# Department of Energy (DOE) Office of Energy Efficiency and Renewable Energy (EERE)

# Fiscal Year 2022 Solar Manufacturing Incubator Funding Opportunity Announcement

Funding Opportunity Announcement (FOA) Number: DE-FOA-0002609
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CFDA Number: 81.087

FOA Issue Date:	7/14/2022
Informational Webinar:	8/3/2022 3:00pm ET
Submission Deadline for Letter of Intent:	9/16/2022 5:00pm ET
Submission Deadline for Full Applications:	10/3/2022 5:00pm ET
<b>Expected Submission Deadline for Replies to Reviewer Comments:</b>	11/10/2022 5:00pm ET
Expected Date for EERE Selection Notifications:	1/31/2023
<b>Expected Timeframe for Award Negotiations:</b>	5/1/2023

- Applicants must submit a Letter of Intent by 5:00pm ET on the due date listed above to be eligible to submit a Full Application.
- To apply to this FOA, applicants must register with and submit application materials through EERE Exchange at <a href="https://eere-Exchange.energy.gov">https://eere-Exchange.energy.gov</a>, EERE's online application portal.
- Applicants must designate primary and backup points-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. If an application is selected for award negotiations, it is not a commitment to issue an award. It is imperative that the applicant/selectee be responsive during award negotiations and meet negotiation deadlines. Failure to do so may result in cancelation of further award negotiations and rescission of the selection.

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# I. Funding Opportunity Description

# A. Background and Context

### i. Background and Purpose

This funding opportunity announcement (FOA) is being issued by the U.S. Department of Energy's (DOE) Office of Energy Efficiency and Renewable Energy (EERE) Solar Energy Technologies Office (SETO). This funding program seeks to invest in innovative research and development (R&D) as well as research, development, and demonstration (RD&D) projects that enable continued cost reductions, while developing next-generation solar technologies and boosting American solar manufacturing, especially in cadmium telluride (CdTe) photovoltaics. These projects will support the scaling of affordable solar generation and facilitate secure, reliable integration of solar electricity into the nation's energy grid to ultimately benefit the U.S. economy.

SETO's mission is to accelerate the development and deployment of solar technology to support an equitable transition to a decarbonized electricity system by 2035 and decarbonized energy sector by 2050. Achieving this goal will support the nationwide effort to meet the threat of climate change and ensure that all Americans benefit from the transition to a clean energy economy, in alignment with the EERE performance metrics to dramatically reduce, or even end, dependence on foreign oil; reduce the burden of energy prices on the disadvantaged; increase the viability and deployment of renewable energy technologies; increase the reliability and efficiency of electricity generation, delivery, and use; and increase the energy efficiency of industry.

SETO supports solar energy research, development, demonstration and technical assistance in five areas—photovoltaics (PV), concentrating solar-thermal power (CSP), systems integration, manufacturing and competitiveness, and soft costs<sup>1</sup>—to improve the affordability, reliability, and domestic benefit of solar technologies on the electric grid.

<sup>&</sup>lt;sup>1</sup> https://www.energy.gov/eere/solar/soft-costs

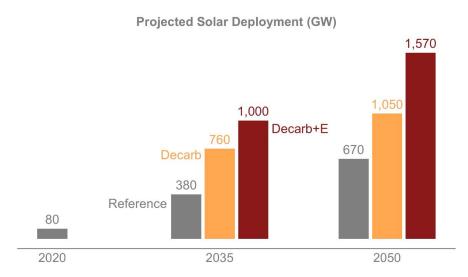


Figure 1 Projections for the electricity generation mix from the DOE Solar Futures Study.

The U.S. Department of Energy predicts<sup>2</sup> that in the coming decades, more of America's energy will come from electricity, as buildings, transportation, and industry are increasingly electrified. Solar energy and other clean energy resources can meet much of this increase in demand. As shown in Figure 1, analysts predict that 670 GW to 1,570 GW of solar generation will be installed in the U.S. by 2050.<sup>2</sup> Today, there are approximately 75 GW<sub>ac</sub> of solar generating capacity, which means that U.S. solar capacity would grow by hundreds of gigawatts (GW) to meet these expectations. The faster solar costs fall the greater the contribution, increasing the urgency of developing solutions that enable solar electricity to contribute reliably to the grid in large quantities.

The cost of solar electricity has decreased more than 80% since 2010, driven by global economies of scale, technology innovation, and greater confidence in photovoltaic (PV) technology. Figure 2 illustrates the declines in both levelized cost of energy (LCOE) benchmarks and actual power purchase agreement (PPA) prices for utility-scale PV systems<sup>3</sup> with and without the inclusion of the benefits of the Solar Investment Tax Credit (ITC).<sup>4</sup> The continuous cost reductions have driven the deployment to over

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<sup>&</sup>lt;sup>2</sup> U.S. Department of Energy, *Solar Futures Study*. <a href="https://www.energy.gov/sites/default/files/2021-09/Solar%20Futures%20Study.pdf">https://www.energy.gov/sites/default/files/2021-09/Solar%20Futures%20Study.pdf</a>.

<sup>&</sup>lt;sup>3</sup> Bolinger, M., J. Seel, D. Robson, C. Warner. *Utility-Scale Solar Data Update: 2021 Edition*. Lawrence Berkeley National Laboratory.

<sup>&</sup>lt;sup>4</sup> https://www.federalregister.gov/documents/2018/01/25/2018-01592/to-facilitate-positive-adjustment-to-competition-from-imports-of-certain-crystalline-silicon

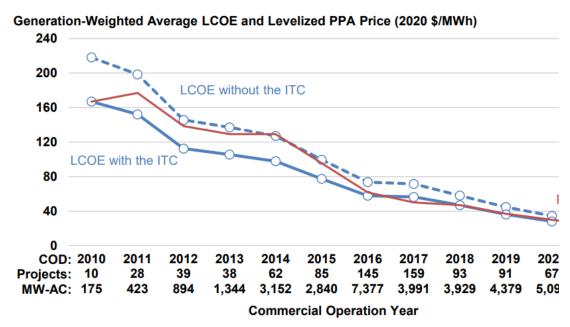


Figure 2 Levelized Cost of Energy (LCOE) benchmarks and actual Power Purchase Agreement (PPA) prices for utility-scale PV systems. LCOE values are reported with and without the inclusion of the benefits of the Solar Investment Tax Credit (ITC).<sup>4</sup>

75 GW<sub>ac</sub> of solar capacity in the United States at of the end of 2020.<sup>5</sup> Yet, there is more room for costs to decline further—e.g., through reductions in interconnection costs, reduced mechanical and/or electrical balance of system (BOS) costs, streamlining of operations and maintenance, or delivering more energy over the lifetime of a system. In addition, solar electricity can add value to the grid via coupling with energy storage and other technologies to enhance resilience during and after man-made disruptions or natural disasters.

Building a clean and equitable energy economy and addressing the climate crisis is a top priority of the Biden Administration. This FOA will advance the Biden Administration's goals to achieve carbon pollution-free electricity by 2035 and to "deliver an equitable, clean energy future, and put the United States on a path to achieve net-zero emissions, economy-wide, by no later than 2050"6 to the benefit of all Americans. The Department of Energy is committed to pushing the frontiers of science and engineering, catalyzing clean energy jobs through research, development, demonstration, and deployment (RDD&D), and ensuring environmental justice and inclusion of underserved communities.

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<sup>&</sup>lt;sup>5</sup> EIA. Electric Power Monthly 2021.

<sup>&</sup>lt;sup>6</sup> Executive Order 14008, "Tackling the Climate Crisis at Home and Abroad," January 27, 2021.

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The research and development (R&D) activities to be funded under this FOA will support the government-wide approach to the climate crisis by driving the innovation that can lead to the deployment of clean energy technologies, which are critical for climate protection. Specifically, this FOA will develop and demonstrate new technologies enabling fast deployment of large amounts of solar generation into the grid.

SETO strongly encourages teaming among multiple stakeholders, including collaboration of for-profit entities with institutions representing diverse entities such as, but not limited to, Tribal communities; minority-serving institutions (MSI), including historically black colleges and universities (HBCU) and other minority institutions (OMI); minority business enterprises; minority-, woman-, and veteran-owned businesses; entities located in an underserved community or through linkages with Opportunity Zones. Applicants are particularly encouraged to partner with a diverse set of organizations to advance demonstration and field testing activities.

### ii. Technology Space and Strategic Goals

American innovation and technology development pioneered the manufacturing and scale-up of solar PV technologies, beginning with the first solar manufacturing line to achieve 1 megawatt (MW) of production per year in 1980, located in California. U.S. R&D has helped lower manufacturing costs, increase efficiency and performance, and improve the reliability of solar technologies. Over the past 35 years, SETO awardees achieved nearly half of all solar cell efficiency world records, initiated developing molten salt for use in CSP plants— which is used as a blueprint for CSP plants around the world—and created hundreds of companies pushing the boundaries of innovation, bringing new products and services to the market, and leveraging Federal investment to raise additional private funding.

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<sup>&</sup>lt;sup>7</sup> Minority Serving Institutions (MSIs), including HBCUs/OMIs as educational entities recognized by the Office of Civil Rights (OCR), U.S. Department of Education, and identified on the OCR's Department of Education U.S. accredited postsecondary minorities' institution list. See <a href="https://www2.ed.gov/about/offices/list/ocr/edlite-minorityinst.html">https://www2.ed.gov/about/offices/list/ocr/edlite-minorityinst.html</a>.

<sup>&</sup>lt;sup>8</sup> Opportunity Zones were added to the Internal Revenue Code by section 13823 of the Tax Cuts and Jobs Act of 2017, codified at 26 U.S.C. 1400Z-1. The list of designated Qualified Opportunity Zones can be found in IRS Notices 2018-48 (PDF) and 2019-42 (PDF). Further, a visual map of the census tracts designated as Qualified Opportunity Zones may also be found at Opportunity Zones Resources. Also see, <u>frequently asked questions</u> about Qualified Opportunity Zones.

<sup>&</sup>lt;sup>9</sup> ARCO Solar built the first manufacturing line greater than 1 MW in the U.S. in 1979.

 $<sup>^{10}</sup>$  Based on SETO analysis of the National Renewable Energy Laboratory's efficiency chart.

Since 2011, SETO has been working to make solar electricity price-competitive with conventional utility sources. <sup>11</sup> Those investments have lowered costs across the solar value chain. National Laboratory test capabilities and research on degradation rates have supported longer lifetimes for PV systems, online tools have made it easier for consumers to determine if they can install solar systems and save money by doing so, and new racking systems have reduced installation times and costs. SETO currently supports nearly 400 solar research, development, and demonstration projects across the country. These investments have helped secure American leadership in solar innovation and increase energy affordability across the country. <sup>12</sup>

In 2017, SETO announced that the industry had achieved the SunShot 2020 utility-scale cost goal of \$0.03 per kilowatt-hour (kWh), three years early. <sup>13</sup> Just as solar industry costs declined faster than what was considered ambitious in 2011, SETO expects that costs will continue to fall, as long as the pace of innovation is maintained. SETO has established new, more ambitious goals for 2030 to cut the levelized cost of solar energy by 50% from 2020 while facilitating grid integration. Achieving these targets would make solar one of the most affordable sources of new electricity generation. <sup>14</sup> The targets for the unsubsidized LCOE at the point of grid connection <sup>15,16</sup> are:

- \$0.02/kWh for utility-scale PV;
- \$0.04/kWh for commercial rooftop PV;
- \$0.05/kWh for residential rooftop PV; and
- \$0.05/kWh for CSP with 12 or more hours of thermal energy storage.

Although these targets are aggressive, there are multiple realistic paths to achieve them. All pathways require significant improvements across the office's research areas, and greater progress in one area can allow for more moderate change in others. These interdependencies and trade-offs among cost- and performance-improvement factors create numerous technology-development opportunities.

<sup>&</sup>lt;sup>11</sup> SETO. SunShot Vision Study, 2012. https://www.energy.gov/sites/prod/files/2014/01/f7/47927.pdf.

<sup>&</sup>lt;sup>12</sup> SETO. "Connect the Dots: Innovations in Residential Solar." <a href="https://www.energy.gov/eere/solar/connect-dots-innovations-residential-solar">https://www.energy.gov/eere/solar/connect-dots-innovations-residential-solar</a>.

<sup>&</sup>lt;sup>13</sup> SETO. <u>https://www.energy.gov/eere/solar/articles/2020-utility-scale-solar-goal-achieved</u>

<sup>&</sup>lt;sup>14</sup> DOE. *The SunShot Initiative's 2030 Goal: 3¢ per Kilowatt Hour for Solar Electricity, 2016.* https://www.energy.gov/sites/prod/files/2016/12/f34/SunShot%202030%20Fact%20Sheet-12 16.pdf.

<sup>&</sup>lt;sup>15</sup> SETO. "Goals of the Solar Energy Technologies Office." <a href="https://www.energy.gov/eere/solar/goals-solar-energy-technologies-office">https://www.energy.gov/eere/solar/goals-solar-energy-technologies-office</a>.

<sup>&</sup>lt;sup>16</sup> SETO. "2030 Solar Cost Targets." <a href="https://www.energy.gov/eere/solar/articles/2030-solar-cost-targets">https://www.energy.gov/eere/solar/articles/2030-solar-cost-targets</a>
<a href="https://www.energy.gov/eere/solar/articles/2030-solar-cost-targets">https://www.energy.gov/eere/solar-cost-targets</a>
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As a result of the recent cost reductions and the rapid growth in solar deployment, SETO has expanded its focus to include more work to ensure that solar energy can support the reliability, resilience, and security of the grid. Today, solar contributes energy to the grid, but it does not help grid operators maintain system-wide balance or manage electricity transmission, with the exception of specific situations. SETO's research has laid the groundwork for solar generation to contribute to these essential grid reliability services. Leading up to 2030, the office will work to harness the capabilities of connected distributed energy resources (DER) to improve grid reliability. These devices will be able to contribute to power quality, match energy supply and demand, and safely maintain or restart power during or after an outage.

In addition, the office has set a target for developing next-generation CSP power plants with thermal energy storage to provide solar energy when the sun is not shining. These next-generation plants will raise the temperature of the heat they deliver to the power cycle, thereby increasing the efficiency of the plant. The Generation 3 Concentrating Solar Power Systems 17 (Gen3 CSP) funding program, launched in 2018, provided \$85 million for research to advance high-temperature components and develop integrated assembly designs with thermal energy storage (TES) that can reach operating temperatures greater than 700° Celsius (1,290° Fahrenheit). If successful, these projects will lower the cost of a CSP system by approximately \$0.02/kWh, which is 40% of the way toward the office's 2030 cost goals of \$0.05/kWh for baseload configurations. In March of 2021, SETO announced the selection of the pathway based on solid particle heat transfer media, led by Sandia National Laboratories, to receive approximately \$25 million to build a megawatt-scale integrated test facility to validate the performance of this system. 18 Relative to alternative pathways based on liquids, gases, or supercritical fluids, particle-based systems require fewer components and are less complex to operate. Additionally, particle-based systems need relatively few high-cost materials to collect and transport thermal energy. TES using solid particles is expected to be highly cost-effective due to the stability at high service temperatures and the relatively low cost of the material. These factors could increase plant availability and reliability and enable simpler plant construction and commissioning. In addition, heated solid particles can be stored and used as needed for electricity production, process heating, thermochemistry, and solar fuels production.

<sup>&</sup>lt;sup>17</sup> SETO. "Generation 3 Concentrating Solar Power Systems (Gen3 CSP).

https://www.energy.gov/eere/solar/generation-3-concentrating-solar-power-systems-gen3-csp.

<sup>&</sup>lt;sup>18</sup> https://www.energy.gov/eere/solar/generation-3-concentrating-solar-power-systems-gen3-csp-phase-3-project-selection

Thin film CdTe photovoltaics represents one of the major successes in the development of new solar technologies leading to a strong domestic manufacturing base. CdTe modules became a commercial product after nearly 30 years of R&D and collaboration among national labs, universities, and private companies, from the late 1980s<sup>19</sup>. DOE collaboration generated an innovation ecosystem of thin-film PV research that made key advances in CdTe PV technology. An early notable advance during this period was the demonstration of 15.8% cell efficiency (a record at the time)<sup>20</sup> using a cadmium chloride (CdCl<sub>2</sub>) heat treating process. With suitable device efficiency and scalable manufacturing procedures in place, R&D focus shifted to testing and validation of product reliability. CdTe modules are less efficient than silicon-based panels, but owing to their reduced manufacturing costs, they led the lowest price per watt from the mid-2000s until the mid-2010s. For nearly 20 years, while manufacturing was being developed, the record photoconversion efficiency of CdTe PV devices did not improve significantly. Starting in 2012, however, efficiencies began to improve rapidly as new materials and approaches were incorporated into the device structure. Now, CdTe constitutes 40% of the U.S. utility-scale photovoltaic market and 5% of the world market<sup>21</sup>; it is competing successfully with imported silicon and it is the only PV absorber technology manufactured at high volume in the U.S.

Recently, SETO published a new vision study, the *Solar Futures Study*, <sup>22</sup> that explores solar energy's role in transitioning to a carbon-free electric grid. The study finds that with aggressive cost reductions, supportive policies, and large-scale electrification, solar electricity could account for as much as 40% of the nation's electricity supply by 2035 and 45% by 2050. The Solar Futures Study found that decarbonizing the entire energy system could result in as much as 3,200 GW<sub>ac</sub> of solar generation due to increased electrification of buildings, transportation, and industrial energy and production of clean fuels.

To reach these levels, solar deployment will need to grow by an average of 30 gigawatts alternating current ( $GW_{ac}$ ) each year between now and 2025 and ramp up to 60 GW per year between 2025 and 2030—four times its current deployment rate—to total 1,000  $GW_{ac}$  of solar generation deployed by 2035. By 2050, solar capacity would need to reach 1,600  $GW_{ac}$  to achieve a zero-carbon grid with enhanced electrification of end uses

<sup>&</sup>lt;sup>19</sup> E. Cheese, M.K. Mapes, K. Turo, R. Jones-Albertus, U.S. Department of Energy photovoltaics research evaluation and assessment," 2016 IEEE 43rd Photovoltaic Specialists Conference (PVSC), 2016, pp. 3475-3480, doi: 10.1109/PVSC.2016.7750314.

<sup>&</sup>lt;sup>20</sup> J. Britt, C. Ferekides, Thin-film CdS/CdTe solar cell with 15.8% efficiency, Applied Physics Letters **62**, 2851 (1993).

<sup>&</sup>lt;sup>21</sup> https://www.usa-cdte.org/

<sup>&</sup>lt;sup>22</sup> https://www.energy.gov/eere/solar/solar-futures-study

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(such as motor vehicles and building space and water heating). These scenarios imply tremendous opportunities for scaling domestic manufacturing.

As the solar industry enters the next decade, SETO is working to integrate solar energy into the fabric of the American landscape—to help communities achieve their energy and resiliency goals, explore new applications of solar, drive innovation and entrepreneurship, and lower electricity costs. The 2020s are expected to be a decade of strong solar growth, touching every state and expanding solar generation to new applications, including community resilience. These new areas will require research and development efforts to tackle complex challenges, whether related to cost, technology capability, or manufacturing and supply chain bottlenecks. The office will continue to fund research, development, and demonstration efforts that enable the solar industry to solve the challenges of the next decade and to support the growth of solar manufacturing and of a robust supply chain in the United States.

Manufacturing is vital to the U.S. economy. The manufacturing sector generates roughly 11% of U.S. gross domestic product (GDP)<sup>23</sup> and employs more than 12.5 million Americans.<sup>24</sup> In 2019, about \$9 billion was spent on PV hardware in the United States.<sup>25,26</sup> About \$4 billion of this was spent on domestic content, with the balance on imported content.<sup>27</sup> A report from the National Renewable Energy Laboratory (NREL) on domestic solar PV manufacturing expansion found that the country's PV module capacity more than tripled in 2019.<sup>28</sup> While the growth in solar PV module manufacturing is encouraging, SETO is working to expand the opportunities for manufacturing across the value chain—from manufacturing the capital equipment for making cells to developing the tools for inline metrology. DOE is committed to increasing the portion of value that is kept in the U.S. economy and promoting domestic manufacturing of taxpayer-funded technology developments. Domestic manufacturing of solar hardware provides various socio-economic benefits, such as direct and indirect

<sup>&</sup>lt;sup>23</sup> Bureau of Economic Analysis, Value Added by Private Industries: Manufacturing as a Percentage of GDP [VAPGDPMA], retrieved from FRED, Federal Reserve Bank of St. Louis; <a href="https://fred.stlouisfed.org/series/VAPGDPMA">https://fred.stlouisfed.org/series/VAPGDPMA</a>, October 7, 2021.

<sup>&</sup>lt;sup>24</sup> U.S. Bureau of Labor Statistics, All Employees: Manufacturing [MANEMP], retrieved from FRED, Federal Reserve Bank of St. Louis; <a href="https://fred.stlouisfed.org/series/MANEMP">https://fred.stlouisfed.org/series/MANEMP</a>, October 7, 2021.

<sup>&</sup>lt;sup>25</sup> SETO. https://www.energy.gov/eere/solar/articles/solar-energy-technologies-office-multi-year-program-plan

<sup>&</sup>lt;sup>26</sup> Hardware spending calculated using Wood Mackenzie "2019 Year in Review Solar Market Insight" and NREL "2020 PV System Benchmark."

