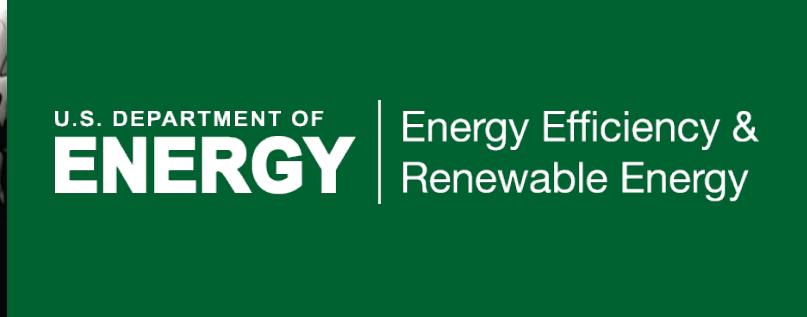


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Fiscal Year 2024 Solar Energy Supply Chain Incubator

solar.incubator@ee.doe.gov

FOA Webinar
DE-FOA-0003289
6/13/2024

Notice

- NO NEW INFORMATION OTHER THAN THAT PROVIDED IN THE FOA WILL BE DISCUSSED IN THE WEBINAR.
- There are no particular advantages or disadvantages to the application evaluation process with respect to participating on the webinar today.
- Your participation is completely voluntary.

Notice

- All applicants are strongly encouraged to carefully read the Funding Opportunity Announcement [DE-FOA-0003289](#) (“FOA”) and adhere to the stated submission requirements.
- This presentation summarizes the contents of FOA. If there are any inconsistencies between the FOA and this presentation or statements from DOE personnel, the FOA is the controlling document, and applicants should rely on the FOA language and seek clarification by submitting a question to solar.incubator@ee.doe.gov

Fiscal Year 2024 Solar Energy Supply Chain Incubator

Anticipated Schedule:

FOA Issue Date:	6/6/2024
Submission Deadline for Concept Papers:	7/19/2024
Submission Deadline for Full Applications:	10/7/2024
Expected Date for EERE Selection Notifications:	March 2025
Expected Timeframe for Award Negotiations:	April – October 2025

Agenda

- 1) FOA Description
- 2) Topic Areas/Technical Areas of Interest/Non-responsive Applications
- 3) Award Information
- 4) Statement of Substantial Involvement
- 5) Cost Sharing
- 6) FOA Timeline
- 7) Concept Papers
- 8) Full Applications
- 9) Merit Review and Selection Process
- 10) Pre-selection Interviews
- 11) Registration Requirements

FOA Description

The U.S. Department of Energy (DOE) Solar Energy Technologies Office (SETO) is issuing the Fiscal Year 2024 Solar Energy Supply Chain Incubator Funding Opportunity Announcement (FOA).

With this FOA, SETO aims to promote innovative solar research, technology development, and product demonstration that can substantively increase U.S. domestic manufacturing across the solar energy supply chain and expand private investment in America's solar manufacturing sector. These investments will help accelerate the growth of the solar industry, identify emerging opportunities, and drive down costs for our domestic energy market, positioning the United States on the leading edge of solar industry advances.

Topic Areas/Technical Areas of Interest

Topic Area 1: Solar Research and Technology Development

Topic Area 1 is focused on R&D activities with the goal of de-risking new solar components and/or manufacturing processes, while developing and validating a realistic pathway to commercial success.

Applications must fall within one of these areas:

