and Peer Review, the Government may seek the advice of qualified non Federal personnel as reviewers. The Government may also use non-Federal personnel to conduct routine, nondiscretionary administrative activities. The applicant, by submitting its application, consents to the use of non-Federal reviewers/administrators. Non-Federal reviewers must sign conflict of interest and non-disclosure agreements prior to reviewing an application. Non-Federal personnel conducting administrative activities must sign a non-disclosure agreement.

G. Notice Regarding Eligible/Ineligible Activities
Eligible activities under this FOA include those which describe and promote the understanding of scientific and technical aspects of specific energy technologies, but not those which encourage or support political activities such as the collection and dissemination of information related to potential, planned or pending legislation.

H. Notice of Right to Conduct a Review of Financial Capability
EERE reserves the right to conduct an independent third party review of financial capability for applicants that are selected for negotiation of award (including personal credit information of principal(s) of a small business if there is insufficient information to determine financial capability of the organization).

I. Notice of Potential Disclosure Under Freedom of Information Act (FOIA)
Under the Freedom of Information Act, (FOIA), 5 U.S.C. §552, et. seq., as amended by the OPEN Government Act of 2007, Pub. L. No. 110-175, any information received from the Applicant is considered to be an agency record, and as such, subject to public release under FOIA. The purpose of the FOIA is to afford the

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Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.
public the right to request and receive agency records unless those agency records
are protected from disclosure under one or more of the nine FOIA exemptions.
Decisions to disclose or withhold information received from the Applicant are
based upon the applicability of one or more of the nine FOIA exemptions, not on
the existence or nonexistence of protective markings or designations. Only the
agency’s designated FOIA Officer may determine if information received from the
Applicant may be withheld pursuant to one of the nine FOIA exemptions. All FOIA
requests received by DOE are processed in accordance with 10 C.F.R. Part 1004.

J. Requirement for Full and Complete Disclosure
Applicants are required to make a full and complete disclosure of all information
requested. Any failure to make a full and complete disclosure of the requested
information may result in:

- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of
  ineligibility for receipt of Federal contracts, subcontracts, and financial
  assistance and benefits; and
- Civil and/or criminal penalties.

K. Retention of Submissions
EERE expects to retain copies of all Concept Papers, Full Applications, Replies to
Reviewer Comments, and other submissions. No submissions will be returned. By
applying to EERE for funding, applicants consent to EERE’s retention of their
submissions.

L. Title to Subject Inventions
Ownership of subject inventions is governed pursuant to the authorities listed
below.

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under
  the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses,
  educational institutions, and nonprofits may elect to retain title to their
  subject inventions.
  5908, provides that the Government obtains title to new inventions unless a
  waiver is granted (see below).
- Class Patent Waiver: DOE has issued a class waiver that applies to this FOA.
  Under this class waiver, domestic large businesses may elect title to their
  subject inventions similar to the right provided to the domestic small

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subject line.
businesses, educational institutions, and nonprofits by law. In order to avail itself of the class waiver, a domestic large business must agree that any products embodying or produced through the use of a subject invention first created or reduced to practice under this program will be substantially manufactured in the United States, unless DOE agrees that the commitments proposed in the U.S. Manufacturing Plan are sufficient.

- Advance and Identified Waivers: Applicants may request a patent waiver that will cover subject inventions that may be invented under the award, in advance of or within 30 days after the effective date of the award. Even if an advance waiver is not requested or the request is denied, the recipient will have a continuing right under the award to request a waiver for identified inventions, i.e., individual subject inventions that are disclosed to EERE within the timeframes set forth in the award’s intellectual property terms and conditions. Any patent waiver that may be granted is subject to certain terms and conditions in 10 CFR 784.