<sup>&</sup>lt;sup>27</sup> Domestic content calculated in forthcoming NREL report on domestic content of solar systems.

<sup>&</sup>lt;sup>28</sup> Smith, Brittany L., and Robert Margolis. "Expanding the Photovoltaic Supply Chain in the United States: Opportunities and Challenges," 2019. Golden, CO: National Renewable Energy Laboratory. NREL/TP-6A20-73363. <a href="https://www.nrel.gov/docs/fy19osti/73363.pdf">https://www.nrel.gov/docs/fy19osti/73363.pdf</a>.

job creation, realization of ancillary economic activity, and promotion of energy security. Reducing reliance on imported goods also reduces cost uncertainty and sensitivity to international supply-chain disruptions. Emerging concerns about cybersecurity may also be resolved by using U.S.-made or assembled hardware. America's innovators have the potential to develop new value streams and products that can supply both domestic and global markets. These investments will help accelerate the growth of the solar industry, identify emerging opportunities, and drive down manufacturing costs for our domestic energy market, positioning the U.S. on the leading edge of solar industry advances.

SETO's Manufacturing and Competitiveness team supports the transformation of research and development into products that can be manufactured in the United States. This program addresses key barriers to bringing commercial solutions closer to the market that are too risky for the private sector to support on its own. Lowering these barriers will allow solar companies to attract private investment and commercialize solutions. Due to the commercial and proprietary nature of these projects, only forprofit entities and teams led by for-profit entities may apply to this FOA (see section III.A for more details on eligibility criteria).

#### **Other SETO Commercialization Programs**

SETO has supported the commercialization of solar innovations through funding programs that support entrepreneurs at various stages in their technology advancement. Each program<sup>29</sup> has different goals and application processes tailored to different technology readiness levels, business maturity, and experience with government financial assistance. SETO discourages entities from applying with the same application to all programs. SETO recommends that applicants learn about each individual program and identify the best opportunity for the specific project. Specifically:

• The American-Made Solar Prize<sup>30</sup> is a competition designed to support entrepreneurs as they develop transformative technology ideas into concepts and then into early-stage prototypes ready for industry testing. It is composed of progressive phases structured to provide the resources and environment necessary to create new solutions and develop them into early-stage prototypes. Along the way, through a streamlined review process, competitors can receive cash prizes and technical support based on performance at demonstration days. The American-

<sup>&</sup>lt;sup>29</sup> Please read the relative FOA to learn more about eligibility criteria and cost share requirements of each program. Please note that these programs may or may not be announced, based on Congressional appropriation, programmatic decision, and office priorities.

<sup>&</sup>lt;sup>30</sup> https://americanmadechallenges.org/solarprize/index.html

Made Solar Prize Round 5<sup>31</sup> introduced tracks for both hardware<sup>32</sup> and software<sup>33</sup> technology development. Within the software track, teams can also compete in the new Justice, Equity, Diversity, and Inclusion (JEDI) Contest<sup>34</sup>, which is designed to recognize software solutions that enable underserved communities to overcome systemic solar barriers and share in the societal benefits of solar deployment. In addition, the American-Made Perovskite Startup Prize<sup>35</sup> was launched in March 2021 to spur the formation of new companies manufacturing perovskite solar devices and to accelerate their path to market. This program opens quarterly for new applications until the prize pool is exhausted. Prizes have the lowest barrier to entry and fastest timeline among SETO's small-business programs.

- The two-phase Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs<sup>36</sup> provide financial assistance to early-stage research and development efforts at small businesses for a specific scope of work with clear objectives. The first phase is focused on proving the feasibility of an idea (awarding up to \$200,000); the second is focused on prototype development (awarding up to \$1.1 million). Only Phase I awardees can compete for a Phase II award. The STTR program is specifically designed to support technology transfer from research institutions to small businesses: for a STTR application, universities or national labs must be involved as subrecipient and conduct at least 30% of the work; the principal investigator can be employed either by the small business or the research institution. Both SBIR and STTR aim, among other goals, to stimulate technological innovation and foster and encourage participation in innovation and entrepreneurship by women and socially or economically disadvantaged persons.<sup>37</sup> SBIR and STTR programs at DOE are administered for the entire agency by the DOE SBIR/STTR Office. Topics related to SETO are always and only included in Release 2<sup>38</sup>, issued in November each year.
- The Technology Commercialization Fund<sup>39</sup> promotes federal research and development investments in technology with commercial potential where DOE

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<sup>31</sup> https://www.energy.gov/eere/solar/american-made-solar-prize-round-5

<sup>&</sup>lt;sup>32</sup> https://www.energy.gov/eere/solar/american-made-solar-prize-round-5-hardware-track

<sup>33</sup> https://www.energy.gov/eere/solar/american-made-solar-prize-round-5-software-track

<sup>&</sup>lt;sup>34</sup> https://americanmadechallenges.org/solarprize/docs/rules/r5/American-Made Solar Prize Rules Software.pdf

<sup>35</sup> https://www.energy.gov/eere/solar/american-made-challenges-perovskite-startup-prize

<sup>&</sup>lt;sup>36</sup> SETO. <a href="https://energy.gov/solar-office/sbir">https://energy.gov/solar-office/sbir</a>.

<sup>&</sup>lt;sup>37</sup> A member of any of the following groups: Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans, other groups designated from time to time by the Small Business Administration (SBA) to be socially disadvantaged, and any other individual found to be socially and economically disadvantaged by SBA pursuant to Section 8(a) of the Small Business Act, 15 U.S.C.; 637(a).

<sup>38</sup> https://science.osti.gov/sbir/Funding-Opportunities

<sup>&</sup>lt;sup>39</sup> SETO. https://energy.gov/eere/solar/funding-opportunities.

National Laboratories are the lead applicants. Private-sector commercialization partners are expected to commit a significant project cost share and be involved in project formation and execution with the objective of transferring the lab developed technology to the commercial project partner.

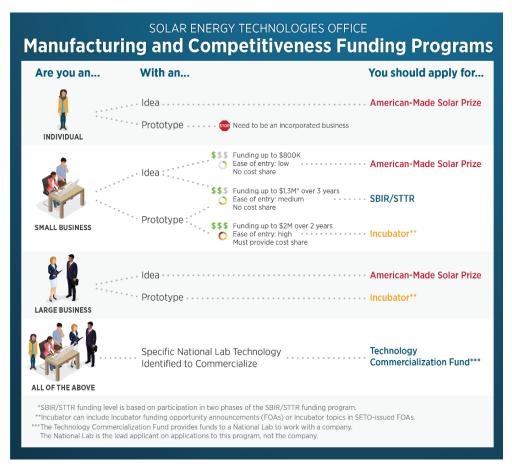


Figure 3 SETO funding programs that support commercialization.

Figure 3 can help you decide where to submit an application.

# iii. Diversity, Equity, and Inclusion

It is the policy of the Biden Administration that:

[T]he Federal Government should pursue a comprehensive approach to advancing equity<sup>40</sup> for all, including people of color and others who have been historically underserved, marginalized, and adversely affected by persistent poverty and inequality. Affirmatively advancing equity, civil rights, racial justice, and equal opportunity is the responsibility of the whole of our Government. Because advancing equity requires a systematic approach to embedding fairness in decision-making processes, executive departments and agencies (agencies) must recognize and work to redress inequities in their policies and programs that serve as barriers to equal opportunity.

By advancing equity across the Federal Government, we can create opportunities for the improvement of communities that have been historically underserved, which benefits everyone.<sup>41</sup>

As part of this whole of government approach, this FOA seeks to encourage the participation of underserved communities<sup>42</sup> and underrepresented groups. Applicants are highly encouraged to include individuals from groups historically

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<sup>&</sup>lt;sup>40</sup> The term "equity" means the consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

<sup>&</sup>lt;sup>41</sup> Executive Order 13985, "Advancing Racial Equity and Support for Underserved Communities Through the Federal Government" (Jan. 20, 2021).

<sup>&</sup>lt;sup>42</sup> The term "underserved communities" refers to populations sharing a particular characteristic, as well as geographic communities, that have been systematically denied a full opportunity to participate in aspects of economic, social, and civic life, as exemplified by the list of in the definition of "equity." E.O. 13985. For purposes of this FOA, as applicable to geographic communities, applicants can refer to economically distressed communities identified by the Internal Revenue Service as Qualified Opportunity Zones; communities identified as disadvantaged or underserved communities by their respective States; communities identified on the Index of Deep Disadvantage referenced at <a href="https://news.umich.edu/new-index-ranks-americas-100-most-disadvantaged-communities/">https://news.umich.edu/new-index-ranks-americas-100-most-disadvantaged-communities/</a>, and communities that otherwise meet the definition of "underserved communities" stated above. *Questions about this FOA? Email solar.incubator@ee.doe.gov.* 

underrepresented 43,44 in STEM on their project teams. As part of the application, applicants are required to describe how diversity, equity, and inclusion objectives will be incorporated in the project. Specifically, applicants are required to submit a Diversity, Equity, and Inclusion Plan that describes the actions the applicant will take to foster a welcoming and inclusive environment, support people from underrepresented groups in STEM, advance equity, and encourage the inclusion of individuals from these groups in the project; and the extent the project activities will be located in or benefit underserved communities. See Section IV.D.xvi. for additional information on the expected content of the Diversity, Equity, and Inclusion Plan. The plan should include at least one SMART (Specific, Measurable, Assignable, Realistic and Time-Related) milestone per budget period supported by metrics to measure the success of the proposed actions. This plan will be evaluated as part of the technical review process, and incorporated into the award if selected.

Further, Minority Serving Institutions<sup>45</sup>, Minority Business Enterprises, Minority Owned Businesses, Woman Owned Businesses, Veteran Owned Businesses, or entities located in an underserved community that meet the eligibility

<sup>&</sup>lt;sup>43</sup> According to the National Science Foundation's 2019 report titled, "Women, Minorities and Persons with Disabilities in Science and Engineering", women, persons with disabilities, and underrepresented minority groups—blacks or African Americans, Hispanics or Latinos, and American Indians or Alaska Natives—are vastly underrepresented in the STEM (science, technology, engineering and math) fields that drive the energy sector. That is, their representation in STEM education and STEM employment is smaller than their representation in the U.S. population. <a href="https://ncses.nsf.gov/pubs/nsf19304/digest/about-this-report">https://ncses.nsf.gov/pubs/nsf19304/digest/about-this-report</a> For example, in the U.S., Hispanics, African Americans and American Indians or Alaska Natives make up 24 percent of the overall workforce, yet only account for 9 percent of the country's science and engineering workforce. DOE seeks to inspire underrepresented Americans to pursue careers in energy and support their advancement into leadership positions. <a href="https://www.energy.gov/articles/introducing-minorities-energy-initiative">https://www.energy.gov/articles/introducing-minorities-energy-initiative</a>

<sup>&</sup>lt;sup>44</sup> See also. Note that Congress recognized in section 305 of the American Innovation and Competitiveness Act of 2017, Public Law 114-329:

<sup>(1) [</sup>I]t is critical to our Nation's economic leadership and global competitiveness that the United States educate, train, and retain more scientists, engineers, and computer scientists; (2) there is currently a disconnect between the availability of and growing demand for STEM-skilled workers; (3) historically, underrepresented populations are the largest untapped STEM talent pools in the United States; and (4) given the shifting demographic landscape, the United States should encourage full participation of individuals from underrepresented populations in STEM fields.

<sup>&</sup>lt;sup>45</sup> Minority Serving Institutions (MSIs), including Historically Black Colleges and Universities/Other Minority Institutions) as educational entities recognized by the Office of Civil Rights (OCR), U.S. Department of Education, and identified on the OCR's Department of Education U.S. accredited postsecondary minorities' institution list. See <a href="https://www2.ed.gov/about/offices/list/ocr/edlite-minorityinst.html">https://www2.ed.gov/about/offices/list/ocr/edlite-minorityinst.html</a>.

requirements (See Section III.) are encouraged to apply as the prime applicant or participate on an application as a proposed partner to the prime applicant. The Selection Official may consider the inclusion of these types of entities as part of the selection decision - See Section V.C.i. for additional information.

### **B.** Topic Areas

This funding opportunity will have two Topic Areas. Topic Area 1 is focused on R&D activities with the goal of develop new products or manufacturing processes across the solar value chain. Topic Area 2 is focused on demonstration activities related to CdTe technology. Achieving SETO's goals requires sustained, multifaceted innovation. Projects supported by this FOA will advance research, development, and demonstration in PV, CSP, and solar grid integration technologies, and reduce soft costs as well. The majority of the innovations sought here will improve the likelihood that new solar materials and processes reach critical manufacturing scale.

Through this FOA, SETO seeks to accelerate the commercialization of innovative solar products that can substantively increase domestic manufacturing across the solar industry supply chain and catalyze private investment in the U.S. solar manufacturing sector. These products and solutions will lower the cost of solar technologies and facilitate the secure integration of solar electricity into the nation's energy grid.

In both Topic Areas, SETO funding should help retire technical, business, and market risks of solar hardware to validate pathways to commercial success through customer engagement and trials. Successful awardees will be well positioned to attract follow-on private investment, grow their businesses, generate revenue, and create jobs.

SETO aims to support U.S. leadership across the solar value chain. Within Topic Area 1, solar hardware includes but is not limited to PV cells and modules; structural balance of system components; electrical balance of system components, including inverters and combiners; hardware technologies that reduce the balance-of-system costs of a PV system; hardware tools for inline metrology, operations and maintenance (O&M), and quality control; CSP technologies, including components for industrial process heat systems; hardware components needed for the integration of the solar generation into the electric

grid; and new manufacturing tools and methods to produce these products or components.

#### **Notes to Applicants:**

- Applicants must be domestic for-profit entities with the intent to develop (Topic Area 1) or demonstrate (Topic Area 2) their technology's viability with potential customers.
- It is anticipated that this will be the only Incubator topic in any FOA released by SETO in Fiscal Year 2022; it is restricted to for-profit entities and focused on solar product research, development, and demonstration.
- SETO reserves the right to select Topic Area 2 applicants under Topic Area 1
  with a reduced scope if that is determined to be the more appropriate topic
  area for the work proposed. SETO also reserves the right to move applications
  related to CdTe technology from Topic Area 1 to Topic Area 2 if deemed
  appropriate.

#### **Application Guidelines**

Applicants should pay close attention to all requirements defined in Section IV. In addition, a responsive application to this FOA should:

- Include a summary of the milestones expected to be achieved by the end of the period of performance. Each application should include technical milestones as well as milestones related to engagement with potential customers to collect feedback on the technology being developed and the business value proposition. Milestones must be associated with quantifiable, measurable, verifiable, aggressive yet realistic success metrics and definitions of how completion of an objective will be assessed. Milestones should not be activity-based; they should represent achievement of a specific mission-related outcome, as opposed to completion of task. Although reports are required as part of the cooperative agreement, they cannot be used as milestones. Reports summarize activities; milestones validate functionality, quantify risk, ensure quality and engagement with potential customers.
- Include a preliminary cost analysis and milestones with appropriate cost targets with projections for price and performance improvements that identify

assumptions and data showing a path to becoming cost-competitive with the evolving state of the art. 46

- Assess the state of the art, including products or solutions already commercially
  available or that could be considered competitors when the proposed product
  enters the market, and thoroughly differentiate the proposed innovation with
  respect to the expected state of the art for products and solutions that will be
  on the market by the time the proposed innovation is commercialized.
- Discuss a credible and reasonable path and timeline to U.S. manufacturing and commercialization, including obtaining all necessary certification for the proposed technology.
- Justify all performance claims with theoretical predictions or relevant experimental data with statistical analysis.
- Detail the approach proposed for rigorous project management (management of the schedule, dependencies, and responsibility assignment matrix), strategy for effective risk assessment and mitigation, and describe the overall quality management systems that will be applied to the project.
- Describe how addressing the technical risks identified in the application will increase the likelihood of securing private investment following the award period.
- Provide a thorough explanation of why federal funds are needed to develop the solution, why all proposed tasks warrant federal funding, and why privatesector funding is not appropriate for this work.

Through this FOA, SETO seeks to help businesses to identify a profitable, self-sustaining business opportunity based on their innovation. It is not intended to support creating a product, organization, service, or other entity or item that requires continued government support or that relies solely on a licensing model.

All work under EERE funding agreements must be performed in the United States. See Section IV.J.iii. and Appendix C.

With this FOA, SETO intends to fund ambitious, high-impact research in the following areas:

<sup>&</sup>lt;sup>46</sup> Applicants should follow the proper procedures to mark any specific business-sensitive information as protected from public release. Applicants should not mark the entire technical volume as protected but only specific data and/or description of specific technical specifications.

### i. Topic Area 1: Product Development

The goal of Topic Area 1 is to de-risk new technologies and manufacturing processes and bring them to a commercially relevant prototype stage, while developing and validating a realistic pathway to commercial success.

Successful applicants for this topic area will be companies domestically incorporated at the time of submission of the full application with an existing technology at the proof-of-concept stage. This means that the application should include a feasibility study that proves the technical and business viability of the technology. In addition, the application should demonstrate the critical functionality of the proof of concept in a controlled, lab-scale environment and why it provides advantages compared to the state of the art. However, there must be significant technical and business risks that need to be retired for which private funding is unlikely, owing to the early-stage nature of the proposed product or solution. Through this award, the awardee will advance their technology to a manufacturing-relevant prototype made in a lab environment.

DOE anticipates Federal funding up to \$1,600,000 for awards within this topic area. A minimum 20% recipient cost share is required for projects in this topic area, with the expectation that all the activities proposed can be classified as research and development tasks. Applicants can include demonstration tasks as part of the project plan; any cost associated to demonstration tasks will require a minimum 50% recipient cost share.

#### Areas of Interest for Topic Area 1

SETO will support solutions that can advance domestic manufacturing of solar energy technologies, including materials and tools to develop a robust domestic supply chain, while facilitating the integration of solar energy into the nation's grid. Applications must fall within one of these areas:

 Advanced solar system integration technologies that enhance the ability of solar energy systems to contribute to grid reliability, resiliency, and security while increasing the value that solar energy provides to the grid.
 Applications including storage elements are acceptable if the storage

hardware component is part of a larger solution enabling high-penetration solar scenarios;

- CSP and solar-thermal industrial process heat;
- PV technologies, including materials and/or manufacturing innovations; and
- Hardware technologies that reduce the balance of system costs of a PV system and/or enable improved siting flexibility, including on disturbed or contaminated sites.

Within these areas, SETO is particularly interested in innovative technologies addressing the following market needs or technology gaps:

# Advanced Cadmium Telluride Photovoltaic Module Materials and Manufacturing Processes

The global PV market has changed dramatically over the past decade. Module prices have decreased rapidly, and global deployment is experiencing strong growth. However, manufacturing is concentrated mainly in Asia. <sup>47</sup> SETO has a strong interest in supporting and further establishing domestic module manufacturing leveraging the strengths of the solar RD&D ecosystem. SETO is looking for new module manufacturing technologies, equipment development, supply chain components, and innovation on materials and manufacturing process steps related to CdTe technologies that lend themselves to being domestically manufactured. Proposed innovation in this area has to align with one or more of the following objectives, which have been chosen to support the goals of the cadmium telluride PV Accelerator Program <sup>48</sup>:

- Enhancing U.S. technology leadership and competitiveness in CdTe photovoltaics;
- Increasing the power conversion efficiency of CdTe cells and modules:
- Reducing the cost of domestically produced CdTe PV modules;
- Expanding the domestic supply chain for CdTe PV material and module production;
- Increasing the fielded energy yield of CdTe PV modules and reducing the lifecycle costs of CdTe PV systems; and

<sup>&</sup>lt;sup>47</sup> https://www.energy.gov/eere/solar/quarterly-solar-industry-update

https://www.nrel.gov/pv/cadmium-telluride-photovoltaics-accelerator-consortium-solicitation.html

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 Encouraging collaborations between companies to investigate new technology development opportunities related to CdTe photovoltaics.

Within this area, SETO is also interested in tandem module architectures where CdTe is one of the layers.

#### Multi-use integrated photovoltaic systems

As cumulative PV installations increase, the value of integrated, multitechnology, and multi-sector systems may grow significantly. SETO seeks development of technologies in which proximity and/or form factor facilitates the integration of PV with at least one other function. Some examples include hardware components and systems that integrate PV technologies with other energy, agricultural, or built environments, including the transportation system.

Improvements in the following major areas will be considered:

- Reductions in land-use competition. More solar installations may lead to competition with other land uses, particularly along transmission lines. Combining solar generation with other technologies and land uses in a manner that enables high performance of all elements of the combined system can increase siting flexibility and mitigate conflict with communities and other sectors, increasing value for all stakeholders.
- Improvements in system grid responsiveness. Due to changes in electricity generation sources and end-use load profiles resulting from electrification, grid responsiveness will be increasingly important. PV systems alone have a limited capability to provide grid services and participate in all available markets. Combining solar with other generation, energy storage, building, transportation, and energy-efficiency technologies can increase overall system performance, responsiveness, and value to the grid.
- Improvements in overall system performance using solar. Beyond avoiding negative impacts on other elements of an integrated system, adding solar technologies can directly increase value. For example, integrating solar with water systems can decrease evaporative losses from irrigation canals and reservoirs, increasing water availability for other uses as well as increasing PV efficiency

- due to reduced operating temperatures. Partial shading from PV arrays may increase crop yields through reduced water loss and plant stress, or decrease cooling loads in buildings.
- Reduction of carbon emissions. Integrating solar PV with grid-tied and/or off-grid systems can accelerate the electrification of industry sectors and products, while providing an alternative and more effective energy source for current and future needs.