- Photovoltaic (PV) technologies, including materials, cells, cell fabrication, modules, and module assembly, including module bill of materials.
- Power electronic hardware components for solar systems that improve performance, functionality, reliability, ease of installation, or manufacturability compared to the state of the art, including, but not limited to, solar inverters; dc/dc converters or optimizers; solid-state transformers; processes that incorporate wide-bandgap or ultra-wide-bandgap semiconductors such as silicon carbide, gallium nitride, or gallium (III) oxide; and solutions employing modular converter topologies for improved reliability.
- Hardware components or control algorithms for integrating solar energy systems into the electric grid and allowing solar energy systems to provide operational services to the grid in ways comparable to or better than conventional generators (e.g., grid-forming inverters or other advanced inverter functionality).
- Multiport systems that integrate solar generation with energy storage, electric vehicle charging, or both.
- Structural or electrical balance of system (BOS) hardware components, including, but not limited to, structures for mounting PV arrays or modules, tracking systems, wires, disconnects, fuses, and combiner boxes.
- Hardware tools for PV manufacturing, including in-line metrology, operations and maintenance, and quality control.
- Concentrating solar-thermal power (CSP) hardware, including components for collector systems, solar receivers, thermal energy storage, and power cycles for electric power generation or unique coupling hardware for industrial process heat use cases.
- Rapid and low-cost manufacture, assembly, and installation processes for the CSP collector field, heliostat, or line-focusing systems.
- Rapid and low-cost construction innovations for central tower architecture in a power tower CSP facility.
- Photovoltaic thermal (PVT) hardware components, including solar modules and control systems.
- Software products that directly or indirectly reduce costs, optimize performance, or provide a novel service or functionality at any point within the life cycle of a solar system. Software products should focus on scalability, ease of integration, user interface design, or improvement of the state of the art, when applicable.
- Hardware components needed for specific dual-use PV applications, including PV module architectures, mounting, tracking, electrical connection and integration, or other BOS hardware, including advanced integrated solar roof of facade hardware and applications that focus on cost reduction, operation and maintenance, and lower operating temperatures.

*For more information, see the
Section I.B in the FOA*

Topic Areas/Technical Areas of Interest

Topic Area 2: Solar Technology Demonstration

Topic Area 2 will fund pilot-scale and/or prototype demonstration of solar products. Successful applicants for this topic area will be established companies or start-ups incorporated in the United States with an existing prototype whose technical functionalities require further evaluation testing, engineering work, or demonstration in a controlled environment to bring the existing technology to the appropriate maturity level of at least TRL 7 by the end of the project.

Applications must fall within one of these areas:

- Manufacturing and process innovations in PV, PVT, or CSP technologies.
- Pilot-scale prototype production and performance validation of advanced power electronics products combining hardware, controls, and software that improve performance, functionality, reliability, ease of installation, or manufacturability of solar power systems compared to the state of the art.
- Prototype demonstration of systems that fully integrate distributed PV with energy storage systems, electric vehicle charging systems, or both.
- Hardware and software products that could significantly reduce solar BOS hardware costs.
- Prototype demonstration of solar system integration products that enhance the ability of solar energy systems to contribute to grid reliability, resilience, and security.
- Field demonstration of prototype products for dual-use PV applications, including agrivoltaics (APV), building-integrated PV (BIPV), floating PV (FPV), and vehicle-integrated PV (VIPV)

For more information, see the Section I.B in the FOA

Topic Areas/Technical Areas of Interest

Topic Area 3: Solar Permitting Software Outreach, Education, and Development

Topic Area 3 will fund outreach, education, or software technology development activities for solar permitting software that automates code compliance checks and permitting for rooftop solar PV or rooftop solar PV with energy storage. The solar permitting software must be designed for use by solar installers to submit rooftop solar permit applications, and by local governments to automate their review and approval. The software must be beyond the planning, design, and development stage of the software development life cycle.

Applications must fall within one of these areas:

- Outreach activities to expand the number of local governments using solar permitting software.
- Education activities that train local government staff and solar installers in the use of solar permitting software.
- Software technology development related to rooftop solar PV or rooftop solar PV with energy storage systems.

For more information, see the Section I.B in the FOA

Non-Responsive Applications

The following types of applications will be deemed nonresponsive and will not be reviewed or considered for an award:

Topic Area 1 and 2

- Products incorporating cadmium telluride (CdTe) PV or perovskite PV technologies.
- Products based on PV technologies with very low possibility of being manufactured domestically at a competitive cost, such as:
 - PV cells and modules based on copper indium gallium selenide, copper zinc tin sulfide;
 - PV cells and modules based on III-V semiconductors such as gallium arsenide;
 - PV cells and modules based on amorphous silicon thin films;
 - Technologies utilizing nanomaterials as active PV absorbers, such as colloidal quantum dots or nanocrystals, nanorods, and/or nanowires;
 - Concentrated PV; and
 - Luminescent solar concentrators or solar spectrum splitting technologies involving more than two absorbing layers, or any nonplanar solar splitting technology.
- Products to improve maximum power-point tracking as a main emphasis.
- Products for space PV applications, including space PV cells, modules, or hardware.
- Products for indoor solar applications, wearables, consumer electronics, or Internet of Things applications.
- Products and manufacturing processes for solar windows, roofing shingles, and/or roofing tiles.
- Software products with many existing competitors in the market, including for:
 - Tracking solar system performance or data collection;
 - Facilitating solar system design or system monitoring;
 - Designing transmission and distribution power grids with limited exposure to inverter-based resources;
 - Improving customer and/or business acquisition processes;
 - Providing finance, tax, or monetary benefits; or
 - Listing, presenting, sorting, or otherwise organizing physical locations, websites, databases, or other collections of solar industrial data without meaningful, state-of-the-art processing.
- Software products comparable to what are already publicly available from government sources or government-funded research institutions without demonstrating significant objective improvements.

*For more information, see the
Section I.C in the FOA*

Non-Responsive Applications

The following types of applications will be deemed nonresponsive and will not be reviewed or considered for an award:

Topic Area 1 and 2 (cont.)

- Listing, presenting, sorting, or otherwise organizing physical locations, websites, databases, or other collections of solar industrial data without meaningful, state-of-the-art processing.
- Software products comparable to what are already publicly available from government sources or government-funded research institutions without demonstrating significant objective improvements.
- Products and/or field demonstration of prototype products for sheep grazing and pollinator habitats under APV.
- Products intended to reduce material usage, improve installation quality and resilience of PV systems, and address handling of PV systems at the end of life.
- Products that do not convincingly demonstrate a clear, direct, and immediate relevance and impact for solar energy systems, especially if they are being developed for a broader set of applications than just solar energy.
- Products with business plans that lack a clear validation of market assumptions.
- Undifferentiated products, incremental advances, or duplicative products.
- Projects unlikely to be impacted by federal funds. Federal funds are intended to enable projects to sufficiently retire risk for follow-on investment or catalyze development. Projects that have sufficient funds and resources to be executed without federal funds are not of interest.
- Ideas, technologies, or products that have already received federal support for the same technology at the same TRL,

Topic Area 3

- Software development for technologies other than rooftop solar PV or rooftop solar PV plus energy storage.
- Software platforms for financing, ground-mounted solar PV siting and permitting, and/or operations, maintenance, and monitoring.
- Software platforms for solar customer acquisition. Platforms may have customer acquisition as a component, but the proposed work cannot include solar customer acquisition functionalities.
- Solar permitting software that does not include code compliance review.
- Software platforms exclusively for the automated site assessment and design of rooftop PV systems.
- Education and outreach unrelated to rooftop solar PV or rooftop solar PV plus energy storage automated permitting.

*For more information, see the
Section I.C in the FOA*

Teaming Partner List

- To facilitate the formation of new project teams for this FOA, a Teaming Partner List is available at <https://eere-exchange.energy.gov/TeamingPartners.aspx?foaid=caffb69d-0b8e-417f-a170-28222f93b1f5>
- Any organization that would like to be included on this list should submit entry to Teaming Partner List:
 - Organization, Investigator Name, Investigator Title, Organization Type, Area of Expertise, Topic, Background, Interest, and Capabilities, Contact Information, State
- By submitting this information, you consent to the publication of the above-referenced information
- By enabling and publishing the Teaming Partner List, EERE is not endorsing, sponsoring, or otherwise evaluating the qualifications of the individuals and organizations that are self-identifying themselves for placement on this Teaming Partner List.

Applicant Education Services

- Services provided by third party contractors to the National Renewable Energy Laboratory
- Participation is not mandatory and will have no impact on the evaluation of your application by the Department of Energy.

Award Information

Total Amount to be Awarded	Approximately \$38M
Average Award Amount	EERE anticipates making awards that range from \$1M to \$5M.
Types of Funding Agreements	Cooperative Agreements
Period of Performance	18 to 36 months
Cost Share Requirement	25% - 50% of Total Project Costs

*Subject to the availability of appropriated funds

Statement of Substantial Involvement

EERE has substantial involvement in work performed under awards made following this FOA. EERE does not limit its involvement to the administrative requirements of the award. Instead, EERE has substantial involvement in the direction and redirection of the technical aspects of the project as a whole. Substantial involvement includes, but is not limited to, the following:

- EERE shares responsibility with the Recipient for the management, control, direction, and performance of the Project.
- EERE may intervene in the conduct or performance of work under this award for programmatic reasons. Intervention includes the interruption or modification of the conduct or performance of project activities.
- EERE may redirect or discontinue funding the Project based on the outcome of EERE's evaluation of the Project at that the Go/No Go decision point.
- EERE participates in major project decision-making processes.