- Determination of Exceptional Circumstances (DEC): Each applicant is required to submit a U.S. Manufacturing Plan as part of its application. If selected, the U.S. Manufacturing Plan shall be incorporated into the award terms and conditions for domestic small businesses and nonprofit organizations. DOE has determined that exceptional circumstances exist that warrants the modification of the standard patent rights clause for small businesses and non-profit awardees under Bayh-Dole to the extent necessary to implement and enforce the U.S. Manufacturing Plan. For example, the commitments and enforcement of a U.S. Manufacturing Plan may be tied to subject inventions. Any Bayh-Dole entity (domestic small business or nonprofit organization) affected by this DEC has the right to appeal it.

M. Government Rights in Subject Inventions

Where Prime Recipients and Subrecipients retain title to subject inventions, the U.S. Government retains certain rights.

i. Government Use License

The U.S. Government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the Government.

ii. March-In Rights

The U.S. Government retains march-in rights with respect to all subject inventions. Through “march-in rights,” the Government may require a Prime Recipient or Subrecipient who has elected to retain title to a subject
invention (or their assignees or exclusive licensees), to grant a license for use of the invention to a third party. In addition, the Government may grant licenses for use of the subject invention when a Prime Recipient, Subrecipient, or their assignees and exclusive licensees refuse to do so.

DOE may exercise its march-in rights only if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfied manner;
- The owner has not met public use requirements specified by Federal statutes in a reasonably satisfied manner; or
- The U.S. Manufacturing requirement has not been met.

Any determination that march-in rights are warranted must follow a fact-finding process in which the recipient has certain rights to present evidence and witnesses, confront witnesses and appear with counsel and appeal any adverse decision. To date, DOE has never exercised its march-in rights to any subject inventions.

N. Rights in Technical Data

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

“Limited Rights Data”: The U.S. Government will not normally require delivery of confidential or trade secret-type technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.

Government rights in Technical Data Produced Under Awards: The U.S. Government normally retains unlimited rights in technical data produced under Government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under EERE awards may be protected from public disclosure for up to five years after the data is generated (“Protected Data”). For awards permitting Protected Data, the protected data must be marked as set forth in the awards intellectual property terms and conditions and a listing of unlimited rights data.
(i.e., non-protected data) must be inserted into the data clause in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

O. Copyright
The Prime Recipient and Subrecipients may assert copyright in copyrightable works, such as software, first produced under the award without EERE approval. When copyright is asserted, the Government retains a paid-up nonexclusive, irrevocable worldwide license to reproduce, prepare derivative works, distribute copies to the public, and to perform publicly and display publicly the copyrighted work. This license extends to contractors and others doing work on behalf of the Government.

P. Personally Identifiable Information (PII)
All information provided by the Applicant must to the greatest extent possible exclude Personally Identifiable Information (PII). The term “personally identifiable information” refers to information which can be used to distinguish or trace an individual's identity, such as their name, social security number, biometric records, etc. alone, or when combined with other personal or identifying information which is linked or linkable to a specific individual, such as date and place of birth, mother’s maiden name, etc. (See OMB Memorandum M-07-16 dated May 22, 2007, found at: https://www.whitehouse.gov/sites/default/files/omb/memoranda/fy2007/m07-16.pdf

By way of example, Applicants must screen resumes to ensure that they do not contain PII such as personal addresses, phone/cell numbers, personal emails and/or SSNs. In short, if the PII is not essential to the application, it should not be in the application.

Q. Annual Independent Audits
If a for-profit entity is a Prime Recipient and has expended $750,000 or more of DOE awards during the entity’s fiscal year, an annual Compliance Audit performed by an independent auditor is required. For additional information, please refer to 2 C.F.R. § 910.501 and Subpart F.

If an educational institution, non-profit organization, or state/local government is a Prime Recipient or Subrecipient and has expended $750,000 or more of Federal awards during the non-Federal entity’s fiscal year, then a Single or Program-
Specific Audit is required. For additional information, please refer to 2 C.F.R. § 200.501 and Subpart F.