Specific opportunities to enable multi-use integrated photovoltaic systems include, but are not limited to:

- Co-location of Agriculture and Photovoltaics (Agrivoltaics):
   Development of innovative technologies that can reduce the installed cost of co-located agriculture and solar systems;
   optimize the system's energy yield and agricultural yield; facilitate the installation and grid interconnection of the PV system; and/or enable additional value to farmers and agricultural communities.
- Building Integrated Photovoltaics and PV Building Materials (BIPV and PVBM): Development of technologies that integrate PV into the building envelope (e.g., canopies, shades, façades) or building materials (e.g., roofing, siding, etc.).
- Floating Photovoltaics (FPV): Development of robust, costeffective integration of PV into systems that operate on bodies of water and provide resistance to environmental factors.
- Transportation-Integrated and Vehicle-Integrated Photovoltaics
  (TIPV and VIPV): Development of the integration of PV into
  vehicle and vehicle-associated surfaces, (e.g., trucks, trailers,
  refrigerated containers, etc.) and transportation-adjacent surfaces
  (e.g., parking lot shades, sidewalk awnings, bridges, elevated
  walkways, etc.), considering the potential for high mechanical
  stress due to motion, vibration, and intended or unintended
  impact of objects.

#### Photovoltaic Emerging Materials (perovskite technologies)

American ingenuity has allowed for the development of a huge range of devices and products now part of the solar industry. Perovskite photovoltaic technologies show the potential for high-efficiency operation and low production costs. The research and development community has demonstrated high-performance devices at small scale,

as well as the applicability of high-throughput manufacturing approaches, such as roll-to-roll fabrication. For commercial success, perovskite technologies must simultaneously achieve high performance, high stability, low cost, and verifiable performance. The latter includes the ability to pass IEC design qualification and type approval certification, safety qualification, as well as performance testing and energy rating applicable to all PV technologies.

SETO is looking for innovative solutions, metrology tools, equipment, improvement on the deposition techniques of perovskite technology (including but not limited to material deposition, drying, annealing, scribing) that can pave the way to reaching performance targets to enable commercialization of this technology. SETO has recently issued a Request for Information on performance targets for perovskite photovoltaic research, development, and demonstration projects<sup>49</sup> and summarized the responses in a document made available to the public.<sup>50</sup>

# Next-Generation Power Electronics based on Silicon Carbide and/or Planar Magnetics

Driven by the expanding electric vehicle industry, silicon carbide (SiC) chips of certain power ratings are dropping in price quickly. This creates an opportunity to use them in power-electronics components for the solar industry in a cost-competitive way compared to incumbent technologies. Furthermore, the United States is a pre-eminent supplier of high-quality SiC wafers and chips, which—when used with advanced inverter topologies facilitate pick-and-place manufacturing—make a compelling case for domestic manufacturing and minimize risks associated with the security of supply chains.

SETO is looking for new power-electronics equipment that leverages the dropping costs of SiC and/or gallium nitride (GaN) grown on SiC wafers and implements innovative topologies, which may include transformerless designs, to create cost-competitive, high-performance alternatives to today's industry-standard silicon-based equipment. Additionally, SETO is looking for applications that incorporate

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<sup>49</sup> https://eere-exchange.energy.gov/Default.aspx#Foald0fb35f8f-31f6-404c-b78f-a24313a92c07

<sup>50</sup> https://www.energy.gov/sites/default/files/2022-

<sup>02/</sup>Performance%20Targets%20for%20Perovskite%20Photovoltaics%20-%20RFI%20Summary.pdf

improvements to the state of the art in planar transformer designs and/or build processes for high-frequency-switching applications in conjunction with new SiC and/or GaN-based power electronics, given that planar magnetic components are very well suited for use with emerging GaN and SiC devices.

Applications must include a clear assessment of the potential for domestic manufacturing. Proposed technologies must balance any power conversion cost increases with clear and substantiated value propositions from improved reliability or performance.

# ii. Topic Area 2: Demonstration of Cadmium Telluride Photovoltaic Technologies

This Topic Area seeks to conduct pilot-scale testing and demonstration of products or solutions that can substantively increase the domestic manufacturing of cadmium telluride photovoltaics. Successful applicants for this topic area will be established companies or startups incorporated in the United States with an existing technology involving CdTe whose technical functionalities have already been fully demonstrated and verified on a small scale and in a controlled environment. Through this award, a successful application will pursue one or more of the following objectives:

- Demonstration of high-volume or high-throughput manufacturing processes for CdTe solar hardware or supply chain components that reduce energy requirements and greenhouse gas emissions, and can be manufactured competitively in the United States;
- Production of a sufficiently large number of CdTe modules for statistically robust field testing and validation; or
- Demonstration of new CdTe hardware component(s) or novel system architectures in robust, commercially relevant pilot tests.

Applications must include the identification and pursuit of domestic manufacturing pathways. In addition, applicants should include in their project plans a systematic evaluation methodology, such as design of experiments or verification and validation testing. Well-designed test plans should examine the expected range of operation and generate statistical confidence in the results.

A minimum 50% recipient cost share is required for projects in this topic area. Generally, tasks that consist of empirical or physical validation of technical feasibility and economic potential of a technology at a commercially relevant scale are considered demonstration tasks and require 50% cost share. For details about cost share requirements, please see section III.B.

The global PV market has changed dramatically over the past decade. Module prices have decreased rapidly, and global deployment is experiencing strong growth. However, manufacturing is concentrated mainly in Asia. <sup>51</sup> SETO has a strong interest in supporting and further establishing domestic module manufacturing leveraging the strengths of the solar RD&D ecosystem. SETO is looking for demonstration of new module manufacturing technologies, equipment development, supply chain components, materials, and manufacturing process steps related to CdTe technologies that lend themselves to being domestically manufactured. Proposed demonstration projects in this area have to align with one or more of the following objectives, which have been chosen to support the goals of the Cadmium Telluride PV Accelerator Program <sup>52</sup>:

- Enhancing U.S. technology leadership and competitiveness in CdTe photovoltaics;
- Increasing the power conversion efficiency of CdTe cells and modules;
- Reducing the cost of domestically produced CdTe PV modules;
- Expanding the domestic supply chain for CdTe PV material and module production;
- Increasing the fielded energy yield of CdTe PV modules and reducing the lifecycle costs of CdTe PV systems; and
- Encouraging collaborations between companies to investigate new technology development opportunities related to CdTe photovoltaics. Within this area, SETO is also interested in tandem module architectures where CdTe is one of the layers.

Within this Topic Area, SETO will consider individual applications for projects with total costs up to 20 million dollars (up to 10 million dollars in Federal share, with a 50% minimum cost share requirement).

<sup>&</sup>lt;sup>51</sup> https://www.energy.gov/eere/solar/quarterly-solar-industry-update

https://www.nrel.gov/pv/cadmium-telluride-photovoltaics-accelerator-consortium-solicitation.html

Questions about this FOA? Email <u>solar.incubator@ee.doe.gov</u>.

Problems with EERE Exchange? Email <u>EERE-ExchangeSupport@hq.doe.gov</u> Include FOA name and number in subject line.

# C. Applications Specifically Not of Interest

The following types of applications will be deemed nonresponsive and will not be reviewed or considered (See Section III.D. of the FOA):

- Fall outside the technical parameters specified in Section I.A. and I.B. of the FOA;
- Are not based on sound scientific principles (e.g., violates the laws of thermodynamics);
- Focus exclusively on HVAC or water heating applications;
- Propose development of concentrated PV or solar spectrum splitting technologies involving more that two absorbing layers or any non-planar solar splitting tehcnology;
- Propose development of technologies with very low possibility of being manufactured domestically at a competitive cost (e.g., PV modules based on copper indium gallium selenide (CIGS), copper zinc tin sulfide (CZTS), III-V elements such as GaAs, or amorphous silicon thin films; technologies assuming incorporation of functional materials such as quantum dots or luminescent solar concentrators etc.);
- Propose technologies to improve the shade tolerance of PV modules or improve maximum power-point tracking as a main emphasis;
- Propose solar technologies for space applications, wearables, consumer electronics, or Internet of Things (IoT) applications;
- Focused on new inverter and power conversion topologies without including or incorporating silicon carbide or gallium nitride based chips;
- Discuss business plans without clear validation of market assumptions.
   Competitive approaches in the same market segment should be discussed in the application;
- Propose to develop undifferentiated products, incremental advances, or duplicative products;
- Propose projects lacking substantial impact from federal funds. Federal funds
  are intended to enable projects in this topic area to sufficiently retire risk for
  follow-on investment or catalyze development. Projects that have sufficient
  monies and resources to be executed without federal funds are not of
  interest; and

 Propose development of ideas or technologies that have already received federal support for the same technology at the same technology readiness level.<sup>53</sup>

# D. Authorizing Statutes

This funding program is authorized under the Energy Act of 2020, Section 3004(b), which states: "The Secretary shall establish a program to conduct research, development, demonstration, and commercialization of solar energy technologies..."

Awards made under this announcement will fall under the purview of 2 Code of Federal Regulation (CFR) Part 200 as amended by 2 CFR Part 910.

## II. Award Information

#### A. Award Overview

### i. Estimated Funding

EERE expects to make a total of approximately \$27 million of federal funding available for new awards under this FOA, subject to the availability of appropriated funds. EERE anticipates making approximately 7 - 24 awards under this FOA. EERE may issue one, multiple, or no awards. Individual awards may vary between \$0.5 million and \$10 million.

EERE may issue awards in one, multiple, or none of the following topic areas:

Topic Area Number	Topic Area Title	Anticipated Number of Awards	Anticipated Minimum Award Size for Any One Individual Award (Fed Share)	Anticipated Maximum Award Size for Any One Individual Award (Fed Share)	Approximate Total Federal Funding Available for All Awards	Anticipated Period of Performance (months)
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<sup>&</sup>lt;sup>53</sup> U.S. Department of Energy. "DOE G 413.3-4A Chg 1 (Admin Chg), Technology Readiness Assessment Guide." <a href="https://www.directives.doe.gov/directives-documents/400-series/0413.3-EGuide-04-admchg1">https://www.directives.doe.gov/directives-documents/400-series/0413.3-EGuide-04-admchg1</a>.

Questions about this FOA? Email solar.incubator@ee.doe.gov.

Problems with EERE Exchange? Email <u>EERE-ExchangeSupport@hq.doe.gov</u> Include FOA name and number in subject line.

1	Product Development	5 - 14	\$0.5M	\$1.6M	\$7M	12 - 18
2	Demonstration of	2 – 10	\$2M	\$10M	\$20M	15 - 36
	Cadmium Telluride Photovoltaic Technologies					

EERE may establish more than one budget period for each award and fund only the initial budget period(s). Funding for all budget periods, including the initial budget period, is not guaranteed.

#### ii. Period of Performance

EERE anticipates making awards that will run from 12 up to 36 months in length, comprised of one or more budget periods. Project continuation will be contingent upon several elements, including satisfactory performance and Go/No-Go decision review. For a complete list, see Section VI.B.xv. At the Go/No-Go decision points, EERE will evaluate project performance, project schedule adherence, the extent milestone objectives are met, compliance with reporting requirements, and overall contribution to the program goals and objectives. As a result of this evaluation, EERE may, at its discretion, authorize the following actions: (1) continue to fund the project, contingent upon the availability of funds appropriated by Congress for the purpose of this program and the availability of future-year budget authority; (2) recommend redirection of work under the project; (3) place a hold on federal funding for the project, pending further supporting data or funding; or (4) discontinue funding the project because of insufficient progress, change in strategic direction, or lack of funding.

# iii. New Applications Only

EERE will accept only new applications under this FOA. EERE will not consider applications for renewals of existing EERE-funded awards through this FOA.

# **B. EERE Funding Agreements**

Through cooperative agreements and other similar agreements, EERE provides financial and other support to projects that have the potential to realize the FOA objectives. EERE does not use such agreements to acquire property or services for the direct benefit or use of the United States government.

## i. Cooperative Agreements

EERE generally uses cooperative agreements to provide financial and other support to prime recipients.

Through cooperative agreements, EERE provides financial or other support to accomplish a public purpose of support or stimulation authorized by federal statute. Under cooperative agreements, the government and prime recipients share responsibility for the direction of projects.

EERE has substantial involvement in all projects funded via cooperative agreement. See Section VI.B.xi. of the FOA for more information on what substantial involvement may involve.

# ii. Funding Agreements with Federally Funded Research and Development Center (FFRDCs)

In most cases, FFRDCs are funded independently of the remainder of the project team. The FFRDC then executes an agreement with any non-FFRDC project team members to arrange work structure, project execution, and any other matters. Regardless of these arrangements, the entity that applied as the prime recipient for the project will remain the prime recipient for the project.

# III. Eligibility Information

To be considered for substantive evaluation, an applicant's submission must meet the criteria set forth below. If the application does not meet these eligibility requirements, it will be considered ineligible and removed from further evaluation.

# A. Eligible Applicants

Only for-profit entities are eligible to apply for funding as a Prime Recipient. An eligibility restriction is considered necessary for this Funding Opportunity because EERE believes that for-profit entities are the most likely entities to achieve the objectives required under this program, as they are the only entities with the capacity to rapidly commercialize new technologies related to innovations in manufacturing. The for-profit business designated as the Prime Recipient must incur over 50% of costs under the project, as measured by the Total Project Cost. Expenditures incurred for personnel, fringe, travel, supplies,

equipment, vendors, other direct costs, and indirect costs by the Prime Recipient count towards the Prime Recipient's expenditure under the award. However, costs associated to subrecipients and funding associated to a DOE/NNSA FFRDC do not count towards the Prime Recipient's expenditure under the award.

#### i. Individuals

U.S. citizens and lawful permanent residents are eligible to apply for funding as a Subrecipient.

#### ii. Domestic Entities

For-profit entities that are incorporated (or otherwise formed) under the laws of a particular state or territory of the United States and have a physical location for business operations in the United States are eligible to apply for funding as a prime recipient or subrecipient.

Educational institutions, nonprofits, and state, local, and tribal government entities are not eligible to apply for funding as a Prime Recipient, but are eligible to be a Subrecipient. Nonprofit organizations described in section 501(c)(4) of the Internal Revenue Code of 1986 that engaged in lobbying activities after December 31, 1995 are not eligible to apply for funding.

DOE/NNSA FFRDCs are eligible to apply for funding as a subrecipient, but are not eligible to apply as a prime recipient.

Non-DOE/NNSA FFRDCs are eligible to apply for funding as a subrecipient, but are not eligible to apply as a prime recipient.

Federal agencies and instrumentalities (other than DOE) are eligible to apply for funding as a subrecipient, but are not eligible to apply as a prime recipient.

#### iii. Foreign Entities

For profit foreign entities are eligible to apply for funding under this FOA as a prime recipient. All prime recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a state or territory of the United States and have a physical location for business operations in the United States. If a foreign entity applies for funding as a prime recipient, it must designate in the Full Application a subsidiary or affiliate incorporated (or otherwise formed) under the laws of a state or territory of the United States to

be the prime recipient. The Full Application must state the nature of the corporate relationship between the foreign entity and domestic subsidiary or affiliate.

Foreign entities may request a waiver of the requirement to designate a subsidiary in the United States as the prime recipient in the Full Application (i.e., a foreign entity may request that it remains the prime recipient on an award). To do so, the applicant must submit an explicit written waiver request in the Full Application. Appendix C lists the necessary information that must be included in a request to waive this requirement. The applicant does not have the right to appeal EERE's decision concerning a waiver request.

In the waiver request, the applicant must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to have a foreign entity serve as the prime recipient. EERE may require additional information before considering the waiver request.

A foreign entity, for profit or otherwise, may receive funding as a subrecipient.

#### iv. Incorporated Consortia

Incorporated consortia, which may include domestic and/or foreign entities, are eligible to apply for funding as a subrecipient only. For consortia incorporated (or otherwise formed) under the laws of a state or territory of the United States, please refer to "Domestic Entities" above. For consortia incorporated in foreign countries, please refer to the requirements in "Foreign Entities" above.

Each incorporated consortium must have an internal governance structure and a written set of internal rules. Upon request, the consortium must provide a written description of its internal governance structure and its internal rules to the EERE Contracting Officer.

#### v. Unincorporated Consortia

Unincorporated Consortia, which may include domestic and foreign entities, must designate one member of the consortium to serve as the prime recipient/consortium representative. The prime recipient/consortium representative must be incorporated (or otherwise formed) under the laws of a state or territory of the United States. The eligibility of the consortium will be

determined by the eligibility of the prime recipient/consortium representative under Section III.A of the FOA.

Upon request, unincorporated consortia must provide the EERE Contracting Officer with a collaboration agreement, commonly referred to as the articles of collaboration, which sets out the rights and responsibilities of each consortium member. This agreement binds the individual consortium members together and should discuss, among other things, the consortium's:

- Management structure;
- Method of making payments to consortium members;
- Means of ensuring and overseeing members' efforts on the project;
- Provisions for members' cost sharing contributions; and
- Provisions for ownership and rights in intellectual property developed previously or under the agreement.

## **B. Cost Sharing**

The cost share must be at least 20% of the total allowable costs (i.e., the sum of the government share, including FFRDC costs if applicable, and the recipient share of allowable costs equals the total allowable cost of the project) for research and development projects and 50% of the total allowable costs for demonstration and commercial application projects and must come from non-federal sources unless otherwise allowed by law. (See 2 CFR 200.306 and 2 CFR 910.130 for the applicable cost sharing requirements.) Please see the table below for the required minimum cost share for each FOA Topic Area.

Topic Area	Minimum Awardee Cost Share
1	20%
2	50%

To assist applicants in calculating proper cost share amounts, EERE has included a cost share information sheet and sample cost share calculation as Appendices A and B to this FOA.

# i. Legal Responsibility

Although the cost share requirement applies to the project as a whole, including work performed by members of the project team other than the prime recipient,

the prime recipient is legally responsible for paying the entire cost share. If the funding agreement is terminated prior to the end of the project period, the prime recipient is required to contribute at least the cost share percentage of total expenditures incurred through the date of termination.

The prime recipient is solely responsible for managing cost share contributions by the project team and enforcing cost share obligation assumed by project team members in subawards or related agreements.

#### ii. Cost Share Allocation

Each project team is free to determine how best to allocate the cost share requirement among the team members. The amount contributed by individual project team members may vary, as long as the cost share requirement for the project as a whole is met.

#### iii. Cost Share Types and Allowability

Every cost share contribution must be allowable under the applicable federal cost principles, as described in Section IV.J.i. of the FOA. In addition, cost share must be verifiable upon submission of the Full Application.

Project teams may provide cost share in the form of cash or in-kind contributions. Cost share may be provided by the prime recipient, subrecipients, or third parties (entities that do not have a role in performing the scope of work). Vendors/contractors may not provide cost share. Any partial donation of goods or services is considered a discount and is not allowable.

Cash contributions include, but are not limited to: personnel costs, fringe costs, supply and equipment costs, indirect costs and other direct costs.

In-kind contributions are those where a value of the contribution can be readily determined, verified and justified but where no actual cash is transacted in securing the good or service comprising the contribution. Allowable in-kind contributions include, but are not limited to: the donation of space or use of equipment.

Project teams may use funding or property received from state or local governments to meet the cost share requirement, so long as the funding was not provided to the state or local government by the federal government.

The prime recipient may not use the following sources to meet its cost share obligations including, but not limited to:

- Revenues or royalties from the prospective operation of an activity beyond the project period;
- Proceeds from the prospective sale of an asset of an activity;
- Federal funding or property (e.g., federal grants, equipment owned by the federal government); or
- Expenditures that were reimbursed under a separate federal program.
- Costs of software licenses. Costs for the purchase of off-the-shelf software
  offered commercially to the general public will be considered on a case-bycase basis. Third party donation of off-the-shelf software will be considered
  on a case-by-case basis. Software licenses for software owned by prime or
  sub-recipients will not be considered allowable as cost share.

Project teams may not use the same cash or in-kind contributions to meet cost share requirements for more than one project or program.

Cost share contributions must be specified in the project budget, verifiable from the prime recipient's records, and necessary and reasonable for proper and efficient accomplishment of the project. As all sources of cost share are considered part of total project cost, the cost share dollars will be scrutinized under the same federal regulations as federal dollars to the project. Every cost share contribution must be reviewed and approved in advance by the Contracting Officer and incorporated into the project budget before the expenditures are incurred.

Applicants are encouraged to refer to 2 CFR 200.306 as amended by 2 CFR 910.130 for additional cost sharing requirements.

#### iv. Cost Share Contributions by FFRDCs

Because FFRDCs are funded by the federal government, costs incurred by FFRDCs generally may not be used to meet the cost share requirement. FFRDCs may contribute cost share only if the contributions are paid directly from the contractor's Management Fee or another non-federal source.

#### v. Cost Share Verification

Applicants are required to provide written assurance of their proposed cost share contributions in their Full Applications.

Upon selection for award negotiations, applicants are required to provide additional information and documentation regarding their cost share contributions. Please refer to Appendix A of the FOA.