Cost Sharing Requirements

Applicants are bound by the cost share proposed in their Full Applications if selected for award negotiations.

Topic Area 1: 20% Cost Share or 20% to 50% Cost Share The cost share must be at least 20% of the total project costs for research and development projects. The cost share must come from non-federal sources unless otherwise allowed by law. Demonstration tasks require a minimum 50% recipient cost share, so mixed R&D and demonstration projects will have a cost share between 20 and 50% depending on the mix of tasks. Generally, tasks that consist of empirical or physical demonstration of the technical feasibility and economic potential of a technology at a commercially relevant scale are considered demonstration tasks. For details about demonstration activities, see Section I.B.ii. For details about cost share requirements, see Section III.B and Appendices A and B. Total project costs are the sum of the government share, including FFRDC costs if applicable, and the recipient share of project costs.

Cost Sharing Requirements

Applicants are bound by the cost share proposed in their Full Applications if selected for award negotiations.

Topic Area 2: 50% Cost Share

- The cost share must be at least 50% of the total project costs for demonstration projects. The cost share must come from non-federal sources unless otherwise allowed by law.

Topic Area 3: 20% Cost Share

- The cost share must be at least 20% of the total project costs for Solar Permitting Software Outreach, Education, and Development projects. The cost share must come from non-federal sources unless otherwise allowed by law. If the recipient earns program income during the project period as a result of the award, the recipient must use the program income to meet its cost sharing requirement.

Cost Share Contributions

- Contributions must be:
 - Specified in the project budget
 - Verifiable from the Prime Recipient's records
 - Necessary and reasonable for proper and efficient accomplishment of the project
- If you are selected for award negotiations, every cost share contribution must be reviewed and approved in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred
- Please note, vendors/contractors may NOT provide cost share. Any partial donation of goods or services is considered a discount and is not allowable.

Allowable Cost Share

- Cost Share must be allowable and must be verifiable upon submission of the Full Application
- Refer to the following applicable Federal cost principles:

Entity	Cost Principles
For-profit entities	FAR Part 31 https://www.acquisition.gov/far/part-31
All other non-federal entities	2 CFR Part 200 Subpart E - Cost Principles https://www.ecfr.gov/current/title-2/subtitle-A/chapter-II/part-200/subpart-E

Allowable Cost Share

- Cash Contributions
 - May be provided by the Prime Recipient, Subrecipients, or a Third Party (may not be provided by vendors/contractors)
- In-Kind Contributions
 - Can include, but are not limited to: the donation of volunteer time or the donation of space or use of equipment.