Applicants and sub-recipients (if applicable) should propose sufficient costs in the project budget to cover the costs associated with the audit. EERE will share in the cost of the audit at its applicable cost share ratio.
Appendix A – Cost Share Information

Cost Sharing or Cost Matching

The terms “cost sharing” and “cost matching” are often used synonymously. Even the DOE Financial Assistance Regulations, 2 CFR 200.306, use both of the terms in the titles specific to regulations applicable to cost sharing. EERE almost always uses the term “cost sharing,” as it conveys the concept that non-federal share is calculated as a percentage of the Total Project Cost. An exception is the State Energy Program Regulation, 10 CFR 420.12, State Matching Contribution. Here “cost matching” for the non-federal share is calculated as a percentage of the Federal funds only, rather than the Total Project Cost.

How Cost Sharing Is Calculated

As stated above, cost sharing is calculated as a percentage of the Total Project Cost. FFRDC costs must be included in Total Project Costs. Following is an example of how to calculate cost sharing amounts for a project with $1,000,000 in federal funds with a minimum 20% non-federal cost sharing requirement:

- Formula: Federal share ($) divided by Federal share (%) = Total Project Cost
  Example: $1,000,000 divided by 80% = $1,250,000

- Formula: Total Project Cost ($) minus Federal share ($) = Non-federal share ($)
  Example: $1,250,000 minus $1,000,000 = $250,000

- Formula: Non-federal share ($) divided by Total Project Cost ($) = Non-federal share (%)
  Example: $250,000 divided by $1,250,000 = 20%

What Qualifies For Cost Sharing

While it is not possible to explain what specifically qualifies for cost sharing in one or even a couple of sentences, in general, if a cost is allowable under the cost principles applicable to the organization incurring the cost and is eligible for reimbursement under an EERE grant or cooperative agreement, then it is allowable as cost share. Conversely, if the cost is not allowable under the cost principles and not eligible for reimbursement, then it is not allowable as cost share. In addition, costs may not be counted as cost share if they are paid by the Federal Government under another award unless authorized by Federal statute to be used for cost sharing.
The rules associated with what is allowable as cost share are specific to the type of organization that is receiving funds under the grant or cooperative agreement, though are generally the same for all types of entities. The specific rules applicable to:

- FAR Part 31 for For-Profit entities, (48 CFR Part 31); and
- 2 CFR Part 200 Subpart E - Cost Principles for all other non-federal entities.

In addition to the regulations referenced above, other factors may also come into play such as timing of donations and length of the project period. For example, the value of ten years of donated maintenance on a project that has a project period of five years would not be fully allowable as cost share. Only the value for the five years of donated maintenance that corresponds to the project period is allowable and may be counted as cost share.

Additionally, EERE generally does not allow pre-award costs for either cost share or reimbursement when these costs precede the signing of the appropriation bill that funds the award. In the case of a competitive award, EERE generally does not allow pre-award costs prior to the signing of the Selection Statement by the EERE Selection Official.


As stated above, the rules associated with what is allowable cost share are generally the same for all types of organizations. Following are the rules found to be common, but again, the specifics are contained in the regulations and cost principles specific to the type of entity:

(A) Acceptable contributions. All contributions, including cash contributions and third party in-kind contributions, must be accepted as part of the Prime Recipient's cost sharing if such contributions meet all of the following criteria:

- (1) They are verifiable from the recipient's records.
- (2) They are not included as contributions for any other federally-assisted project or program.
- (3) They are necessary and reasonable for the proper and efficient accomplishment of project or program objectives.
- (4) They are allowable under the cost principles applicable to the type of entity incurring the cost as follows:

  a. For-profit organizations. Allowability of costs incurred by for-profit organizations and those nonprofit organizations listed in Attachment C to OMB Circular A–122 is determined in accordance with the for-profit cost principles in 48 CFR Part 31.
in the Federal Acquisition Regulation, except that patent prosecution costs are not allowable unless specifically authorized in the award document. (v) Commercial Organizations. FAR Subpart 31.2—Contracts with Commercial Organizations

b. Other types of organizations. For all other non-federal entities, allowability of costs is determined in accordance with 2 CFR Part 200 Subpart E.