#### vi. Cost Share Payment

EERE requires prime recipients to contribute the cost share amount incrementally over the life of the award. Specifically, the prime recipient's cost share for each billing period must always reflect the overall cost share ratio negotiated by the parties (i.e., the total amount of cost sharing on each invoice when considered cumulatively with previous invoices must reflect, at a minimum, the cost sharing percentage negotiated). As FFRDC funding will be provided directly to the FFRDC(s) by DOE, prime recipients will be required to provide project cost share at a percentage commensurate with the FFRDC costs, on a budget period basis, resulting in a higher interim invoicing cost share ratio than the total award ratio.

In limited circumstances, and where it is in the government's interest, the EERE Contracting Officer may approve a request by the prime recipient to meet its cost share requirements on a less frequent basis, such as monthly or quarterly. Regardless of the interval requested, the prime recipient must be up-to-date on cost share at each interval. Such requests must be sent to the Contracting Officer during award negotiations and include the following information: (1) a detailed justification for the request; (2) a proposed schedule of payments, including amounts and dates; (3) a written commitment to meet that schedule; and (4) such evidence as necessary to demonstrate that the prime recipient has complied with its cost share obligations to date. The Contracting Officer must approve all such requests before they go into effect.

## C. Compliance Criteria

Letters of Intent, Full Applications, and Replies to Reviewer Comments must meet all compliance criteria listed below or they will be considered noncompliant. EERE will not review or consider noncompliant submissions, including Letters of Intent, Full Applications, and Replies to Reviewer Comments that were: submitted through means other than EERE Exchange; submitted after

the applicable deadline; and/or submitted incomplete. EERE will not extend the submission deadline for applicants that fail to submit required information by the applicable deadline due to server/connection congestion.

#### i. Compliance Criteria

i. Letters of Intent

Letters of Intent are deemed compliant if:

- The applicant entered all required information and clicked the "Submit" button in EERE Exchange by the deadline stated in the FOA.
- ii. Full Applications

Full Applications are deemed compliant if:

- The applicant submitted a compliant Letter of Intent;
- The Full Application complies with the content and form requirements in Section IV.D. of the FOA; and
- The applicant successfully uploaded all required documents and clicked the "Submit" button in EERE Exchange by the deadline stated in the FOA.
- iii. Replies to Reviewer Comments

Replies to Reviewer Comments are deemed compliant if:

- The Reply to Reviewer Comments complies with the content and form requirements in Section IV.E. of the FOA; and
- The applicant successfully uploaded all required documents to EERE Exchange by the deadline stated in the FOA.

## D. Responsiveness Criteria

All "Applications Specifically Not of Interest," as described in Section I.C. of the FOA, are deemed nonresponsive and will not be reviewed or considered.

## **E. Other Eligibility Requirements**

i. Requirements for DOE/NNSA and non-DOE/NNSA Federally Funded Research and Development Centers Included as a Subrecipient

DOE/NNSA and non-DOE/NNSA FERDCs may be proposed as a subrecipient on

DOE/NNSA and non-DOE/NNSA FFRDCs may be proposed as a subrecipient on another entity's application subject to the following guidelines:

#### i. Authorization for non-DOE/NNSA FFRDCs

The federal agency sponsoring the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be submitted with the application. The use of a FFRDC must be consistent with its authority under its award.

#### ii. Authorization for DOE/NNSA FFRDCs

The cognizant Contracting Officer for the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be submitted with the application. The following wording is acceptable for this authorization:

Authorization is granted for the Laboratory to participate in the proposed project. The work proposed for the laboratory is consistent with or complementary to the missions of the laboratory, and will not adversely impact execution of the DOE assigned programs at the laboratory.

#### iii. Value/Funding

The value of and funding for the FFRDC portion of the work will not normally be included in the award to a successful applicant. Usually, DOE will fund a DOE/NNSA FFRDC contractor through the DOE field work proposal (WP) system and non-DOE/NNSA FFRDC through an interagency agreement with the sponsoring agency.

#### iv. Cost Share

Although the FFRDC portion of the work is usually excluded from the award to a successful applicant, the applicant's cost share requirement will be based on the total cost of the project, including the applicant's, the subrecipient's, and the FFRDC's portions of the project.

#### v. Responsibility

The prime recipient will be the responsible authority regarding the settlement and satisfaction of all contractual and administrative issues including, but not limited to disputes and claims arising out of any agreement between the prime recipient and the FFRDC contractor.

#### vi. Limit on FFRDC Effort

The FFRDC effort, in aggregate, shall be less than 50% of the total estimated cost of the project, including the applicant's and the FFRDC's portions of the effort.

## F. Limitation on Number of Full Applications Eligible for Review

An entity may submit more than one Full Application to this FOA, provided that each application describes a unique, scientifically distinct project.

## **G. Questions Regarding Eligibility**

EERE will not make eligibility determinations for potential applicants prior to the date on which applications to this FOA must be submitted. The decision whether to submit an application in response to this FOA lies solely with the applicant.

## IV. Application and Submission Information

## A. Application Process

The application process will include two phases: a Letter of Intent phase and a Full Application phase. Only applicants who have submitted an eligible Letter of Intent will be eligible to submit a Full Application.

At each phase, EERE performs an initial eligibility review of the applicant submissions to determine whether they meet the eligibility requirements of Section III of the FOA. EERE will not review or consider submissions that do not meet the eligibility requirements of Section III. All submissions must conform to the following form and content requirements, including maximum page lengths (described below) and must be submitted via EERE Exchange at <a href="https://eere-Exchange.energy.gov">https://eere-Exchange.energy.gov</a>, unless specifically stated otherwise. <a href="EERE will not review or consider submissions submitted through means other than EERE Exchange, submissions submitted after the applicable deadline, or incomplete submissions.">https://eere-Exchange, submissions submitted after the applicable deadline, or incomplete submissions.</a>
EERE will not extend deadlines for applicants who fail to submit required information and documents due to server/connection congestion.

A **Control Number** will be issued when an applicant begins the EERE Exchange application process. This control number must be included with all application documents, as described below.

The Full Application and Reply to Reviewer Comments must conform to the following requirements:

- Each must be submitted in Adobe PDF format unless stated otherwise;
- Each must be written in English;
- All pages must be formatted to fit on 8.5 x 11 inch paper with margins not less than one inch on every side. Use Calibri typeface, a black font color, and a font size of 12 point or larger (except in figures or tables, which may be 10 point font). A symbol font may be used to insert Greek letters or special characters, but the font size requirement still applies. References must be included as footnotes or endnotes in a font size of 10 or larger. Footnotes and endnotes are counted toward the maximum page requirement;
- The Control Number must be prominently displayed on the upper right corner of the header of every page. Page numbers must be included in the footer of every page; and
- Each submission must not exceed the specified maximum page limit, including cover page, charts, graphs, maps, and photographs when printed using the formatting requirements set forth above and single spaced. If applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages.

Applicants are responsible for meeting each submission deadline. Applicants are strongly encouraged to submit their Letters of Intent, Full Applications, and Replies to Reviewer Comments at least 48 hours in advance of the submission deadline. Under normal conditions (i.e., at least 48 hours in advance of the submission deadline), applicants should allow at least 1 hour to submit a Letter of Intent, Full Application, or Reply to Reviewer Comments. Once the Letter of Intent, Full Application, or Reply to Reviewer Comments is submitted in EERE Exchange, applicants may revise or update that submission until the expiration of the applicable deadline. If changes are made to any of these documents, the applicant must resubmit the Letter of Intent, Full Application, or Reply to Reviewer Comments before the applicable deadline.

EERE urges applicants to carefully review their Letters of Intent, Full Applications, and Replies to Reviewer Comments to allow sufficient time for the submission of required information and documents. All Full Applications that pass the initial eligibility review will undergo comprehensive technical merit review according to the criteria identified in Section V.A.i. of the FOA.

#### i. Additional Information on EERE Exchange

EERE Exchange is designed to enforce the deadlines specified in this FOA. The "Apply" and "Submit" buttons will automatically disable at the defined submission deadlines. Should applicants experience problems with EERE Exchange, the following information may be helpful.

Applicants that experience issues with submission <u>PRIOR</u> to the FOA deadline: In the event that an applicant experiences technical difficulties with a submission, the applicant should contact the EERE Exchange helpdesk for assistance (<u>EERE-ExchangeSupport@hq.doe.gov</u>). The EERE Exchange helpdesk and/or the EERE Exchange system administrators will assist applicants in resolving issues.

## **B. Application Forms**

The application forms and instructions are available on EERE Exchange. To access these materials, go to <a href="https://eere-Exchange.energy.gov">https://eere-Exchange.energy.gov</a> and select the appropriate funding opportunity number.

Note: The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA, it must be broken into parts and denoted to that effect. For example:

TechnicalVolume\_Part\_1 TechnicalVolume\_Part\_2

## C. Content and Form of the Letter of Intent

Applicants must submit a Letter of Intent by the specified due date and time to be eligible to submit a Full Application. Letters of Intent will be used by EERE to plan for the merit review process. The letters should not contain any proprietary or sensitive business information. The letters will not be used for down-selection purposes, and do not commit an applicant to submit an application.

EERE will not review or consider ineligible Letters of Intent (see Section III. of the FOA).

Each applicant must provide the following information as part of the Letter of Intent:

- Project Title;
- Lead Organization;
- Organization Type (Business < 500 Employees; Business > 1000 Employees; Business 500-1000 Employees);
- Whether the application has been previously submitted to EERE;
- % of effort contributed by the Lead Organization;
- The Project Team, including:
  - The Principal Investigator for the prime recipient;
  - o Team Members (i.e., subrecipients); and
  - Key Participants (i.e., individuals who contribute in a substantive, measureable way to the execution of the proposed project);
- Technical Topic or Area; and
- Abstract The abstract provided should be not more than 200 words in length, and should provide a truncated explanation of the proposed project.

## D. Content and Form of the Full Application

Applicants must submit a Full Application by the specified due date and time to be considered for funding under this FOA. Applicants must complete the following application forms found on the EERE Exchange website at <a href="https://eere-Exchange.energy.gov/">https://eere-Exchange.energy.gov/</a>, in accordance with the instructions.

All Full Application documents must be marked with the Control Number issued to the applicant. Applicants will receive a control number upon submission of their Letter of Intent, and should include that control number in the file name of their Full Application submission (i.e., Control number\_Applicant Name\_Full Application).

## i. Full Application Content Requirements

EERE will not review or consider ineligible Full Applications (see Section III. of the FOA).

Each Full Application shall be limited to a single concept or technology. Unrelated concepts and technologies shall not be consolidated in a single Full Application. Full Applications must conform to the following requirements:

Component	File Format	Page Limit	File Name
Technical Volume	PDF	Based on Topic Area <sup>54</sup>	ControlNumber_LeadOrganization_Technic alVolume
Resumes	PDF	1 page each	ControlNumber_LeadOrganization_Resume s
Letters of Commitment	PDF	1 page each	ControlNumber_LeadOrganization_LOCs
SF-424	PDF	n/a	ControlNumber_LeadOrganization_App424
Budget Justification Workbook	MS Excel	n/a	ControlNumber_LeadOrganization_Budget _Justification
Summary/Abstract for Public Release	PDF	1	ControlNumber_LeadOrganization_Summa ry
Summary Slide	MS Powerpoint	1	ControlNumber_LeadOrganization_Slide
Subrecipient Budget Justification	MS Excel	n/a	ControlNumber_LeadOrganization_Subrecipient_Budget_Justification
DOE Work Proposal for FFRDC, if applicable (see DOE O 412.1A, Attachment 3)	PDF	n/a	ControlNumber_LeadOrganization_WP
Authorization from cognizant Contracting Officer for FFRDC	PDF	n/a	ControlNumber_LeadOrganization_FFRDCA uth
SF-LLL Disclosure of Lobbying Activities for prime and subrecipients	PDF	n/a	ControlNumber_LeadOrganization_SF-LLL
Foreign Entities and Foreign Work Waivers	PDF	n/a	ControlNumber_LeadOrganization_Waiver
Diversity Equity and Inclusion Plan	PDF	5	ControlNumber_LeadOrganization_DEIP
Current and Pending Support	PDF	n/a	ControlNumber_LeadOrganization_CPS

**Note**: The maximum file size that can be uploaded to the EERE Exchange website is 10MB. Files in excess of 10MB cannot be uploaded, and hence cannot be submitted for review. If a file exceeds 10MB but is still within the maximum page limit specified in the FOA it must be broken into parts and denoted to that effect. For example:

<sup>&</sup>lt;sup>54</sup> The Full Application must be at least 5 page long; moreover, it may not be more than 10 pages for applications to Topic Area 1 and 15 pages for applications to Topic Area 2. including all citations, charts, graphs, maps, photos, or other graphics. The cover page is excluded from the page count.

TechnicalVolume\_Part\_1
TechnicalVolume Part 2

## <u>EERE will not accept late submissions that resulted from technical difficulties</u> <u>due to uploading files that exceed 10MB</u>.

EERE provides detailed guidance on the content and form of each component below.

#### ii. Technical Volume

The Technical Volume must be submitted in PDF format. The Technical Volume must conform to the following content and form requirements, including maximum page lengths. If applicants exceed the maximum page lengths indicated below, EERE will review only the authorized number of pages and disregard any additional pages. This volume must address the Merit Review Criteria as discussed in Section V.A.i. of the FOA. Save the Technical Volume in a single PDF file using the following convention for the title "ControlNumber\_LeadOrganization\_TechnicalVolume".

Applicants must provide sufficient citations and references to the primary research literature to justify the claims and approaches made in the Technical Volume. However, EERE and reviewers are under no obligation to review cited sources.

The Technical Volume to the Full Application must be at least 5 page long, and it may not be more than 10 pages for applications to Topic Area 1 and 15 pages for applications to Topic Area 2, including all citations, charts, graphs, maps, photos, or other graphics, as well as all of the information in the table below. The cover page is excluded from the page count. The applicant should consider the weighting of each of the evaluation criteria (see Section V.A.i. of the FOA) when preparing the Technical Volume.

The Technical Volume must conform to the following content requirements:

SECTION/PAGE LIMIT	DESCRIPTION
Cover Page	The cover page should include the project title, the specific FOA Topic Area being addressed (if applicable), both the technical and business points of

	contact, names of all team member organizations, and any statements regarding confidentiality.
Project Overview (Approximately 10% of the Technical Volume)	<ul> <li>The Project Overview should contain the following information:</li> <li>Background: The applicant should discuss the background of their organization, including the history, successes, and current research and development status (i.e., the technical baseline) relevant to the technical topic being addressed in the Full Application.</li> <li>Project Goal: The applicant should explicitly identify the targeted</li> </ul>
	improvements to the baseline technology and the critical success factors in achieving that goal.
	<ul> <li>DOE Impact: The applicant should discuss the impact that DOE funding would have on the proposed project. Applicants should specifically explain how DOE funding, relative to prior, current, or anticipated funding from other public and private sources, is necessary to achieve the project objectives.</li> </ul>
Technical Description, Innovation, and Impact (Approximately 30% of the Technical Volume)	<ul> <li>Relevance and Outcomes: The applicant should provide a detailed description of the technology, including the scientific and other principles and objectives that will be pursued during the project. This section should describe the relevance of the proposed project to the goals and objectives of the FOA, including the potential to meet specific DOE technical targets or other relevant performance targets. The applicant should clearly specify the expected outcomes of the project.</li> </ul>
	<ul> <li>Feasibility: The applicant should demonstrate the technical feasibility of the proposed technology and capability of achieving the anticipated performance targets, including a description of previous work done and prior results.</li> </ul>
	<ul> <li>Innovation and Impacts: The applicant should describe the current state-of-the-art in the applicable field, the specific innovation of the proposed technology, the advantages of proposed technology over current and emerging technologies, and the overall impact on advancing the state-of-the-art/technical baseline if the project is successful.</li> </ul>
Workplan and Market Transformation Plan (Approximately 40% of the Technical Volume)	The Workplan should include a summary of the Project Objectives, Technical Scope, Work Breakdown Structure (WBS), Milestones, Go/No-Go Decision Points, and Project Schedule. The Workplan should contain the following information:

- Project Objectives: The applicant should provide a clear and concise (high-level) statement of the goals and objectives of the project as well as the expected outcomes.
- Technical Scope Summary: The applicant should provide a summary description of the overall work scope and approach to achieve the objective(s). The overall work scope is to be divided by performance periods that are separated by discrete, approximately annual decision points (see below for more information on Go/No-Go decision points). The applicant should describe the specific expected end result of each performance period.
- WBS and Task Description Summary: The Workplan should describe the work to be accomplished and how the applicant will achieve the milestones, will accomplish the final project goal(s), and will produce all deliverables. The Workplan is to be structured with a hierarchy of performance period (approximately annual), task and subtasks, which is typical of a standard WBS for any project. The Workplan shall contain a concise description of the specific activities to be conducted over the life of the project. The description shall be a full explanation and disclosure of the project being proposed (i.e., a statement such as "we will then complete a proprietary process" is unacceptable). It is the applicant's responsibility to prepare an adequately detailed task plan to describe the proposed project and the plan for addressing the objectives of this FOA..
- Milestone Summary: The applicant should provide a summary of appropriate milestones throughout the project to demonstrate success. A milestone may be either a progress measure (which can be activity based) or a SMART technical milestone. SMART milestones should be Specific, Measurable, Achievable, Relevant, and Timely, and must demonstrate a technical achievement rather than simply completing a task. Unless otherwise specified in the FOA, the minimum requirement is that each project must have at least one milestone per quarter for the duration of the project with at least one SMART technical milestone per year (depending on the project, more milestones may be necessary to comprehensively demonstrate progress). The applicant should also provide the means by which the milestone will be verified.
- Go/No-Go Decision Points: The applicant should provide a summary of project-wide Go/No-Go decision points at appropriate points in the Workplan. A Go/No-Go decision point is a risk management tool and a project management best practice to ensure that, for the current phase or period of performance,

technical success is definitively achieved and potential for success in future phases or periods of performance is evaluated, prior to actually beginning the execution of future phases. At a minimum, each project must have at least one project-wide Go/No-Go decision point for each budget period (12 to 18-month period) of the project. See Section VI.B.xiii. The applicant should also provide the specific technical criteria to be used to evaluate the project at the Go/No-Go decision point. Go/No-Go decision points are considered "SMART" and can fulfill the requirement for an annual SMART milestone.

- End of Project Goal: The applicant should provide a summary of the end of project goal(s). At a minimum, each project must have one SMART end of project goal.
- Project Schedule (Gantt Chart or similar): The applicant should provide a schedule for the entire project, including task and subtask durations, milestones, and Go/No-Go decision points.
- Project Management: The applicant should discuss the team's proposed management plan, including the following:
  - The overall approach to and organization for managing the work
  - o The roles of each project team member
  - Any critical handoffs/interdependencies among project team members
  - The technical and management aspects of the management plan, including systems and practices, such as financial and project management practices
  - The approach to project risk management
  - A description of how project changes will be handled
  - o If applicable, the approach to Quality Assurance/Control
  - How communications will be maintained among project team members
- Market Transformation Plan: The applicant should provide a market transformation plan, including the following:
  - Identification of target market, competitors, and distribution channels for proposed technology along with known or perceived barriers to market penetration, including a mitigation plan

	<ul> <li>Identification of a product development and/or service plan, commercialization timeline, financing, product marketing, legal/regulatory considerations including intellectual property, infrastructure requirements, data dissemination, and product distribution.</li> </ul>	
Technical Qualifications and Resources	The Technical Qualifications and Resources should contain the following information:	
(Approximately 20% of the Technical Volume)	Describe the project team's unique qualifications and expertise including those of key subrecipients.	
	<ul> <li>Describe the project team's existing equipment and facilities that will facilitate the successful completion of the proposed project; include a justification of any new equipment or facilities requested as part of the project.</li> </ul>	
	<ul> <li>This section should also include relevant, previous work efforts, demonstrated innovations, and how these enable the applicant to achieve the project objectives.</li> </ul>	
	<ul> <li>Describe the time commitment of the key team members to support the project.</li> </ul>	
	<ul> <li>Describe the technical services to be provided by DOE/NNSA FFRDCs, if applicable.</li> </ul>	
	<ul> <li>For multi-organizational or multi-investigator projects, describe succinctly:</li> </ul>	
	<ul> <li>The roles and the work to be performed by each PI and Key Participant;</li> </ul>	
	<ul> <li>Business agreements between the applicant and each PI and Key Participant;</li> </ul>	
	<ul> <li>How the various efforts will be integrated and managed;</li> </ul>	
	<ul> <li>Process for making decisions on scientific/technical direction;</li> </ul>	
	<ul> <li>Publication arrangements;</li> </ul>	
	<ul> <li>Intellectual Property issues; and</li> </ul>	
	o Communication plans	

#### iii. Resumes

Applicants are required to submit one-page resumes for key participating team members. Multi-page resumes are not allowed. Save the resumes in a single PDF

file using the following convention for the title "ControlNumber LeadOrganization Resumes".

#### iv. Letters of Commitment

Submit letters of commitment from all subrecipient and third party cost share providers. If applicable, also include any letters of commitment from partners/end users (one-page maximum per letter). Save the letters of commitment in a single PDF file using the following convention for the title "ControlNumber\_LeadOrganization\_LOCs".

#### v. SF-424: Application for Federal Assistance

Complete all required fields in accordance with the instructions on the form. The list of certifications and assurances in Field 21 can be found at <a href="https://energy.gov/eere/funding/eere-funding-application-and-management-forms">https://energy.gov/eere/funding/eere-funding-application-and-management-forms</a>, under Certifications and Assurances. Note: The dates and dollar amounts on the SF-424 are for the complete project period and not just the first project year, first phase or other subset of the project period. Save the SF-424 in a single PDF file using the following convention for the title "ControlNumber\_LeadOrganization\_424".