For more information, see the Cost Share Appendix A in the FOA

Unallowable Cost Share

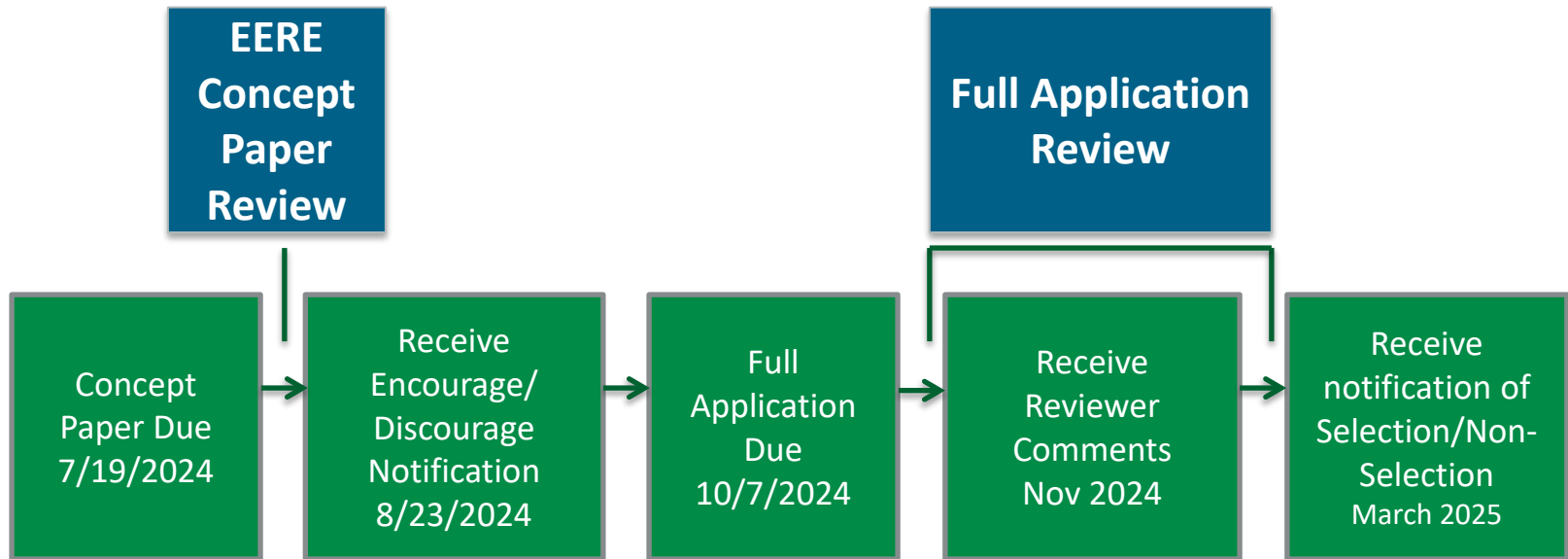
The Prime Recipient may **NOT** use the following sources to meet its cost share obligations including, but not limited to:

- Revenues or royalties from the prospective operation of an activity beyond the project period;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., federal grants, equipment owned by the federal government);
- Expenditures that were reimbursed under a separate federal program; or
- Use of software already owned or developed by the Recipient or Subrecipient.

Cost Share Payment

- Recipients must provide documentation of the cost share contribution, incrementally over the life of the award
- The cumulative cost share percentage provided on each invoice must reflect, at a minimum, the cost sharing percentage negotiated
- In limited circumstances, and where it is in the government's interest, the EERE Contracting Officer may approve a request by the Prime Recipient to meet its cost share requirements on a less frequent basis, such as monthly or quarterly. See Section III.B.6 of the FOA.

FOA Timeline



EERE anticipates making awards by Oct 2025 – Feb 2026

Concept Papers

- Applicants must submit a Concept Paper
 - Each Concept Paper must be limited to a single concept or technology
- Section IV.C of the FOA states what information a Concept Paper should include and the page limits.
 - Failure to include the required content could result in the Concept Paper receiving a “discouraged” determination or the Concept Paper could be found to be ineligible
- Concept Papers must be submitted by 7/19/2024, 5 p.m. ET, through EERE eXCHANGE
- EERE provides applicants with an “encouraged” or “discouraged” notification

Concept Paper Review

Overall FOA Responsiveness and Viability of the Project (Weight: 100%)

This criterion involves consideration of the following factors:

- The applicant clearly describes the proposed technology, describes how the technology is unique and innovative, and how the technology will advance the current state-of-the-art;
- The applicant has identified risks and challenges, including possible mitigation strategies, and has shown the impact that EERE funding and the proposed project would have on the relevant field and application;
- The applicant has the qualifications, experience, capabilities and other resources necessary to complete the proposed project; and
- The proposed work, if successfully accomplished, would clearly meet the objectives as stated in the FOA.

Full Applications

The Full Application includes:

- **SF-424 Application for Federal Assistance:** The formal application signed by the authorized representative of the applicant.
- **Technical Volume:** The key technical submission - info relating to the technical content, project team members, etc.
- **Resumes**
- **Letters of Commitment**
- **Statement of Project Objectives (SOPO)**
- **Diversity, Equity, and Including Plan**
- **Budget Justification Workbook:** a detailed budget and spend plan for the project.
- **Summary for Public Release**
- **Summary Slide**
- **Administrative Documents:** FFRDC Work Proposal and Authorization (if applicable), Disclosure of Lobbying Activities (SF-LLL), Foreign Work Waiver(s) (if applicable), and Current and Pending Support, Locations of Work, Transparency of Foreign Connections notice, Potentially Duplicative Funding Notice, Summary of Relevant, and Prior Work Efforts