(5) They are not paid by the Federal Government under another award unless authorized by Federal statute to be used for cost sharing or matching.

(6) They are provided for in the approved budget.

(B) Valuing and documenting contributions

(1) Valuing recipient's property or services of recipient's employees. Values are established in accordance with the applicable cost principles, which mean that amounts chargeable to the project are determined on the basis of costs incurred. For real property or equipment used on the project, the cost principles authorize depreciation or use charges. The full value of the item may be applied when the item will be consumed in the performance of the award or fully depreciated by the end of the award. In cases where the full value of a donated capital asset is to be applied as cost sharing or matching, that full value must be the lesser or the following:

a. The certified value of the remaining life of the property recorded in the recipient's accounting records at the time of donation; or

b. The current fair market value. If there is sufficient justification, the Contracting Officer may approve the use of the current fair market value of the donated property, even if it exceeds the certified value at the time of donation to the project. The Contracting Officer may accept the use of any reasonable basis for determining the fair market value of the property.

(2) Valuing services of others' employees. If an employer other than the recipient furnishes the services of an employee, those services are valued at the employee's regular rate of pay, provided these services are for the same skill level for which the employee is normally paid.

(3) Valuing volunteer services. Volunteer services furnished by professional and technical personnel, consultants, and other skilled and unskilled labor may be counted as cost sharing or matching if the service is an integral and necessary part of an approved project or program. Rates for volunteer services must be consistent with those paid for similar work in the recipient's organization. In those markets in...

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which the required skills are not found in the recipient organization, rates must be consistent with those paid for similar work in the labor market in which the recipient competes for the kind of services involved. In either case, paid fringe benefits that are reasonable, allowable, and allocable may be included in the valuation.

(4) Valuing property donated by third parties.

a. Donated supplies may include such items as office supplies or laboratory supplies. Value assessed to donated supplies included in the cost sharing or matching share must be reasonable and must not exceed the fair market value of the property at the time of the donation.

b. Normally only depreciation or use charges for equipment and buildings may be applied. However, the fair rental charges for land and the full value of equipment or other capital assets may be allowed, when they will be consumed in the performance of the award or fully depreciated by the end of the award, provided that the Contracting Officer has approved the charges. When use charges are applied, values must be determined in accordance with the usual accounting policies of the recipient, with the following qualifications:

   i. The value of donated space must not exceed the fair rental value of comparable space as established by an independent appraisal of comparable space and facilities in a privately-owned building in the same locality.

   ii. The value of loaned equipment must not exceed its fair rental value.

(5) Documentation. The following requirements pertain to the recipient’s supporting records for in-kind contributions from third parties:

a. Volunteer services must be documented and, to the extent feasible, supported by the same methods used by the recipient for its own employees.

b. The basis for determining the valuation for personal services and property must be documented.
Appendix B – Sample Cost Share Calculation for Blended Cost Share Percentage

The following example shows the math for calculating required cost share for a project with $2,000,000 in Federal funds with four tasks requiring different Non-federal cost share percentages:

<table>
<thead>
<tr>
<th>Task</th>
<th>Proposed Federal Share</th>
<th>Federal Share %</th>
<th>Recipient Share %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Task 1 (R&amp;D)</td>
<td>$1,000,000</td>
<td>80%</td>
<td>20%</td>
</tr>
<tr>
<td>Task 2 (R&amp;D)</td>
<td>$500,000</td>
<td>80%</td>
<td>20%</td>
</tr>
<tr>
<td>Task 3 (Demonstration)</td>
<td>$400,000</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>Task 4 (Outreach)</td>
<td>$100,000</td>
<td>100%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Federal share ($) divided by Federal share (%) = Task Cost

Each task must be calculated individually as follows:

Task 1
$1,000,000 divided by 80% = $1,250,000 (Task 1 Cost)
Task 1 Cost minus federal share = Non-federal share
$1,250,000 - $1,000,000 = $250,000 (Non-federal share)