#### vi. Budget Justification Workbook

Applicants are required to complete the Budget Justification Workbook. This form is available on EERE Exchange at <a href="https://eere-Exchange.energy.gov/">https://eere-Exchange.energy.gov/</a>. Prime recipients must complete each tab of the Budget Justification Workbook for the project as a whole, including all work to be performed by the prime recipient and its subrecipients and contractors. Applicants should include costs associated with required annual audits and incurred cost proposals in their proposed budget documents. The "Instructions and Summary" included with the Budget Justification Workbook will auto-populate as the applicant enters information into the Workbook. Applicants must carefully read the "Instructions and

Summary" tab provided within the Budget Justification Workbook. Save the Budget Justification Workbook in a single Microsoft Excel file using the following convention for the title.

"ControlNumber LeadOrganization Budget Justification".

## vii. Summary/Abstract for Public Release

Applicants are required to submit a one-page summary/abstract of their project. The project summary/abstract must contain a summary of the proposed activity suitable for dissemination to the public. It should be a self-contained document that identifies the name of the applicant, the project director/principal investigator(s), the project title, the objectives of the project, a description of the project, including methods to be employed, the potential impact of the project (e.g., benefits, outcomes), and major participants (for collaborative projects). This document must not include any proprietary or sensitive business information as DOE may make it available to the public after selections are made. The project summary must not exceed 1 page when printed using standard 8.5 x 11 paper with 1" margins (top, bottom, left, and right) with font not smaller than 12 point. Save the Summary for Public Release in a single PDF file using the following convention for the title

"ControlNumber LeadOrganization Summary".

#### viii. Summary Slide

Applicants are required to provide a single slide summarizing the proposed project. This slide is used during the evaluation process.

The Summary Slide template requires the following information:

- A technology summary;
- A description of the technology's impact;
- Proposed project goals;
- Any key graphics (illustrations, charts and/or tables);
- The project's key idea/takeaway;
- Project title, prime recipient, Principal Investigator, and Key Participant information; and
- Requested EERE funds and proposed applicant cost share.

Save the Summary Slide in a single Microsoft Powerpoint file using the following convention for the title "ControlNumber LeadOrganization Slide".

#### ix. Subrecipient Budget Justification (if applicable)

Applicants must provide a separate budget justification for each subrecipient that is expected to perform work estimated to be more than \$250,000 or 25 percent of the total work effort (whichever is less). The budget justification must include the same justification information described in the "Budget Justification" section above. Save each subrecipient budget justification in a Microsoft Excel file using the following convention for the title

"ControlNumber\_LeadOrganization\_Subrecipient\_Budget\_Justification".

#### x. Budget for DOE/NNSA FFRDC (if applicable)

If a DOE/NNSA FFRDC contractor is to perform a portion of the work, the applicant must provide a DOE WP in accordance with the requirements in DOE Order 412.1A, Work Authorization System, Attachment 3, available at: <a href="https://www.directives.doe.gov/directives-documents/400-series/0412.1-BOrder-a-chg1-AdmChg">https://www.directives.doe.gov/directives-documents/400-series/0412.1-BOrder-a-chg1-AdmChg</a> Save the WP in a single PDF file using the following convention for the title "ControlNumber LeadOrganization WP".

## xi. Authorization for non-DOE/NNSA or DOE/NNSA FFRDCs (if applicable)

The federal agency sponsoring the FFRDC must authorize in writing the use of the FFRDC on the proposed project and this authorization must be submitted with the application. The use of a FFRDC must be consistent with the contractor's authority under its award. Save the Authorization in a single PDF file using the following convention for the title "ControlNumber LeadOrganization FFRDCAuth".

#### xii. SF-LLL: Disclosure of Lobbying Activities (required)

Prime recipients and subrecipients may not use any federal funds to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters.

Prime recipients and subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities"

(<a href="https://www.grants.gov/web/grants/forms/sf-424-family.html">https://www.grants.gov/web/grants/forms/sf-424-family.html</a>) to ensure that non-federal funds have not been paid and will not be paid to any person for influencing or attempting to influence any of the following in connection with the application:

- An officer or employee of any federal agency;
- A Member of Congress;
- An officer or employee of Congress; or
- An employee of a Member of Congress.

Save the SF-LLL in a single PDF file using the following convention for the title "ControlNumber\_LeadOrganization\_SF-LLL".

## xiii. Waiver Requests: Foreign Entities and Foreign Work (if applicable)

#### i. Foreign Entity Participation:

As set forth in Section III.A.iii., all prime recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a State or territory of the United States. To request a waiver of this requirement, the applicant must submit an explicit waiver request in the Full Application. Appendix C lists the necessary information that must be included in a request to waive this requirement.

#### ii. Performance of Work in the United States (Foreign Work Waiver)

As set forth in Section IV.J.iii., all work under EERE funding agreements must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment, so a waiver is not required for foreign purchases of these items. However, the prime recipient should make every effort to purchase supplies and equipment within the United States.

Appendix C lists the necessary information that must be included in a foreign work waiver request.

Save the Waivers in a single PDF file using the following convention for the title "ControlNumber LeadOrganization Waiver".

## xiv. Diversity, Equity and Inclusion Plan

As part of the application, applicants are required to describe how diversity, equity, and inclusion objectives will be incorporated in the project. Specifically, applicants are required to submit a Diversity, Equity, and Inclusion Plan that describes the actions the applicant will take to foster a welcoming and inclusive environment, support people from groups underrepresented in STEM, advance equity, and encourage the inclusion of individuals from these groups in the

project; and the extent the project activities will be located in or benefit underserved communities (also see Section I.A.iii). The plan should include at least one SMART milestone per Budget Period supported by metrics to measure the success of the proposed actions, and will be incorporated into the award if selected. The Diversity, Equity, and Inclusion Plan should contain the following information:

- Equity Impacts: the impacts of the proposed project on underserved communities, including social and environmental impacts.
- Benefits: The overall benefits of the proposed project, if funded, to underserved communities; and
- How diversity, equity, and inclusion objectives will be incorporated in the project.

The following is a non-exhaustive list of actions that can serve as examples of ways the proposed project could incorporate diversity, equity, and inclusion elements. These examples should not be considered either comprehensive or prescriptive. Applicants may include appropriate actions not covered by these examples.

- a. Include persons from groups underrepresented in STEM as PI, co-PI, and/or other senior personnel;
- b. Include persons from groups underrepresented in STEM as student researchers or post-doctoral researchers;
- c. Include faculty or students from Minority Serving Institutions as PI/co-PI, senior personnel, and/or student researchers, as applicable;
- d. Enhance or collaborate with existing diversity programs at your home organization and/or nearby organizations;
- e. Collaborate with students, researchers, and staff in Minority Serving Institutions;
- f. Disseminate results of research and development in Minority Serving Institutions or other appropriate institutions serving underserved communities;
- g. Implement evidence-based, diversity-focused education programs (such as implicit bias training for staff) in your organization;
- h. Identify Minority Business Enterprises, Minority Owned Businesses, Woman Owned Businesses and Veteran Owned Businesses to solicit as vendors and sub-contractors for bids on supplies, services and equipment.

Save the Diversity, Equity and Inclusion Plan in a single PDF file using the following convention for the title "ControlNumber LeadOrganization DEIP".

#### xv. Current and Pending Support

Current and pending support is intended to allow the identification of potential duplication, overcommitment, potential conflicts of interest or commitment, and all other sources of support. As part of the application, the principal investigator and senior/key personnel at the applicant and subrecipient level must provide a list of all sponsored activities, awards, and appointments, whether paid or unpaid; provided as a gift with terms or conditions or provided as a gift without terms or conditions; full-time, part-time, or voluntary; faculty, visiting, adjunct, or honorary; cash or in-kind; foreign or domestic; governmental or private-sector; directly supporting the individual's research or indirectly supporting the individual by supporting students, research staff, space, equipment, or other research expenses. All foreign government-sponsored talent recruitment programs must be identified in current and pending support.

For every activity, list the following items:

- The sponsor of the activity or the source of funding
- The award or other identifying number
- The title of the award or activity. If the title of the award or activity is not descriptive, add a brief description of the research being performed that would identify any overlaps or synergies with the proposed research
- The total cost or value of the award or activity, including direct and indirect costs and cost share. For pending proposals, provide the total amount of requested funding
- The award period (start date end date)
- The person-months of effort per year being dedicated to the award or activity

If required to identify overlap, duplication of effort, or synergistic efforts, append a description of the other award or activity to the current and pending support.

Details of any obligations, contractual or otherwise, to any program, entity, or organization sponsored by a foreign government must be provided on request to either the applicant institution or DOE.

PIs and senior/key personnel must provide a separate disclosure statement listing the required information above regarding current and pending support.

Each individual must sign and date their respective disclosure statement and include the following certification statement:

I, [Full Name and Title], certify to the best of my knowledge and belief that the information contained in this Current and Pending Support Disclosure Statement is true, complete and accurate. I understand that any false, fictitious, or fraudulent information, misrepresentations, half-truths, or omissions of any material fact, may subject me to criminal, civil or administrative penalties for fraud, false statements, false claims or otherwise. (18 U.S.C. §§ 1001 and 287, and 31 U.S.C. 3729-3730 and 3801-3812). I further understand and agree that (1) the statements and representations made herein are material to DOE's funding decision, and (2) I have a responsibility to update the disclosures during the period of performance of the award should circumstances change which impact the responses provided above.

The information may be provided in the format approved by the National Science Foundation (NSF), which may be generated by the Science Experts Network Curriculum Vita (SciENcv), a cooperative venture maintained at <a href="https://www.ncbi.nlm.nih.gov/sciencv/">https://www.ncbi.nlm.nih.gov/sciencv/</a>, and is also available at <a href="https://www.nsf.gov/bfa/dias/policy/nsfapprovedformats/cps.pdf">https://www.nsf.gov/bfa/dias/policy/nsfapprovedformats/cps.pdf</a>. The use of a format required by another agency is intended to reduce the administrative burden to researchers by promoting the use of common formats. If the NSF format is used, the individual must still include a signature, date, and a certification statement using the language included in the paragraph above.

Save the Current and Pending Support in a single PDF file using the following convention for the title "ControlNumber\_LeadOrganization\_CPS".

## E. Content and Form of Replies to Reviewer Comments

If replies to reviewer comments are applicable, EERE will provide applicants with reviewer comments following the evaluation of all eligible Full Applications. Applicants will have a brief opportunity to review the comments and to prepare a short Reply to Reviewer Comments responding to the comments however they desire or supplementing their Full Application. The Reply to Reviewer Comments is an optional submission; applicants are not required to submit a Reply to Reviewer Comments. EERE will post the Reviewer Comments in EERE Exchange. The expected submission deadline is on the cover page of the FOA; however, it is the

applicant's responsibility to monitor EERE Exchange in the event that the expected date changes. The deadline will not be extended for applicants who are unable to timely submit their reply due to failure to check EERE Exchange or relying on the expected date alone. Applicants should anticipate having approximately three (3) business days to submit Replies to Reviewer Comments.

EERE will not review or consider ineligible Replies to Reviewer Comments (see Section III. of the FOA). EERE will review and consider each eligible Full Application, even if no Reply is submitted or if the Reply is found to be ineligible.

Replies to Reviewer Comments must conform to the following content and form requirements, including maximum page lengths, described below. If a Reply to Reviewer Comments is more than three (3) pages in length, EERE will review only the first three (3) pages and disregard any additional pages.

SECTION	PAGE LIMIT	DESCRIPTION
Text	2 pages max	Applicants may respond to one or more reviewer comments or supplement their Full Application.
Optional	1 page max	Applicants may use this page however they wish; text, graphs, charts, or other data to respond to reviewer comments or supplement their Full Application are acceptable.

## **F. Post Selection Information Requests**

If selected for award, EERE reserves the right to request additional or clarifying information regarding the following (non-exhaustive list):

- Indirect cost information;
- Other budget information;
- Commitment Letters from Third Parties Contributing to Cost Share, if applicable;
- Name and phone number of the Designated Responsible Employee for complying with national policies prohibiting discrimination (See 10 CFR 1040.5);
- Representation of Limited Rights Data and Restricted Software, if applicable;
- Environmental Questionnaire; and
- Statement of Project Objectives (SOPO).

 Foreign Government-Sponsored Talent Recruitment Programs certifications for projects related to perovskite technologies

# G. Unique Entity Identifier (UEI) and System for Award Management (SAM)

Each applicant (unless the applicant is an individual or federal awarding agency that is excepted from those requirements under 2 CFR 25.110(b) or (c), or has an exception approved by the federal awarding agency under 2 CFR 25.110(d)) is required to: (1) Be registered in the SAM at <a href="https://www.sam.gov">https://www.sam.gov</a> before submitting its application; (2) provide a valid UEI in its application; and (3) continue to maintain an active SAM registration with current information at all times during which it has an active federal award or an application or plan under consideration by a federal awarding agency. DOE may not make a federal award to an applicant until the applicant has complied with all applicable UEI and SAM requirements and, if an applicant has not fully complied with the requirements by the time DOE is ready to make a federal award, the DOE will determine that the applicant is not qualified to receive a federal award and use that determination as a basis for making a federal award to another applicant.

#### H. Submission Dates and Times

All required submissions must be submitted in EERE Exchange no later than 5 p.m. Eastern Time on the dates provided on the cover page of this FOA.

## I. Intergovernmental Review

This FOA is not subject to Executive Order 12372 – Intergovernmental Review of Federal Programs.

## J. Funding Restrictions

#### i. Allowable Costs

All expenditures must be allowable, allocable, and reasonable in accordance with the applicable federal cost principles.

Refer to the following applicable federal cost principles for more information:

- Federal Acquisition Regulation (FAR) Part 31 for For-Profit entities; and
- 2 CFR Part 200 Subpart E Cost Principles for all other non-federal entities.

#### ii. Pre-Award Costs

Selectees must request prior written approval to charge pre-award costs. Pre-award costs are those incurred prior to the effective date of the federal award directly pursuant to the negotiation and in anticipation of the federal award where such costs are necessary for efficient and timely performance of the scope of work. Such costs are allowable only to the extent that they would have been allowable if incurred after the date of the federal award and **only** with the written approval of the federal awarding agency, through the Contracting Officer assigned to the award.

Pre-award costs cannot be incurred prior to the Selection Official signing the Selection Statement and Analysis.

Pre-award expenditures are made at the selectee's risk. EERE is not obligated to reimburse costs: (1) in the absence of appropriations; (2) if an award is not made; or (3) if an award is made for a lesser amount than the selectee anticipated.

#### 1. National Environmental Policy Act (NEPA) Requirements Related to Pre-Award Costs

EERE's decision whether and how to distribute federal funds under this FOA is subject to NEPA. Applicants should carefully consider and should seek legal counsel or other expert advice before taking any action related to the proposed project that would have an adverse effect on the environment or limit the choice of reasonable alternatives prior to EERE completing the NEPA review process.

EERE does not guarantee or assume any obligation to reimburse pre-award costs incurred prior to receiving written authorization from the Contracting Officer. If the applicant elects to undertake activities that DOE determines may have an adverse effect on the environment or limit the choice of reasonable alternatives prior to receiving such written authorization from the Contracting Officer, the applicant is doing so at risk of not receiving federal funding for their project and such costs may not be recognized as allowable cost share. Nothing contained in the pre-award cost reimbursement regulations or any pre-award costs approval letter from the Contracting Officer override these NEPA requirements to obtain the written authorization from the Contracting Officer prior to taking any action that may have an adverse effect on the environment or limit the choice of

reasonable alternatives. Likewise, if an application is selected for negotiation of award, and the prime recipient elects to undertake activities that are not authorized for federal funding by the Contracting Officer in advance of EERE completing a NEPA review, the prime recipient is doing so at risk of not receiving federal funding and such costs may not be recognized as allowable cost share.

#### iii. Performance of Work in the United States (Foreign Work Waiver)

#### 1. Requirement

All work performed under EERE awards must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment; however, the prime recipient should make every effort to purchase supplies and equipment within the United States. The prime recipient must flow down this requirement to its subrecipients.

#### 2. Failure to Comply

If the prime recipient fails to comply with the Performance of Work in the United States requirement, EERE may deny reimbursement for the work conducted outside the United States and such costs may not be recognized as allowable recipient cost share. The prime recipient is responsible should any work under this award be performed outside the United States, absent a waiver, regardless of whether the work is performed by the prime recipient, subrecipients, contractors or other project partners.

#### 3. Waiver

There may be limited circumstances where it is in the interest of the project to perform a portion of the work outside the United States. To seek a foreign work waiver, the applicant must submit a written waiver request to EERE.

Appendix C lists the necessary information that must be included in a request for a foreign work waiver.

The applicant must demonstrate to the satisfaction of EERE that a waiver would further the purposes of the FOA and is in the economic interests of the United States. EERE may require additional information before considering a waiver request. Save the waiver request(s) in a single PDF file. The applicant does not have the right to appeal EERE's decision concerning a waiver request.

#### iv. Construction

Recipients are required to obtain written authorization from the Contracting Officer before incurring any major construction costs.

#### v. Foreign Travel

If international travel is proposed for your project, please note that your organization must comply with the International Air Transportation Fair Competitive Practices Act of 1974 (49 USC 40118), commonly referred to as the "Fly America Act," and implementing regulations at 41 CFR 301-10.131 through 301-10.143. The law and regulations require air transport of people or property to, from, between, or within a country other than the United States, the cost of which is supported under this award, to be performed by or under a cost-sharing arrangement with a U.S. flag carrier, if service is available. Foreign travel costs are allowable only with the written prior approval of the Contracting Officer assigned to the award.

#### vi. Equipment and Supplies

To the greatest extent practicable, all equipment and products purchased with funds made available under this FOA should be American-made. This requirement does not apply to used or leased equipment.

Property disposition will be required at the end of a project if the current fair market value of property exceeds \$5,000. For-profit entity disposition requirements are set forth at 2 CFR 910.360. Property disposition requirements for other non-federal entities are set forth in 2 CFR 200.310 – 200.316.

#### vii. Domestic Preference – Infrastructure Projects

As appropriate and to the extent consistent with law, Applicants shall ensure that, to the greatest extent practicable, iron and aluminum as well as steel, cement, and other manufactured products (items and construction materials composed in whole or in part of non-ferrous metals such as aluminum; plastics and polymer-based products such as polyvinyl chloride pipe; aggregates such as concrete; glass, including optical fiber; and lumber) used in the proposed project shall be produced in the United States. This requirement shall flow down to all sub-awards including all contracts, subcontracts and purchase orders for work performed under the proposed project.

#### viii. Lobbying

Recipients and subrecipients may not use any federal funds to influence or attempt to influence, directly or indirectly, congressional action on any legislative or appropriation matters.

Recipients and subrecipients are required to complete and submit SF-LLL, "Disclosure of Lobbying Activities"

https://www.grants.gov/web/grants/forms/sf-424-family.html to ensure that non-federal funds have not been paid and will not be paid to any person for influencing or attempting to influence any of the following in connection with the application:

- An officer or employee of any federal agency;
- A Member of Congress;
- An officer or employee of Congress; or
- An employee of a Member of Congress.

#### ix. Risk Assessment

Prior to making a federal award, the DOE is required by 31 U.S.C. 3321 and 41 U.S.C. 2313 to review information available through any Office of Management and Budget (OMB)-designated repositories of government-wide eligibility qualification or financial integrity information, such as SAM Exclusions and "Do Not Pay."

In addition, DOE evaluates the risk(s) posed by applicants before they receive federal awards. This evaluation may consider: results of the evaluation of the applicant's eligibility; the quality of the application; financial stability; quality of management systems and ability to meet the management standards prescribed in this part; history of performance; reports and findings from audits; and the applicant's ability to effectively implement statutory, regulatory, or other requirements imposed on non-federal entities.

In addition to this review, DOE must comply with the guidelines on government-wide suspension and debarment in 2 CFR 180, and must require non-federal entities to comply with these provisions. These provisions restrict federal awards, subawards and contracts with certain parties that are debarred, suspended or otherwise excluded from or ineligible for participation in federal programs or activities.

#### x. Invoice Review and Approval

DOE employs a risk-based approach to determine the level of supporting documentation required for approving invoice payments. Recipients may be required to provide some or all of the following items with their requests for reimbursement:

- Summary of costs by cost categories;
- Timesheets or personnel hours report;
- Invoices/receipts for all travel, equipment, supplies, contractual, and other costs;
- UCC filing proof for equipment acquired with project funds by for-profit recipients and subrecipients;
- Explanation of cost share for invoicing period;
- Analogous information for some subrecipients; and
- Other items as required by DOE.

## **V.**Application Review Information

#### A. Technical Review Criteria

#### i. Full Applications

Applications will be evaluated against the merit review criteria shown below. All sub-criteria are of equal weight.

#### Criterion 1: Technical Merit, Innovation, and Impact

#### Weighting:

Topic Area 1	Topic Area 2
40%	20%

This criterion involves consideration of the following factors:

**Technical Merit and Innovation** 

- Extent to which the proposed technology or process is innovative;
- Degree to which the current state of the technology and the proposed advancement are clearly described;

- Extent to which the application specifically and convincingly demonstrates how the applicant will move the state-of-the-art to the proposed advancement; and
- Sufficiency of technical detail in the application to assess whether the
  proposed work is scientifically meritorious and revolutionary, including
  relevant data, calculations and discussion of prior work in the literature
  with analyses that support the viability of the proposed work.