Full Applications: Technical Volume Content

Technical Volume: the key technical component of the Full Application

Content of Technical Volume	Suggested % of Technical Volume
Cover Page	
Project Overview	10%
Technical Description, Innovation and Impact	40%
Workplan	30%
Technical Qualifications and Resources	20%

Full Application Eligibility Requirements

- Applicants must submit a Full Application by 10/7/2024.
- Full Applications are eligible for review if:
 - The Applicant is an eligible entity Section III.A of FOA;
 - The Applicant submitted an eligible Concept Paper;
 - The Cost Share requirement is satisfied Section III.B of FOA;
 - The Full Application is compliant Section III.C of FOA; and
 - The proposed project is responsive to the FOA Section III.D of FOA
 - The Full Application meets any other eligibility requirements listed in Section III of the FOA.

Who is Eligible to Apply?

Domestic Entities

- For Topic Areas 1 and 2, the proposed **prime recipient** must be a domestic for-profit entity. The scope of work performed by the prime recipient must represent the majority of the work performed (over 50%), as measured by the total project costs.
- For Topic Area 3, the proposed **prime recipient** must be a domestic nonprofit or for-profit entity. The scope of work performed by the prime recipient must represent the majority of the work performed (over 50%), as measured by the total project costs.

The following types of domestic entities are eligible to participate as a **subrecipient** of this FOA:

1. Institutions of higher education;
 2. For-profit entities;
 3. Nonprofit entities; and
 4. State and local governmental entities and federally recognized Indian Tribes (Indian Tribes).
- To qualify as a domestic entity, the entity must be organized, chartered or incorporated (or otherwise formed) under the laws of a particular state or territory of the United States; have majority domestic ownership and control; and have a physical place of business in the United States.
 - DOE/National Nuclear Security Administration (NNSA) FFRDCs are eligible to apply for funding as a subrecipient but are not eligible to apply as a prime recipient for Topic Areas 1, 2, and 3.
 - Non-DOE/NNSA FFRDCs are eligible to participate as a subrecipient but are not eligible to apply as a prime recipient.
 - Federal agencies and instrumentalities (other than DOE) are eligible to participate as a subrecipient but are not eligible to apply as a prime recipient.
 - Entities banned from doing business with the U.S. government, such as entities debarred, suspended, or otherwise excluded from or ineligible for participating in federal programs, are not eligible.
 - Nonprofit organizations described in Section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are **not** eligible to apply for funding.

Who is Eligible to Apply?

Foreign Entities

In limited circumstances, DOE may approve a waiver to allow a foreign entity to participate as a prime recipient or subrecipient. A foreign entity may submit a Full Application to this FOA, but the Full Application must be accompanied by an explicit written waiver request. Likewise, if the applicant seeks to include a foreign entity as a subrecipient, the applicant must submit a separate explicit written waiver request in the Full Application for each proposed foreign subrecipient.

Appendix C of the FOA lists the information that must be included in a foreign entity waiver request. The applicant does not have the right to appeal DOE's decision concerning a waiver request.

APPENDIX C – WAIVER REQUESTS FOR: 1. FOREIGN ENTITY PARTICIPATION; AND 2. FOREIGN WORK

Multiple Applications

An entity may submit more than one Full Application to this FOA, provided that each application describes a unique, scientifically distinct project.

Merit Review and Selection Process (Full Applications)

- The Merit Review process consists of multiple phases that each include an eligibility review and a thorough technical review
- Rigorous technical reviews are conducted by reviewers that are experts in the subject matter of the FOA
- Ultimately, the Selection Official considers the recommendations of the reviewers, along with other considerations such as program policy factors, to make the selection decisions

Technical Merit Review Criteria

Applications will be evaluated against the technical review criteria shown below.