Task 2
$500,000 divided 80% = $625,000 (Task 2 Cost)
Task 2 Cost minus federal share = Non-federal share
$625,000 - $500,000 = $125,000 (Non-federal share)

Task 3
$400,000 / 50% = $800,000 (Task 3 Cost)
Task 3 Cost minus federal share = Non-federal share
$800,000 - $400,000 = $400,000 (Non-federal share)

Task 4
Federal share = $100,000
Non-federal cost share is not mandated for outreach = $0 (Non-federal share)
The calculation may then be completed as follows:

<table>
<thead>
<tr>
<th>Tasks</th>
<th>$ Federal Share</th>
<th>% Federal Share</th>
<th>$ Non-Federal Share</th>
<th>% Non-Federal Share</th>
<th>Total Project Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Task 1</td>
<td>$1,000,000</td>
<td>80%</td>
<td>$250,000</td>
<td>20%</td>
<td>$1,250,000</td>
</tr>
<tr>
<td>Task 2</td>
<td>$500,000</td>
<td>80%</td>
<td>$125,000</td>
<td>20%</td>
<td>$625,000</td>
</tr>
<tr>
<td>Task 3</td>
<td>$400,000</td>
<td>50%</td>
<td>$400,000</td>
<td>50%</td>
<td>$800,000</td>
</tr>
<tr>
<td>Task 4</td>
<td>$100,000</td>
<td>100%</td>
<td>$0</td>
<td>0%</td>
<td>$100,000</td>
</tr>
<tr>
<td>Totals</td>
<td>$2,000,000</td>
<td>100%</td>
<td>$775,000</td>
<td></td>
<td>$2,775,000</td>
</tr>
</tbody>
</table>

Blended Cost Share %
Non-federal share ($775,000) divided by Total Project Cost ($2,775,000) = 27.9% (Non-federal)
Federal share ($2,000,000) divided by Total Project Cost ($2,775,000) = 72.1% (Federal)
Appendix C – Waiver Requests: Foreign Entity Participation as the Prime Recipient and Performance of Work in the United States

1. Waiver for Foreign Entity Participation as the Prime Recipient
As set forth in Section III.A.3, all Prime Recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a State or territory of the United States. To request a waiver of this requirement, an applicant must submit an explicit waiver request in the Full Application.

Overall, the applicant must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to have a foreign entity serve as the Prime Recipient. A request to waive the Foreign Entity Participation as the Prime Recipient requirement must include the following:

- Entity name;
- The rationale for proposing a foreign entity to serve as the Prime Recipient;
- Country of incorporation;
- A description of the project’s anticipated contributions to the US economy;
  - How the project will benefit U.S. research, development and manufacturing, including contributions to employment in the U.S. and growth in new markets and jobs in the U.S.;
  - How the project will promote domestic American manufacturing of products and/or services;
- A description of how the foreign entity’s participation as the Prime Recipient is essential to the project;
- A description of the likelihood of Intellectual Property (IP) being created from the work and the treatment of any such IP;
- Countries where the work will be performed (Note: if any work is proposed to be conducted outside the U.S., the applicant must also complete a separate request for waiver of the Performance of Work in the United States requirement).

EERE may require additional information before considering the waiver request.

The applicant does not have the right to appeal EERE’s decision concerning a waiver request.

2. Waiver for Performance of Work in the United States
As set forth in Section IV.J.3, all work under EERE funding agreements must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment, so a
waiver is not required for foreign purchases of these items. However, the Prime Recipient should make every effort to purchase supplies and equipment within the United States. There may be limited circumstances where it is in the interest of the project to perform a portion of the work outside the United States. To seek a waiver of the Performance of Work in the United States requirement, the applicant must submit an explicit waiver request in the Full Application. A separate waiver request must be submitted for each entity proposing performance of work outside of the United States.