#### Impact of Technology Advancement

- How the project supports the topic area objectives and target specifications and metrics; and
- The potential impact of the project on advancing the state-of-the-art.

#### Criterion 2: Project Research and Market Transformation Plan

#### Weighting:

Topic Area 1	Topic Area 2
25%	35%

This criterion involves consideration of the following factors: Research Approach and Workplan

- Degree to which the approach and critical path have been clearly described and thoughtfully considered; and
- Degree to which the task descriptions are clear, detailed, timely, and reasonable, resulting in a high likelihood that the proposed Workplan will succeed in meeting the project goals.

#### **Identification of Technical Risks**

• Discussion and demonstrated understanding of the key technical risk areas involved in the proposed work and the quality of the mitigation strategies to address them.

#### Baseline, Metrics, and Deliverables

- The level of clarity in the definition of the baseline, metrics, and milestones; and
- Relative to a clearly defined experimental baseline, the strength of the quantifiable metrics, milestones, and a mid-point deliverables defined in the application, such that meaningful interim progress will be made.

Market Transformation Plan

- Identification of target market, competitors, and distribution channels for proposed technology along with known or perceived barriers to market penetration, including mitigation plan; and
- Comprehensiveness of market transformation plan including but not limited to product development and/or service plan, commercialization timeline, financing, product marketing, opportunities for domestic manufacturing, legal/regulatory considerations including intellectual property, infrastructure requirements, and product distribution.

#### **Criterion 3: Team and Resources**

#### Weighting:

Topic Area 1	Topic Area 2
25%	35%

This criterion involves consideration of the following factors:

- The capability of the Principal Investigator(s) and the proposed team to address all aspects of the proposed work with a high probability of success. The qualifications, relevant expertise, and time commitment of the individuals on the team;
- The sufficiency of the facilities to support the work;
- The degree to which the proposed consortia/team demonstrates the ability to facilitate and expedite further development and commercial deployment of the proposed technologies;
- The level of participation by project participants as evidenced by letter(s) of commitment and how well they are integrated into the Workplan; and
- The reasonableness of the budget and spend plan for the proposed project and objectives.

#### Criterion 4: Diversity, Equity, and Inclusion

#### Weighting:

Topic Area 1	Topic Area 2
10%	10%

This criterion involves consideration of the following factors:

- The quality and manner in which the measures incorporate diversity, equity and inclusion goals in the project; and
- Extent to which the project benefits underserved communities.

#### ii. Criteria for Replies to Reviewer Comments

EERE has not established separate criteria to evaluate Replies to Reviewer Comments. Instead, Replies to Reviewer Comments are attached to the original applications and evaluated as an extension of the Full Application.

## **B. Standards for Application Evaluation**

Applications that are determined to be eligible will be evaluated in accordance with this FOA, by the standards set forth in EERE's Notice of Objective Merit Review Procedure (76 Fed. Reg. 17846, March 31, 2011) and the guidance provided in the "DOE Merit Review Guide for Financial Assistance," effective September 2020, which is available at:

https://energy.gov/management/downloads/merit-review-guide-financial-assistance-and-unsolicited-proposals-current.

#### C. Other Selection Factors

#### i. Program Policy Factors

In addition to the above criteria, the Selection Official may consider the following program policy factors in determining which Full Applications to select for award negotiations:

- The degree to which the proposed project exhibits technological diversity when compared to the existing DOE project portfolio and other projects selected from the subject FOA;
- The degree to which the proposed project, including proposed cost share, optimizes the use of available EERE funding to achieve programmatic objectives;
- The level of industry involvement and demonstrated ability to accelerate commercialization and overcome key market barriers;
- The degree to which the proposed project is likely to lead to increased employment and manufacturing in the United States;

- The degree to which the proposed project, or group of projects, represent a desired geographic distribution (considering past awards and current applications);
- The degree to which the proposed project incorporates diversity, equity, and inclusion elements, including but not limited to team members from Minority Serving Institutions (e.g. Historically Black Colleges and Universities (HBCUs)/Other Minority Institutions), Minority Business Enterprises, Minority Owned Businesses, Woman Owned Businesses, Veteran Owned Businesses, or members within underserved communities.
- The degree to which the proposed project avoids duplication/overlap with other publicly or privately funded work.
- The degree to which the proposed project supports complementary efforts or projects, which, when taken together, will best achieve the research goals and objectives.
- The degree to which the proposed project enables new and expanding market segments.
- The degree to which the project's solution or strategy will maximize deployment or replication.
- The degree to which the project promotes increased coordination with nongovernmental entities for demonstration of technologies and research applications to facilitate technology transfer.

#### D. Evaluation and Selection Process

#### i. Overview

The evaluation process consists of multiple phases; each includes an initial eligibility review and a thorough technical review. Rigorous technical reviews of eligible submissions are conducted by reviewers that are experts in the subject matter of the FOA. Ultimately, the Selection Official considers the recommendations of the reviewers, along with other considerations such as program policy factors, in determining which applications to select.

#### ii. Pre-Selection Interviews

As part of the evaluation and selection process, EERE may invite one or more applicants to participate in Pre-Selection Interviews. Pre-Selection Interviews are distinct from and more formal than pre-selection clarifications (See Section V.D.iii of the FOA). The invited applicant(s) will meet with EERE representatives to provide clarification on the contents of the Full Applications and to provide

Questions about this FOA? Email solar.incubator@ee.doe.gov.

Problems with EERE Exchange? Email <u>EERE-ExchangeSupport@hq.doe.qov</u> Include FOA name and number in subject line.

EERE an opportunity to ask questions regarding the proposed project. The information provided by applicants to EERE through Pre-Selection Interviews contributes to EERE's selection decisions.

EERE will arrange to meet with the invited applicants in person at EERE's offices or a mutually agreed upon location. EERE may also arrange site visits at certain applicants' facilities. In the alternative, EERE may invite certain applicants to participate in a one-on-one conference with EERE via webinar, videoconference, or conference call.

EERE will not reimburse applicants for travel and other expenses relating to the Pre-Selection Interviews, nor will these costs be eligible for reimbursement as pre-award costs.

EERE may obtain additional information through Pre-Selection Interviews that will be used to make a final selection determination. EERE may select applications for funding and make awards without Pre-Selection Interviews. Participation in Pre-Selection Interviews with EERE does not signify that applicants have been selected for award negotiations.

#### iii. Pre-Selection Clarification

EERE may determine that pre-selection clarifications are necessary from one or more applicants. Pre-selection clarifications are distinct from and less formal than pre-selection interviews. These pre-selection clarifications will solely be for the purposes of clarifying the application, and will be limited to information already provided in the application documentation. The pre-selection clarifications may occur before, during or after the merit review evaluation process. Information provided by an applicant that is not necessary to address the pre-selection clarification question will not be reviewed or considered. Typically, a pre-selection clarification will be carried out through either written responses to EERE's written clarification questions or video or conference calls with EERE representatives.

The information provided by applicants to EERE through pre-selection clarifications is incorporated in their applications and contributes to the merit review evaluation and EERE's selection decisions. If EERE contacts an applicant for pre-selection clarification purposes, it does not signify that the applicant has been selected for negotiation of award or that the applicant is among the top ranked applications.

EERE will not reimburse applicants for expenses relating to the pre-selection clarifications, nor will these costs be eligible for reimbursement as pre-award costs.

## iv. Recipient Integrity and Performance Matters

DOE, prior to making a federal award with a total amount of federal share greater than the simplified acquisition threshold, is required to review and consider any information about the applicant that is in the designated integrity and performance system accessible through SAM (currently FAPIIS) (see 41 U.S.C. 2313).

The applicant, at its option, may review information in the designated integrity and performance systems accessible through SAM and comment on any information about itself that a federal awarding agency previously entered and is currently in the designated integrity and performance system accessible through SAM.

DOE will consider any written comments by the applicant, in addition to the other information in the designated integrity and performance system, in making a judgment about the applicant's integrity, business ethics, and record of performance under federal awards when completing the review of risk posed by applicants as described in 2 CFR 200.206.

#### v. Selection

The Selection Official may consider the technical merit, the Federal Consensus Board's recommendations, program policy factors, and the amount of funds available in arriving at selections for this FOA.

## E. Anticipated Notice of Selection and Award Negotiation Dates

EERE anticipates notifying applicants selected for negotiation of award and negotiating awards by the dates provided on the cover page of this FOA.

## VI. Award Administration Information

#### A. Award Notices

#### i. Ineligible Submissions

Ineligible Full Applications will not be further reviewed or considered for award. The Contracting Officer will send a notification letter by email to the technical and administrative points of contact designated by the applicant in EERE Exchange. The notification letter will state the basis upon which the Full Application is ineligible and not considered for further review.

#### ii. Full Application Notifications

EERE will notify applicants of its determination via a notification letter by email to the technical and administrative points of contact designated by the applicant in EERE Exchange. The notification letter will inform the applicant whether or not its Full Application was selected for award negotiations. Alternatively, EERE may notify one or more applicants that a final selection determination on particular Full Applications will be made at a later date, subject to the availability of funds or other factors.

## iii. Successful Applicants

Receipt of a notification letter selecting a Full Application for award negotiations does not authorize the applicant to commence performance of the project. If an application is selected for award negotiations, it is not a commitment by EERE to issue an award. Applicants do not receive an award until award negotiations are complete and the Contracting Officer executes the funding agreement, accessible by the prime recipient in FedConnect.

The award negotiation process will take approximately 60 days. Applicants must designate a primary and a backup point-of-contact in EERE Exchange with whom EERE will communicate to conduct award negotiations. The applicant must be responsive during award negotiations (i.e., provide requested documentation) and meet the negotiation deadlines. If the applicant fails to do so or if award negotiations are otherwise unsuccessful, EERE will cancel the award negotiations and rescind the Selection. EERE reserves the right to terminate award negotiations at any time for any reason.

Please refer to Section IV.J.ii of the FOA for guidance on pre-award costs.

#### iv. Alternate Selection Determinations

In some instances, an applicant may receive a notification that its application was not selected for award and EERE designated the application to be an alternate. As an alternate, EERE may consider the Full Application for federal funding in the future. A notification letter stating the Full Application is designated as an alternate does not authorize the applicant to commence performance of the project. EERE may ultimately determine to select or not select the Full Application for award negotiations.

#### v. Unsuccessful Applicants

EERE shall promptly notify in writing each applicant whose application has not been selected for award or whose application cannot be funded because of the unavailability of appropriated funds.

## **B.** Administrative and National Policy Requirements

#### i. Registration Requirements

There are several one-time actions before submitting an application in response to this FOA, and it is vital that applicants address these items as soon as possible. Some may take several weeks, and failure to complete them could interfere with an applicant's ability to apply to this FOA, or to meet the negotiation deadlines and receive an award if the application is selected. These requirements are as follows:

#### 1. EERE Funding Opportunity Exchange (eXCHANGE)

Register and create an account on EERE Exchange at <a href="https://eere-Exchange.energy.gov">https://eere-Exchange.energy.gov</a>. This account will then allow the user to register for any open EERE FOAs that are currently in EERE Exchange.

Beginning on July 8, 2022<sup>55</sup>, eXCHANGE will be updated to integrate with <u>Login.gov</u>. As of August 5, 2022<sup>55</sup>, potential applicants will be required to have a Login.gov account to access <u>EERE eXCHANGE</u>. As part of the eXCHANGE registration process, new users will be directed to create an account in Login.gov. Please note that the email address associated with Login.gov must match the email address associated with the eXCHANGE

<sup>&</sup>lt;sup>55</sup> Please note that these dates are tentative and subject to change.

account. For more information, refer to the Exchange Multi-Factor Authentication (MFA) Quick Guide in the Manuals section of eXCHANGE.

It is recommended that each organization or business unit, whether acting as a team or a single entity, use only one account as the contact point for each submission. Applicants should also designate backup points of contact so they may be easily contacted if deemed necessary. This step is required to apply to this FOA. The EERE Exchange registration does not have a delay; however, the remaining registration requirements below could take several weeks to process and are necessary for a potential applicant to receive an award under this FOA.

#### 2. System for Award Management

Register with the SAM at <a href="https://www.sam.gov">https://www.sam.gov</a>. Designating an Electronic Business Point of Contact (EBiz POC) and obtaining a special password called a Marketing Partner ID Number (MPIN) are important steps in SAM registration. Please update your SAM registration annually.

#### 3. FedConnect

Register in FedConnect at <a href="https://www.fedconnect.net">https://www.fedconnect.net</a>. To create an organization account, your organization's SAM MPIN is required. For more information about the SAM MPIN or other registration requirements, review the FedConnect Ready, Set, Go! Guide at <a href="https://www.fedconnect.net/FedConnect/Marketing/Documents/FedConnect">https://www.fedconnect.net/FedConnect/Marketing/Documents/FedConnect</a> t Ready Set Go.pdf.

#### 4. Grants.gov

Register in Grants.gov (<a href="http://www.grants.gov">http://www.grants.gov</a>) to receive automatic updates when Amendments to this FOA are posted. However, please note that Letters of Intent, Concept Papers, and Full Applications will not be accepted through Grants.gov.

#### 5. Electronic Authorization of Applications and Award Documents

Submission of an application and supplemental information under this FOA through electronic systems used by the DOE, including EERE Exchange and FedConnect.net, constitutes the authorized representative's approval and electronic signature.

# ii. Award Administrative Requirements

The administrative requirements for DOE grants and cooperative agreements are contained in 2 CFR Part 200 as amended by 2 CFR Part 910.

## iii. Foreign National Access

All applicants selected for an award under this FOA may be required to provide information to DOE in order to satisfy requirements for foreign nationals' access to DOE sites, information, technologies, equipment, programs or personnel. A foreign national is defined as any person who is not a U.S. citizen by birth or naturalization. If a selected applicant (including any of its subrecipients, contractors or vendors) anticipates involving foreign nationals in the performance of its award, the selected applicant may be required to provide DOE with specific information about each foreign national to ensure compliance with the requirements for access approval. National laboratory personnel already cleared for site access may be excluded.

# iv. Prohibition Related to Foreign Government-Sponsored Talent Recruitment Programs

Persons participating in a Foreign Government-Sponsored Talent Recruitment Program of a foreign country of risk (COR) are prohibited from participating in an award selected under this announcement, if related to perovskite technologies. The purpose of this prohibition is to ensure the protection of U.S. competitive and national security interests and DOE program objectives; prevent potential conflicts of interest; and limit unauthorized transfers of scientific and technical information.

If an award related to perovskite technologies results from an application submitted under this FOA, the selectee must certify to DOE prior to award, based on its knowledge and due diligence, that no individuals on the project team, including individuals at the recipient, subrecipient, and contractor level, are participating in a Foreign Government-Sponsored Talent Recruitment Program of a COR. Further, the selectee must obtain a similar certification from each individual on the project team. Prior to award, the selectee must provide DOE with the organizational certifications and certifications submitted by principal investigators and co-principal investigators, at the prime and subrecipient level. The recipient will be responsible for maintaining all certifications in accordance with 2 CFR 200.333. The recipient must exercise

continuing due diligence to reasonably ensure that no project team members are participating in a Foreign Government-Sponsored Talent Recruitment Program of a COR, and the recipient must provide an updated organizational certification as part of its regular progress reports to DOE. Further, prior to adding new individuals to the project the team, the recipient must require that each new individual complete a certification.

# v. Subaward and Executive Reporting

Additional administrative requirements necessary for DOE grants and cooperative agreements to comply with the Federal Funding and Transparency Act of 2006 (FFATA) are contained in 2 CFR Part 170. Prime recipients must register with the new FFATA Subaward Reporting System database and report the required data on their first tier subrecipients. Prime recipients must report the executive compensation for their own executives as part of their registration profile in SAM.

# vi. National Policy Requirements

The National Policy Assurances that are incorporated as a term and condition of award are located at: <a href="http://www.nsf.gov/awards/managing/rtc.jsp">http://www.nsf.gov/awards/managing/rtc.jsp</a>.

# vii. Environmental Review in Accordance with National Environmental Policy Act (NEPA)

EERE's decision whether and how to distribute federal funds under this FOA is subject to NEPA (42 U.S.C. 4321, et seq.). NEPA requires federal agencies to integrate environmental values into their decision-making processes by considering the potential environmental impacts of their proposed actions. For additional background on NEPA, please see DOE's NEPA website, at https://www.energy.gov/nepa.

While NEPA compliance is a federal agency responsibility and the ultimate decisions remain with the federal agency, all recipients selected for an award will be required to assist in the timely and effective completion of the NEPA process in the manner most pertinent to their proposed project. If DOE determines certain records must be prepared to complete the NEPA review process (e.g., biological evaluations or environmental assessments), the recipient may be required to prepare the records and the costs to prepare the necessary records may be included as part of the project costs.

# viii. U.S. Manufacturing Commitments

A primary objective of DOE's multi-billion dollar research, development and demonstration investments is to cultivate new research and development ecosystems, manufacturing capabilities, and supply chains for and by U.S. industry and labor. Therefore, in exchange for receiving taxpayer dollars to support an applicant's project, the applicant must agree to a U.S. Competitiveness provision requiring any products embodying any subject invention or produced through the use of any subject invention will be manufactured substantially in the United States unless the Recipient can show to the satisfaction of the Department of Energy (DOE) that it is not commercially feasible. Award terms, including possible restrictions around change of control and reassignment of subject inventions related to the U.S. Competitiveness Provision, are available at <a href="https://www.energy.gov/gc/standard-intellectual-property-ip-provisions-financial-assistance-awards">https://www.energy.gov/gc/standard-intellectual-property-ip-provisions-financial-assistance-awards</a>.

A subject invention is any invention conceived or first actually reduced in performance of work under an award. An invention is any invention or discovery which is or may be patentable.

As noted in the U.S. Competitiveness Provision, at any time in which an entity cannot meet the requirements of the U.S. Competitiveness Provision, the entity may request a modification or waiver of the U.S. Competitiveness Provision. For example, the entity may propose modifying the language of the U.S. Competitiveness Provision in order to change the scope of the requirements or to provide more specifics on the application of the requirements for a particular technology. As another example, the entity may request that the U.S. Competitiveness Provision be waived in lieu of a net benefits statement or U.S. manufacturing plan. The statement or plan would contain specific and enforceable commitments that would be beneficial to the U.S. economy and competitiveness. Commitments could include manufacturing specific products in the U.S., making a specific investment in a new or existing U.S. manufacturing facility, keeping certain activities based in the U.S. or supporting a certain number of jobs in the U.S. related to the technology. If DOE, in its sole discretion, determines that the proposed modification or waiver promotes commercialization and provides substantial U.S. economic benefits, DOE may grant the request and, if granted, modify the award terms and conditions for the requesting entity accordingly.

The U.S. Competitiveness Provision is implemented by DOE pursuant to a Determination of Exceptional Circumstances (DEC) under the Bayh-Dole Act and DOE Patent Waivers. See Section VIII.J Title to Subject Inventions of this FOA for more information on the DEC and DOE Patent Waivers.

# ix. Data Management Plan (DMP)

Each applicant whose Full Application is selected for award negotiations will be required to submit a DMP during the award negotiations phase. A DMP explains how, when appropriate, data generated in the course of the work performed under an EERE award will be shared and preserved in order to validate the results of the proposed work or how the results could be validated if the data is not shared or preserved. The DMP must provide a plan for making all research data displayed in publications resulting from the proposed work digitally accessible at the time of publications.

# x. Applicant Representations and Certifications

## 1. Lobbying Restrictions

By accepting funds under this award, the prime recipient agrees that none of the funds obligated on the award shall be expended, directly or indirectly, to influence Congressional action on any legislation or appropriation matters pending before Congress, other than to communicate to Members of Congress as described in 18 U.S.C. § 1913. This restriction is in addition to those prescribed elsewhere in statute and regulation.

- 2. Corporate Felony Conviction and Federal Tax Liability Representations
  In submitting an application in response to this FOA, the applicant represents that:
  - a. It is not a corporation that has been convicted of a felony criminal violation under any federal law within the preceding 24 months; and
  - b. It is not a corporation that has any unpaid federal tax liability that has been assessed, for which all judicial and administrative remedies have been exhausted or have lapsed, and that is not being paid in a timely manner pursuant to an agreement with the authority responsible for collecting the tax liability.

For purposes of these representations the following definitions apply:

A Corporation includes any entity that has filed articles of incorporation in any of the 50 states, the District of Columbia, or the various territories of the United States [but not foreign corporations]. It includes both forprofit and non-profit organizations.

