

DE-FOA-0001703 Innovative Pathways FOA

Teaming Partner List
Updated February 15, 2017

Organization Name	Contact Name	Organization Type	Area(s) of Expertise	Brief Description of Capabilities	Contact Address	Contact Email	Contact Phone
Sail D. White Enterprises, Inc.	Don White	For-Profit Corporation (Subchapter S)	Misc. services; Testing, validation, or concept demonstration services; product design services; Intermediary/connector organization	Innovation and integrating diverse disciplines and entities for accomplishing broad tasks.	1212 S. Muskogee Ave, Russellville, AR 72801	sd.white@suddenlink.net	(479) 970-4451
Lincus, Inc.	Cindy Menon	For-Profit Corporation	Corporate/strategic partner in energy supply chain; Testing, validation, or demonstration services; Intermediary/connector organization	Lincus provides energy-efficiency engineering consulting and technical services to clients in the utility, commercial, industrial, and institutional segments.	8288 E Long Pl, Centennial CO 80112	cmenon@lincusenergy.com	(303) 520-2513
GS Research LLC	Mark Isaacs	For-Profit Corporation (Small Business)	Building energy, specifically windows & building envelope. Prototyping, low volume manufacturing, product design, demonstrations, start-up ops & lean go-to-market strategies. Practical maker's approach putting together products with revolutionary cost & performance based on easily available off-the-shelf supply chain, clever design, & compelling value propositions.	Inventor/developer of patent pending affordable window retrofit with 3-5 year payback across most of US & high performance R6-R14 windows & skylights at half the cost of incumbents.	PO Box 2592, Bay St Louis, MS 39521	mark@wonderwindow.net	(228) 363-2529
Element 8	Kristi Growdon	Information Not Provided	Information Not Provided	Information Not Provided	1809 7th Ave., Suite 1007, Seattle WA 98115	kristig@element8angels.com	(206) 349-2772
Co-op Power	Lynn Benander	Consumer-owned Cooperative	Community-based Energy Business Development; Community-owned Community Solar Project Development; Workforce Development; Community Capital Development; Community Organizing; Market Research and Market Development; Diversity and Inclusion; Regional Planning for Meaningful Community Involvement in the Development of new Energy Projects, Energy Business, and Energy Jobs	Co-op Power is a regional network of six Community Energy Cooperatives and 7,500 supporters. We bring expertise in every area of energy technology, business development, finance, market development, and community organizing. We have created 22 business entities, more than 200 jobs. We've trained more than 400 people in green careers and directly placed 63% of them in new positions. We have raised \$5 million in investments from people in our community and local loan funds. We've never had one person come to protest a project we were building our a business we were starting up because we begin with participatory community planning, involving people in decision making about what jobs they want in their community, what products and services they need, and where they want them. This consultative model for gathering support for innovative business development creates a ready pool of customers, investors, employees, board members, technical consultants, and political support for permitting and enabling policies. This is a replicable model for energy business innovation.	296 Nonotuck Street #4, Florence MA 01062	lynn@cooppower.coop	(413) 552-6446

DE-FOA-0001703 Innovative Pathways FOA

Teaming Partner List
Updated February 15, 2017

Organization Name	Contact Name	Organization Type	Area(s) of Expertise	Brief Description of Capabilities	Contact Address	Contact Email	Contact Phone
Argonne National Laboratory	Dr. John A. Carlisle	FFRDC	Energy Laboratory, Energy R&D, Energy-related IP & Technology Transfer	See https://www.anl.gov/about-argonne/core-capabilities for more information. ANL has extensive facilities that are supported by a number of DOE programs to develop energy technologies to support its core mission, and also has extensive experience working with the energy industry and other partners in the innovation ecosystem to translate energy technologies into the market.	9700 S. Cass Ave., Argonne, IL 60439	carlisle@anl.gov	(815) 272-3969
ARCH Venture Partners	Tom Brennan et al	Early Stage Venture Capital	Life Sciences, Physical Sciences, IT	Investment, Management, NewCo and company formation, product development and commercialization.	Information Not Provided	tbrennan@archventure.com	(505) 350-9091
CIT	Rhys M. Marsh	Senior Secured Project Finance Lender	See Description of Capabilities	Of particular interest may be our capabilities in creating novel structures for project finance. We are active across conventional and renewable power, with my particular expertise in distributed generation and storage. As examples, I am active in financing residential solar including pioneering bank financing for the residential loan product along with Sunlight Financial. I am also currently leading debt financing for what may be the first stand-alone battery storage project in the bank market. Other areas currently under consideration include distributed wind, PACE, C&I solar, community solar and community choice aggregators. We are open to financing newer technologies with risk mitigation appropriate to the regulated bank market and look forward to discussing potential strategies with partners.	11 W 42nd St New York, NY 10001	rhys.marsh@cit.com	(212) 461-7713 (Office) (919) 225-3558 (Cell)
National Renewable Energy Laboratory	Elizabeth Doris	FFRDC National Laboratory	See Description of Capabilities	<ul style="list-style-type: none"> • Market applied clean energy technology development • Innovation environment development • Technology market deployment • Incubator development • Data science • Decision science for multiple stakeholders 	Information Not Provided	elizabeth.doris@nrel.gov	(303) 384-7489
Solargy Consulting Pty Ltd	Michael J Morton (CEO & Director)	For-Profit Corporation & Research Lab	<ul style="list-style-type: none"> o Corporate/strategic partner in energy supply chain o Product strategy, market testing, concept design and prototyping services o Commercialization and manufacturing design o Testing, validation & demonstration services o Financial markets and corporate advisory services 	<ul style="list-style-type: none"> o Solargy is a globally connected R&D Lab focusing on the design, testing and validation of innovative sustainable energy technologies. Solargy provides end-to-end services for both internal and client R&D projects, spanning from product inception through to engagement with global advanced manufacturing facilities. o The consulting arm of Solargy also provides strategy, project management, IT and business transformation services to large U.S corporations, governments and financial institutions such as banks and pension funds. 	PO Box 402, Lindfield, NSW, Australia 2070	mmorton@solargy.com.au	(+61) 433-432-168

DE-FOA-0001703 Innovative Pathways FOA

Teaming Partner List
Updated February 15, 2017

Organization Name	Contact Name	Organization Type	Area(s) of Expertise	Brief Description of Capabilities	Contact Address	Contact Email	Contact Phone
Accio Energy, Inc.	Jennifer Baird	Early Stage Start-up Company	Innovator of novel, non-turbine offshore wind energy technology with attractive cost characteristics and success raising millions in both private (angel primarily) and government money (ARPA-E, DARPA, NSF) funds	Focused on raising additional technology development and offshore testing funds.	704 Airport Blvd, Suite 6, Ann Arbor, MI 48108	jbaird@accioenergy.com	(734) 260-4800
Cornell University	Brian Bauer	Educational Institution	Intermediary/ connector organization	Access to clean energy researchers, industry connections, and part of the New York State clean energy eco-system. Provides business incubation services, commercialization expertise, and implements New York State clean energy business competition.	130 Day Hall, Cornell University, Ithaca, NY 14853	bbauer@ststartup.com	(713) 842-0873