Overall, a waiver request must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to perform work outside of the United States. A request to waive the Performance of Work in the United States requirement must include the following:

- The rationale for performing the work outside the U.S. ("foreign work");
- A description of the work proposed to be performed outside the U.S.;
- An explanation as to how the foreign work is essential to the project;
- A description of the anticipated benefits to be realized by the proposed foreign work and the anticipated contributions to the US economy;
  - The associated benefits to be realized and the contribution to the project from the foreign work;
  - How the foreign work will benefit U.S. research, development and manufacturing, including contributions to employment in the U.S. and growth in new markets and jobs in the U.S.;
  - How the foreign work will promote domestic American manufacturing of products and/or services;
- A description of the likelihood of Intellectual Property (IP) being created from the foreign work and the treatment of any such IP;
- The total estimated cost (DOE and Recipient cost share) of the proposed foreign work;
- The countries in which the foreign work is proposed to be performed; and
- The name of the entity that would perform the foreign work.

EERE may require additional information before considering the waiver request.

The applicant does not have the right to appeal EERE’s decision concerning a waiver request.
Appendix D - Data Management Plan

A data management plan ("DMP") explains how data generated in the course of the work performed under an EERE award will be shared and preserved or, when justified, explains why data sharing or preservation is not possible or scientifically appropriate.

DMP Requirements

In order for a DMP to be considered acceptable, the DMP must address the following:

At a minimum, the DMP must describe how data sharing and preservation will enable validation of the results from the proposed work, or how results could be validated if data are not shared or preserved.

The DMP must provide a plan for making all research data displayed in publications resulting from the proposed work digitally accessible at the time of publication. This includes data that are displayed in charts, figures, images, etc. In addition, the underlying digital research data used to generate the displayed data should be made as accessible as possible in accordance with the principles stated above. This requirement could be met by including the data as supplementary information to the published article, or through other means. The published article should indicate how these data can be accessed.

The DMP should consult and reference available information about data management resources to be used in the course of the proposed work. In particular, a DMP that explicitly or implicitly commits data management resources at a facility beyond what is conventionally made available to approved users should be accompanied by written approval from that facility. In determining the resources available for data management at DOE User Facilities, researchers should consult the published description of data management resources and practices at that facility and reference it in the DMP. Information about other DOE facilities can be found in the additional guidance from the sponsoring program.

The DMP must protect confidentiality, personal privacy, Personally Identifiable Information, and U.S. national, homeland, and economic security; recognize proprietary interests, business confidential information, and intellectual property rights; avoid significant negative impact on innovation, and U.S. competitiveness; and otherwise be consistent with all laws (i.e., export control laws), and DOE regulations, orders, and policies.
Data Determination for a DMP

The Principal Investigator should determine which data should be the subject of the DMP and, in the DMP, propose which data should be shared and/or preserved in accordance with the DMP Requirements noted above.

For data that will be generated through the course of the proposed work, the Principal Investigator should indicate what types of data should be protected from immediate public disclosure by DOE (referred to as “protected data”) and what types of data that DOE should be able to release immediately. Similarly, for data developed outside of the proposed work at private expense that will be used in the course of the proposed work, the Principal Investigator should indicate whether that type of data will be subject to public release or kept confidential (referred to as “limited rights data”). Any use of limited rights data or labeling of data as “protected data” must be consistent with the DMP Requirements noted above.

Suggested Elements for a DMP

The following list of elements for a DMP provides suggestions regarding the data management planning process and the structure of the DMP:

**Data Types and Sources**: A brief, high-level description of the data to be generated or used through the course of the proposed work and which of these are considered digital research data necessary to validate the research findings or results.

**Content and Format**: A statement of plans for data and metadata content and format including, where applicable, a description of documentation plans, annotation of relevant software, and the rationale for the selection of appropriate standards. Existing, accepted community standards should be used where possible. Where community standards are missing or inadequate, the DMP could propose alternate strategies for facilitating sharing, and should advise the sponsoring program of any need to develop or generalize standards.