- 3. Nondisclosure and Confidentiality Agreements Representations
  In submitting an application in response to this FOA the applicant represents that:
  - a. It does not and will not require its employees or contractors to sign internal nondisclosure or confidentiality agreements or statements prohibiting or otherwise restricting its employees or contactors from lawfully reporting waste, fraud, or abuse to a designated investigative or law enforcement representative of a federal department or agency authorized to receive such information.
  - **b.** It **does not and will not** use any federal funds to implement or enforce any nondisclosure and/or confidentiality policy, form, or agreement it uses unless it contains the following provisions:
    - (1) "These provisions are consistent with and do not supersede, conflict with, or otherwise alter the employee obligations, rights, or liabilities created by existing statute or Executive order relating to (1) classified information, (2) communications to Congress, (3) the reporting to an Inspector General of a violation of any law, rule, or regulation, or mismanagement, a gross waste of funds, an abuse of authority, or a substantial and specific danger to public health or safety, or (4) any other whistleblower protection. The definitions, requirements, obligations, rights, sanctions, and liabilities created by controlling Executive orders and statutory provisions are incorporated into this agreement and are controlling."
    - (2) The limitation above shall not contravene requirements applicable to Standard Form 312 Classified Information Nondisclosure Agreement (<a href="https://fas.org/sgp/othergov/sf312.pdf">https://fas.org/sgp/othergov/sf312.pdf</a>), Form 4414 Sensitive Compartmented Information Disclosure

Agreement (https://fas.org/sgp/othergov/intel/sf4414.pdf), or any other form issued by a federal department or agency governing the nondisclosure of classified information.

(3) Notwithstanding the provision listed in paragraph (a), a nondisclosure or confidentiality policy form or agreement that is to be executed by a person connected with the conduct of an intelligence or intelligence-related activity, other than an employee or officer of the United States government, may contain provisions appropriate to the particular activity for which such document is to be used. Such form or agreement shall, at a minimum, require that the person will not disclose any classified information received in the course of such activity unless specifically authorized to do so by the United States government. Such nondisclosure or confidentiality forms shall also make it clear that they do not bar disclosures to Congress, or to an authorized official of an executive agency or the Department of Justice, that are essential to reporting a substantial violation of law.

#### xi. Statement of Federal Stewardship

EERE will exercise normal federal stewardship in overseeing the project activities performed under EERE awards. Stewardship Activities include, but are not limited to, conducting site visits; reviewing performance and financial reports; providing assistance and/or temporary intervention in unusual circumstances to correct deficiencies that develop during the project; assuring compliance with terms and conditions; and reviewing technical performance after project completion to ensure that the project objectives have been accomplished.

## xii. Statement of Substantial Involvement

EERE has substantial involvement in work performed under awards made as a result of this FOA. EERE does not limit its involvement to the administrative requirements of the award. Instead, EERE has substantial involvement in the direction and redirection of the technical aspects of the project as a whole. Substantial involvement includes, but is not limited to, the following:

**1.** EERE shares responsibility with the recipient for the management, control, direction, and performance of the project.

- **2.** EERE may intervene in the conduct or performance of work under this award for programmatic reasons. Intervention includes the interruption or modification of the conduct or performance of project activities.
- **3.** EERE may redirect or discontinue funding the project based on the outcome of EERE's evaluation of the project at the Go/No-Go decision point(s).
- **4.** EERE participates in major project decision-making processes.

# xiii. Subject Invention Utilization Reporting

In order to ensure that prime recipients and subrecipients holding title to subject inventions are taking the appropriate steps to commercialize subject inventions, EERE may require that each prime recipient holding title to a subject invention submit annual reports for ten (10) years from the date the subject invention was disclosed to EERE on the utilization of the subject invention and efforts made by prime recipient or their licensees or assignees to stimulate such utilization. The reports must include information regarding the status of development, date of first commercial sale or use, gross royalties received by the prime recipient, and such other data and information as EERE may specify.

# xiv. Intellectual Property Provisions

The standard DOE financial assistance intellectual property provisions applicable to the various types of recipients are located at <a href="http://energy.gov/gc/standard-intellectual-property-ip-provisions-financial-assistance-awards">http://energy.gov/gc/standard-intellectual-property-ip-provisions-financial-assistance-awards</a>.

#### xv. Reporting

Reporting requirements are identified on the Federal Assistance Reporting Checklist, attached to the award agreement. This helpful EERE checklist can be accessed at <a href="https://www.energy.gov/eere/funding/eere-funding-application-and-management-forms">https://www.energy.gov/eere/funding/eere-funding-application-and-management-forms</a>. See Attachment 2 Federal Assistance Reporting Checklist, after clicking on "Model Cooperative Agreement" under the Award Package section.

# xvi. Go/No-Go Review

Each project selected under this FOA will be subject to a periodic project evaluation referred to as a Go/No-Go Review. At the Go/No-Go decision points, EERE will evaluate project performance, project schedule adherence, meeting milestone objectives, compliance with reporting requirements, and overall

contribution to the EERE program goals and objectives. Federal funding beyond the Go/No-Go decision point (continuation funding) is contingent upon (1) availability of federal funds appropriated by Congress for the purpose of this program; (2) the availability of future-year budget authority; (3) recipient's technical progress compared to the Milestone Summary Table stated in Attachment 1 of the award; (4) recipient's submittal of required reports; (5) recipient's compliance with the terms and conditions of the award; (6) EERE's Go/No-Go decision; (7) the recipient's submission of a continuation application; and (8) written approval of the continuation application by the Contracting Officer.

As a result of the Go/No-Go Review, DOE may, at its discretion, authorize the following actions: (1) continue to fund the project, contingent upon the availability of funds appropriated by Congress for the purpose of this program and the availability of future-year budget authority; (2) recommend redirection of work under the project; (3) place a hold on federal funding for the project, pending further supporting data or funding; or (4) discontinue funding the project because of insufficient progress, change in strategic direction, or lack of funding.

The Go/No-Go decision is distinct from a non-compliance determination. In the event a recipient fails to comply with the requirements of an award, EERE may take appropriate action, including but not limited to, redirecting, suspending or terminating the award.

# xvii. Conference Spending

The recipient shall not expend any funds on a conference not directly and programmatically related to the purpose for which the grant or cooperative agreement was awarded that would defray the cost to the United States government of a conference held by any Executive branch department, agency, board, commission, or office for which the cost to the United States government would otherwise exceed \$20,000, thereby circumventing the required notification by the head of any such Executive Branch department, agency, board, commission, or office to the Inspector General (or senior ethics official for any entity without an Inspector General), of the date, location, and number of employees attending such conference.

# xviii. Uniform Commercial Code (UCC) Financing Statements

Per 2 CFR 910.360 (Real Property and Equipment) when a piece of equipment is purchased by a for-profit recipient or subrecipient with federal funds, and when the federal share of the financial assistance agreement is more than \$1,000,000, the recipient or subrecipient must:

Properly record, and consent to the Department's ability to properly record if the recipient fails to do so, UCC financing statement(s) for all equipment in excess of \$5,000 purchased with project funds. These financing statement(s) must be approved in writing by the Contracting Officer prior to the recording, and they shall provide notice that the recipient's title to all equipment (not real property) purchased with federal funds under the financial assistance agreement is conditional pursuant to the terms of this section, and that the government retains an undivided reversionary interest in the equipment. The UCC financing statement(s) must be filed before the Contracting Officer may reimburse the recipient for the federal share of the equipment unless otherwise provided for in the relevant financial assistance agreement. The recipient shall further make any amendments to the financing statements or additional recordings, including appropriate continuation statements, as necessary or as the Contracting Officer may direct.

# xix. Implementation of Executive Order 13798, Promoting Free Speech and Religious Liberty

States, local governments, or other public entities may not condition sub-awards in a manner that would discriminate, or disadvantage sub-recipients based on their religious character.

# xx. Participants and Collaborating Organizations

If selected for award negotiations, the selected applicant must submit a list of personnel who are proposed to work on the project, both at the recipient and subrecipient level and an updated list of collaborating organizations. Recipients will have an ongoing responsibility to notify DOE of changes to the personnel and collaboration organizations, and submit updated information during the life of the award.

# xxi. Pending and Current Sources of Support

Current and pending support is intended to allow the identification of potential duplication, overcommitment, potential conflicts of interest or commitment, and

all other sources of support. If selected for award negotiations, the principal investigator and each senior/key person at the recipient and subrecipient level must provide a list of all sponsored activities, awards, and appointments, whether paid or unpaid; provided as a gift with terms or conditions or provided as a gift without terms or conditions; full-time, part-time, or voluntary; faculty, visiting, adjunct, or honorary; cash or in-kind; foreign or domestic; governmental or private-sector; directly supporting the individual's research or indirectly supporting the individual by supporting students, research staff, space, equipment, or other research expenses. All foreign government-sponsored talent recruitment programs must be identified in current and pending support.

The information may be provided in the format approved by the National Science Foundation (NSF), which may be generated by the Science Experts Network Curriculum Vita (SciENcv), a cooperative venture maintained at <a href="https://www.ncbi.nlm.nih.gov/sciencv/">https://www.ncbi.nlm.nih.gov/sciencv/</a>, and is also available at <a href="https://www.nsf.gov/bfa/dias/policy/nsfapprovedformats/cps.pdf">https://www.nsf.gov/bfa/dias/policy/nsfapprovedformats/cps.pdf</a>. The use of a format required by another agency is intended to reduce the administrative burden to researchers by promoting the use of common formats.

For every activity, list the following items:

- The sponsor of the activity or the source of funding
- The award or other identifying number
- The title of the award or activity. If the title of the award or activity is not descriptive, add a brief description of the research being performed that would identify any overlaps or synergies with the proposed research.
- The total cost or value of the award or activity, including direct and indirect costs and cost share. For pending proposals, provide the total amount of requested funding.
- The award period (start date end date).
- The person-months of effort per year being dedicated to the award or activity.
- If required to identify overlap, duplication of effort, or synergistic efforts, append a description of the other award or activity to the current and pending support.
- Details of any obligations, contractual or otherwise, to any program, entity, or organization sponsored by a foreign government must be provided on request to either the applicant institution or DOE.

# VII. Questions/Agency Contacts

Upon the issuance of a FOA, EERE personnel are prohibited from communicating (in writing or otherwise) with applicants regarding the FOA except through the established question and answer process as described below. Specifically, questions regarding the content of this FOA must be submitted to: solar.incubator@ee.doe.gov. Questions must be submitted not later than 3 business days prior to the application due date and time. Please note, feedback on individual concepts will not be provided through Q&A.

All questions and answers related to this FOA will be posted on EERE Exchange at: <a href="https://eere-exchange.energy.gov">https://eere-exchange.energy.gov</a>. Please note that you must first select this specific FOA Number in order to view the questions and answers specific to this FOA. EERE will attempt to respond to a question within 3 business days, unless a similar question and answer has already been posted on the website.

Questions related to the registration process and use of the EERE Exchange website should be submitted to: <a href="mailto:EERE-ExchangeSupport@hq.doe.gov">EERE-ExchangeSupport@hq.doe.gov</a>.

# VIII. Other Information

#### A. FOA Modifications

Amendments to this FOA will be posted on the EERE Exchange website and the Grants.gov system. However, you will only receive an email when an amendment or a FOA is posted on these sites if you register for email notifications for this FOA in Grants.gov. EERE recommends that you register as soon after the release of the FOA as possible to ensure you receive timely notice of any amendments or other FOAs.

# **B.** Government Right to Reject or Negotiate

EERE reserves the right, without qualification, to reject any or all applications received in response to this FOA and to select any application, in whole or in part, as a basis for negotiation and/or award.

#### C. Commitment of Public Funds

The Contracting Officer is the only individual who can make awards or commit the government to the expenditure of public funds. A commitment by anyone other than the Contracting Officer, either express or implied, is invalid.

# D. Treatment of Application Information

Applicants should not include trade secrets or commercial or financial information that is privileged or confidential in their application unless such information is necessary to convey an understanding of the proposed project or to comply with a requirement in the FOA. Applicants are advised to not include any critically sensitive proprietary detail.

If an application includes trade secrets or information that is commercial or financial, or information that is confidential or privileged, it is furnished to the Government in confidence with the understanding that the information shall be used or disclosed only for evaluation of the application. Such information will be withheld from public disclosure to the extent permitted by law, including the Freedom of Information Act. Without assuming any liability for inadvertent disclosure, EERE will seek to limit disclosure of such information to its employees and to outside reviewers when necessary for merit review of the application or as otherwise authorized by law. This restriction does not limit the Government's right to use the information if it is obtained from another source.

Full Applications, and other submissions containing confidential, proprietary, or privileged information must be marked as described below. Failure to comply with these marking requirements may result in the disclosure of the unmarked information under the Freedom of Information Act or otherwise. The U.S. Government is not liable for the disclosure or use of unmarked information, and may use or disclose such information for any purpose.

The cover sheet of the Full Application, and other submission must be marked as follows and identify the specific pages containing trade secrets, confidential, proprietary, or privileged information:

#### Notice of Restriction on Disclosure and Use of Data:

Pages [list applicable pages] of this document may contain trade secrets, confidential, proprietary, or privileged information that is exempt from public disclosure. Such information shall be used or disclosed only for

evaluation purposes or in accordance with a financial assistance or loan agreement between the submitter and the Government. The Government may use or disclose any information that is not appropriately marked or otherwise restricted, regardless of source. [End of Notice]

The header and footer of every page that contains confidential, proprietary, or privileged information must be marked as follows: "Contains Trade Secrets, Confidential, Proprietary, or Privileged Information Exempt from Public Disclosure." In addition, each line or paragraph containing proprietary, privileged, or trade secret information must be clearly marked with double brackets or highlighting.

# E. Evaluation and Administration by Non-Federal Personnel

In conducting the merit review evaluation, the Go/No-Go Reviews and Peer Reviews, the government may seek the advice of qualified non-federal personnel as reviewers. The government may also use non-federal personnel to conduct routine, nondiscretionary administrative activities, including EERE contractors. The applicant, by submitting its application, consents to the use of non-federal reviewers/administrators. Non-federal reviewers must sign conflict of interest (COI) and non-disclosure acknowledgements (NDA) prior to reviewing an application. Non-federal personnel conducting administrative activities must sign an NDA.

# F. Notice Regarding Eligible/Ineligible Activities

Eligible activities under this FOA include those which describe and promote the understanding of scientific and technical aspects of specific energy technologies, but not those which encourage or support political activities such as the collection and dissemination of information related to potential, planned or pending legislation.

# G. Notice of Right to Conduct a Review of Financial Capability

EERE reserves the right to conduct an independent third party review of financial capability for applicants that are selected for negotiation of award (including personal credit information of principal(s) of a small business if there is insufficient information to determine financial capability of the organization).

# H. Requirement for Full and Complete Disclosure

Applicants are required to make a full and complete disclosure of all information requested. Any failure to make a full and complete disclosure of the requested information may result in:

- The termination of award negotiations;
- The modification, suspension, and/or termination of a funding agreement;
- The initiation of debarment proceedings, debarment, and/or a declaration of ineligibility for receipt of federal contracts, subcontracts, and financial assistance and benefits; and
- Civil and/or criminal penalties.

## I. Retention of Submissions

EERE expects to retain copies of all Full Applications and other submissions. No submissions will be returned. By applying to EERE for funding, applicants consent to EERE's retention of their submissions.

# J. Title to Subject Inventions

Ownership of subject inventions is governed pursuant to the authorities listed below:

- Domestic Small Businesses, Educational Institutions, and Nonprofits: Under the Bayh-Dole Act (35 U.S.C. § 200 et seq.), domestic small businesses, educational institutions, and nonprofits may elect to retain title to their subject inventions;
- All other parties: The federal Non-Nuclear Energy Act of 1974, 42. U.S.C. 5908, provides that the government obtains title to new inventions unless a waiver is granted (see below);
- Class Patent Waiver: DOE has issued a class waiver that applies to this FOA.
   Under this class waiver, domestic large businesses may elect title to their subject inventions similar to the right provided to the domestic small businesses, educational institutions, and nonprofits by law. In order to avail itself of the class waiver, a domestic large business must agree that any products embodying or produced through the use of a subject invention first created or reduced to practice under this program will be substantially manufactured in the United States.
- Advance and Identified Waivers: For an applicant not covered by a Class Patent Waiver or the Bayh-Dole Act, the applicant may request a patent

Questions about this FOA? Email solar.incubator@ee.doe.gov.

Problems with EERE Exchange? Email <u>EERE-ExchangeSupport@hq.doe.qov</u> Include FOA name and number in subject line.

waiver that will cover subject inventions that may be invented under the award, in advance of or within 30 days after the effective date of the award. Even if an advance waiver is not requested or the request is denied, the recipient will have a continuing right under the award to request a waiver for identified inventions, i.e., individual subject inventions that are disclosed to EERE within the timeframes set forth in the award's intellectual property terms and conditions. Any patent waiver that may be granted is subject to certain terms and conditions in 10 CFR 784.

• DEC: On June 07, 2021, DOE approved a DETERMINATION OF EXCEPTIONAL CIRCUMSTANCES (DEC) UNDER THE BAYH-DOLE ACT TO FURTHER PROMOTE DOMESTIC MANUFACTURE OF DOE SCIENCE AND ENERGY TECHNOLOGIES. In accordance with this DEC, all awards, including sub-awards, under this FOA shall include the U.S. Competitiveness Provision in accordance with the U.S. Manufacturing Commitments section of this FOA. A copy of the DEC can be found at https://www.energy.gov/gc/determination-exceptional-circumstances-decs. Pursuant to 37 CFR § 401.4, any nonprofit organization or small business firm as defined by 35 U.S.C. 201 affected by any DEC has the right to appeal it by providing written notice to DOE within 30 working days from the time it receives a copy of the determination.

# **K. Government Rights in Subject Inventions**

Where prime recipients and subrecipients retain title to subject inventions, the U.S. government retains certain rights.

#### *i.* Government Use License

The U.S. government retains a nonexclusive, nontransferable, irrevocable, paid-up license to practice or have practiced for or on behalf of the United States any subject invention throughout the world. This license extends to contractors doing work on behalf of the government.

#### ii. March-In Rights

The U.S. government retains march-in rights with respect to all subject inventions. Through "march-in rights," the government may require a prime recipient or subrecipient who has elected to retain title to a subject invention (or their assignees or exclusive licensees), to grant a license for use of the invention to a third party. In addition, the government may grant licenses for use of the subject invention when a prime recipient, subrecipient, or their assignees and exclusive licensees refuse to do so.

DOE may exercise its march-in rights only if it determines that such action is necessary under any of the four following conditions:

- The owner or licensee has not taken or is not expected to take effective steps to achieve practical application of the invention within a reasonable time;
- The owner or licensee has not taken action to alleviate health or safety needs in a reasonably satisfied manner;
- The owner has not met public use requirements specified by federal statutes in a reasonably satisfied manner; or
- The U.S. manufacturing requirement has not been met.

Any determination that march-in rights are warranted must follow a fact-finding process in which the recipient has certain rights to present evidence and witnesses, confront witnesses and appear with counsel and appeal any adverse decision. To date, DOE has never exercised its march-in rights to any subject inventions.

# L. Rights in Technical Data

Data rights differ based on whether data is first produced under an award or instead was developed at private expense outside the award.

"Limited Rights Data": The U.S. government will not normally require delivery of confidential or trade secret-type technical data developed solely at private expense prior to issuance of an award, except as necessary to monitor technical progress and evaluate the potential of proposed technologies to reach specific technical and cost metrics.

Government Rights in Technical Data Produced Under Awards: The U.S. government normally retains unlimited rights in technical data produced under government financial assistance awards, including the right to distribute to the public. However, pursuant to special statutory authority, certain categories of data generated under EERE awards may be protected from public disclosure for up to five years after the data is generated ("Protected Data"). For awards permitting Protected Data, the protected data must be marked as set forth in the awards intellectual property terms and conditions and a listing of unlimited rights data (i.e., non-protected data) must be inserted into the data clause in the award. In addition, invention disclosures may be protected from public disclosure for a reasonable time in order to allow for filing a patent application.

# M. Copyright

The prime recipient and subrecipients may assert copyright in copyrightable works, such as software, first produced under the award without EERE approval. When copyright is asserted, the government retains a paid-up nonexclusive, irrevocable worldwide license to reproduce, prepare derivative works, distribute copies to the public, and to perform publicly and display publicly the copyrighted work. This license extends to contractors and others doing work on behalf of the government.

# N. Export Control

The U.S. government regulates the transfer of information, commodities, technology, and software considered to be strategically important to the U.S. to protect national security, foreign policy, and economic interests without imposing undue regulatory burdens on legitimate international trade. There is a network of federal agencies and regulations that govern exports that are collectively referred to as "Export Controls". To ensure compliance with Export Controls, it is the prime recipient's responsibility to determine when its project activities trigger Export Controls and to ensure compliance.

Export Controls may apply to individual projects, depending on the nature of the tasks. When Export Controls apply, the recipient must take the appropriate steps to obtain any required governmental licenses, monitor and control access to restricted information, and safeguard all controlled materials. Under no circumstances may foreign entities (organizations, companies or persons) receive access to export controlled information unless proper export procedures have been satisfied and such access is authorized pursuant to law or regulation.

# O. Personally Identifiable Information (PII)

All information provided by the applicant must to the greatest extent possible exclude PII. The term "PII" refers to information which can be used to distinguish or trace an individual's identity, such as their name, social security number, biometric records, alone, or when combined with other personal or identifying information which is linked or linkable to a specific individual, such as date and place of birth, mother's maiden name.

By way of example, applicants must screen resumes to ensure that they do not contain PII such as personal addresses, personal landline/cell phone numbers, and

personal emails. Under no circumstances should Social Security Numbers (SSNs) be included in the application. Federal agencies are prohibited from the collecting, using, and displaying unnecessary SSNs. (See, the Federal Information Security Modernization Act of 2014 (Pub. L. No. 113-283, Dec 18, 2014; 44 U.S.C. § 3551).

# P. Annual Independent Audits

If a for-profit entity is a prime recipient and has expended \$750,000 or more of DOE awards during the entity's fiscal year, an annual compliance audit performed by an independent auditor is required. For additional information, please refer to 2 CFR 910.501 and Subpart F.