Criteria	Topic Area 1 Weighting	Topic Area 2 Weighting	Topic Area 3 Weighting
Criterion 1: Technical Merit, Innovation, and Impact	40%	20%	25%
Criterion 2: Project Research and Market Transformation Plan	25%	35%	40%
Criterion 3: Team and Resources	25%	35%	25%
Criterion 4: Diversity, Equity, and Inclusion	10%	10%	10%

Pre-Selection Interviews

- EERE may invite one or more applicants to participate in Pre-Selection Interviews
- All interviews will be conducted in the same format
- EERE will not reimburse applicants for travel and other expenses relating to the Pre-Selection Interviews, nor will these costs be eligible for reimbursement as pre-award costs
- Participation in Pre-Selection Interviews with EERE does not signify that applicants have been selected for award negotiations

Selection Factors

The Selection Official may consider the merit review recommendation, program policy factors, and the amount of funds available in arriving at selections for this FOA

Registration Requirements

- To apply to this FOA, Applicants must submit application materials through EERE eXCHANGE:
 - Beginning in July 2022*, eXCHANGE will be updated to integrate with [Login.gov](https://login.gov). As of Sept. 29, 2022*, applicants must have a Login.gov account to access EERE eXCHANGE. Please ensure that the email address associated with Login.gov matches the email address associated with your eXCHANGE account. For more information, refer to the eXCHANGE Multi-Factor Authentication (MFA) Quick Guide in the [Manuals section](#) in eXCHANGE.
- Obtain a “control number” at least 24 hours before the first submission deadline.
- Although not required to submit an Application, the following registrations must be complete to received an award under this FOA:

Registration Requirement	Website
SAM	https://www.sam.gov
FedConnect	https://www.fedconnect.net
Grants.gov	http://www.grants.gov

*Date subject to change

Program Policy Factors

The Selection Official may consider the following program policy factors in determining which Full Applications to select for award negotiations:

- The degree to which the proposed project exhibits technological diversity when compared to the existing DOE project portfolio and other projects selected from the subject FOA;
- The degree to which the proposed project, including proposed cost share, optimizes the use of available EERE funding to achieve programmatic objectives;
- The level of industry involvement and demonstrated ability to accelerate commercialization and overcome key market barriers;
- The degree to which the proposed project will accelerate transformational technological advances in areas that industry by itself is not likely to undertake because of technical and financial uncertainty;
- The degree to which the proposed project, or group of projects, represent a desired geographic distribution (considering past awards and current applications);
- The degree to which the proposed project incorporates applicant or team members from Minority Serving Institutions (e.g., Historically Black Colleges and Universities (HBCUs)/Other Minority Institutions (OMIs)); and partnerships with Minority Business Enterprises, minority-owned businesses, woman-owned businesses, veteran-owned businesses, or Indian Tribes; and
- The degree to which the proposed project will employ procurement of U.S. iron, steel, manufactured products, and construction materials.

Means of Submission

- Concept Papers, Full Applications, and Replies to Reviewer Comments must be submitted through EERE eXCHANGE at <https://eere-eXCHANGE.energy.gov>
 - EERE will not review or consider applications submitted through other means
- The Users' Guide for Applying to the Department of Energy EERE Funding Opportunity Announcements can be found at <https://eere-eXCHANGE.energy.gov/Manuals.aspx>

Key Submission Points

- Check entries in EERE eXCHANGE
 - Submissions could be deemed ineligible due to an incorrect entry
- EERE strongly encourages Applicants to submit 1-2 days prior to the deadline to allow for full upload of application documents and to avoid any potential technical glitches with EERE eXCHANGE
- Make sure you hit the submit button
 - Any changes made after you hit submit will un-submit your application and you will need to hit the submit button again
- For your records, print out the EERE eXCHANGE page at each step, which contains the application's Control Number

Applicant Points-of-Contact

- Applicants must designate primary and backup points-of-contact in EERE eXCHANGE with whom EERE will communicate to conduct award negotiations
- It is imperative that the Applicant/Selectee be responsive during award negotiations and meet negotiation deadlines
 - Failure to do so may result in cancellation of further award negotiations and rescission of the Selection

Questions

- Questions about this FOA? Email solar.incubator@ee.doe.gov
 - All Q&As related to this FOA will be posted on EERE eXCHANGE
 - You must select this specific FOA Number in order to view the Q&As
 - EERE will attempt to respond to a question within 3 business days, unless a similar Q&A has already been posted on the website
- Problems logging into EERE eXCHANGE or uploading and submitting application documents with EERE eXCHANGE? Email EERE-eXCHANGESupport@hq.doe.gov.
 - Include FOA name and number in subject line