**Sharing and Preservation**: A description of the plans for data sharing and preservation. This should include, when appropriate: the anticipated means for sharing and the rationale for any restrictions on who may access the data and under what conditions; a timeline for sharing and preservation that addresses both the minimum length of time the data will be available and any anticipated delay to data access after research findings are published; any special requirements for data sharing, for example, proprietary software needed to access or interpret data, applicable policies, provisions, and licenses for re-use and redistribution, and for the production of derivatives, including guidance for how data and data products should be cited; any resources and capabilities (equipment, connections,
systems, software, expertise, etc.) requested in the research proposal that are needed to meet the stated goals for sharing and preservation (this could reference the relevant section of the associated research proposal and budget request); and whether/where the data will be preserved after direct project funding ends and any plans for the transfer of responsibilities for sharing and preservation.

**Protection:** A statement of plans, where appropriate and necessary, to protect confidentiality, personal privacy, Personally Identifiable Information, and U.S. national, homeland, and economic security; recognize proprietary interests, business confidential information, and intellectual property rights; and avoid significant negative impact on innovation, and U.S. competitiveness.

**Rationale:** A discussion of the rationale or justification for the proposed data management plan including, for example, the potential impact of the data within the immediate field and in other fields, and any broader societal impact.

**Additional Guidance**

In determining which data should be shared and preserved, researchers must consider the data needed to validate research findings as described in the Requirements, and are encouraged to consider the potential benefits of their data to their own fields of research, fields other than their own, and society at large.

DMPs should reflect relevant standards and community best practices and make use of community accepted repositories whenever practicable.

Costs associated with the scope of work and resources articulated in a DMP may be included in the proposed research budget as permitted by the applicable cost principles.

To improve the discoverability of and attribution for datasets created and used in the course of research, EERE encourages the citation of publicly available datasets within the reference section of publications, and the identification of datasets with persistent identifiers such as Digital Object Identifiers (DOIs). In most cases, EERE can provide DOIs free of charge for data resulting from DOE-funded research through its Office of Scientific and Technical Information (OSTI) DataID Service.

EERE’s Digital Data Management principles can be found at: [EERE Digital Data Management | Department of Energy](https://www.energy.gov/eere/energy-efficient-products/energy-star-thermal-electric-data-management)

*Questions about this FOA? Email SolarDesalFOA@ee.doe.gov.*

*Problems with EERE Exchange? Email EERE-ExchangeSupport@hq.doe.gov Include FOA name and number in subject line.*
Definitions

Data Preservation: Data preservation means providing for the usability of data beyond the lifetime of the research activity that generated them.

Data Sharing: Data sharing means making data available to people other than those who have generated them. Examples of data sharing range from bilateral communications with colleagues, to providing free, unrestricted access to anyone through, for example, a web-based platform.

Digital Research Data: The term digital data encompasses a wide variety of information stored in digital form including: experimental, observational, and simulation data; codes, software and algorithms; text; numeric information; images; video; audio; and associated metadata. It also encompasses information in a variety of different forms including raw, processed, and analyzed data, published and archived data.

Research Data: The recorded factual material commonly accepted in the scientific community as necessary to validate research findings, but not any of the following: preliminary analyses, drafts of scientific papers, plans for future research, peer reviews, or communications with colleagues. This 'recorded' material excludes physical objects (e.g., laboratory samples). Research data also do not include:

(A) Trade secrets, commercial information, materials necessary to be held confidential by a researcher until they are published, or similar information which is protected under law; and

(B) Personnel and medical information and similar information the disclosure of which would constitute a clearly unwarranted invasion of personal privacy, such as information that could be used to identify a particular person in a research study.

Validate: In the context of DMPs, validate means to support, corroborate, verify, or otherwise determine the legitimacy of the research findings. Validation of research findings could be accomplished by reproducing the original experiment or analyses; comparing and contrasting the results against those of a new experiment or analyses; or by some other means.