If an educational institution, non-profit organization, or state/local government is a prime recipient or subrecipient and has expended \$750,000 or more of federal awards during the non-federal entity's fiscal year, then a Single or Program-Specific Audit is required. For additional information, please refer to 2 CFR 200.501 and Subpart F.

Applicants and subrecipients (if applicable) should propose sufficient costs in the project budget to cover the costs associated with the audit. EERE will share in the cost of the audit at its applicable cost share ratio.

# Q. Informational Webinar

EERE will conduct one informational webinar during the FOA process. It will be held after the initial FOA release but before the due date for Full Applications.

Attendance is not mandatory and will not positively or negatively impact the overall review of any applicant submissions. As the webinar will be open to all applicants who wish to participate, applicants should refrain from asking questions or communicating information that would reveal confidential and/or proprietary information specific to their project. Specific dates for the webinar can be found on the cover page of the FOA.



# Appendix A — Cost Share Information

#### **Cost Sharing or Cost Matching**

The terms "cost sharing" and "cost matching" are often used synonymously. Even the DOE Financial Assistance Regulations, 2 CFR 200.306, use both of the terms in the titles specific to regulations applicable to cost sharing. EERE almost always uses the term "cost sharing," as it conveys the concept that non-federal share is calculated as a percentage of the Total Project Cost. An exception is the State Energy Program Regulation, 10 CFR 420.12, State Matching Contribution. Here "cost matching" for the non-federal share is calculated as a percentage of the federal funds only, rather than the Total Project Cost.

#### **How Cost Sharing Is Calculated**

As stated above, cost sharing is calculated as a percentage of the Total Project Cost. FFRDC costs must be included in Total Project Costs. The following is an example of how to calculate cost sharing amounts for a project with \$1,000,000 in federal funds with a minimum 20% non-federal cost sharing requirement:

- Formula: Federal share (\$) divided by federal share (%) = Total Project Cost Example: \$1,000,000 divided by 80% = \$1,250,000
- Formula: Total Project Cost (\$) minus federal share (\$) = Non-federal share (\$)
   Example: \$1,250,000 minus \$1,000,000 = \$250,000
- Formula: Non-federal share (\$) divided by Total Project Cost (\$) = Non-federal share (%) Example: \$250,000 divided by \$1,250,000 = 20%

#### **What Qualifies For Cost Sharing**

While it is not possible to explain what specifically qualifies for cost sharing in one or even a couple of sentences, in general, if a cost is allowable under the cost principles applicable to the organization incurring the cost and is eligible for reimbursement under an EERE grant or cooperative agreement, then it is allowable as cost share. Conversely, if the cost is not allowable under the cost principles and not eligible for reimbursement, then it is not allowable as cost share. In addition, costs may not be counted as cost share if they are paid by the federal government under another award unless authorized by federal statute to be used for cost sharing.

The rules associated with what is allowable as cost share are specific to the type of organization that is receiving funds under the grant or cooperative agreement, though are generally the same for all types of entities. The specific rules applicable to:

- FAR Part 31 for For-Profit entities, (48 CFR Part 31); and
- 2 CFR Part 200 Subpart E Cost Principles for all other non-federal entities.

In addition to the regulations referenced above, other factors may also come into play such as timing of donations and length of the project period. For example, the value of ten years of donated maintenance on a project that has a project period of five years would not be fully allowable as cost share. Only the value for the five years of donated maintenance that corresponds to the project period is allowable and may be counted as cost share.

Additionally, EERE generally does not allow pre-award costs for either cost share or reimbursement when these costs precede the signing of the appropriation bill that funds the award. In the case of a competitive award, EERE generally does not allow pre-award costs prior to the signing of the Selection Statement by the EERE Selection Official.

#### **General Cost Sharing Rules on a DOE Award**

- 1. Cash Cost Share encompasses all contributions to the project made by the recipient or subrecipient(s), for costs incurred and paid for during the project. This includes when an organization pays for personnel, supplies, equipment for their own company with organizational resources. If the item or service is reimbursed for, it is cash cost share. All cost share items must be necessary to the performance of the project.
- 2. In-Kind Cost Share encompasses all contributions to the project made by the recipient or subrecipient(s) that do not involve a payment or reimbursement and represent donated items or services. In-Kind cost share items include donated existing equipment, donated existing supplies. The cash value and calculations thereof for all In-Kind cost share items must be justified and explained in the Cost Share section of the project Budget Justification. All cost share items must be necessary to the performance of the project. If questions exist, consult your DOE contact before filling out the In-Kind cost share section of the Budget Justification.
- **3.** Funds from other federal sources MAY NOT be counted as cost share. This prohibition includes FFRDC subrecipients. Non-federal sources include any source not originally

- derived from federal funds. Cost sharing commitment letters from subrecipients must be provided with the original application.
- **4.** Fee or profit, including foregone fee or profit, are not allowable as project costs (including cost share) under any resulting award. The project may only incur those costs that are allowable and allocable to the project (including cost share) as determined in accordance with the applicable cost principles prescribed in FAR Part 31 for For-Profit entities and 2 CFR Part 200 Subpart E Cost Principles for all other non-federal entities.

#### DOE Financial Assistance Rules 2 CFR Part 200 as amended by 2 CFR Part 910

#### 2 CFR 200.306

- (a) Under Federal research proposals, voluntary committed cost sharing is not expected. It cannot be used as a factor during the merit review of applications or proposals, but may be considered if it is both in accordance with Federal awarding agency regulations and specified in a notice of funding opportunity. Criteria for considering voluntary committed cost sharing and any other program policy factors that may be used to determine who may receive a Federal award must be explicitly described in the notice of funding opportunity. See also §§ 200.414 and 200.204 and appendix I to this part.
- (b) For all Federal awards, any shared costs or matching funds and all contributions, including cash and third-party in-kind contributions, must be accepted as part of the non-Federal entity's cost sharing or matching when such contributions meet all of the following criteria:
  - (1) Are verifiable from the non-Federal entity's records;
  - (2) Are not included as contributions for any other Federal award;
  - (3) Are necessary and reasonable for accomplishment of project or program objectives;
  - (4) Are allowable under subpart E of this part;
  - (5) Are not paid by the Federal Government under another Federal award, except where the Federal statute authorizing a program specifically provides that Federal funds made available for such program can be applied to matching or cost sharing requirements of other Federal programs;

- (6) Are provided for in the approved budget when required by the Federal awarding agency; and
- (7) Conform to other provisions of this part, as applicable.
- (c) Unrecovered indirect costs, including indirect costs on cost sharing or matching may be included as part of cost sharing or matching only with the prior approval of the Federal awarding agency. Unrecovered indirect cost means the difference between the amount charged to the Federal award and the amount which could have been charged to the Federal award under the non-Federal entity's approved negotiated indirect cost rate.
- (d) Values for non-Federal entity contributions of services and property must be established in accordance with the cost principles in <u>subpart E of this part</u>. If a Federal awarding agency authorizes the non-Federal entity to donate buildings or land for construction/facilities acquisition projects or long-term use, the value of the donated property for cost sharing or matching must be the lesser of <u>paragraph (d)(1)</u> or <u>(2)</u> of this section.
  - (1) The value of the remaining life of the property recorded in the non-Federal entity's accounting records at the time of donation.
  - (2) The current fair market value. However, when there is sufficient justification, the Federal awarding agency may approve the use of the current fair market value of the donated property, even if it exceeds the value described in <a href="mailto:paragraph">paragraph</a> (d)(1) of this section at the time of donation.
- (e) Volunteer services furnished by third-party professional and technical personnel, consultants, and other skilled and unskilled labor may be counted as cost sharing or matching if the service is an integral and necessary part of an approved project or program. Rates for third-party volunteer services must be consistent with those paid for similar work by the non-Federal entity. In those instances in which the required skills are not found in the non-Federal entity, rates must be consistent with those paid for similar work in the labor market in which the non-Federal entity competes for the kind of services involved. In either case, paid fringe benefits that are reasonable, necessary, allocable, and otherwise allowable may be included in the valuation.
- (f) When a third-party organization furnishes the services of an employee, these services must be valued at the employee's regular rate of pay plus an amount of fringe benefits that is reasonable, necessary, allocable, and otherwise allowable, and indirect costs at either the third-party organization's approved federally-negotiated indirect cost rate or, a rate in

accordance with § 200.414(d) provided these services employ the same skill(s) for which the employee is normally paid. Where donated services are treated as indirect costs, indirect cost rates will separate the value of the donated services so that reimbursement for the donated services will not be made.

- (g) Donated property from third parties may include such items as equipment, office supplies, laboratory supplies, or workshop and classroom supplies. Value assessed to donated property included in the cost sharing or matching share must not exceed the fair market value of the property at the time of the donation.
- (h) The method used for determining cost sharing or matching for third-party-donated equipment, buildings and land for which title passes to the non-Federal entity may differ according to the purpose of the Federal award, if <u>paragraph (h)(1)</u> or <u>(2)</u> of this section applies.
  - (1) If the purpose of the Federal award is to assist the non-Federal entity in the acquisition of equipment, buildings or land, the aggregate value of the donated property may be claimed as cost sharing or matching.
  - (2) If the purpose of the Federal award is to support activities that require the use of equipment, buildings or land, normally only depreciation charges for equipment and buildings may be made. However, the fair market value of equipment or other capital assets and fair rental charges for land may be allowed, provided that the Federal awarding agency has approved the charges. See also § 200.420.
- (i) The value of donated property must be determined in accordance with the usual accounting policies of the non-Federal entity, with the following qualifications:
- (1) The value of donated land and buildings must not exceed its fair market value at the time of donation to the non-Federal entity as established by an independent appraiser (e.g., certified real property appraiser or General Services Administration representative) and certified by a responsible official of the non-Federal entity as required by the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970, as amended, (42 U.S.C. 4601-4655) (Uniform Act) except as provided in the implementing regulations at 49 CFR part 24, "Uniform Relocation Assistance And Real Property Acquisition For Federal And Federally-Assisted Programs".
- (2) The value of donated equipment must not exceed the fair market value of equipment of the same age and condition at the time of donation.

- (3) The value of donated space must not exceed the fair rental value of comparable space as established by an independent appraisal of comparable space and facilities in a privately-owned building in the same locality.
- (4) The value of loaned equipment must not exceed its fair rental value.
- (j) For third-party in-kind contributions, the fair market value of goods and services must be documented and to the extent feasible supported by the same methods used internally by the non-Federal entity.
- (k) For IHEs, see also OMB memorandum M-01-06, dated January 5, 2001, Clarification of OMB A-21 Treatment of Voluntary Uncommitted Cost Sharing and Tuition Remission Costs

# APPENDIX B – SAMPLE COST SHARE CALCULATION FOR BLENDED COST SHARE PERCENTAGE

The following example shows the math for calculating required cost share for a project with \$2,000,000 in federal funds with four tasks requiring different non-federal cost share percentages:

Task	Proposed Federal	Federal Share %	Recipient Share %
	Share		
Task 1 (R&D)	\$1,000,000	80%	20%
Task 2 (R&D)	\$500,000	80%	20%
Task 3 (Demonstration)	\$400,000	50%	50%
Task 4 (Outreach)	\$100,000	100%	0%

Federal share (\$) divided by federal share (%) = Task Cost

Each task must be calculated individually as follows:

Task 1 \$1,000,000 divided by 80% = \$1,250,000 (Task 1 Cost) Task 1 Cost minus federal share = non-federal share \$1,250,000 - \$1,000,000 = \$250,000 (non-federal share)

Task 2

\$500,000 divided 80% = \$625,000 (Task 2 Cost)
Task 2 Cost minus federal share = non-federal share
\$625,000 - \$500,000 = \$125,000 (non-federal share)

Task 3 \$400,000 / 50% = \$800,000 (Task 3 Cost) Task 3 Cost minus federal share = non-federal share \$800,000 - \$400,000 = \$400,000 (non-federal share)

Task 4
Federal share = \$100,000
Non-federal cost share is not mandated for outreach = \$0 (non-federal share)

# The calculation may then be completed as follows:

Tasks	\$ Federal	% Federal	\$ Non-Federal	% Non-Federal	Total Project
	Share	Share	Share	Share	Cost
Task 1	\$1,000,000	80%	\$250,000	20%	\$1,250,000
Task 2	\$500,000	80%	\$125,000	20%	\$625,000
Task 3	\$400,000	50%	\$400,000	50%	\$800,000
Task 4	\$100,000	100%	\$0	0%	\$100,000
Totals	\$2,000,000		\$775,000		\$2,775,000

#### Blended Cost Share %

Non-federal share (\$775,000) divided by Total Project Cost (\$2,775,000) = 27.9% (non-federal) Federal share (\$2,000,000) divided by Total Project Cost (\$2,775,000) = 72.1% (federal)

# APPENDIX C – WAIVER REQUESTS AND APPROVAL PROCESSES: 1. FOREIGN ENTITY PARTICIPATION AS THE PRIME RECIPIENT; AND 2. PERFORMANCE OF WORK IN THE UNITED STATES (FOREIGN WORK WAIVER)

# 1. Waiver for Foreign Entity Participation as the Prime Recipient

As set forth in Section III.A.iii, all prime recipients receiving funding under this FOA must be incorporated (or otherwise formed) under the laws of a state or territory of the United States and have a physical location for business operations in the United States. To request a waiver of this requirement, an applicant must submit an explicit waiver request in the Full Application.

Overall, the applicant must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to have a foreign entity serve as the prime recipient. A request to waive the *Foreign Entity Participation as the prime recipient* requirement must include the following:

- Entity name;
- The rationale for proposing a foreign entity to serve as the prime recipient;
- Country of incorporation and the extent, if any, the entity is state owned or controlled;
- A description of the project's anticipated contributions to the US economy;
- How the project will benefit U.S. research, development and manufacturing, including contributions to employment in the U.S. and growth in new markets and jobs in the U.S.;
- How the project will promote domestic American manufacturing of products and/or services;
- A description of how the foreign entity's participation as the prime recipient is essential to the project;
- A description of the likelihood of Intellectual Property (IP) being created from the work and the treatment of any such IP; and
- Countries where the work will be performed (Note: if any work is proposed to be conducted outside the U.S., the applicant must also complete a separate request for waiver of the Performance of Work in the United States requirement).

EERE may require additional information before considering the waiver request.

The applicant does not have the right to appeal EERE's decision concerning a waiver request.

# 2. Waiver for Performance of Work in the United States (Foreign Work Waiver)

As set forth in Section IV.J.iii, all work under EERE funding agreements must be performed in the United States. This requirement does not apply to the purchase of supplies and equipment, so a waiver is not required for foreign purchases of these items. However, the prime recipient should make every effort to purchase supplies and equipment within the United States. There may be limited circumstances where it is in the interest of the project to perform a portion of the work outside the United States. To seek a waiver of the Performance of Work in the United States requirement, the applicant must submit an explicit waiver request in the Full Application. A separate waiver request must be submitted for each entity proposing performance of work outside of the United States.

Overall, a waiver request must demonstrate to the satisfaction of EERE that it would further the purposes of this FOA and is otherwise in the economic interests of the United States to perform work outside of the United States. A request to waive the *Performance of Work in the United States* requirement must include the following:

- The rationale for performing the work outside the U.S. ("foreign work");
- A description of the work proposed to be performed outside the U.S.;
- An explanation as to how the foreign work is essential to the project;
- A description of the anticipated benefits to be realized by the proposed foreign work and the anticipated contributions to the US economy;
- The associated benefits to be realized and the contribution to the project from the foreign work;
- How the foreign work will benefit U.S. research, development and manufacturing, including contributions to employment in the U.S. and growth in new markets and jobs in the U.S.;
- How the foreign work will promote domestic American manufacturing of products and/or services;
- A description of the likelihood of Intellectual Property (IP) being created from the foreign work and the treatment of any such IP;
- The total estimated cost (DOE and recipient cost share) of the proposed foreign work;
- The countries in which the foreign work is proposed to be performed; and
- The name of the entity that would perform the foreign work.

EERE may require additional information before considering the waiver request.

The applicant does not have the right to appeal EERE's decision concerning a waiver request.

### APPENDIX D - GLOSSARY

Applicant – The lead organization submitting an application under the FOA.

Continuation application – A non-competitive application for an additional budget period within a previously approved project period. At least ninety (90) days before the end of each budget period, the Recipient must submit to EERE its continuation application, which includes the following information:

- i. A report on the Recipient's progress towards meeting the objectives of the project, including any significant findings, conclusions, or developments, and an estimate of any unobligated balances remaining at the end of the budget period. If the remaining unobligated balance is estimated to exceed 20 percent of the funds available for the budget period, explain why the excess funds have not been obligated and how they will be used in the next budget period.
- ii. A detailed budget and supporting justification if there are changes to the negotiated budget, or a budget for the upcoming budget period was not approved at the time of award.
- iii. A description of any planned changes from the negotiated Statement of Project Objectives and/or Milestone Summary Table.

Cooperative Research and Development Agreement (CRADA) – a contractual agreement between a national laboratory contractor and a private company or university to work together on research and development. For more information, see <a href="https://www.energy.gov/gc/downloads/doe-cooperative-research-and-development-agreements">https://www.energy.gov/gc/downloads/doe-cooperative-research-and-development-agreements</a>

Federally Funded Research and Development Centers (FFRDC) - FFRDCs are public-private partnerships which conduct research for the United States government. A listing of FFRDCs can be found at <a href="http://www.nsf.gov/statistics/ffrdclist/">http://www.nsf.gov/statistics/ffrdclist/</a>.

Foreign Country of Risk – DOE has designated the following countries as foreign countries of risk: Iran, North Korea, Russia, and China. This list is subject to change.

Foreign Government-Sponsored Talent Recruitment Program – An effort directly or indirectly organized, managed, or funded by a foreign government to recruit science and technology professionals or students (regardless of citizenship or national origin, and whether having a full-

time or part-time position). Some foreign government-sponsored talent recruitment programs operate with the intent to import or otherwise acquire from abroad, sometimes through illicit means, proprietary technology or software, unpublished data and methods, and intellectual property to further the military modernization goals and/or economic goals of a foreign government. Many, but not all, programs aim to incentivize the targeted individual to physically relocate to the foreign state for the above purpose. Some programs allow for or encourage continued employment at U.S. research facilities or receipt of Federal research funds while concurrently working at and/or receiving compensation from a foreign institution, and some direct participants not to disclose their participation to U.S. entities. Compensation could take many forms including cash, research funding, complimentary foreign travel, honorific titles, career advancement opportunities, promised future compensation, or other types of remuneration or consideration, including in-kind compensation.

Go/No-Go Decision Points: — A decision point at the end of a budget period that defines the overall objectives, milestones and deliverables to be achieved by the recipient in that budget period. As of a result of EERE's review, EERE may take one of the following actions: 1) authorize federal funding for the next budget period; 2) recommend redirection of work; 3) discontinue providing federal funding beyond the current budget period; or 4) place a hold on federal funding pending further supporting data.

Project – The entire scope of the cooperative agreement which is contained in the recipient's Statement of Project Objectives.

Recipient or "Prime Recipient" – A non-federal entity that receives a federal award directly from a federal awarding agency to carry out an activity under a federal program. The term recipient does not include subrecipients.

Subrecipient – A non-federal entity that receives a subaward from a pass-through entity to carry out part of a federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other federal awards directly from a federal awarding agency. Also, a DOE/NNSA and non-DOE/NNSA FFRDC may be proposed as a subrecipient on another entity's application. See section III.E.ii.

# **APPENDIX E – DEFINITION OF TECHNOLOGY READINESS LEVELS**

TRL 1:	Basic principles observed and reported
TRL 2:	Technology concept and/or application formulated
TRL 3:	Analytical and experimental critical function and/or characteristic proof of concept
TRL 4:	Component and/or breadboard validation in a laboratory environment
TRL 5:	Component and/or breadboard validation in a relevant environment
TRL 6:	System/subsystem model or prototype demonstration in a relevant environment
TRL 7:	System prototype demonstration in an operational environment
TRL 8:	Actual system completed and qualified through test and demonstrated
TRL 9:	Actual system proven through successful mission operations

# **APPENDIX F – LIST OF ACRONYMS**

COI	Conflict of Interest
DEC	Determination of Exceptional Circumstances
DMP	Data Management Plan
DOE	Department of Energy
DOI	Digital Object Identifier
EERE	Energy Efficiency and Renewable Energy
FAR	Federal Acquisition Regulation
FFATA	Federal Funding and Transparency Act of 2006
FOA	Funding Opportunity Announcement
FOIA	Freedom of Information Act
FFRDC	Federally Funded Research and Development Center
GAAP	Generally Accepted Accounting Principles
IPMP	Intellectual Property Management Plan
M&O	Management and Operating
MPIN	Marketing Partner ID Number
MYPP	Multi-Year Program Plan
NDA	Non-Disclosure Acknowledgement
NEPA	National Environmental Policy Act
NNSA	National Nuclear Security Agency
OMB	Office of Management and Budget
OSTI	Office of Scientific and Technical Information
PII	Personal Identifiable Information
R&D	Research and Development
RFI	Request for Information
RFP	Request for Proposal
SAM	System for Award Management
SOPO	Statement of Project Objectives
SPOC	Single Point of Contact
TIA	Technology Investment Agreement
TRL	Technology Readiness Level
UCC	Uniform Commercial Code
WBS	Work Breakdown Structure
WP	Work Proposal